

*Rolling Hills  
Community Development District*

*November 18, 2021*

## *AGENDA*



# Rolling Hills Community Development District

475 West Town Place

Suite 114

St. Augustine, Florida 32092

***District Website:*** [www.RollingHillsCDD.com](http://www.RollingHillsCDD.com)

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November 11, 2021

Board of Supervisors  
Rolling Hills Community Development District

Dear Board Members:

The Rolling Hills Community Development District Special Meeting is scheduled for **Thursday, November 18, 2021 at 6:00 p.m. at the Rolling Hills Amenity Center, 3212 Bradley Creek Parkway, Green Cove Springs, Florida 32092.**

Following is the advance agenda for the meeting:

- I. Roll Call
- II. Audience Comments
- III. Organizational Matters
  - A. Oath Office for Newly Appointed Supervisor
  - B. Election of New Supervisor, Resolution 2022-01
- IV. Consideration of RFP for Site Work
- V. Other Business
- VI. Supervisor's Requests
- VII. Next Scheduled Meeting: December 14, 2021 @ 6:00 p.m. at the Rolling Hills Amenity Center
- VIII. Adjournment

**Community Interest:**

- A. Amenity Center – *Chairperson Jordan*
- B. Security & Technology – *Supervisor Miller*
- C. Communications, Programming/Events, Finance & Accounting –
- D. Landscape & Pond Maintenance – *Supervisor Church*

### *THIRD ORDER OF BUSINESS*

**RESOLUTION 2022-01**

**A RESOLUTION DESIGNATING OFFICERS OF THE  
ROLLING HILLS COMMUNITY DEVELOPMENT  
DISTRICT**

**WHEREAS**, the Board of Supervisors of the Rolling Hills Community Development District at a regular business meeting held on November 18, 2021 desires to elect the below recited persons to the offices specified.

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD  
OF SUPERVISORS OF THE ROLLING HILLS  
COMMUNITY DEVELOPMENT DISTRICT:**

1. The following persons were elected to the offices shown, to wit:

<u>Shannon Jordan</u>	Chairman
<u>John Miller</u>	Vice-Chairman
<u>Marilee Giles</u>	Secretary
<u>James Oliver</u>	Treasurer
<u>Daniel Laughlin</u>	Assistant Treasurer
<u>Patti Powers</u>	
<u>Marilee Giles</u>	
<u>Ernesto Torres</u>	
<u>Daniel Laughlin</u>	Assistant Secretary(s)
<u>Rich Hans</u>	
<u>Ernesto Torres</u>	
<u>James Oliver</u>	
<u>Rose Bock</u>	
<u>David Church</u>	
<u>Nate Riggs</u>	

**PASSED AND ADOPTED THIS 18<sup>TH</sup> DAY OF NOVEMBER, 2022.**

\_\_\_\_\_  
Chairman / Vice Chairman

\_\_\_\_\_  
Secretary / Assistant Secretary

## *FOURTH ORDER OF BUSINESS*

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (A) GENERAL INFORMATION**

**1. *Proposer General Information***

Proposer Name A.J. Johns, Inc.

Street Address 3225 Anniston Road

P. O. Box (if any) \_\_\_\_\_

City Jacksonville State FL Zip Code 32246

Telephone 904-641-2055 Fax no. 904-641-2102

Internet Address www.ajjohns.com

1st Contact Name John Kirkland Title President

Contact Telephone 904-641-2055 E-Mail Address johnk@ajjohns.com

2nd Contact Name Charles Laughlin Title Vice President / CFO

Contact Telephone 904-641-2055 E-Mail Address charlesl@ajjohns.com

Parent Company Name (if any) \_\_\_\_\_

Street Address \_\_\_\_\_

P. O. Box (if any) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ Fax no. \_\_\_\_\_

1st Contact Name \_\_\_\_\_ Title \_\_\_\_\_

2nd Contact Name \_\_\_\_\_ Title \_\_\_\_\_

2. *List the location of Proposer's office that would oversee the work.*

Street Address 3225 Anniston Road

P.O. Box (if any) \_\_\_\_\_

City Jacksonville State Fl Zip Code 32246

Telephone 904-641-2055 Fax No. 904-641-2102

1<sup>st</sup> Contact Name John Kirkland Title President

2<sup>nd</sup> Contact Name Charles Laughlin Title Vice President

3. *Company Standing*

Proposer's form of entity: A.J. Johns, Inc.  
(e.g., individual, corporation, partnership, limited liability company, etc.)

In what State was the Proposer organized? Florida

Date April 1970 Charter Number (if applicable) 362367

Is the Proposer in good standing with that State? Yes X No \_\_\_\_

If no, please explain \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Is the Proposer registered with the State of Florida, Division of Corporations and authorized to do business in Clay County and the State of Florida?

Yes X No \_\_\_\_

If no, please explain \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4. *Licensure*

Please list all applicable state and federal licenses or registrations, including but not limited to those for the State of Florida and Clay County:

Duval Business License - 196680000

Underground Utility License - CUC1225233 - Chad Cockrell

Fire Contractor V - 14458100012009 - Mark Johns

For each registration or license, provide the following information:

Type of registration (e.g., certified general contractor, certified electrical contractor, etc.)

Underground Utility Contractor

License No. CUC1225233 Expiration Date 8/31/2022

Qualifying Individual Chad Cockrell Title Vice President of Operations

List company(ies) currently qualified under this license A.J. Johns, Inc.

Is the registration or license in good standing? Yes X No   

If no, please explain

**(Attach photocopies of each listed license or registration, and additional sheets as necessary.)**



Ron DeSantis, Governor

Halsey Beshears, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE UNDERGROUND UTILITY & EXCAVATION CO HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**COCKRELL, CHAD WILLIAM**

A.J. JOHNS, INC.  
3225 ANNISTON ROAD  
JACKSONVILLE FL 32246

**LICENSE NUMBER: CUC1225233**

**EXPIRATION DATE: AUGUST 31, 2022**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**CORPORATE OFFICERS**  
 (Attach additional sheets if necessary)

Company Name A.J. Johns, Inc.

Date 11/15/2021

Provide the following information for Officers of the Proposer and parent company, if any. Attach resumes for all such individuals.

NAME OF PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
John Kirkland	President	Responsible for over seeing all direction and administrative company operations, reevaluates policies and procedures.	Macclenny, FL
Charles Laughlin	Vice President / CFO	Assist the President and manages the financial actions of the company, manages accounting.	Fleming Island, FL
Chad Cockrell	Vice President of Operations	Assist the President and Vice President activities, manages office and field operations.	Fernandina, FL
<b>FOR PARENT COMPANY (if applicable)</b>			



A.J.JOH-01

ZALLEN

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

5/25/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Cecil W. Powell & Company 219 N. Newnan Street Jacksonville, FL 32202	<b>CONTACT NAME:</b> Maggie Keaton, AIC, ARM, CIC		
	<b>PHONE (A/C, No, Ext):</b> (904) 353-3181	<b>FAX (A/C, No):</b> (904) 353-5722	
	<b>E-MAIL ADDRESS:</b> mkeaton@cwppowellins.com		
<b>INSURED</b>  A. J. Johns, Inc. 3225 Anniston Rd Jacksonville, FL 32246	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
	<b>INSURER A:</b> Westfield Ins Co		24112
	<b>INSURER B:</b> Bridgefield Casualty Ins Co		10335
	<b>INSURER C:</b> XL Specialty Insurance Co		37885
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
	<b>INSURER F:</b>		

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			CMM1316281	4/27/2021	4/27/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			CMM1316281	4/27/2021	4/27/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			CMM1316281	4/27/2021	4/27/2022	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input checked="" type="checkbox"/> N	N / A	196-38395	1/1/2021	1/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
C	<input checked="" type="checkbox"/> Equipment Floater			UM00029103MA21A	4/27/2021	4/27/2022	Leased/Rented Equip \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
AJAX

## CERTIFICATE HOLDER

## CANCELLATION

A.J. Johns, Inc. (Bid Purposes Only)  
3225 Anniston Road  
Jacksonville, FL 32246

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**OTHER SUPERVISORY PERSONNEL**  
**(Attach additional sheets if necessary)**

Company Name A.J. Johns, Inc.

Date 11/15/2021

Provide information for key management and supervisory personnel of the Proposer for both administration as well as operations. Attach resumes for all such individuals.

INDIVIDUAL'S NAME	PRESENT TITLE	DESCRIPTION OF DIRECT JOB RESPONSIBILITIES	YEARS OF EXPERIENCE IN PRESENT POSITION	TOTAL YEARS OF RELATED EXPERIENCE
John Kirkland	President	Responsible for overall direction and administration of all company operations, reevaluates policies and procedures.	6	44
Charles Laughlin	Vice President / CFO	Assist the President and manages the financial actions of company, manages accounting.	8	25
Chad Cockrell	Vice President of Operations	Assist President and Vice President activities, manages office and field operations.	2	22
Wanda Davis	Humane Resource Manager	New hires, orientation and payroll.	12	12
Mark Gibson	Safety Manager	Ensure compliance with OSHA, safety training of employees, safety procedures and legal compliance.	3	5
Josie Burnsed	General Superintendent	Supervisor of Superintendents and field employees.	13	41
Victor Cox	Superintendent	Supervisor of field employees	21	29
Michael Frances	Superintendent	Supervisor of field employees	4	18
Todd Patrick	Senior Project Manager	Supervision of Project Managers, Subcontractors and Projects	8	36



# A. J. JOHNS, INC.

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## CONTRACTOR

3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 - 3696 • 904-641-2055

### **JOHN W. KIRKLAND**

PRESIDENT

A.J. JOHNS, INC., AMERICAN SOCK LLC, CONCRETE PROFILES, INC.

1977 – 1981 Houdaille Duval Wright, Jacksonville Florida  
Heavy Equipment Operator

1981 – 1983 Caddell Construction Company, Jacksonville Florida  
Heavy Equipment Operator

A. J. Johns, Inc., Jacksonville Florida

1983 – 1984 Heavy Equipment Operator

1984 – 2002 Pipe Foreman

2002 – 2007 Superintendent

2007 – 2008 General Superintendent / Vice President

2008 – 2015 Vice President / Chief Operating Officer

2015 – Present President

2017 – Present President American Sock, LLC

2017 – Present President Concrete Profiles, Inc.

### **PROFESSIONAL TRAINING**

Associated General Contractors Project Management Course, National Utility Contractors Association Leadership Development Course, Lorman Construction Claims Course, Competent Person Certified, Dale Carnegie Graduate, OSHA 10 Hour Graduate, First Aid, CPR, AED, BBP Certified, DEP Qualified Stormwater Management Inspector, Lein Law, Department of Transportation 60/60 Supervisor Training, Microsoft Project

### **PROFESSIONAL ASSOCIATIONS**

National Utility Contractors Association of North Florida

Florida Forestry Association

Associated General Contractors

Northeast Florida Builders Association

Justice Coalition

Northeast Florida Safety Council, Board Member 2013-2017

Northeast Florida Safety Council, Treasurer 2017

Machinery Insurance, Inc., Board Member



**A. J. JOHNS, INC.**

—CONTRACTOR—

3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 - 3696 • 904-641-2055

**Charles B. Laughlin**

Vice President, Chief Financial Officer

**EXPERIENCE**

2013 – Present	A. J. Johns, Inc. – Jacksonville, FL Vice President, Chief Financial Officer, Secretary
2011 - 2013	The Haskell Company d.b.a. Jax Utilities Construction – Jacksonville, FL Divisional Director
2005 - 2011	EWP Construction – Jacksonville, FL 2009 – 2011 President, Chief Financial Officer 2005 - 2009 Chief Financial Officer
1996 - 2005	Hanson Pipe & Products, Southeast Region – Jacksonville, FL 2002 - 2005 Regional Controller & Administrative Manager 1998 – 2002 Controller Precast Division 1996 - 1998 Senior Accountant

**EDUCATION**

December 1995

Bachelor of Business Administration: Major in Accounting  
University of North Florida, Jacksonville, FL

Proficient with Microsoft Office products to include, Excel, Word, Access, Project, Power Point

Experience with multiple Enterprise Resource Planning systems. Experience includes managing major conversions, creating training manuals and training employees on all system modules, creating adhoc reports using database tools such as Crystal Reports and Hyperion Essbase.



**A. J. JOHNS, INC.**

CONTRACTOR

3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 • 3696 • 904-641-2055

**Chad Cockrell**

Vice President Of Operations

2019 – Present	<b>A.J. Johns, Inc.</b> – Jacksonville, Florida <b>Vice President of Operations</b>
2014 – Present	<b>A.J. Johns, Inc.</b> – Jacksonville, Florida <b>Sr. Project Manager</b>
2001 – 2014	<b>Haskell</b> – Jacksonville, Florida <b>Project Manager</b>
1995 – 2001	<b>Florida Asphalt</b> – Jacksonville, Florida <b>Estimator / Project Manager</b>

**Qualifications:**

Construction Business Management, Budgeting and Cost Control, Design Build, Subcontractor and Supplier Management, Crew Management, Estimating, OSHA Compliance, Purchasing and Receiving, Critical Path, Value Engineering.

**Professional Training:**

Civil Engineering, Leadership Development for Supervisors, Electrical and High Voltage Hazards, Fire Protection and Prevention, Steel Erection, Directional Drilling Hazards, Construction Site Safety, Hazard Communication, PPE, Work-Zone Safety, Hand and Power-tool Safety, Welding Safety, Walking and Working Surfaces, Heavy Equipment, Crane, Rigging Safety, Forklift Safety, Fall Protection, Construction Site Safety.

**Certifications:**

NCCER OSHA 30, Advanced Work Zone Traffic Control, CPR, First Aid, AED, Trench and Excavation Safety, Confined Space, Competent Person, NPDES Inspector.

**Professional Associations:**

National Utility Contractors Association of North Florida, Vice President

**Certified Underground Utilities and Excavation Contractor CUC1225233**



**A. J. JOHNS, INC.**  
CONTRACTOR

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3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 - 3696 • 904-641-2055

**DAVID "JOSIE" BURNSED, JR.**  
General Superintendent

1974 - 1980 • Houdaille Duval-Wright • Jacksonville, FL  
1974 • Equipment operator while attending college.  
1978 • Grade crew Foreman.

1980 - 1984 • Burnsed Bridge Co • Atlanta, GA  
Foreman for bridge and culvert construction.

1984 - 1986 • S.A. Hannah • Jacksonville, FL  
Site Foreman for clearing, grading, earthmoving, and paving.

1986 - 2012 • A. J. Johns, Inc. • Jacksonville, FL  
1986 – 1991 • Site Foreman  
1991 – 2006 • Superintendent  
2006 – 2012 • Sr. Superintendent

2012 - 2014 • Marietta Sand Co • Jacksonville, FL  
General Superintendent for site development.

2015 - Present • A. J. Johns, Inc. • Jacksonville, FL  
General Superintendent

**Education**

AA in Surveying and Construction • Southern Technical Institute, Marietta, GA.  
Microsoft Project Level 1 and Level 2, Project Scheduling

**Training and Certifications**

OSHA 10, OSHA 40 Hour HAZWPER, DEP Qualified Stormwater Management Inspector, JEA Safety Orientation, CPR, First Aid, Competent person, Confined Space, Leadership Training, One Minute Manager, S.T.A.R.T., Leadership Skills for Crew Leaders, Supervisor Management, Lien Law, Defensive Driver



A. J. JOHNS, INC.

CONTRACTOR

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3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 - 3696 • 904-641-2055

**Michael Francis**  
**Superintendent**

2017 – Present	A. J. Johns, Inc. – Jacksonville, FL Superintendent
2013 – 2017	A. J. Johns, Inc. – Jacksonville, FL Grade Foreman
2006 – 2013	A. J. Johns, Inc. – Jacksonville, FL Concrete Foreman
2005 – 2006	American Hauling and Site Prep – Middleburg, FL Grade Foreman
2003 – 2005	Curb Systems of North East Florida – St. Augustine, FL Concrete Foreman
2000 – 2003	The Haskel Company d.b.a. Jax Utilities – Jacksonville, FL Concrete Foreman

**Education and Certifications**

CDL, DEP Qualified Stormwater Management Inspector, First Aid, CPR, AED, BBP, OSHA 10, Competent Person, Confined Space, JEA Safety Orientation, Defensive Driver Training, Effective Management, GHS OSHA, Florida Department of Forestry Certified Pile Burner, DOT Transportation & Handling of Hazardous Materials





**A. J. JOHNS, INC.**

CONTRACTOR

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**Victor Cox**  
**Superintendent**

**EXPERIENCE**

2006 – Present

**A.J. Johns, Inc. – Superintendent, FL**

- Schedule and coordinate projects; report project status, Coordinate with contractors, owners, building inspectors, utility representatives, and subcontractors, Conferring with supervisory personnel and subcontractors to discuss such matters as work procedures, complaints, and construction problems and contracting workers to perform construction work in accordance with specifications.

2001 – 2005

**Superior Construction Co. – Superintendent/General Foreman, FL**

- Planned projects and developed schedules, Organized safety meetings, Administrated a safe work environment, Coordinated with contractors, trades, as well as equipment and materials, Coordinated with D.O.T. project managers, inspectors and the public

1996 – 2000

**Superior Construction Co. – Carpenter/Carpenter Foreman, IN**

- Supervised bridge and road construction, Maintained safety standards, Created job site layouts and schedules, Knowledge blueprints

1992 – 1994

**Walsh Construction Co. – Carpenter Trade (Industrial), IN**

- Project layout, Construct form work, Bridge Construction, Pile driver

1989 – 1992

**Solid Platform, Inc. – Carpenter Trade (Amoco/BP Refinery), IN**

- Plan and erect scaffold, Designed and built hot workshops, Maintained all trade, Operated all equipment

**EDUCATION**

**Northwest Indiana Carpenters and Millwrights, IN**

- 16 yrs. Journeyman Carpenter Local 1005, 4 yrs. Carpenter/Millwright Apprenticeship, Certificate Public Relations and Labor Studies, Graduate River Forest High School, IN



**A. J. JOHNS, INC.**  
—CONTRACTOR—

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**TODD PATRICK**  
**Sr. Project Manager**

2020 – Present	<b>A.J. Johns, Inc.</b> - Jacksonville, Florida <b>Senior Project Manager</b>
2018 – 2020	<b>Grimes Utilities, Inc.</b> – Orange Park, Florida <b>Project Manager / Estimator</b>
2017 – 2018	<b>Marietta Sand Corporation</b> – Jacksonville, Florida <b>Senior Project Manager</b>
2013 – 2017	<b>Grimes Utilities, Inc.</b> – Orange Park, Florida <b>Project Manager / Estimator</b>
2012 – 2013	<b>Haskell</b> – Jacksonville, Florida <b>Superintendent</b>
2003 – 2011	<b>EWP Construction</b> – Jacksonville, Florida <b>Vice President of Operations</b>
1985 – 2003	<b>Hanson Pipe and Construction</b> – Green Cove Springs, Florida <b>Plant Manager</b>

**Qualifications**

Highly experienced Project Manager with 35 years' experience in Precast and Utility Construction, Estimating, Scheduling of crews and equipment, Safety Trainer, Logistics, Inventory Control, Financial and Variance Reporting.

**Certifications**

Florida Certified Underground Utility Contractor, Certified State of Florida Storm Water Management Inspector, OSHA 10 Safety, FDOT Maintenance of Traffic Course, First Aid CPR and Blood Born Pathogens



**A. J. JOHNS, INC.**

CONTRACTOR

3225 ANNISTON ROAD • JACKSONVILLE, FL 32246 - 3696 • 904-641-2055

**Mark K. Gibson**

Safety Director

2018 – Present	<b>A.J. Johns, Inc.</b> – Jacksonville, Florida <b>Safety Director</b>
2016 – 2018	<b>North East Florida Safety Council</b> – Jacksonville, Florida <b>Director of Occupational Safety and Health Department</b>
2014 – 2016	<b>Scram Drug Test Monitoring Services</b> – Jacksonville, Florida <b>Monitoring Service Agent</b>
2011 - 2015	<b>Morocco Shrine Temple</b> – Jacksonville, Florida <b>Operations Manager</b>
2007 – 2010	<b>Deluxe Corporation</b> – Shoreview, MN <b>Senior Delivery Consultant</b>
1997 – 2007	<b>Deluxe Corporation</b> – Shoreview, MN <b>Senior Project Manager</b>

**Professional Training:**

OSHA 30 Construction and GI, OSHA Law and Policy, CPR/AED/BBP/FA, Certified Red Cross Instructor, Federal Solvent/Hazardous Waste Handling, Workplace Psychology, "Right to Know" Safety and Health Awareness, Principles of Safety Management Certification, Managing to Learn/A3 LEAN Management.

**Qualifications:**

Job Specific Safety Training, Job Site Inspection, New Employee Safety Orientation, Safety and Awareness Coordinator, Confined Space Refresher Training, Coordination of out-sourced training, Safety Meetings, Teach First Aid, CPR and Bloodborne Pathogens,

**Community Service/Associations/Memberships:**

Member of NUCA, Board Member of ASSP, Member of Greater Jacksonville CPAC, United Way Campaign Member, Committee Member with Jessica Green Foundation, Former Advisory Committee Member of C.H.A.D.D., Past President, Chairman of the Board and CEO of Asperger Syndrome Coalition of the United States.



**A. J. JOHNS, INC.**  
— CONTRACTOR —

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**Wanda R. Davis**  
Human Resource Manager

2009 - Present	<b>A.J. Johns, Inc.</b> • Jacksonville, Florida Human Resource Manager
2007 - 2009	<b>Stock Building Supply</b> • Green Cove Springs, Florida Inside Sales Coordinator
1998 - 2007	<b>Builders First Source</b> • Jacksonville, Florida Coordinator Supervisor
1984 - 1987	<b>Granger Lumber</b> • Jacksonville, Florida Purchasing / Receiving
1981 - 1987	<b>Eckler's Corvettes</b> • Titusville, Florida Customer Service Representative
1978 - 1981	<b>Eastern Insurance Company</b> • Jacksonville, Florida Claims Representative

**Qualifications:**

EEO Officer, Payroll Management, Timberline Software System, DBE Reporting, ARRA Reporting, UCT6 Unemployment Tax Recording, Weekly Payroll 100+, Health Insurance and 401k Enrollment, 940 and 941 Tax Recording, Certified Payroll, Unemployment Hearing and Claims.

State of Florida Notary Public

# **Rolling Hills Phase 3B/3C Civil Site Project**

## **PROJECT NARRATIVE**

- \*Successfully negotiate the Contract, receive approved plans and Notice to Proceed, request survey control points and benchmarks, provide the approved plans to the Precast Supplier and request shop drawings.**
- \* Proceed with all Purchase Orders and subcontracts to vendors.**
- \*Confirm control provided by the owner and topo the site to verify the existing topo.**
- \* Mobilize the clearing and stripping crew, start clearing all trees required to be removed and start stripping the site.**
- \* Mobilize dirt crews to start balancing the project and excavate ponds and request our Geotechnical Engineer to take proctors and soil samples to determine classification of soils and determine if the SC material is suitable to be used as fill for the site.**
- \* Begin the excavation, placement, and compaction of suitable fill while importing additional fill utilizing a round robin operation to export unsuitable material.**
- \* Earthwork continuing, mobilize first pipe crew to verify the sanitary sewer tie-ins and begin installation of proposed sewer system.**
- \* Mobilize second pipe crew approximately 10 days after sewer crew begins for installation of storm drainage system.**
- \* Mobilize third pipe crew for installation of remainder of sanitary sewer as soon sewer installation allows.**
- \* Begin installing water main after the first sewer crew is complete.**
- \* Begin installation of reuse main after sanitary sewer is complete.**
- \* Install roadway sleeves within 10 days following storm drainage completion.**
- \* Install underdrain per the plan.**
- \* Begin roadway subgrade once roadway sleeves are approximately 25% complete followed by curb and limerock installation.**
- \* Adjust sewer manholes, set meter boxes, televise the sewer and storm pipe, pressure test water and reuse main.**
- \* Machine dressing site will be constant throughout the project as area's become complete.**
- \* Pave and start closeout process, providing As-Builts, and density testing packages to Engineer for approval.**
- \* Request final inspections from all governing authorities, complete any punch lists items and close out the project.**
- \* Stripe approximately 15 days following paving.**
- \* Request final inspections from all governing authorities, complete any items that may be on the punch lists and close out the project.**

**A. J. JOHNS, INC. AND SUBSIDIARY  
INDEPENDENT AUDITORS' REPORT,  
CONSOLIDATED FINANCIAL  
STATEMENTS AND  
SUPPLEMENTARY INFORMATION**

**FOR THE YEAR ENDED  
DECEMBER 31, 2020**

**A.J. Johns, Inc. and Subsidiary**  
**For The Year Ended December 31, 2020**  
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Mark R. Patrick, CPA  
Timothy P. Raines, CPA

## INDEPENDENT AUDITORS' REPORT

To the Stockholders of  
A. J. Johns, Inc. and Subsidiary  
Jacksonville, Florida

We have audited the accompanying consolidated financial statements of A.J. Johns, Inc. (the "Company"), an S corporation, and subsidiary, which comprise the consolidated balance sheet as of December 31, 2020, and the related consolidated statements of income, retained earnings, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of A. J. Johns, Inc. and subsidiary as of December 31, 2020, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary schedules of consolidated operating expenses and contracts earned are presented only for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Patrick & Raines, LLC*

Patrick & Raines, LLC  
Jacksonville, Florida  
April 20, 2021

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet**  
**December 31, 2020**

	<u>2020</u>
<b>Assets</b>	
Current assets:	
Cash & equivalents	\$ 6,611,600
Trade receivables, net	4,789,030
Retention receivable	3,473,130
Related party receivable - CPI	3,769,972
Employee receivables	9,817
Inventories	72,802
Prepaid insurance and other expenses	117,149
Costs and estimated earnings in excess of	
billings on uncompleted contracts	<u>758,506</u>
Total current assets	<u>19,602,006</u>
Property and equipment:	
Machinery and equipment	15,640,616
Office furnishings and equipment	325,758
Leased equipment	2,057,400
Automotive equipment	3,583,979
Land and buildings	<u>1,640,350</u>
	23,248,103
Less accumulated depreciation	<u>( 17,101,848)</u>
Net property and equipment	<u>6,146,255</u>
Other assets:	
Other deposits	<u>3,050</u>
Total other assets	<u>3,050</u>
Total assets	<u><u>\$ 25,751,311</u></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet (continued)**  
**December 31, 2020**

	<u><b>2020</b></u>
<b>Liabilities and stockholders' equity</b>	
Current liabilities:	
Accounts payable	\$ 2,086,956
Retainage payable	200,162
Accrued expenses	208,351
Billings in excess of costs and estimated earnings on uncompleted contracts	825,616
Accrued losses on uncompleted contracts	34,453
Capital lease payable, current portion	302,180
Notes payable, current portion	<u>1,999,823</u>
Total current liabilities	<u><b>5,657,541</b></u>
Long term liabilities:	
Optional lease buyout	919,406
Notes payable	<u>958,523</u>
Total long term liabilities	<u><b>1,877,929</b></u>
Total liabilities	<u><b>7,535,470</b></u>
Stockholders' equity:	
Common stock, \$1 par value, 500 shares authorized, 100 shares issued and outstanding	100
Additional paid-in capital	202,323
Retained earnings	<u>18,013,418</u>
Total stockholders' equity	<u><b>18,215,841</b></u>
Total liabilities and stockholders' equity	<u><b>\$ 25,751,311</b></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Income and Retained Earnings**  
**For the year ended December 31, 2020**

	<u>2020</u>
Contracts earned	\$ 39,003,960
Non-contract revenue	<u>1,409,976</u>
	40,413,936
Cost of contracts	34,953,407
Provision for loss on uncompleted contracts	( 74,627)
Cost of non-contract jobs	<u>1,112,087</u>
	35,990,867
Gross income	4,423,069
Operating expenses	<u>2,069,104</u>
Operating income	2,353,965
Other income (expense)	
Discounts earned	58,174
Interest income	10,458
Interest expense	( 113,153)
Net gain on sale of assets	66,000
Bad debt	( 10,341)
Miscellaneous income	<u>4,166</u>
Net other income	<u>15,304</u>
Net income	2,369,269
Retained earnings - beginning	16,469,149
Less stockholder distributions	<u>( 825,000)</u>
Retained earnings - ending	<u><u>\$ 18,013,418</u></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Cash Flows**  
**For the year ended December 31, 2020**

	<u><b>2020</b></u>
<b>Cash flows from operating activities:</b>	
Net income	\$ 2,369,269
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	2,431,097
Gain on sale of assets	( 56,000)
Changes in operating assets and liabilities:	
Decrease in trade receivables, net	1,426,423
Increase in retention receivable	( 1,918,456)
Decrease in related party receivable - CPI	192,469
Increase in employee receivables	( 253)
Decrease in inventories	18,557
Decrease in prepaid insurance and other expenses	75,855
Increase in cost & estimated earnings in excess of billings on uncompleted contracts	( 385,284)
Increase in accounts payable	175,504
Increase in retainage payable	94,425
Increase in accrued expenses	13,472
Increase in billings in excess of costs and estimated earnings on uncompleted contracts	464,124
Decrease in accrued losses on uncompleted contracts	( 74,627)
Net cash provided by operating activities	<u>4,826,575</u>
<b>Cash flows from investing activities:</b>	
Acquisition of fixed assets	( 1,048,866)
Proceeds from sale of assets	<u>56,000</u>
Net cash used by investing activities	<u>( 992,866)</u>
<b>Cash flows from financing activities:</b>	
Payments on notes payable	( 1,679,816)
Proceeds on notes payable	2,212,844
Dividends distributed to stockholders	( 825,000)
Principal payments on capital lease payable	<u>( 386,755)</u>
Net cash used by financing activities	<u>( 678,727)</u>
<b>Net increase in cash and cash equivalents</b>	<b>3,154,982</b>
<b>Cash at beginning of year</b>	<u><b>3,456,618</b></u>
<b>Cash at end of year</b>	<b>\$ <u><u>6,611,600</u></u></b>

See accompanying notes and independent auditors' report.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

1. Summary of Significant Accounting Policies

Business Activity

The consolidated financial statements include the accounts of A.J. Johns, Inc. and a subsidiary. The Companies perform horizontal construction services primarily in Northeast Florida and North Central Florida. Contracts are generally with land developers or general contractors under fixed price contracts. The length of the contracts varies but is typically between six months and two years. Activities include land clearing, site development, storm water management and paving.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiary, American Sock, LLC, a wholly owned subsidiary of A.J. Johns, Inc. All intercompany transactions are eliminated in the consolidated financial statements.

Method of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America. Income is recognized when earned and expenses are recognized as they are incurred whether or not cash is received or paid out at that time.

Compensated Absences

Employees are entitled to certain compensated absences based on their job position and length of employment. Vacation pay is accrued in the consolidated financial statements when incurred. A liability for these amounts is reported on the balance sheet and is included in accrued expenses.

Cash and Cash Equivalents

Cash and cash equivalents, for purposes of reporting cash flows, consists of checking and money market accounts.

Contract Receivables

Contract receivables are recorded when invoices are issued and are presented on the balance sheet net of allowance for doubtful accounts. Contract receivables are written off when they are determined to be uncollectible. The allowance for doubtful accounts is estimated based on the Company's historical losses, the existing economic conditions in the construction industry, and the financial stability of its customers. Historically, receivables are written off infrequently and the amounts are immaterial. The allowance for doubtful accounts was \$12,000 at December 31, 2020.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

1. Summary of Significant Accounting Policies (continued)

Property and Equipment

Property and equipment is stated at cost. Equipment under capital leases are recorded at the lower of the present value of future minimum lease payments at the inception of the lease or the fair value of the asset. The cost of property and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using a combination of the declining balance and straight-line methods. Equipment held under capital leases is amortized using the declining balance method over the estimated useful life of the asset. The estimated useful lives of property and equipment are:

Automotive equipment	3 - 6	Years
Machinery	4 - 8	Years
Office equipment	5 - 8	Years
Buildings	15 - 39	Years

For federal income tax purposes, depreciation is computed using the accelerated cost recovery system and the modified accelerated cost recovery system. When property and equipment are retired or otherwise disposed of the cost is removed from the asset accounts and the related accumulated depreciation accounts, with the net difference subtracted from any revenue from the disposal recorded as income or loss in the period sold.

Income Taxes

The Companies file a combined federal tax return. The Company has elected to be treated as a small business corporation under Subchapter S of the Internal Revenue Code, whereby profits and losses are passed directly to the stockholders for inclusion in their personal tax returns. Therefore, no liability for federal income taxes has been included in the consolidated financial statements.

Taxable revenue is reported on the percentage of completion method of accounting for long term contracts, which is the same method used for financial reporting.

Inventories

Inventory consists of raw materials and fuel held for use on construction projects and is stated at the lower of cost or market determined by the first-in, first-out (FIFO) method.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

1. Summary of Significant Accounting Policies (continued)

Revenue and Cost Recognition

Revenues from construction contracts are recognized on the percentage of completion method of accounting for long term contracts, measured by the percentage of actual costs incurred to date to estimated total cost for each contract. This method is used because management considers costs incurred to be the best available measure of progress on these contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the Company's estimates of costs and revenues will change in the near term.

Contract costs include all direct materials, subcontractor costs, labor costs, and indirect costs related to contract performance. Selling, general, and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents expenses recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the consolidated financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management's estimates with respect to the percentage of completion method, allowance for doubtful accounts and accrued expenses.

Advertising Costs

The Company expenses advertising costs as they are incurred.



**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

**2. Concentrations of Credit Risk**

The Company is dependent primarily on the land development industry of Northeast Florida for its revenue, which has in the past and likely in the future will have weak economic cycles. Such downturns could have adverse effects on the revenues of the Company.

The Company generally maintains cash balances in a single bank in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC). The Company also invests in short term money market funds and overnight investments, which are in excess of the amounts insured by any government insurance programs. At December 31, 2020 the amount in excess of the amount insured by the FDIC was \$6,770,496.

**3. Related Party Transactions**

The majority stockholder of A.J. Johns, Inc. is related to the majority stockholder of Concrete Profiles, Inc. For the year ended December 31, 2020, A.J. Johns, Inc. incurred \$1,467,425 for subcontractor concrete work service performed by Concrete Profiles, Inc. At December 31, 2020, A.J. Johns, Inc. owed Concrete Profiles, Inc. \$513,403 for work performed.

A.J. Johns, Inc. bills Concrete Profiles, Inc. monthly for its portion of maintenance costs, fuel and other shared expenses. For the year ended December 31, 2020, Concrete Profiles, Inc. was charged by A.J. Johns, Inc. \$129,726 for shared expenses. At December 31, 2020, Concrete Profiles, Inc. owed A.J. Johns, Inc. \$771,261 for shared expenses.

A.J. Johns, Inc. has multiple loans to Concrete Profiles, Inc. with varying due dates in the amount of \$2,998,711 to be repaid in full within one year.

**4. Fair Value Measurements**

Cash, cash equivalents, short-term financial instruments, accounts receivable, accounts payable and short-term borrowing carrying amounts approximate fair value because of the short maturity of these instruments and are considered level 1 measurements. Level 1 inputs are defined as observable, quoted prices for identical assets or liabilities in active markets.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

5. Contract Receivables

	2020
Contracts in progress	\$ 4,459,036
Retainage	3,473,130
Non-contract receivables	341,994
	<u>8,274,160</u>
Less: Allowance for doubtful accounts	12,000
	<u>\$ 8,262,160</u>

Receivables from three customers represent 22% of total contract receivables at December 31, 2020.

The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract receivables.

6. Costs and Estimated Earnings on Uncompleted Contracts

	2020
Costs incurred on uncompleted contracts	\$ 62,851,516
Estimated earnings (loss)	6,100,979
	<u>68,952,495</u>
Less: Billings to date	69,019,605
	<u>\$ ( 67,110)</u>

Included in the accompanying balance sheets under the following captions:

Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 758,506
Billings in excess of costs and estimated earnings on uncompleted contracts	( 825,616)
	<u>\$ ( 67,110)</u>

7. Line of Credit

In 2020 the Company had a \$750,000 unsecured line of credit with Ameris Bank with an interest rate of 4.0% that expires on July 23, 2023. There was no balance as of December 31, 2020.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

**8. Long-Term Debt**

The Company has multiple loans that are all interest free and have varying balances and due dates. Loans are collateralized by the equipment.

A note payable to Ameris Bank for a SBA Paycheck Protection Program was issued on April 24, 2020 for American Sock, LLC, in the amount of \$61,200 and on May 6, 2020 for A.J. Johns, Inc, in the amount of \$1,460,800. The loans are payable in monthly principal and interest payments for 18 months beginning on November 24, 2020 in the amount of \$3,444 and December 6, 2020 in the amount of \$82,210, respectively at an interest rate of 1%. The Companies can apply to have the loans forgiven during the next year.

Long-term debt as of December 31, 2020 is as follows:

		2020
Total long-term debt	\$	2,958,346
Less current portion of long-term debt		( 1,999,823)
Long-term debt due after one year	\$	<u>958,523</u>

Principal payments are due on the note payable as follows:

<u>Year ended December 31</u>		
2021	\$	1,999,823
2022		817,171
2023		141,352
Thereafter		0

**9. Deferred Compensation Plan**

The Company has a trustee, non-contributory profit sharing plan with a contributory provision under Section 401(k) of the Internal Revenue Code. All employees meeting plan eligibility requirements are allowed to participate. The Company may contribute amounts to the profit sharing as determined by the Board of Directors. In 2020, the Company did not approve contributions to the Profit Sharing Plan. The employer matching percentage of employee 401(k) contributions are determined yearly by the Board of Directors, which amounted to \$77,931 for the year ended December 31, 2020. Total employer contributions may not exceed the amount deductible for income tax purposes.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

**10. Backlog**

The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2020. Backlog represents the amount of revenue the Company expects to realize from work to be performed on uncompleted contracts in progress at year-end and from contractual agreements on which work has not yet begun.

	2020
Backlog balance at beginning of year	\$ 13,715,782
New contracts during the year	53,035,090
	<u>66,750,872</u>
Less contract revenue earned during the year	<u>39,003,960</u>
Backlog balance at end of year	\$ <u>27,746,912</u>

**11. Income Taxes**

The Company adopted ASC 740-10 *Income Taxes*, (formerly Financial Accounting Standards interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109*). ASC 740-10 is intended to substantially reduce tax benefits (e.g., deductions, credits) from uncertainty in accounting for income tax positions. It prescribes under a two-step approach (i.e., recognition under the more-likely-than-not threshold and measurement under the cumulative probability) attributes for a tax position taken or expected to be taken in the tax return. ASC 740-10 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

For federal tax purposes, the Company has chosen to be treated as an S corporation which passes corporate income, losses, deductions, and credits through to its shareholders. Stockholders of S corporations report the flow-through of income and losses on their personal tax returns and are assessed tax at their individual income tax rates. Accordingly, no provision for federal income tax was reflected in the accompanying consolidated financial statements.

At December 31, 2020, the Company had no liability for unrecognized income tax and does not anticipate any increase in the liability for unrecognized tax during the next twelve months. The Company believes that its income tax position would be sustained upon examination and does not anticipate any adjustments that would result in a material change to its financial position or results of operations. Federal income tax returns remain open for examination by U.S. tax authorities for the tax years 2017, 2018 and 2019. The Company is currently not under any federal or state income tax examination.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2020**

**12. Capital Lease**

On September 27, 2018, the Company entered into a 36 month lease for six John Deere dump trucks. As of December 31, 2020, assets recorded under capital leases were \$2,057,400 and accumulated depreciation associated with capital leases was \$1,390,802. Monthly lease payments including interest amount to \$40,094.40. There is an optional lease buyout at the end of the 36 months for \$919,406. The Company does not intend on purchasing the dump trucks at the end of the 36 month lease period. Future minimum lease payments as of December 31, 2020 are as follows:

<u>Year ended December 31</u>		
2021	\$	302,180
2022		0
Thereafter		0

**13. Subsequent Event**

The Company has evaluated subsequent events through April 20, 2021, the date which the consolidated financial statements were available to be issued. No subsequent events were noted that required disclosure in the financial statements.

In early 2020, an outbreak of the novel strain of coronavirus (COVID-19) emerged globally. As a result, there have been mandates from federal, state and local authorities resulting in an overall decline in economic activity. The ultimate impact of COVID-19 on the financial performance of the Company is not reasonably estimated at this time.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Consolidated Operating Expenses**  
**For the year ended December 31, 2020**

	<u>2020</u>
Other operating expenses:	
401k match expense	\$ 10,597
Advertising	3,810
Bank service charges	481
Bonuses	483,589
Building maintenance and repairs	16,653
Computer expense	18,758
Contributions	9,700
Depreciation	57,442
Dues and subscriptions	32,358
Employee expenses	27,576
Employee training	467
Insurance	357,222
Meals and entertainment	51,753
Office supplies and expenses	43,254
Officers' salaries	262,833
Other salaries and wages	352,939
Payroll taxes	49,879
Postage and courier	4,347
Professional and consulting fees	75,454
Taxes and licenses	178,013
Telephone	13,799
Travel	7
Utilities	18,173
Total operating expenses	\$ <u><u>2,069,104</u></u>

See Independent Auditors' Report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Contracts Earned**  
**For the year ended December 31, 2020**

Job Name	Contract Amount	Billings To Date	Earned Revenues	Actual Cost To Date	Total Costs Anticipated	(Over) / Under Billings	Percent Complete	Gross Profit (Loss) %	Gross Profit (Loss) Amount
Aspire @ Amelia Island	\$ 3,705,002	\$ 3,705,002	\$ 3,705,002	\$ 3,907,160	\$ 3,907,160	\$ 0	100.00%	-5%	\$ ( 202,158)
Gran Lakes Ph II	1,510,994	1,510,994	1,510,994	1,138,029	1,138,029	0	100.00%	25%	372,965
Amelia Island Hotel	482,985	482,985	482,985	821,174	821,174	0	100.00%	-70%	( 338,189)
Publix Bartram Market	5,560,187	5,560,187	5,560,187	4,750,419	4,750,419	0	100.00%	15%	809,768
Twin Creeks Ph 2B 2C	4,010,311	4,010,311	4,010,311	3,696,178	3,696,178	0	100.00%	8%	314,133
Tamaya Parcel I	1,963,692	1,963,692	1,963,692	2,006,751	2,006,751	0	100.00%	-2%	( 43,059)
Sprouts Farmers Market	2,701,044	2,701,044	2,701,044	2,837,432	2,837,432	0	100.00%	-5%	( 136,388)
Liberty Square	993,728	993,728	993,728	945,011	945,011	0	100.00%	5%	48,717
Tractor Supply	1,189,331	1,189,331	1,189,331	1,022,357	1,022,357	0	100.00%	14%	166,974
Tidewater Ph3	1,493,985	1,493,985	1,493,985	1,114,708	1,114,708	0	100.00%	25%	379,277
Village Walk Ph 3	430,981	430,981	430,981	387,446	387,446	0	100.00%	10%	43,535
Liberty Square South Ph 3	1,404,209	1,404,209	1,404,209	1,725,849	1,725,849	0	100.00%	-23%	( 321,640)
Capital Park	1,167,829	1,167,829	1,167,829	1,241,496	1,241,496	0	100.00%	-6%	( 73,667)
Twin Creek Beach Walk 5	105,368	105,368	105,368	12,347	12,347	0	100.00%	88%	93,021
First Florida Credit Union	156,121	156,121	156,121	129,982	129,982	0	100.00%	17%	26,139
Amelia Concourse	5,055,976	5,055,976	5,055,976	4,461,844	4,461,844	0	100.00%	12%	594,132
Grand Creek	10,763,539	9,096,425	9,183,451	7,168,064	8,401,063	87,026	85.32%	22%	2,015,387
Twin Creek North Parcel 13	1,002,627	1,002,627	1,002,627	834,940	834,940	0	100.00%	17%	167,687
Azalea Hills	2,236,871	1,922,457	1,812,089	1,809,585	2,233,664	( 110,368)	81.01%	0%	2,504
Tamaya BB-1	8,259,610	8,083,262	8,224,920	7,716,376	7,748,660	141,658	99.58%	6%	508,544
Laurel Grove	2,114,187	1,521,445	1,704,458	1,847,428	2,291,435	183,013	80.62%	-8%	( 142,970)
Hilsdale Estates	622,877	622,200	619,763	651,547	654,837	( 2,437)	99.50%	-5%	( 31,784)
Panther Creek 3A & 3D	11,167,844	7,104,887	6,448,313	5,648,561	9,783,054	( 656,574)	57.74%	12%	799,752
Mills Creek Preserve	5,758,223	4,525,649	4,530,570	4,005,169	5,090,271	4,921	78.68%	12%	525,401
Panther Creek 3G & 3E	1,768,024	0	0	0	1,591,222	0	0.00%	0%	0
Amelia National Ph1 C	3,040,442	1,420,722	1,513,836	1,365,392	2,742,218	93,114	49.79%	10%	148,444
Twin Creeks Apts Ph 5	179,440	179,440	179,440	101,066	101,066	0	100.00%	44%	78,374
Mahogany Run	2,338,343	261,430	487,546	438,594	2,103,850	226,116	20.85%	10%	48,952
Sunbeam	6,708,012	0	17,441	15,514	6,036,718	17,441	0.26%	11%	1,927
Gentle Woods North	4,977,598	198,098	141,861	129,293	4,530,830	( 56,237)	2.85%	9%	12,568
Westminster Oaks	1,003,014	0	4,714	4,196	901,769	4,714	0.47%	11%	518
Blair Estates	1,677,791	0	503	400	1,510,012	503	0.03%	20%	103
Billable Repairs warranty work	1,149,220	1,149,220	1,149,220	938,844	938,844	0	100.00%	18%	210,376
Combined totals	\$ 96,699,405	69,019,605	68,952,495	62,873,152	\$ 87,692,636	\$ ( 67,110)		9%	6,079,343
					Overbillings	( 825,616)			
					Underbillings	758,506			
						( 67,110)			
Less recognized in prior years		29,936,805	29,948,535	27,919,745					2,028,790
Annual totals	\$ 39,082,800	\$ 39,003,960	\$ 39,003,960	\$ 34,953,407					\$ 4,050,553

See Independent Auditors' Report.

**A. J. JOHNS, INC. AND SUBSIDIARY  
INDEPENDENT AUDITORS' REPORT,  
CONSOLIDATED FINANCIAL  
STATEMENTS AND  
SUPPLEMENTARY INFORMATION**

**FOR THE YEAR ENDED  
DECEMBER 31, 2019**



**A.J. Johns, Inc. and Subsidiary**  
**For The Year Ended December 31, 2019**  
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Advice, Preparation...Results.™

Mark R. Patrick, CPA  
Timothy P. Raines, CPA

## INDEPENDENT AUDITORS' REPORT

To the Stockholders of  
A. J. Johns, Inc. and Subsidiary  
Jacksonville, Florida

We have audited the accompanying consolidated financial statements of A.J. Johns, Inc. (the "Company"), an S corporation, and subsidiary, which comprise the consolidated balance sheet as of December 31, 2019, and the related consolidated statements of income, retained earnings, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of A. J. Johns, Inc. and subsidiary as of December 31, 2019, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary schedules of consolidated operating expenses and contracts earned are presented only for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Patrick & Raines, LLC*

Patrick & Raines, LLC  
Jacksonville, Florida  
April 22, 2020

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet**  
**December 31, 2019**

	<u>2019</u>
<b>Assets</b>	
Current assets:	
Cash & equivalents	\$ 3,456,618
Trade receivables, net	6,215,453
Retention receivable	1,554,674
Related party receivable - CPI	3,962,441
Employee receivables	9,564
Inventories	91,359
Prepaid insurance and other expense:	193,004
Costs and estimated earnings in excess of	
billings on uncompleted contracts	<u>373,222</u>
Total current assets	<u>15,856,335</u>
Property and equipment:	
Machinery and equipment	14,927,089
Office furnishings and equipment	325,758
Leased equipment	2,057,400
Automotive equipment	3,548,624
Land and buildings	<u>1,617,566</u>
	22,476,437
Less accumulated depreciation	<u>( 14,947,951)</u>
Net property and equipment	<u>7,528,486</u>
Other assets:	
Other deposits	<u>3,050</u>
Total other assets	<u>3,050</u>
Total assets	<u><u>\$ 23,387,871</u></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet (continued)**  
**December 31, 2019**

	<u><b>2019</b></u>
<b>Liabilities and stockholders' equity</b>	
Current liabilities:	
Accounts payable	\$ 1,911,452
Retainage payable	105,737
Accrued expenses	194,879
Billings in excess of costs and estimated earnings on uncompleted contracts	361,492
Accrued losses on uncompleted contracts	109,080
Capital lease payable, current portion	386,755
Notes payable, current portion	<u>1,584,926</u>
Total current liabilities	<u>4,654,321</u>
Long term liabilities:	
Capital lease payable	302,180
Optional lease buyout	919,406
Notes payable	<u>840,392</u>
Total long term liabilities	<u>2,061,978</u>
Total liabilities	<u>6,716,299</u>
Stockholders' equity:	
Common stock, \$1 par value, 500 shares authorized, 100 shares issued and outstanding	100
Additional paid-in capital	202,323
Retained earnings	<u>16,469,149</u>
Total stockholders' equity	<u>16,671,572</u>
Total liabilities and stockholders' equity	<u>\$ 23,387,871</u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Income and Retained Earnings**  
**For the year ended December 31, 2019**

	<u>2019</u>
Contracts earned	\$ 31,020,511
Non-contract revenue	<u>1,654,906</u>
	32,675,417
Cost of contracts	28,938,148
Provision for loss on uncompleted contracts	( 17,026)
Cost of non-contract jobs	<u>1,266,531</u>
	30,187,653
Gross income	2,487,764
Operating expenses	<u>1,819,434</u>
Operating income	668,330
Other income (expense)	
Discounts earned	26,364
Interest income	16,547
Interest expense	( 140,244)
Net gain on sale of assets	177,097
Bad debt	( 466)
Miscellaneous income	<u>9,202</u>
Net other income	<u>88,500</u>
Net income	756,830
Retained earnings - beginning	15,712,319
Less stockholder distributions	<u>0</u>
Retained earnings - ending	<u><u>\$ 16,469,149</u></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Cash Flows**  
**For the year ended December 31, 2019**

	<u>2019</u>
<b>Cash flows from operating activities:</b>	
Net income	\$ 756,830
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	3,096,825
Gain on sale of assets	( 177,097)
Changes in operating assets and liabilities:	
Increase in trade receivables, net	( 1,588,261)
Decrease in retention receivable	2,002,610
Increase in related party receivable - CPI	( 196,943)
Decrease in employee receivables	2,033
Increase in inventories	( 5,075)
Increase in prepaid insurance and other expenses	( 88,999)
Decrease in cost & estimated earnings in excess of billings on uncompleted contracts	193,858
Decrease in accounts payable	( 664,218)
Decrease in retainage payable	( 86,426)
Increase in accrued expenses	32,461
Decrease in billings in excess of costs and estimated earnings on uncompleted contracts	( 326,359)
Decrease in accrued losses on uncompleted contracts	( 17,026)
Net cash provided by operating activities	<u>2,934,213</u>
<b>Cash flows from investing activities:</b>	
Acquisition of fixed assets	( 885,592)
Proceeds from sale of assets	<u>270,888</u>
Net cash used by investing activities	<u>( 614,704)</u>
<b>Cash flows from financing activities:</b>	
Payments on notes payable	( 1,836,063)
Proceeds on notes payable	653,830
Principal payments on capital lease payable	<u>( 362,172)</u>
Net cash used by financing activities	<u>( 1,544,405)</u>
<b>Net increase in cash and cash equivalents</b>	<b>775,104</b>
<b>Cash at beginning of year</b>	<u><b>2,681,514</b></u>
<b>Cash at end of year</b>	<b>\$ <u>3,456,618</u></b>

See accompanying notes and independent auditors' report.



**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

1. Summary of Significant Accounting Policies

Business Activity

The consolidated financial statements include the accounts of A.J. Johns, Inc. and a subsidiary. The Companies perform horizontal construction services primarily in Northeast Florida and North Central Florida. Contracts are generally with land developers or general contractors under fixed price contracts. The length of the contracts varies but is typically between six months and two years. Activities include land clearing, site development, storm water management and paving.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiary, American Sock, LLC, a wholly owned subsidiary of A.J. Johns, Inc. All intercompany transactions are eliminated in the consolidated financial statements.

Method of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America. Income is recognized when earned and expenses are recognized as they are incurred whether or not cash is received or paid out at that time.

Compensated Absences

Employees are entitled to certain compensated absences based on their job position and length of employment. Vacation pay is accrued in the consolidated financial statements when incurred. A liability for these amounts is reported on the balance sheet and is included in accrued expenses.

Cash and Cash Equivalents

Cash and cash equivalents, for purposes of reporting cash flows, consists of checking and money market accounts.

Contract Receivables

Contract receivables are recorded when invoices are issued and are presented on the balance sheet net of allowance for doubtful accounts. Contract receivables are written off when they are determined to be uncollectible. The allowance for doubtful accounts is estimated based on the Company's historical losses, the existing economic conditions in the construction industry, and the financial stability of its customers. Historically, receivables are written off infrequently and the amounts are immaterial. The allowance for doubtful accounts was \$12,000 at December 31, 2019.



**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

1. Summary of Significant Accounting Policies (continued)

Property and Equipment

Property and equipment is stated at cost. Equipment under capital leases are recorded at the lower of the present value of future minimum lease payments at the inception of the lease or the fair value of the asset. The cost of property and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using a combination of the declining balance and straight-line methods. Equipment held under capital leases is amortized using the declining balance method over the estimated useful life of the asset. The estimated useful lives of property and equipment are:

Automotive equipment	3 - 6	Years
Machinery	4 - 8	Years
Office equipment	5 - 8	Years
Buildings	15 - 39	Years

For federal income tax purposes, depreciation is computed using the accelerated cost recovery system and the modified accelerated cost recovery system. When property and equipment are retired or otherwise disposed of the cost is removed from the asset accounts and the related accumulated depreciation accounts, with the net difference subtracted from any revenue from the disposal recorded as income or loss in the period sold.

Income Taxes

The Companies file a combined federal tax return. The Company has elected to be treated as a small business corporation under Subchapter S of the Internal Revenue Code, whereby profits and losses are passed directly to the stockholders for inclusion in their personal tax returns. Therefore, no liability for federal income taxes has been included in the consolidated financial statements.

Taxable revenue is reported on the percentage of completion method of accounting for long term contracts, which is the same method used for financial reporting.

Inventories

Inventory consists of raw materials and fuel held for use on construction projects and is stated at the lower of cost or market determined by the first-in, first-out (FIFO) method.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

1. Summary of Significant Accounting Policies (continued)

Revenue and Cost Recognition

Revenues from construction contracts are recognized on the percentage of completion method of accounting for long term contracts, measured by the percentage of actual costs incurred to date to estimated total cost for each contract. This method is used because management considers costs incurred to be the best available measure of progress on these contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the Company's estimates of costs and revenues will change in the near term.

Contract costs include all direct materials, subcontractor costs, labor costs, and indirect costs related to contract performance. Selling, general, and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents expenses recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the consolidated financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management's estimates with respect to the percentage of completion method, allowance for doubtful accounts and accrued expenses.

Advertising Costs

The Company expenses advertising costs as they are incurred.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

**2. Concentrations of Credit Risk**

The Company is dependent primarily on the land development industry of Northeast Florida for its revenue, which has in the past and likely in the future will have weak economic cycles. Such downturns could have adverse effects on the revenues of the Company.

The Company generally maintains cash balances in a single bank in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC). The Company also invests in short term money market funds and overnight investments, which are in excess of the amounts insured by any government insurance programs. At December 31, 2019 the amount in excess of the amount insured by the FDIC was \$3,087,246.

**3. Related Party Transactions**

The majority stockholder of A.J. Johns, Inc. is related to the majority stockholder of Concrete Profiles, Inc. For the year ended December 31, 2019, A.J. Johns, Inc. incurred \$1,633,176 for subcontractor concrete work service performed by Concrete Profiles, Inc. At December 31, 2019, A.J. Johns, Inc. owed Concrete Profiles, Inc. \$223,717 for work performed.

A.J. Johns, Inc. bills Concrete Profiles, Inc. monthly for its portion of maintenance costs, fuel and other shared expenses. For the year ended December 31, 2019, Concrete Profiles, Inc. was charged by A.J. Johns, Inc. \$196,944 for shared expenses. At December 31, 2019, Concrete Profiles, Inc. owed A.J. Johns, Inc. \$963,730 for shared expenses.

A.J. Johns, Inc. has multiple loans to Concrete Profiles, Inc. with varying due dates in the amount of \$2,998,711 to be repaid in full within one year.

**4. Fair Value Measurements**

Cash, cash equivalents, short-term financial instruments, accounts receivable, accounts payable and short-term borrowing carrying amounts approximate fair value because of the short maturity of these instruments and are considered level 1 measurements. Level 1 inputs are defined as observable, quoted prices for identical assets or liabilities in active markets.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

5. Contract Receivables

	2019
Completed contracts	\$ 972,540
Contracts in progress	5,045,343
Retainage	1,554,674
Non-contract receivables	209,570
	<u>7,782,127</u>
Less: Allowance for doubtful accounts	12,000
	<u>\$ 7,770,127</u>

Receivables from three customers represent 43% of total contract receivables at December 31, 2019.

The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract receivables.

6. Costs and Estimated Earnings on Uncompleted Contracts

	2019
Costs incurred on uncompleted contracts	\$ 89,660,889
Estimated earnings (loss)	3,448,178
	<u>93,109,067</u>
Less: Billings to date	93,097,337
	<u>\$ 11,730</u>

Included in the accompanying balance sheets under the following captions:

Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 373,222
Billings in excess of costs and estimated earnings on uncompleted contracts	( 361,492)
	<u>\$ 11,730</u>

7. Line of Credit

In 2019 the Company had a \$750,000 unsecured line of credit with Ameris Bank with an interest rate of 4.75% that expires on March 4, 2020. There was no balance as of December 31, 2019.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

**8. Long-Term Debt**

The Company has multiple loans that are all interest free and have varying balances and due dates. Loans are collateralized by the equipment.

Long-term debt as of December 31, 2019 is as follows:

	2019
Total long-term debt	\$ 2,425,318
Less current portion of long-term debt	( 1,584,926)
Long-term debt due after one year	\$ <u>840,392</u>

Principal payments are due on the note payable as follows:

Year ended December 31	
2020	\$ 1,584,926
2021	752,831
2022	87,561
Thereafter	0

**9. Deferred Compensation Plan**

The Company has a trustee, non-contributory profit sharing plan with a contributory provision under Section 401(k) of the Internal Revenue Code. All employees meeting plan eligibility requirements are allowed to participate. The Company may contribute amounts to the profit sharing as determined by the Board of Directors. In 2019, the Company did not approve contributions to the Profit Sharing Plan. The employer matching percentage of employee 401(k) contributions are determined yearly by the Board of Directors, which amounted to \$60,704 for the year ended December 31, 2019. Total employer contributions may not exceed the amount deductible for income tax purposes.

**10. Backlog**

The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2019. Backlog represents the amount of revenue the Company expects to realize from work to be performed on uncompleted contracts in progress at year-end and from contractual agreements on which work has not yet begun.

	2019
Backlog balance at beginning of year	\$ 15,229,317
New contracts during the year	29,506,976
	<u>44,736,293</u>
Less contract revenue earned during the year	<u>31,020,511</u>
Backlog balance at end of year	\$ <u>13,715,782</u>

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

**11. Income Taxes**

The Company adopted ASC 740-10 *Income Taxes*, (formerly Financial Accounting Standards interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109*). ASC 740-10 is intended to substantially reduce tax benefits (e.g., deductions, credits) from uncertainty in accounting for income tax positions. It prescribes under a two-step approach (i.e., recognition under the more-likely-than-not threshold and measurement under the cumulative probability) attributes for a tax position taken or expected to be taken in the tax return. ASC 740-10 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

For federal tax purposes, the Company has chosen to be treated as an S corporation which passes corporate income, losses, deductions, and credits through to its shareholders. Stockholders of S corporations report the flow-through of income and losses on their personal tax returns and are assessed tax at their individual income tax rates. Accordingly, no provision for federal income tax was reflected in the accompanying consolidated financial statements.

At December 31, 2019, the Company had no liability for unrecognized income tax and does not anticipate any increase in the liability for unrecognized tax during the next twelve months. The Company believes that its income tax position would be sustained upon examination and does not anticipate any adjustments that would result in a material change to its financial position or results of operations. Federal income tax returns remain open for examination by U.S. tax authorities for the tax years 2016, 2017 and 2018. The Company is currently not under any federal or state income tax examination.

**12. Capital Lease**

On September 27, 2018, the Company entered into a 36 month lease for six John Deere dump trucks. As of December 31, 2019, assets recorded under capital leases were \$2,057,400 and accumulated depreciation associated with capital leases was \$946,404. Monthly lease payments including interest amount to \$40,094.40. There is an optional lease buyout at the end of the 36 months for \$919,406. The Company does not intend on purchasing the dump trucks at the end of the 36 month lease period. Future minimum lease payments as of December 31, 2019 are as follows:

<u>Year ended December 31</u>		
2020	\$	386,755
2021		302,180
Thereafter		0

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2019**

**13. Subsequent Event**

The Company has evaluated subsequent events through April 22, 2019, the date which the consolidated financial statements were available to be issued. While the backlog in Note 10 has not been affected in response to the COVID-19 virus, some of those jobs have been delayed. In the interim, that anticipated work has been replaced with newly contracted jobs.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Consolidated Operating Expenses**  
**For the year ended December 31, 2019**

	<u><b>2019</b></u>
Other operating expenses:	
401k match expense	\$ 10,389
Advertising	6,888
Bank service charges	128
Bonuses	139,650
Building maintenance and repairs	17,327
Computer expense	18,371
Contributions	10,330
Depreciation	56,158
Dues and subscriptions	27,863
Employee expenses	25,902
Insurance	328,377
Meals and entertainment	44,643
Office supplies and expenses	43,018
Officers' salaries	257,832
Other operating expenses	5,108
Other salaries and wages	453,382
Payroll taxes	70,806
Postage and courier	3,696
Printing and blueprints	58
Professional and consulting fees	66,903
Taxes and licenses	199,514
Telephone	12,168
Travel	1,521
Utilities	19,402
Total operating expenses	\$ <u><u>1,819,434</u></u>

See Independent Auditors' Report.



**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Contracts Earned**  
**For the year ended December 31, 2019**

Job Name	Contract Amount	Billings To Date	Earned Revenues	Actual Cost To Date	Total Costs Anticipated	(Over) / Under Billings	Percent Complete	Gross Profit (Loss) %	Gross Profit (Loss) Amount
Twin Creeks	\$ 16,603,238	\$ 16,603,238	\$ 16,603,238	\$ 15,571,134	\$ 15,571,134	\$ 0	100.00%	6%	\$ 1,032,104
BMW	6,300,337	6,300,337	6,300,337	5,911,010	5,911,010	0	100.00%	6%	389,327
Tamaya Parcel C/D Ph 2&3	7,895,818	7,895,818	7,895,818	8,625,651	8,625,651	0	100.00%	-9%	( 729,833)
Plummer Creek 2C & 2D	3,240,230	3,240,230	3,240,230	3,512,712	3,512,712	0	100.00%	-8%	( 272,482)
The Carlton @ Bartram Park Ph II	3,155,897	3,155,897	3,155,897	2,588,057	2,588,057	0	100.00%	18%	567,840
Aspire @ Amelia Island	3,705,002	3,705,002	3,705,002	3,905,010	3,905,010	0	100.00%	-5%	( 200,008)
Seasons at Rolling Hills	1,309,943	1,309,943	1,309,943	1,312,057	1,312,057	0	100.00%	0%	( 2,114)
Treaty Oaks Unit 2 Ph I	1,487,087	1,487,087	1,487,087	1,149,588	1,149,588	0	100.00%	23%	337,499
Fouraker Subdivision	2,554,659	2,554,659	2,554,659	3,179,412	3,179,412	0	100.00%	-24%	( 624,753)
Mill Creek West Ph 2.	1,747,731	1,747,731	1,747,731	1,735,228	1,735,228	0	100.00%	1%	12,503
Aspire 28 Lots	835,405	835,405	835,405	964,376	964,376	0	100.00%	-15%	( 128,971)
Summerlyn	2,296,769	2,296,769	2,296,769	1,736,208	1,736,208	0	100.00%	24%	560,561
Village Walk Ph 1&2	3,273,035	3,273,035	3,273,035	3,482,500	3,482,500	0	100.00%	-6%	( 208,465)
Gran Lakes Ph II	1,510,994	1,510,994	1,510,994	1,137,512	1,137,512	0	100.00%	25%	373,482
Fleming Estates	1,713,076	1,713,076	1,713,076	1,588,478	1,588,478	0	100.00%	7%	124,598
Celestina	5,838,396	5,838,396	5,838,396	6,023,164	6,023,164	0	100.00%	-3%	( 184,768)
Island Club	580,741	580,741	580,741	650,896	650,896	0	100.00%	-12%	( 70,155)
Wards Creek	1,794,964	1,794,964	1,794,964	1,365,967	1,365,967	0	100.00%	24%	428,997
Treaty Oaks Ph 2 Unit 2&3	245,759	245,759	245,759	154,252	154,252	0	100.00%	37%	91,507
Celestina 2B	2,146,167	2,146,167	2,146,167	1,953,469	1,953,469	0	100.00%	9%	192,698
Amelia Island Hotel	482,985	482,985	481,826	821,174	823,174	( 1,159)	99.76%	-70%	( 339,348)
Publix Bartram Market	5,499,527	5,490,391	5,421,434	4,676,118	4,743,392	( 68,957)	98.58%	14%	745,316
Twin Creeks Ph 2B 2C	4,010,311	4,010,311	4,007,905	3,692,991	3,695,161	( 2,406)	99.94%	8%	314,914
Tamaya Parcel I	1,963,692	1,963,692	1,963,692	2,006,196	2,006,196	0	100.00%	-2%	( 42,504)
Sprouts Farmers Market	2,676,120	1,879,116	1,924,666	1,992,413	2,770,432	45,550	71.92%	-4%	( 67,747)
Liberty Square	993,728	993,728	993,728	944,928	944,928	0	100.00%	5%	48,800
Amelia Concourse	5,055,976	4,573,255	4,368,869	3,826,006	4,427,595	( 204,386)	86.41%	12%	542,863
Tractor Supply	1,189,331	1,189,331	1,187,785	1,020,212	1,021,541	( 1,546)	99.87%	14%	167,573
Tidewater Ph3	1,435,603	1,354,955	1,289,028	989,003	1,101,435	( 65,927)	89.79%	23%	300,025
Village Walk Ph 3	430,981	393,418	392,624	353,363	387,892	( 794)	91.10%	10%	39,261
Liberty Square South Ph 3	1,377,536	882,085	948,571	1,129,050	1,639,689	66,486	68.86%	-19%	( 180,479)
Capital Park	1,108,914	67,297	97,917	88,295	999,890	30,620	8.83%	10%	9,622
Twn Creek Beach Walk 5	105,368	105,368	105,368	11,331	11,331	0	100.00%	89%	94,037
Grand Creek	10,610,856	693,640	924,206	852,458	9,787,873	230,566	8.71%	8%	71,748
Twin Creek North Parcel 13	974,677	108,521	92,204	82,992	876,933	( 16,317)	9.46%	10%	9,212
Billable Repairs warranty work	673,996	673,996	673,996	627,678	627,678	0	100.00%	7%	46,318
Combined totals	<u>\$ 106,824,849</u>	<u>93,097,337</u>	<u>93,109,067</u>	<u>89,660,889</u>	<u>\$ 102,411,821</u>	<u>\$ 11,730</u>		<u>4%</u>	<u>3,448,178</u>
					Overbillings	( 361,492)			
					Underbillings	373,222			
						<u>11,730</u>			
Less recognized in prior years		<u>62,076,213</u>	<u>62,088,556</u>	<u>60,722,741</u>					<u>1,365,815</u>
Annual totals	<u>\$ 31,021,124</u>	<u>\$ 31,020,511</u>	<u>\$ 28,938,148</u>						<u>\$ 2,082,363</u>

See Independent Auditors' Report.

**A. J. JOHNS, INC. AND SUBSIDIARY  
INDEPENDENT AUDITORS' REPORT,  
CONSOLIDATED FINANCIAL  
STATEMENTS AND  
SUPPLEMENTARY INFORMATION**

**FOR THE YEAR ENDED  
DECEMBER 31, 2018**

**A.J. Johns, Inc. and Subsidiary**  
**For The Year Ended December 31, 2018**  
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## PATRICK & RAINES CPAs

Advice, Preparation...Results.™

Mark R. Patrick, CPA  
Timothy P. Raines, CPA

John J. Petherbridge, CPA

### INDEPENDENT AUDITORS' REPORT

To the Stockholders of  
A. J. Johns, Inc. and Subsidiary  
Jacksonville, Florida

We have audited the accompanying consolidated financial statements of A.J. Johns, Inc. (the "Company"), an S corporation, and subsidiary, which comprise the consolidated balance sheet as of December 31, 2018, and the related consolidated statements of income, retained earnings, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting

policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of A. J. Johns, Inc. and subsidiary as of December 31, 2018, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary schedules of consolidated operating expenses and contracts earned are presented only for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Patrick & Raines, LLC*

Patrick & Raines, LLC  
Jacksonville, Florida  
April 24, 2019



**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet**  
**December 31, 2018**

	<u>2018</u>
<b>Assets</b>	
Current assets:	
Cash & equivalents	\$ 2,681,514
Trade receivables, net	4,627,192
Retention receivable	3,557,284
Related party receivable - CPI	3,765,498
Employee receivables	11,597
Inventories	86,284
Prepaid insurance and other expense:	104,005
Costs and estimated earnings in excess of	
billings on uncompleted contracts	<u>567,080</u>
Total current assets	<u>15,400,454</u>
Property and equipment:	
Machinery and equipment	15,416,153
Office furnishings and equipment	296,889
Leased equipment	2,057,400
Automotive equipment	3,572,435
Land and buildings	<u>1,617,566</u>
	22,960,443
Less accumulated depreciation	<u>( 13,126,933)</u>
Net property and equipment	<u>9,833,510</u>
Other assets:	
Other deposits	<u>3,050</u>
Total other assets	<u>3,050</u>
Total assets	<u>\$ 25,237,014</u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Balance Sheet (continued)**  
**December 31, 2018**

	<u><b>2018</b></u>
<b>Liabilities and stockholders' equity</b>	
Current liabilities:	
Accounts payable	\$ 2,767,833
Retainage payable	
Accrued expenses	162,418
Billings in excess of costs and estimated earnings on uncompleted contracts	687,851
Accrued losses on uncompleted contracts	126,106
Capital lease payable, current portion	362,172
Notes payable, current portion	<u>1,731,497</u>
Total current liabilities	<u>5,837,877</u>
Long term liabilities:	
Capital lease payable	688,935
Optional lease buyout	919,406
Notes payable	<u>1,876,054</u>
Total long term liabilities	<u>3,484,395</u>
Total liabilities	<u>9,322,272</u>
Stockholders' equity:	
Common stock, \$1 par value, 500 shares authorized, 100 shares issued and outstanding	100
Additional paid-in capital	202,323
Retained earnings	<u>15,712,319</u>
Total stockholders' equity	<u>15,914,742</u>
Total liabilities and stockholders' equity	<u><u>\$ 25,237,014</u></u>

See accompanying notes and independent auditors' report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Income and Retained Earnings**  
**For the year ended December 31, 2018**

	<u>2018</u>
Contracts earned	\$ 31,900,870
Non-contract revenue	<u>1,644,492</u>
	33,545,362
Cost of contracts	34,820,704
Provision for loss on uncompleted contracts	126,106
Cost of non-contract jobs	<u>1,386,034</u>
	36,332,844
Gross loss	( 2,787,482)
Operating expenses	<u>1,573,091</u>
Operating loss	( 4,360,573)
Other income (expense)	
Discounts earned	37,983
Interest income	15,691
Interest expense	( 34,987)
Net gain on sale of assets	582,745
Bad debt	( 1,019)
Miscellaneous income	<u>8,523</u>
Net other income	<u>608,936</u>
Net loss	( 3,751,637)
Retained earnings - beginning	19,817,956
Less stockholder distributions	<u>( 354,000)</u>
Retained earnings - ending	<u><u>\$ 15,712,319</u></u>

See accompanying notes and independent auditors' report.



**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Consolidated Statement of Cash Flows**  
**For the year ended December 31, 2018**

	<u>2018</u>
<b>Cash flows from operating activities:</b>	
Net loss	\$ ( 3,751,637)
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	2,443,181
Gain on sale of assets	( 582,745)
Changes in operating assets and liabilities:	
Decrease in trade receivables, net	2,579,333
Increase in retention receivable	( 784,203)
Increase in related party receivable - CPI	( 382,233)
Decrease in employee receivables	46,298
Increase in inventories	( 15,940)
Increase in prepaid insurance and other expenses	( 25,317)
Decrease in cost & estimated earnings in excess of billings on uncompleted contracts	70,928
Increase in accounts payable	923,168
Decrease in accrued expenses	( 363,282)
Decrease in billings in excess of costs and estimated earnings on uncompleted contracts	( 31,088)
Increase in accrued losses on uncompleted contracts	126,106
Net cash provided by operating activities	<u>252,569</u>
<b>Cash flows from investing activities:</b>	
Acquisition of fixed assets	( 5,196,816)
Proceeds from sale of assets	<u>617,269</u>
Net cash used by investing activities	<u>( 4,579,547)</u>
<b>Cash flows from financing activities:</b>	
Payments on notes payable	( 1,592,953)
Proceeds on notes payable	4,004,159
Proceeds from issuance of stock	69,673
Dividends distributed to stockholders	( 354,000)
Principal payments on capital lease payable	( 86,887)
Net cash provided by financing activities	<u>2,039,992</u>
<b>Net decrease in cash and cash equivalents</b>	<b>( 2,286,986)</b>
<b>Cash at beginning of year</b>	<u>4,968,500</u>
<b>Cash at end of year</b>	<b>\$ <u>2,681,514</u></b>

See accompanying notes and independent auditors' report.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

1. Summary of Significant Accounting Policies

Business Activity

The consolidated financial statements include the accounts of A.J. Johns, Inc. and a subsidiary. The Companies perform horizontal construction services primarily in Northeast Florida and North Central Florida. Contracts are generally with land developers or general contractors under fixed price contracts. The length of the contracts varies but is typically between six months and two years. Activities include land clearing, site development, storm water management and paving.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiary, American Sock, LLC, a wholly owned subsidiary of A.J. Johns, Inc. All intercompany transactions are eliminated in the consolidated financial statements.

Method of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America. Income is recognized when earned and expenses are recognized as they are incurred whether or not cash is received or paid out at that time.

Compensated Absences

Employees are entitled to certain compensated absences based on their job position and length of employment. Vacation pay is accrued in the consolidated financial statements when incurred. A liability for these amounts is reported on the balance sheet and is included in accrued expenses.

Cash and Cash Equivalents

Cash and cash equivalents, for purposes of reporting cash flows, consists of checking and money market accounts.

Contract Receivables

Contract receivables are recorded when invoices are issued and are presented on the balance sheet net of allowance for doubtful accounts. Contract receivables are written off when they are determined to be uncollectible. The allowance for doubtful accounts is estimated based on the Company's historical losses, the existing economic conditions in the construction industry, and the financial stability of its customers. Historically, receivables are written off infrequently and the amounts are immaterial. The allowance for doubtful accounts was \$12,000 at December 31, 2018.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

1. Summary of Significant Accounting Policies (continued)

Property and Equipment

Property and equipment is stated at cost. Equipment under capital leases are recorded at the lower of the present value of future minimum lease payments at the inception of the lease or the fair value of the asset. The cost of property and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using a combination of the declining balance and straight-line methods. Equipment held under capital leases is amortized using the declining balance method over the estimated useful life of the asset. The estimated useful lives of property and equipment are:

Automotive equipment	3 - 6	Years
Machinery	4 - 8	Years
Office equipment	5 - 8	Years
Buildings	15 - 39	Years

For federal income tax purposes, depreciation is computed using the accelerated cost recovery system and the modified accelerated cost recovery system. When property and equipment are retired or otherwise disposed of the cost is removed from the asset accounts and the related accumulated depreciation accounts, with the net difference subtracted from any revenue from the disposal recorded as income or loss in the period sold.

Income Taxes

The Companies file a combined federal tax return. The Company has elected to be treated as a small business corporation under Subchapter S of the Internal Revenue Code, whereby profits and losses are passed directly to the stockholders for inclusion in their personal tax returns. Therefore, no liability for federal income taxes has been included in the consolidated financial statements.

Taxable revenue is reported on the percentage of completion method of accounting for long term contracts, which is the same method used for financial reporting.

Inventories

Inventory consists of raw materials and fuel held for use on construction projects and is stated at the lower of cost or market determined by the first-in, first-out (FIFO) method.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

1. Summary of Significant Accounting Policies (continued)

Revenue and Cost Recognition

Revenues from construction contracts are recognized on the percentage of completion method of accounting for long term contracts, measured by the percentage of actual costs incurred to date to estimated total cost for each contract. This method is used because management considers costs incurred to be the best available measure of progress on these contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the Company's estimates of costs and revenues will change in the near term.

Contract costs include all direct materials, subcontractor costs, labor costs, and indirect costs related to contract performance. Selling, general, and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents expenses recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the consolidated financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management's estimates with respect to the percentage of completion method, allowance for doubtful accounts and accrued expenses.

Advertising Costs

The Company expenses advertising costs as they are incurred.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

**2. Concentrations of Credit Risk**

The Company is dependent primarily on the land development industry of Northeast Florida for its revenue, which has in the past and likely in the future will have weak economic cycles. Such downturns could have adverse effects on the revenues of the Company.

The Company generally maintains cash balances in a single bank in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC). The Company also invests in short term money market funds and overnight investments, which are in excess of the amounts insured by any government insurance programs. At December 31, 2018 the amount in excess of the amount insured by the FDIC was \$2,835,672.

**3. Related Party Transactions**

The majority stockholder of A.J. Johns, Inc. is related to the majority stockholder of Concrete Profiles, Inc. For the year ended December 31, 2018, A.J. Johns, Inc. incurred \$1,696,945 for subcontractor concrete work service performed by Concrete Profiles, Inc. At December 31, 2018, A.J. Johns, Inc. owed Concrete Profiles, Inc. \$157,881 for work performed.

A.J. Johns, Inc. bills Concrete Profiles, Inc. monthly for its portion of maintenance costs, fuel and other shared expenses. For the year ended December 31, 2018, Concrete Profiles, Inc. was charged by A.J. Johns, Inc. \$212,232, for shared expenses. At December 31, 2018, Concrete Profiles, Inc. owed A.J. Johns, Inc. \$766,787 for shared expenses.

A.J. Johns, Inc. has multiple loans to Concrete Profiles, Inc. with varying due dates in the amount of \$2,998,711 to be repaid in full within one year.

**4. Fair Value Measurements**

Cash, cash equivalents, short-term financial instruments, accounts receivable, accounts payable and short-term borrowing carrying amounts approximate fair value because of the short maturity of these instruments and are considered level 1 measurements. Level 1 inputs are defined as observable, quoted prices for identical assets or liabilities in active markets.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

5. Contract Receivables

	2018
Completed contracts	\$ 177,583
Contracts in progress	4,174,100
Retainage	3,557,284
Non-contract receivables	287,509
	<u>8,196,476</u>
Less: Allowance for doubtful accounts	12,000
	<u>\$ 8,184,476</u>

Receivables from three customers represent 27% of total contract receivables at December 31, 2018.

The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract receivables.

6. Costs and Estimated Earnings on Uncompleted Contracts

	2018
Costs incurred on uncompleted contracts	\$ 80,030,542
Estimated earnings (loss)	4,366,524
	<u>84,397,066</u>
Less: Billings to date	84,517,837
	<u>\$ ( 120,771)</u>

Included in the accompanying balance sheets under the following captions:

Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 567,080
Billings in excess of costs and estimated earnings on uncompleted contracts	( 687,851)
	<u>\$ ( 120,771)</u>

7. Line of Credit

In 2018 the Company had a \$750,000 unsecured line of credit with Fidelity Bank with an interest rate of 4.5% that expires on January 4, 2020. There was no balance as of December 31, 2018.

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

**8. Long-Term Debt**

The Company has multiple loans that are all interest free and have varying balances and due dates. Loans are collateralized by the equipment.

Long-term debt as of December 31, 2018 is as follows:

		2018
Total long-term debt	\$	<u>3,607,551</u>
Less current portion of long-term debt		<u>( 1,731,497)</u>
Long-term debt due after one year	\$	<u><u>1,876,054</u></u>

Principal payments are due on the note payable as follows:

<u>Year ended December 31</u>		
2019	\$	1,731,497
2020		1,360,518
2021		515,536
Thereafter		0

**9. Deferred Compensation Plan**

The Company has a trustee, non-contributory profit sharing plan with a contributory provision under Section 401(k) of the Internal Revenue Code. All employees meeting plan eligibility requirements are allowed to participate. The Company may contribute amounts to the profit sharing as determined by the Board of Directors. In 2018, the Company did not approve contributions to the Profit Sharing Plan. The employer matching percentage of employee 401(k) contributions are determined yearly by the Board of Directors, which amounted to \$56,907 for the year ended December 31, 2018. Total employer contributions may not exceed the amount deductible for income tax purposes.

**10. Backlog**

The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2018. Backlog represents the amount of revenue the Company expects to realize from work to be performed on uncompleted contracts in progress at year-end and from contractual agreements on which work has not yet begun.

		2018
Backlog balance at beginning of year	\$	18,747,467
New contracts during the year		<u>28,382,720</u>
		47,130,187
Less contract revenue earned during the year		<u>31,900,870</u>
Backlog balance at end of year	\$	<u><u>15,229,317</u></u>

**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

**11. Income Taxes**

The Company adopted ASC 740-10 *Income Taxes*, (formerly Financial Accounting Standards interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109*). ASC 740-10 is intended to substantially reduce tax benefits (e.g., deductions, credits) from uncertainty in accounting for income tax positions. It prescribes under a two-step approach (i.e., recognition under the more-likely-than-not threshold and measurement under the cumulative probability) attributes for a tax position taken or expected to be taken in the tax return. ASC 740-10 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

For federal tax purposes, the Company has chosen to be treated as an S corporation which passes corporate income, losses, deductions, and credits through to its shareholders. Stockholders of S corporations report the flow-through of income and losses on their personal tax returns and are assessed tax at their individual income tax rates. Accordingly, no provision for federal income tax was reflected in the accompanying consolidated financial statements.

At December 31, 2018, the Company had no liability for unrecognized income tax and does not anticipate any increase in the liability for unrecognized tax during the next twelve months. The Company believes that its income tax position would be sustained upon examination and does not anticipate any adjustments that would result in a material change to its financial position or results of operations. Federal income tax returns remain open for examination by U.S. tax authorities for the tax years 2015, 2016 and 2017. The Company is currently not under any federal or state income tax examination.

**12. Capital Lease**

On September 27, 2018, the Company entered into a 36 month lease for six John Deere dump trucks. As of December 31, 2018, assets recorded under capital leases were \$2,057,400 and accumulated depreciation associated with capital leases was \$205,740. Monthly lease payments including interest amount to \$40,094.40. There is an optional lease buyout at the end of the 36 months for \$919,406. The Company does not intend on purchasing the dump trucks at the end of the 36 month lease period. Future minimum lease payments as of December 31, 2018 are as follows:

Year ended December 31		
2019	\$	362,172
2020		386,755
2021		302,180
Thereafter		0



**A. J. JOHNS, INC. AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**December 31, 2018**

**13. Subsequent Event**

The Company has evaluated subsequent events through April 24, 2019, the date which the consolidated financial statements were available to be issued. No subsequent events were noted that required disclosure in the consolidated financial statements.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Consolidated Operating Expenses**  
**For the year ended December 31, 2018**

	<u>2018</u>
Other operating expenses:	
401k match expense	\$ 7,594
Advertising	12,465
Bank service charges	1,241
Bonuses	84,659
Building maintenance and repairs	12,817
Computer expense	29,297
Contributions	17,068
Depreciation	67,380
Dues and subscriptions	32,651
Employee expenses	27,507
Insurance	213,021
Meetings and seminars - registration	244
Meals and entertainment	25,875
Office supplies and expenses	51,085
Officers' salaries	254,626
Other operating expenses	204
Other salaries and wages	407,864
Payroll taxes	51,082
Postage and courier	3,947
Printing and blueprints	1,820
Professional and consulting fees	135,713
Taxes and licenses	106,529
Telephone	10,164
Travel	835
Utilities	17,403
Total operating expenses	\$ <u><u>1,573,091</u></u>

See Independent Auditors' Report.

**A.J. Johns, Inc. and Subsidiary**  
**Jacksonville, Florida**  
**Supplementary Schedule of Contracts Earned**  
**For the year ended December 31, 2018**

Job Name	Contract Amount	Billings To Date	Earned Revenues	Actual Cost To Date	Total Costs Anticipated	(Over) / Under Billings	Percent Complete	Gross Profit (Loss) %	Gross Profit (Loss) Amount
Villages of Westport	\$ 425,854	\$ 425,854	\$ 425,854	\$ 283,037	\$ 283,037	\$ 0	100.00%	34%	\$ 142,817
Treaty Oaks	7,775,272	7,775,272	7,775,272	6,702,902	6,702,902	0	100.00%	14%	1,072,370
5 Palm Reserve	979,975	979,975	979,975	846,646	846,646	0	100.00%	14%	133,329
Alliance FL Parcel D	5,126,020	5,126,020	5,126,020	3,972,201	3,972,202	0	100.00%	23%	1,153,819
Southaven Phase II	6,166,448	6,166,448	6,166,448	5,912,198	5,912,198	0	100.00%	4%	254,250
Nocatee Office Park Entry Road	603,055	603,055	603,055	460,444	460,444	0	100.00%	24%	142,611
Treaty Oaks Unit 1 Ph 3&4	855,767	855,767	855,767	578,538	578,538	0	100.00%	32%	277,229
Kings Bay Sparrow Trail Culvert	160,760	160,760	160,760	238,427	238,427	0	100.00%	-48%	( 77,667)
Oakleaf Church	190,000	190,000	190,000	183,112	183,112	0	100.00%	4%	6,888
Amelia National Drainage	25,362	25,362	25,362	18,410	18,410	0	100.00%	27%	6,952
Twin Creeks	16,460,868	16,429,516	16,429,592	15,534,190	15,563,381	( 28,924)	99.81%	5%	895,402
BMW	5,906,166	5,116,209	5,152,539	4,803,359	5,506,177	36,330	87.24%	7%	349,180
Tamaya Parcel C/D Ph 2&3	7,853,794	7,851,477	7,818,452	8,523,174	8,561,721	( 33,025)	99.55%	-9%	( 704,722)
Plummer Creek 2C & 2D	3,240,230	3,216,434	3,191,951	3,456,320	3,508,505	( 24,483)	98.51%	-8%	( 264,369)
The Carlton @ Bartram Park Ph II	3,155,897	3,155,897	3,155,581	2,577,431	2,577,715	( 316)	99.99%	18%	578,150
Aspire @ Amelia Island	3,680,809	3,677,809	3,673,079	3,854,955	3,863,064	( 4,730)	99.79%	-5%	( 181,876)
Seasons at Rolling Hills	1,309,943	1,309,943	1,309,943	1,312,057	1,312,057	0	100.00%	0%	( 2,114)
Treaty Oaks Unit 2 Ph1	1,469,903	1,420,764	1,360,689	1,096,613	1,184,587	( 60,075)	92.57%	19%	264,076
Fouraker Subdivision	2,554,819	2,554,659	2,554,819	3,179,412	3,179,412	160	100.00%	-24%	( 624,593)
Mill Creek West Ph 2.	1,740,379	1,733,929	1,740,205	1,727,956	1,728,043	6,276	99.99%	1%	12,249
Aspire 28 Lots	836,205	722,173	692,378	780,361	942,431	( 29,795)	82.80%	-13%	( 87,983)
Summerlyn	2,296,770	1,942,760	1,891,849	1,407,636	1,708,927	( 50,911)	82.37%	26%	484,213
Village Walk Ph 1&2	3,338,004	2,733,965	2,718,804	2,750,807	3,377,233	( 15,161)	81.45%	-1%	(32,003)
Gran Lakes Ph II	1,510,994	1,507,793	1,498,906	1,127,253	1,136,399	( 8,887)	99.20%	25%	371,653
Amelia Island Hotel	684,038	521,370	407,413	544,687	914,459	( 113,957)	59.56%	-34%	( 137,274)
Fleming Estates	1,688,734	1,670,361	1,613,079	1,460,012	1,528,515	( 57,282)	95.52%	9%	153,067
Celestina	5,822,431	4,710,675	4,565,950	4,440,315	5,662,249	( 144,725)	78.42%	3%	125,635
Island Club	564,765	274,539	295,542	279,992	535,065	21,003	52.33%	5%	15,550
Wards Creek	1,846,837	390,956	435,854	392,344	1,662,153	44,898	23.60%	10%	43,510
Treaty Oaks Ph 2 Unit 2&3	238,873	221,838	195,518	127,700	156,013	( 26,320)	81.85%	35%	67,818
Celestina 2B	2,136,459	775,220	760,793	667,420	1,874,401	( 14,427)	35.61%	12%	93,373
Publix Bartram Market	5,327,000	108,926	34,093	30,609	4,794,300	( 74,833)	0.64%	10%	3,484
Twin Creeks Ph 2B 2C	3,520,841	0	458,413	412,411	3,168,081	458,413	13.02%	10%	46,002
Prior Year Closed Jobs	0	0	0	26,428	26,428	0	100.00%	#DIV/0!	( 26,428)
Billable Repairs warranty work	133,111	133,111	133,111	321,185	321,184	0	100.00%	-141%	( 188,074)
Combined totals	<u>\$ 99,626,383</u>	<u>84,517,837</u>	<u>84,397,066</u>	<u>80,030,542</u>	<u>\$ 93,988,416</u>	<u>\$ ( 120,771)</u>		<u>5%</u>	<u>4,366,524</u>
					Overbillings	( 687,851)			
					Underbillings	567,080			
						<u>( 120,771)</u>			
Less recognized in prior years		<u>52,577,128</u>	<u>52,496,196</u>	<u>45,209,838</u>					<u>7,286,358</u>
Annual totals	<u>\$ 31,940,709</u>	<u>\$ 31,900,870</u>	<u>\$ 31,900,870</u>	<u>\$ 34,820,704</u>					<u>\$ ( 2,919,834)</u>

See Independent Auditors' Report.

**II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**COMPANY OWNED MAJOR EQUIPMENT AVAILABLE FOR THE PROJECT**  
 (Attach additional sheets if necessary)

Company Name A.J. Johns, Inc.

Date 11/15/2021

QUANTITY	DESCRIPTION	CAPACITY	No. LOCATED IN	
			FLORIDA	OTHER
	* Please see Attached *			

**A.J. Johns, Inc.**  
**Equipment List**

<b>BURNERS</b>				
<b>338</b>	ACI1-0338	1991		Air Curtain Incinerator Svs, T-59
<b>362</b>	ACI1-0362	1993		Air Curtain Incinerator T359
<b>MINI EXCAVATORS</b>				
<b>853</b>	BHC5-0853	2016	John Deere	75G
<b>854</b>	BHC5-0854	2016	John Deere	50G
<b>855</b>	BHC5-0855	2016	John Deere	50G
<b>876</b>	BHC4-0876	2017	John Deere	75G
<b>884</b>	BHC6-0884	2018	John Deere	75G
<b>EXCAVATORS</b>				
<b>804</b>	BHC2-0804	2010	Hitachi	135
<b>686</b>	BHC4-0686	2005	John Deere	330CLC
<b>719</b>	BHC4-0719	2005	John Deere	330CLC
<b>720</b>	BHC4-0720	2005	John Deere	330CLC
<b>818</b>	BHC4-0818	2014	John Deere	350G
<b>838</b>	BHC4-0838	2016	John Deere	350G
<b>839</b>	BHC4-0839	2016	John Deere	350G
<b>840</b>	BHC4-0840	2016	John Deer	470G
<b>875</b>	BHC4-0875	2017	John Deere	350G
<b>908</b>	BHC4-0908	2019	John Deere	210G
<b>815</b>	BHC5-0815	2014	Komatsu	PC490 LC-11
<b>850</b>	BHC5-0850	2015	John Deere	130G
<b>870</b>	BHC5-0870	2017	John Deere	350G
<b>871</b>	BHC5-0871	2017	Hitachi	350ZX
<b>873</b>	BHC5-0873	2017	John Deere	350G
<b>881</b>	BHC6-0881	2018	Hitachi	470ZX
<b>882</b>	BHC6-0882	2017	John Deere	350G
<b>892</b>	BHC6-0892	2018	John Deere	350G
<b>894</b>	BHC6-0894	2018	John Deere	350G
<b>909</b>	BHC7-0909	2019	John Deere	350G
<b>910</b>	BHC7-0910	2019	John Deere	350G
<b>911</b>	BHC7-0911	2019	John Deere	350G
<b>919</b>	BHC8-0919	2020	Caterpillar	336
<b>RT BACKHOES</b>				
<b>505</b>	BHT1-0505	1999	John Deere	310E
<b>564</b>	BHT1-0564	2002	John Deere	310G Wheel Loader Backhoe
<b>581</b>	BHT1-0581	2003	John Deere	310G-QC Wheel Loader Backhoe
<b>638</b>	BHT1-0638	2003	John Deere	310G 4WD Loader Backhoe
<b>672</b>	BHT1-0672	2005	John Deere	310G 4WD QC Backhoe Loader
<b>673</b>	BHT1-0673	2005	John Deere	310G 4WD QC Backhoe Loader
<b>746</b>	BHT1-0746	2006	John Deere	310G 4WD - QC Loader Backhoe



**A.J. Johns, Inc.**

**Equipment List**

<b>747</b>	BHT1-0747	2006	John Deere	310G 4WD - QC Loader Backhoe
<b>865</b>	BHT1-0865	2016	John Deere	310SL 4WD OC Loader Backhoe
<b>893</b>	BHT1-0893	2018	John Deere	310 SL Backhoe Extended Hoe
<b>GRADERS</b>				
<b>652</b>	GRS1-0652	2004	John Deere	672CH 6x6 Motor Grader
<b>731</b>	GRS1-0731	2006	John Deere	672D 6x6
<b>LOADERS</b>				
<b>656</b>	LOW1-0656	2005	John Deere	544J Loader B/F
<b>674</b>	LOW1-0674	2004	John Deere	544J 4WD QC Wheel Loader
<b>753</b>	LOW1-0753	2006	John Deere	544J Loader w/3.0 yd Bucket AT306697
<b>754</b>	LOW1-0754	2006	John Deere	544J Loader w/3.0 yd Bucket AT306697
<b>765</b>	LOW1-0765	2006	John Deere	544J 4WD with JRB Coupler S#0505- 158141-1/3 B/F
<b>771A</b>	LOW1-0771			48" Trencher Attachment (Apply to Asset #771)
<b>821</b>	LOW1-0821	2015	Komatsu	WA-380
<b>823</b>	LOW1-0823	2015	John Deere	544K Loader
<b>827</b>	LOW1-0827	2015	John Deere	544K Loader
<b>851</b>	LOW1-0851	2016	Takeuchi	TL10 Takeuchi Skid Steer
<b>852</b>	LOW1-0852	2016	Takeuchi	TL10 Takeuchi Skid Steer
<b>867</b>	LOW1-0867	2016	Volvo	L90H Loader B & F
<b>868</b>	LOW1-0868	2016	Volvo	L90H Loader B & F
<b>869</b>	LOW1-0869	2016	Volvo	L70H Loader B & F
<b>872</b>	LOW1-0872	2017	John Deere	544K Loader
<b>874</b>	LOW1-0874	2017	John Deere	544K Loader
<b>877</b>	LOW1-0877	2017	Takeuchi	TL12 Takeuchi Skid Steer
<b>492</b>	LOW2-0492	1999	John Deere	624H Loader
<b>573</b>	LOW2-0573	2003	John Deere	624H 4WD Loader
<b>579</b>	LOW2-0579	2003	John Deere	624H Wheel Loader
<b>580</b>	LOW2-0580	2003	John Deere	624H Wheel Loader
<b>667</b>	LOW2-0667	2003	Kawasaki	Wheel Loader
<b>785</b>	LOW4-0785	2006	Komatsu	WA 250 Laser 4WD
<b>805</b>	LOW5-0805		Caterpillar	277C2 L2 Skid Steer
<b>809</b>	LOW5-0809	2014	Caterpillar	277D L2 Skid Steer
<b>883</b>	LOW1-0883	2018	John Deere	624K Bucket & Forks
<b>885</b>	LOW1-0885	2018	John Deere	544K Loader Bucket & Forks
<b>890</b>	LOW1-0890	2018	John Deere	544K Loader Fix Bucket
<b>891</b>	LOW1-0891	2018	John Deere	544K Loader Fix Bucket
<b>916</b>	LOW1-0916	2020	Caterpillar	930M Loader
<b>MIXERS</b>				
<b>542</b>	MXS1-0542		Bros	BROS Master Mixer
<b>682</b>	MXS1-0682	2005	Bomag	322 Mixer/Soil Stabilizer



**A.J. Johns, Inc.**  
**Equipment List**

<b>ROLLERS</b>				
<b>683</b>	ROT1-0683	2005	Bomag	Hypac C530AH Traffic Roller
<b>427</b>	RTS1-0427	1995	Dynapac	CS-15 3 Wheel Roller
<b>437</b>	RTS1-0437	1996	Dynapac	CS-15 Roller
<b>607</b>	RSV1-0607		Sakai	3 Wheel Roller
<b>676</b>	RSV1-0676	1999	Sakai	SV70D 67" Vibratory Roller
<b>677</b>	RSV1-0677	1999	Sakai	SV70D 67" Vibratory Roller
<b>723</b>	RSV1-0723	2005	Hamm	Hamm 3205 Vibratory Roller
<b>796</b>	RSV1-0796	2001	Ingersoll	Ingersoll Rand SD-100DB 84" Roller
<b>556</b>	RTS2-0556	2002	Sakai	R2H Static Wheel Roller
<b>906</b>	RSV1-0906	2019	Caterpillar	84' Roller
<b>907</b>	RSV1-0907	2019	Caterpillar	84' Roller
<b>DOZERS</b>				
<b>529</b>	TCD1-0529	2001	John Deere	450H Crawler Dozer
<b>548</b>	TCD1-0548	2002	John Deere	450H Crawler Dozer
<b>583</b>	TCD1-0583	2003	John Deere	450H Crawler Dozer
<b>606</b>	TCD1-0606	2004	John Deere	450H Dozer
<b>612</b>	TCD1-0612	2004	John Deere	450H Dozer
<b>614</b>	TCD1-0614	2004	John Deere	450H Crawler Dozer
<b>711</b>	TCD1-0711	2005	John Deere	450J Crawler Dozer
<b>758</b>	TCD1-0758	2006	John Deere	450J LT Crawler Dozer
<b>759</b>	TCD1-0759	2006	John Deere	450J LT Crawler Dozer
<b>645</b>	TCD3-0645	2004	John Deere	650J Crawler Dozer
<b>646</b>	TCD3-0646	2004	John Deere	650J Crawler Dozer
<b>722</b>	TCD3-0722	2005	John Deere	650J Crawler Dozer
<b>768</b>	TCD3-0768	2006	John Deere	650JXT Crawler Dozer
<b>778</b>	TCD3-0778	2006	John Deere	650JXT Crawler Dozer
<b>817</b>	TCD3-0817	2014	John Deere	700L LGP
<b>836</b>	TCD3-0836	2016	John Deere	700k
<b>837</b>	TCD3-0837	2016	John Deere	700k
<b>847</b>	TCD3-0847	2016	John Deere	650K
<b>848</b>	TCD3-0848	2016	John Deere	750K LGP
<b>849</b>	TCD3-0849	2016	John Deere	750K LGP SMART
<b>856</b>	TCD3-0856	2016	John Deere	550K
<b>886</b>	TCD4-0886	2018	John Deere	650K Smart Dozer
<b>887</b>	TCD4-0887	2018	John Deere	450K LGP
<b>888</b>	TCD4-0888	2018	John Deere	450K LGP
<b>889</b>	TCD4-0889	2018	John Deere	650K Smart Dozer
<b>491</b>	TCD5-0491	1999	Komatsu	D65EX-12 Dozer
<b>915</b>	TCD6-0915	2020	Caterpillar	D3 DOZER
<b>917</b>	TCD6-0917	2020	Caterpillar	D5 DOZER
<b>918</b>	TCD6-0918	2020	Caterpillar	D6 DOZER
<b>WATER / PRIME TRUCK</b>				



**A.J. Johns, Inc.**

**Equipment List**

<b>329</b>	WWT1-0329	1982	International	Paystar Water Truck - Offroad
<b>479</b>	WWT1-0479	1998	Volvo	A25C Articulated Truck
<b>481</b>	WWT1-0481	1988	Western Star	Water Truck - Offroad
<b>669</b>	WWT1-0669	2000	Freightliner	FL 70 Water
<b>687</b>	WWT1-0687	2004	Ford	F750
<b>DUMP TRUCK / SAND SPREADER</b>				
<b>367</b>	TKD1-0367	1989	Chevrolet	Sand Spreader
<b>651</b>	TKD3-0651	2004	John Deere	350D Articulated Dump Truck (35 Ton)
<b>694</b>	TKD3-0694	2005	John Deere	350D Articulated Dump Truck (35 Ton)
<b>695</b>	TKD3-0695	2006	John Deere	350D Articulated Dump Truck (35 Ton)
<b>TRUCKS</b>				
<b>628</b>	TKC1-0628	2004	Dodge	2500
<b>654</b>	TKP1-0654	2005	Chevrolet	3500 Silverado
<b>658</b>	TKC1-0658	2005	Chevrolet	3500 Silverado
<b>662</b>	TKC1-0662	2005	Chevrolet	3500 Silverado
<b>664</b>	TKC1-0664	2005	Chevrolet	3500 Silverado
<b>691</b>	TKC1-0691	2006	Chevrolet	3500 Crew Cab
<b>696</b>	TKC1-0696	2005	Chevrolet	3500 3/4 Ton
<b>700</b>	TKP1-0700	2006	Chevrolet	1500
<b>706</b>	TKP1-0706	2006	Chevrolet	K1500
<b>710</b>	TKC1-0710	2006	Chevrolet	K2500
<b>716</b>	TKC1-0716	2006	Chevrolet	3500 Silverado
<b>717</b>	TKC1-0717	2006	Chevrolet	3500 Silverado
<b>752</b>	TKP1-0752	2006	Chevrolet	3500 Crew Cab
<b>773</b>	TKP1-0773	2007	Chevrolet	1500 Silverado
<b>774</b>	TKP1-0774	2007	Chevrolet	1500 Silverado
<b>798</b>	TKP1-0798	2007	Chevrolet	1500 4x4
<b>800</b>	TKP1-0800	2007	Chevrolet	1500 4x4
<b>802</b>	AUP1-0802	2006	Chevrolet	Trailblazer
<b>808</b>	TKP1-0808	2014	Dodge	Ram 1500
<b>811</b>	AUP1-0811	2015	Jeep	Grand Cherokee 4x4
<b>812</b>	TKP1-0812	2014	Dodge	Ram 1500 4x4
<b>828</b>	TKC1-0828	2015	Chevrolet	3500 Silverado
<b>829</b>	TKC1-0829	2015	Chevrolet	3500 Silverado
<b>832</b>	TKP1-0832	2016	Chevrolet	1500 Silverado 4x4
<b>833</b>	TKP1-0833	2016	Chevrolet	1500 Silverado 4x4
<b>835</b>	AUP1-0835	2016	Jeep	Grand Cherokee 4x4
<b>841</b>	TKC1-0841	2015	Chevrolet	3500 Silverado
<b>842</b>	AUP1-0842	2017	Jeep	Grand Cherokee 4x4
<b>843</b>	AUP1-0843	2017	Jeep	Grand Cherokee 4x4
<b>857</b>	TKC1-0857	2017	Chevrolet	3500 Silverado



**A.J. Johns, Inc.**

**Equipment List**

<b>858</b>	TKP1-0858	2017	Chevrolet	1500 4x4
<b>861</b>	TKC1-0861	2017	Chevrolet	3500 4x4
<b>862</b>	TKC1-0862	2017	Chevrolet	3500 Silverado
<b>863</b>	TKC1-0863	2017	Chevrolet	3500 Silverado
<b>878</b>	TKC1-0878	2018	Chevrolet	2500 DBL CAB 4x4
<b>879</b>	TKC1-0879	2018	Chevrolet	2500 LTZ 4x4
<b>880</b>	TKC1-0880	2018	Chevrolet	2500 4x4
<b>895</b>	TKP1-0895	2018	Chevrolet	1500 4x4
<b>896</b>	TKP1-0896	2019	Chevrolet	1500 4x4
<b>897</b>	TKP1-0897	2019	Chevrolet	1500 4x4
<b>898</b>	TKP1-0898	2018	Chevrolet	1500 4x4
<b>899</b>	TKP1-0899	2018	Chevrolet	1500 4x4
<b>901</b>	TKP1-0901	2018	Chevrolet	1500 4x4
<b>902</b>	TKP1-0902	2018	Chevrolet	1500 4x4
<b>904</b>	TKC1-0904	2019	Chevrolet	3500 4X4
<b>905</b>	TKC1-0905	2019	Chevrolet	3500 4X4
<b>912</b>	TKP1-0912	2020	Chevrolet	1500 4x4
<b>913</b>	TKP1-0913	2020	Chevrolet	1500 4x4
<b>HEAVY TRUCKS</b>				
<b>328</b>	TWF1-0328	1989	John Deere	AG Tractor 4850
<b>340</b>	TWF1-0340		Massey	Massey Fer. Tractor w/box blade
<b>484</b>	TWF1-0484	1998	Massey	Massey Ferguson Diesel Tractor
<b>562</b>	TWF1-0562	2002	Roscoe	Sweep Pro Broom
<b>609</b>	TKT1-0609	1997	Ford	LT9000
<b>621</b>	TKS1-0621	2005	Sterling	Model LT9513
<b>643</b>	TKT1-0643	2005	Mack	Transport Truck
<b>680</b>	TWF1-0680	2005	Roscoe	Sweep Pro Broom
<b>713</b>	TKS1-0713	2006	Sterling	Acterra
<b>714</b>	TKS1-0714	2006	Sterling	Model LT9500
<b>726</b>	TWF1-0726	2005	Lay-Mor	8HC Rotary Broom Sweeper
<b>801</b>	TWF1-0801		Terramite	TSS38 Ride-On Broom 8'
<b>806</b>	TKS1-0806	2014	Dodge	Ram 5500
<b>866</b>	TWF1-0866	2015	Broce	Sweeper Broom
<b>900</b>	TKT1-0900	2019	International	Transport Truck
<b>914</b>	TKS1-0914	2020	International	Mechanic Truck
<b>PUMPS</b>				
<b>560</b>	P560	2002	Thompson	4" Double Diaphragm Pump
<b>561</b>	P561	200	Thompson	4" Double Diaphragm Pump
<b>594</b>	P594	2003	Myers-Seth	4" Double Diaphragm Pump
<b>595</b>	P595	2003	Myers-Seth	4" Double Diaphragm Pump
<b>596</b>	P596	2003	Myers-Seth	4" Double Diaphragm Pump
<b>597</b>	P597	2003	Myers-Seth	4" Double Diaphragm Pump
<b>631</b>	P631	2004	Myers-Seth	4" Double Diaphragm Pump
<b>632</b>	P632	2004	Myers-Seth	4" Double Diaphragm Pump

**A.J. Johns, Inc.****Equipment List**

<b>633</b>	P633	2004	Myers-Seth	4" Double Diaphragm Pump
<b>634</b>	P634	2004	Myers-Seth	4" Double Diaphragm Pump
<b>780</b>	P780	2006	Myers-Seth	4" Double Diaphragm Pump
<b>781</b>	P781	2006	Myers-Seth	4" Double Diaphragm Pump
<b>782</b>	P782	2006	Myers-Seth	4" Double Diaphragm Pump
<b>783</b>	P783	2006	Myers-Seth	4" Double Diaphragm Pump
<b>819</b>	P819	2004	Small Line	4" Double Diaphragm Pump
<b>820</b>	P820	2005	Small Line	4" Double Diaphragm Pump
<b>Rotoveyer</b>				
<b>860</b>	TWF1-0860	2010	Rockland	RV7920 Rotoveyer

## PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT

1. *For each manager, supervisor and key person who will be directly working on and/or responsible for the Project, please provide the following information:*

Name: Todd Patrick

Title: Senior Project Manager

Office Location: 3225 Anniston Road

Corporation Responsibilities: Supervise Project Managers, Subcontractors and Project.

Years in Current Position: 2

Proposed Role for the Project: Project Manager

% of Time to Be Devoted to Project: 33%

Provide the following information for at LEAST THREE projects similar to the Project where the manager / supervisor / key personnel were involved.

### *Project 1*

Project Name / Location: Grand Creek Subdivision

Time Period of Project: 6/16/20 - 7/15/21

Description of Project: Complete Site

Role of Manager / Supervisor / Key Personnel: Schedule and coordinate all  
project related scopes of work.

Reference Contact: Virginia Feiner

Contact Phone/E-Mail: 904-380-0777

*Project 2*

Project Name / Location: Tidewater Phase 3

Time Period of Project: 7/22/19 - 3/31/20

Description of Project: Earthwork, all utilities and roadway construction.

Role of Manager / Supervisor / Key Personnel: Schedule and coordinate all project  
related scopes of work.

Reference Contact: Mike Veazy

Contact Phone/E-Mail: mveazy@icihomes.com 904-652-2558

*Project 3*

Project Name / Location: Anabelle Island Phase 1A

Time Period of Project: \_\_\_\_\_

Description of Project: Clearing, grading, sewer, storm, water, curb, paving  
lift-station, force, reuse

Role of Manager / Supervisor / Key Personnel: \_\_\_\_\_  
Schedule and coordinate all project related scopes of work.

Reference Contact: Tommy Jinks

Contact Phone/E-Mail: 904-596-6626

**(Attach resume, and use additional sheets as appropriate.)**

2. *Describe proposed staffing levels, including information on current operations, administrative, maintenance and management staffing of both a professional and technical nature, required for the Project. Identify the amount of each person's time that will be devoted to the Project. (Attach additional sheets as needed.) Also, describe in the Proposer's narrative or below how staffing levels may differ depending on the work being performed.*

Staffing Role / Description of Role in Project	# of Individuals	# of Total Man Hours per Month	Status of Staff with Proposer (e.g., full- time, day labor, etc.)
Vice President of Operations	1	173	Full Time
Accounts payable and receivable	3	519	Full Time
Project Management	3	519	Full Time
Project Superintendent	3	519	Full Time
Gradding Operation	60	11,700	Full Time
Pipe Operation	53	10,335	Full Time
Motor Grading Operation	4	780	Full Time
Punch out Operation	9	1,755	Full Time
Surveyors	4	780	Full Time

3. *Provide the following information for the proposed equipment that will be used for the Project. (Attach additional sheets as necessary.) Also, describe in the Proposer's narrative or below how equipment usage may differ depending on the work being performed.*

Equipment Type	Description of Role in Project	Age of Equipment	% of Time Available to the Project	Is the Equipment Presently Owned? Leased?
Pumps	Assist Dewatering	6 yrs	56%	Owned
Trucks	Transporting Crews	6 yrs	50%	Owned
Off Road	Haul excavated dirt to place	5 yrs	50%	Owned
Prime Truck	Apply prime to limerock	10 yrs	100%	Owned
Water Truck	Dust control	6 yrs	100%	Owned
Dozers	dress ponds, building pads, grade lots, backfill pipe	3 yrs	50%	Owned
Mixers	Mix	8 yrs	100%	Owned
Loaders	Assist pipe crews and grade crews	3 yrs	100%	Owned
Motor Grader	Prepare sub grade and base	6 yrs	50%	Owned
Rubber Tire Backhoe	Punch out miscellaneous grading	4 yrs	50%	Owned
Excavators	Excavate ponds, pipe trenches	5 yrs	50%	Owned
Mini Excavators				Owned
Burners	Assist burning operations		100%	Owned

4. *Provide a list of all Subcontractors / Suppliers that will be hired by Proposer for the Project.*

Name of Subcontractor / Supplier	Contact / Phone # / E-Mail Address	Role in Project (State whether subcontractor/supplier will be involved in the work being performed)	Total Value of Goods or Services Anticipated to Be Provided
Forterra	Rod Caraway 904-284-3213	Precast Structures	203,458.36
Ferguson	Dewayne Carver 904-268-2551	Pipe, valves and fittings	919,530.34
Concrete Profiles, Inc.	John Proctor 904-208-4230	Concrete, curb and sidewalk	216,109.00
Pritchett Trucking	Sam 904-352-434-7691	Limerock material	264,108.54
Ages of Jax	Tim Wheeler 904-886-0071	Compaction testing	38,311.00
Ghiotto	John Thomas 904-886-0071	Layout control and As-Builts	56,854.00
Duval Asphalt	Justin Joiner 904-753-2334	Asphalt Paving	210,835.07

(Attach additional sheets as necessary.)

5. *For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:*

Name: Forterra

Title: Accounts Manager

Contact: Rod Caraway

Contact Phone/E-Mail: 904-284-3213

Office Location: 4210 US 17, Greencove Springs, FL 32043

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: 122

Proposed Role for the Project: Precast Structures

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in St. Johns County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_



Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Azalea Hills

Time Period of Project: 1/8/20 - Present

Description of Project: Grading, sewer, storm, water, curb, paving, lift station, force

Role of Subcontractor/Supplier: Precast Structures

Total Value of Contract to Subcontractor/Supplier: 2,071,642.00 / 195,047.04

Reference Contact: Lance Berry

Contact Phone/E-Mail: 904-596-6626

*Project 2*

Project Name / Location: Panther Creek

Time Period of Project: 5/14/20 - Present

Description of Project: Clearing, grading, sewer, storm, water, curb, paving,  
Force, lift station

Role of Subcontractor/Supplier: Precast Structures

Total Value of Contract to Subcontractor/Supplier: 11,007,659.60 / 310,777.08

Reference Contact: Daniel Blanchard

Contact Phone/E-Mail: \_\_\_\_\_

*Project 3*

Project Name / Location: Mahogany Run Phase 1 & 2

Time Period of Project: 9/14/20 - Present

Description of Project: Clearing, grading, sewer, storm, water, curb, paving.

Role of Subcontractor/Supplier: Precast Structures

Total Value of Contract to Subcontractor/Supplier: 2,338,342.71 / 159,972.05

Reference Contact: Alex Alison

Contact Phone/E-Mail: 904-541-2315

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (X) For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: N/A

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No ( ) If yes, provide the following:

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: N/A

\_\_\_\_\_  
\_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

N/A

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

N/A

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

N/A

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

## PART II. PROPOSAL FORM – (C) EXPERIENCE

1. *Describe at least THREE projects of similar size and scope to the Project that Proposer has undertaken. For each project, provide the following information (attach additional sheets to complete).*

Project Name/Location: Tamaya BB- Kernan Road Duval County

Reference Contact: Paul Hutchinson

Contact Phone/E-Mail: hutchinson@etminc.com

Dollar Amount of Contract: 8,54,255.33

Scope of Services for Project: Clearing, grading, sewer, storm, water, curb, paving  
lift-station, force and reuse.

Start Date: 10/20/20

Current Status of the Project: 100% completed.

2. ***Has the Proposer previously performed work for a community development district? Yes  
( ) No ( ) If yes, please provide the following information for each project (attach additional sheets as necessary):***

Project Name/Location: Panther Creek

Reference Contact: Daniel Blanchard

Contact Phone/E-Mail: 904-237-7781

Dollar Amount of Contract: 11,007,659.60

Scope of Services for Project: Clearing, sanitary sewer, storm drain, water main, curb, paving,  
Lift-station, force main.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Start Date: 3/17/20

Current Status of the Project: Completed

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3. ***Has the Proposer ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (X) For each such incident, please provide the following information (attach additional sheets as necessary):***

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_

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\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4. ***Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to complete a construction contract? Yes ( ) No (X) For each such incident, please provide the following information (attach additional sheets as needed):***

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. *Has the Proposer or any of its officers or employees, or any of Proposer's proposed subcontractors or materialmen, ever previously conducted work, or provided materials for work, at Beacon Lakes, whether as a contractor, subcontractor, materialman or in some other capacity? Please describe who and in what capacity, and when:*

Have not worked for Beacon Lakes.

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**PROPOSAL FORM, PART II – (C) & (D) EXPERIENCE & CAPACITY**  
**STATUS OF CONTRACTS ON HAND**  
**(Attach additional sheets if necessary)**

Company Name A.J. Johns, Inc.

Date 11/15/2021

Furnish requested information about all of Proposer's active contracts, whether as prime or subcontracts; whether in progress or awarded but not yet started; and regardless of with whom contracted. All amounts to be shown to nearest \$1,000. Contractor may consolidate and list as a single item all contracts which individually do not exceed 3% of total active contracts and in total do not exceed 20% of the active total contracts.

				PROPOSER'S UNCOMPLETED AMOUNT AS OF THIS DATE		COMPLETION DATE		
OWNER, LOCATION AND DESCRIPTION OF PROJECT	CURRENT CONTRACT AMOUNT AS PRIME	CURRENT CONTRACT AMOUNT AS SUBCONTRACTOR	CURRENT AMOUNT SUBJECT TO OTHERS	AS PRIME CONTRACTOR	AS SUBCONTRACTOR	ORIGINAL CONTRACT DATE	APPROVED REVISED DATE	CURRENT ESTIMATE DATE
**See Attached**	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
Subtotal Uncompleted Work				\$	\$			
Total Uncompleted Work on Hand				\$				

STATUS OF CONTRACTS ON HAND  
A.J. JOHNS, INC. 11/03/2021

Owner of Project	Current Contract Amount as Prime	Current Contract Amount as Subcontractor	Current Amount Subject to Others	Proposer's Uncompleted Amount as of this Date		Completion Date		
				As Prime Contractor	As Subcontractor	Original Contract Date	Approved Revised Date	Current Estimate Date
Grand Creek (Lennar)	\$ 8,709,797.19			\$ 426,199.39		8/28/2020	11/30/2021	11/30/2021
Panther Creek	\$ 11,312,262.12			\$ 12,521.29		4/21/2021	9/20/2021	9/20/2021
Mills Creek Preserve	5,866,14.92			\$ 296,053.34		7/15/2021	12/30/2021	11/30/2021
Mahogany Run Phase 1	\$ 2,338,342.71			\$ 246,690.18		5/31/2021	12/31/2021	12/31/2021
Sunbeam Townhomes	\$ 6,708,011.88			\$ 3,323,628.42		11/29/2021	5/30/2022	5/30/2022
Gentle Woods	\$ 5,664,086.91			\$ 577,335.66		8/16/2021	12/31/2021	12/31/2021
Westminster - Gilchrist	\$ 1,049,525.25			\$ 14,665.61		8/8/2021	11/30/2021	11/30/2021
Blair Estates	\$ 1,702,242.72			\$ 187,043.59		9/21/2021	9/21/2021	11/30/2021
St. Augustine Lakes	\$ 3,468,696.12			\$ 2,578,437.31		7/30/2022	7/30/2022	7/30/2022
Anabelle Island Phase 1 A	\$ 12,671,600.11			\$ 8,525,609.09		11/15/2021	9/30/2022	9/30/2022
Avenues Walk	\$ 2,586,429.46			\$ 341,042.55		12/7/2021	12/7/2021	12/7/2021
Victory Crossing	\$ 2,440,319.94			\$ 99,302.22		11/18/2021	11/18/2021	11/31/22
Concourse Crossing Phase 1, 2 & 3	\$ 10,825,706.90			\$ 9,990,641.03		8/22/2022	8/22/2022	8/22/2022
Wildlight Curiosity & SR 200	\$ 2,626,264.96			\$ 1,631,273.18		12/17/2021	12/17/2021	12/17/2021
Panther Creek 3F & 3H	\$ 7,254,267.23			\$ 4,706,528.14		6/17/2022	6/17/2022	6/17/2022
Panther Creek 3C	\$ 1,082,540.75			\$ 828,320.73		7/25/2022	7/25/2022	7/25/2022
Baker County School	\$ 5,678,809.43			\$ 3,857,638.80		6/1/2022	6/1/2022	6/1/2022
Bannon Lakes Offsite Forecmain	\$ 1,598,173.18			\$ 771,755.04		5/6/2022	5/6/2022	5/6/2022
Wildlight Avenue Extension	\$ 4,687,567.99			\$ 4,195,626.05		8/15/2022	8/15/2022	8/15/2022
Subtotal Uncompleted Work				\$ 42,610,311.22				
Total Uncompleted Work on Hand				\$ 42,610,311.22				

**PROPOSAL FORM, PART II – (C) & (D) EXPERIENCE & CAPACITY  
PROJECTS PROPOSER COMPLETED IN THE LAST THREE YEARS  
(Attach additional sheets if necessary)**

Company Name A.J. Johns, Inc.

Date 11/15/2021

List all projects completed in the last three years for which the contract value individually exceeded 3% of the Proposer's annual total work completed for the year the project was started. Include in the list projects that were started earlier than three years but were completed within the last three years.

PROJECT NAME/ LOCATION	FINAL CONTRACT AMOUNT	PRIME OR SUB <sup>1</sup>	CLASSIFICATION OF WORK PERFORMED	YEAR STARTED/ COMPLETED	OWNER NAME/ LOCATION <sup>2</sup>	NAME & PHONE NUMBER OF OWNER'S REPRESENTATIVE FOR THE LISTED PROJECT <sup>3</sup>
Celestina Phase 3A / St Johns	5,838,406.47	Prime	clearing, grading, sewer storm, water, reuse, force lift and curb	5/1/18-3/1/19	Lennar Homes	Joseph Panchula 904-330-7606
Fleming Island Estates / Clay	1,688,734.09	Prime	clearing, grading, sewer, storm, water, curb, paving	2/1/18-2/1/19	Fleming Partners LLC c/o The Wood Development of Jacksonville	Rick Wood 904-264-6553
Mill Creek West Phase 2 / Duval	1,733,929.36	Prime	clearing, grading, sewer, water curb, paving	1/27/17-1/9/19	Gran Lake Inc. c/o The Wood Development Jacksonville	Kathy Wiford 904-292-0778
Gran Lake Phase 2 / St. Johns	1,510,994.37	Prime	paving, curb, storm, water, sewer	6/23/17-6/1/19	lift station, clearing, grading, sewer storm, water, force main	Rick Wood 904-264-6553
Aspire at Amelia Island / Nassau	3,700,022.97	Prime	lift station, clearing, grading, sewer, storm, water, force main	6/23/17-6/1/19	lift station, clearing, grading, sewer storm, water, force main	435 Rolling Links Drive Milton, GA
Southaven Phase II Civil Site / St Johns	6,166,447.80	Prime	clearing, grading, curb, sewer and storm	1/7/17-6/5/18	clearing, grading, curb, sewer and storm	Kim Shrine 904-703-3194
Fouraker Subdivision / Duval	2,397,855.83	Prime	clearing, grading, sewer, storm water, force main, lift station curb, paving	10/1/17-11/5/18	clearing, grading, sewer, storm, water, force main, lift station, curb and paving	Wes Hinton 904-596-6634
Plummer Creek / Nassau	3,700,022.97	Prime	clearing, grading, sewer, storm, curb and paving	5/8/17-2/3/19	clearing, grading, sewer, storm, curb and paving	Vince Dunn 904-363-8916
Treaty Oaks Phase 2, Unit / St Johns	1,483,876.61	Prime	Sewer, storm, water, curb and paving	10/1/17-10/30/18	Sewer, storm, water, curb and paving	Victor Narasus 904-404-8809
Seasons at Rolling Hills / Clay	1,309,942.52	Prime	clearing, grading sewer, storm water, reuse, curb and paving	7/25/17-8/8/18	clearing, grading sewer, storm water, reuse, curb and paving	Chris Ward 904-412-5233
Tamaya Parcel C/D 2 & 3 / Duval	8,049,784.58	Prime	clearing, grading, sewer, water storm, lift station, force main	4/27/17	clearing, grading, sewer, water storm, lift station, force main	Preston Doub 904-642-8990

<sup>1</sup> 'Prime or Sub' should indicate whether Proposer performed the work as a prime contractor or as a subcontractor.

<sup>2</sup> 'Owner Name/ Location' should indicate the Owner of the project if the Proposer performed the work as a prime contractor or the general contractor if the Proposer performed the work as a subcontractor.

<sup>3</sup> 'Name & Phone Number of Owner's Representative on this Project' should list a reference from the business entity listed in the previous column familiar with Proposer's contract performance.

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (D) FINANCIAL CAPACITY**

1. *Provide copies of the Proposer's financial statements, showing assets and liabilities, for each of the past three years. Also attach an interim balance sheet not more than 60 days old. Certified copies accompanied by an auditor's opinion are strongly encouraged, but not required.*
2. *Complete the following chart for each of the past five years:*

YEAR	ANNUAL REVENUE	# OF PROJECTS COMPLETED	LARGEST PROJECT SIZE
2020	40,574,422.00	11	8,560,595.20
2019	32,675,417.00	15	10,357,406.27
2018	33,545,362.00	9	4,312,957.53
2017	38,869,789.00	23	6,291,141.16
2016	42,186,471.00	15	18,093,695

3. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No (X) If yes, provide the following:*

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

N/A

\_\_\_\_\_

\_\_\_\_\_

4. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ( ) No (X) If yes, please explain:*

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5. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ( ) No (X) If yes, please explain:*

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6. *What is the Proposer's proposed insurance for the Project?* Refer to the form of contract for minimum amounts.

Workers' Compensation

- a. State Worker's Compensation – Greater of statutorily required amount or \$ 500,000 per occurrence / \$ 500,000 aggregate / \$ 500,000 per disease
- b. Applicable Federal (e.g., United States Longshoreman and Harbor Workers' Compensation Act, Jones Act, etc.) – Greater of statutorily required amount or \$
- c. Employer's Liability – \$ 500,000

Commercial General Liability Insurance

- a. Bodily Injury, Sickness, Disease or Death, and Property Damage, per Occurrence - \$ 1,000,000
- b. Bodily Injury, Sickness, Disease or Death, and Property Damage, Aggregate - \$ 2,000,000
- c. Products-Completed Operations – \$ 2,000,000
- d. Personal and Advertising Injury – \$ 1,000,000

- e. Property Damage liability insurance will provide Explosion, Collapse, and Under-ground coverages where applicable.

Automobile Liability

- a. Bodily Injury:  
Each Person \$ \_\_\_\_\_  
Each Accident \$ 1,000,000 (combined single limit)
- b. Property Damage:  
Each Occurrence \$ Included in \$1M CSL

Pollution Insurance (covering third-party injury and property damage claims, including clean-up costs) \$ 2,000,000

Protection and Indemnity Insurance \$ \_\_\_\_\_

Contractual Liability coverage

- a. General Aggregate \$ 2,000,000
- b. Bodily Injury and Property Damage  
Combined Each Occurrence \$ 1,000,000

NOTE: there is no separate grant for contractual liability. It is included in GL

Umbrella Insurance (above the Commercial Liability, Automobile Liability, Employers Liability, Pollution Insurance, Protection and Indemnity Insurance and Contractual Liability Insurance listed herein)

- a. General Aggregate \$ 5,000,000
- b. Each Occurrence \$ 5,000,000

Builder's Risk Insurance for the amount of the Project? YES NO

Boiler & Machinery Insurance?  
(List items on separate page) YES NO

Equipment breakdown coverage \$ 1,809,332  
(Other) \_\_\_\_\_

\_\_\_\_\_  
(Other) \$ \_\_\_\_\_

**(Attach a copy of a current insurance certificate evidencing the contractor's insurance.)**

**7. What are the Proposer's current bonding limits?**

Name of Proposer's Bonding Company Travelers Casualty Surety of America

Address One Town Square Hartford, CT 06183

Approved Bonding Capacities:

Aggregate Limit	\$	<u>1,000,000,000</u>
Single Project Limit	\$	<u>20,000,000</u>
Total Current Contracts Bonded	\$	<u>8,500,000</u>

Name of Proposer's Bonding Agency Cecil W. Powell & Company

Address 219 N. Newnan Street Jacksonville, FL 32203

Contact Name Annette Evans Telephone 904-353-3181

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**SECTION 1. PRICING.** Furnish and install all material, equipment and labor for the work complete and acceptable for construction of all infrastructure and appurtenances **as outlined in the attached Bid Form (to be prepared and completed by Proposer)** as follows:

**A. TOTAL OF LUMP SUM AMOUNT (PHASE 3B/3C).** For Phase 3B/3C a Total Lump Sum Amount Of:

Eight million nine hundred forty-nine thousand one hundred  
eighty-seven and 23/100 (In Words).  
\$ 8,949,187.23 (In Figures).

**B. DETAIL OF LUMP SUM AMOUNT SPECIFIED IN SUBSECTION A ABOVE.**

**PHASE 3B/3C ROADS, GRADING AND INFRASTRUCTURE.**

Total Lump Sum in the amount of:

Seven million eight hundred sixty-five thousand one hundred  
twenty-four and 83/100 (In Words).  
\$ 7,865,124.83 (In Figures).

**PHASE 3B/3C-LOTS**

a) Lump Sum Amount for Mobilization and General Conditions in the amount of:

One million eight-four thousand sixty-two and 40/100 (In Words).  
\$ 1,084,062.40 (In Figures).

b) Work to be performed at Unit Prices specified in the attached Bid Form and in accordance with final plan set.

Note: This lump sum amount must match the extended total price on the Proposer-provided Bid Form which shall provide detailed quantities, associated unit costs, and line item costs (extended to provide for total cost). In addition to providing a hard copy of this Bid Form, **this information must be submitted electronically by the Proposer in Excel format.** Please be advised the selected Contractor will be responsible for construction stakeout and the retention of a surveyor to perform such work; accordingly, a corresponding line item must be included in all submitted Proposals.



This proposal made by and on behalf of:

Proposer Signature: John Kirkland

Date: 11/15/2021

Address: 3225 Anniston Road , Jacksonville, FL 32246

By: A.J. Johns, Inc.

Print Name: John Kirkland

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**THE PROJECT AND THE PARTIES**

**1.01 TO:** Rolling Hills Community Development District

**1.02 FOR:** Phase 3B/3C Civil Site Construction Services

**1.03 DATE:** 11/15/2021 (PROPOSER TO ENTER DATE)

**1.04 SUBMITTED BY: (PROPOSER TO ENTER NAME AND ADDRESS)**

A. Proposer's Full Name John Kirkland

B. Address 3225 Anniston Road

C. City, State, Zip Jacksonville, FL 32246

D. Telephone/Email 904-641-2055

**1.05 OFFER**

- A. Having examined the Place of The Work and all matters referred to in the Instructions to Proposers and the Contract Documents for the above mentioned project, we, the undersigned, hereby offer to enter into a Contract to perform the Work for the Amount as specified in this Proposal Form.
- B. We have included the required security Bid Bond as required by the Instruction to Proposers.
- C. All applicable federal taxes are included and State of Florida taxes are included in the Bid Sum.

**1.06 ACCEPTANCE**

- A. This offer shall be open to acceptance and is irrevocable for 120 days from the proposal opening date.
- B. If this bid is accepted by the District within the time period stated above, we will:
  - 1. Execute the Agreement within seven days of receipt of Notice of Award.
  - 2. Furnish the required bonds within seven days of receipt of Notice of Award.
  - 3. Commence work within seven days after written Notice to Proceed of this bid.

- C. If this bid is accepted within the time stated, and we fail to commence the Work or we fail to provide the required Bond(s), the security deposit shall be forfeited as damages to Owner by reason of our failure, limited in amount to the lesser of the face value of the security deposit or the difference between this bid and the bid upon which a Contract is signed.
- D. In the event our bid is not accepted within the time stated above, the required security deposit shall be returned to the undersigned, in accordance with the provisions of the Instructions to Proposers; unless a mutually satisfactory arrangement is made for its retention and validity for an extended period of time.

#### **1.07 CONTRACT TIME**

- A. If this Bid is accepted, we will:  
Complete the Work in 491 calendar days from Notice to Proceed.  
(Proposer to enter days.)

#### **1.08 UNIT PRICES**

- A. The following are Unit Prices for specific portions of the Work as listed. UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES.
- B. ITEM DESCRIPTION - UNIT QUANTITY - UNIT PRICE (Proposer to enter unit price.). UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES

#### **1.09 SCHEDULE OF VALUES**

- A. Provide the cost breakdown for each numbered item below (Proposer to enter value). This schedule is an integral part of the Bid Form and no spaces shall be left blank. If an item is not applicable, please add the notation N/A. Please note that there will be an Owner Direct Purchase Plan. Once a General Contractor has been selected a meeting will be scheduled to decide which items shall be purchased directly by the owner.

The Schedule of Values will be released at the mandatory pre-proposal conference. It will also be provided in Excel Format via a First Addendum to this Request for Proposals. All Proposers are required to provide units, quantities, and unit prices for each listed item, and confirm that the provided values correspond with the lump sum bid.

#### **1.10 CHANGES TO THE WORK**

- A. When Engineer establishes that the method of valuation for Changes in the Work will be net cost plus a percentage fee in accordance with General Conditions, our percentage fee will be:
  - 1. 20 percent overhead and profit on the net cost of our own Work;
  - 2. 15 percent on the cost of work done by any Subcontractor.

B. On work deleted from the Contract, our credit to Rolling Hills Community Development District shall be Engineer approved net cost plus 20% of the overhead and profit percentage noted above.

#### **1.11 ADDENDA**

A. The following Addenda have been received. The modifications to the Bid Documents noted below have been considered and all costs are included in the Bid Sum.

1. Addendum # 1 Dated 11/02/2021.
2. Addendum # 2 Dated 11/05/2021.
3. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
4. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
5. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.

**[REQUIRED SIGNATURE PAGE FOLLOWS]**


**1.13 BID FORM SIGNATURE(S)**

The Corporate Seal of

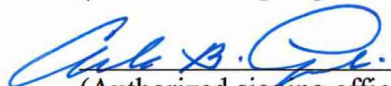
A.J. Johns, Inc.

(Proposer - print the full name of your firm)

was hereunto affixed in the presence of:

 , President  
(Authorized signing officer, Title)

(Seal)

 , Vice President  
(Authorized signing officer, Title)

**1.14 IF THE BID IS A JOINT VENTURE OR PARTNERSHIP, ADD ADDITIONAL FORMS OF EXECUTION FOR EACH MEMBER OF THE JOINT VENTURE IN THE APPROPRIATE FORM OR FORMS AS ABOVE.**

**END OF BID FORM**

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (F) SCHEDULE**

Contractor shall submit along with this Proposal a detailed project schedule. This chart shall include such milestones included at the Proposer's discretion; however, at the very least the chart shall identify dates for the issuance of the Notice to Proceed, the achievement the milestones noted below, of Project Substantial Completion and the application for Final Payment, as such events are defined in the Standard General Conditions of the Construction Contract, respectively. The number of days occurring between the issuance of the Notice to Proceed and the achievement of \_\_\_\_\_ Substantial Completion \_\_\_\_\_ is: \_\_\_\_\_ (in \_\_\_\_\_ words) \_\_\_\_\_ 449 \_\_\_\_\_ (in figures). The Owner reserves the right to waive any informalities or to reject any and all proposals. **Owner Schedule Milestone Targets are provided for Contractor's information. In each instance Owner places value in early delivery.**

Key Milestones to be included in Proposer's Schedule:

- a. Mobilization (**Owner Target: 12/2021**)
- b. Mass grading and pond construction (**Owner Target: 04/2022**)
- c. Underground utilities installed (**Owner Target: 07/2022**)
- d. Road construction complete to 1<sup>st</sup> lift of asphalt (**Owner Target: 9/2022**)
- e. Phase 3B/3C Substantial Completion (**Owner Target: 10/2022**)
- f. Phase 3B/3C CCUA Acceptance & Closeout (**Owner Target: 11/2022**)
- g. Phase 3B/3C County Acceptance & Closeout (**Owner Target: 11/2022**)

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (G) LEGAL MATTERS**

- 1. *List and describe any and all litigation, arbitration or claims filed against the Proposer or its affiliates or principals within the last five (5) years. For each instance, please describe the nature of the litigation, arbitration or claim, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the litigation. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: N/A

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

N/A

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- 2. *List any and all governmental enforcement actions (e.g., any action taken to impose fines, penalties, etc.) taken against the Proposer or its affiliates or principals in the last five (5) years. For each action, please describe the nature of the action, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the matter. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: N/A

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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3. ***Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ( ) No ( ) If so, please identify the governmental entity and project, and discuss the circumstances surrounding such denial or disqualification as well as the date thereof. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: N/A

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

N/A  

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4. ***Please state whether or not your company or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal-aid contracts in any state(s)? Yes ( ) No (X)***

If so, state the name(s) of the company(ies) \_\_\_\_\_

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The state(s) where barred or suspended \_\_\_\_\_

State the period(s) of debarment or suspension \_\_\_\_\_

Also, please explain the basis for any bar or suspension:

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5. *Has the Proposer company been cited by OSHA for any job site or company office/ shop safety violations in the past five years? Yes ( ) No (X)*

If yes, please describe each violation fine, and resolution \_\_\_\_\_

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What is the Proposer's current worker compensation rating? \_\_\_\_\_

Has the Proposer experienced any worker injuries resulting in a worker losing more than ten (10) working days as a result of the injury in the past five years? Yes ( ) No (X)

If yes, please describe the incident: \_\_\_\_\_

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6. *Safety of the community's residents and property is a priority. Please describe any background checks or other security measures that have been or will be taken with respect to the hiring and retention of the Proposer's personnel (and/or any subcontractors' personnel) who will be involved with the Project. Also, please describe what security measures will be taken to ensure that on-site personnel are properly supervised. Attach a copy of the Proposer's security policy that would be included as part of the form of contract.*

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**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(N),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC  
OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted to Rolling Hills Community Development District  
(print name of the public entity)
- by John Kirkland, President  
(print individual's name and title)
- for A.J. Johns, Inc.  
(print name of entity submitting sworn statement)

whose business address is

3225 Anniston Road

Jacksonville, FL 32246

and (if applicable) its Federal Employer Identification Number (FEIN) is 59-1289863

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement \_\_\_\_\_)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), *Florida Statutes*, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with any agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), *Florida Statutes*, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), *Florida Statutes*, means:
- a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling

interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), *Florida Statutes*, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **(Indicate which statement applies.)**

- X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. **(Attach a copy of the final order.)**

IT SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR/VENDOR EXECUTING THIS PUBLIC ENTITY CRIME AFFIDAVIT TO VERIFY THAT NONE OF THE SUBCONTRACTORS/SUPPLIERS UTILIZED FOR THIS BID/QUOTE HAVE BEEN CONVICTED OF A PUBLIC ENTITY CRIME SUBSEQUENT TO JULY 1, 1989. IN THE EVENT IT IS LATER DISCOVERED THAT A SUBCONTRACTOR/SUPPLIER HAS BEEN CONVICTED OF A PUBLIC ENTITY CRIME, THE CONTRACTOR/VENDOR SHALL SUBSTITUTE THE SUBCONTRACTOR/ SUPPLIER WITH ANOTHER WHO HAS NOT RECEIVED A CONVICTION. ANY COST ASSOCIATED WITH THIS SUBSTITUTION SHALL BE THE SOLE RESPONSIBILITY OF THE CONTRACTOR/VENDOR.

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, *FLORIDA STATUTES*, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Dated this 15th day of November, 2021.

(Corporate Seal, if applicable)

John Kirkland

(Name of Proposer)

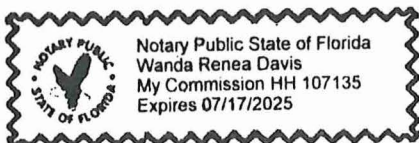
John Kirkland

By: John Kirkland

Title: President

STATE OF FLORIDA )  
COUNTY OF Duval )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 15th day of November, 2021, by \_\_\_\_\_.



Wanda Renea Davis

Notary Public, State of Florida

Name: John Kirkland

Personally Known ☒

OR Produced Identification \_\_\_\_\_

Type of Identification \_\_\_\_\_

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES**

1. This sworn statement is submitted to Rolling Hills Community Development District  
**("District")**

by John Kirkland, President  
(print individual's name and title)

for A.J. Johns, Inc.  
(print name of "**Proposer**" submitting sworn statement)

whose business address is

3225 Anniston Road, Jacksonville, FL 32246

2. I understand that, subject to limited exemptions, Section 287.135, *Florida Statutes*, provides that a company that at the time of bidding or submitting a proposal for a new contract or renewal of an existing contract is on the Scrutinized Companies that Boycott Israel List, the Scrutinized Companies with Activities in Sudan List, the Scrutinize Companies with Activities in the Iran Petroleum Energy Sector List, or is engaged in business operations in Cuba or Syria (together, "**Prohibited Criteria**"), is ineligible for, and may not bid on, submit a proposal for, or enter into or renew a contract with a local governmental entity for goods or services of \$1 million or more.
3. Based on information and belief, at the time the entity submitting this sworn statement submits its proposal to the District, neither the entity, nor any of its officers, directors, executives, partners, shareholders, members, or agents meets any of the Prohibited Criteria. If awarded the contract, the Proposer will immediately notify the District in writing if either the Proposer, or any of its officers, directors, executives, partners, shareholders, members, or agents, meets any of the Prohibited Criteria.

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The foregoing SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES is dated this  
15th day of November, 2021.

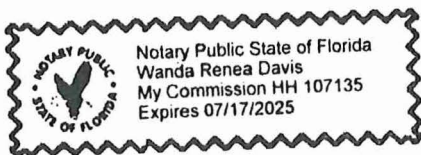
John Kirkland  
(Corporate Seal, if applicable)

(Name of Proposer)

John Kirkland  
By: John Kirkland  
Title: President

STATE OF FLORIDA )  
COUNTY OF Duval )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online  
notarization, this 15th day of November, 2021, by \_\_\_\_\_.



Wanda Renea Davis  
Notary Public, State of Florida  
Name: John Kirkland  
Personally Known ☒  
OR Produced Identification \_\_\_\_\_  
Type of Identification \_\_\_\_\_

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
AFFIDAVIT REGARDING PROPOSAL**

STATE OF Florida  
COUNTY OF Duval

Before me, the undersigned authority, appeared the affiant, John Kirkland, and having taken an oath, affiant, based on personal knowledge, deposes and states:

*Authorization*

1. I am over eighteen (18) years of age and competent to testify as to the matters contained herein. I serve in the capacity of President for A.J. Johns, Inc. (“Proposer”), and am authorized to make this Affidavit Regarding Proposals on behalf of Proposer. **Proof of such authorization is attached hereto.**

2. I assisted with the preparation of, and have reviewed, the Proposer’s proposal (“Proposal”) provided in response to the Rolling Hills Community Development District Request for Proposals for Phase 3B/3C Civil Site Construction Services. All of the information provided in the Proposal is full and complete, and truthful and accurate. I understand that inclusion of false, deceptive or fraudulent statements, or the failure to include full and complete answers, may constitute fraud, and, that, among other remedies, the District may consider such action on the part of the Proposer to constitute good cause for rejection of the Proposal.

*Receipt of Documents*

3. The Proposer acknowledges the receipt of the complete Project Manual as provided by the District and as described in the Project Manual’s Table of Contents. Additionally, the Proposer acknowledges receipt of the following addenda:

Addendum No. <u>1</u>	Dated <u>11/02/2021</u>
Addendum No. <u>2</u>	Dated <u>11/05/2021</u>
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____

*Pricing & Non-Collusion*

4. The Proposer agrees through submission of the Proposal to honor all pricing information for one hundred and twenty (120) days from the due date of the Proposals. If awarded the contract on the basis of this Proposal, Proposer agrees to enter into and execute the contract in the form included in the Project Manual.

5. I do hereby certify that the Proposer has not, either directly or indirectly, participated in collusion or proposal rigging. The price(s) and amount(s) of this Proposal have been arrived at independently and without consultation, communication or agreement with any other Proposer or potential Proposer, or review of any other Proposal, or potential Proposal. Moreover, neither the price(s) nor the amount(s) of this Proposal, and neither the approximate price(s) nor approximate amount(s) of this Proposal has been disclosed to any other firm or person who is a Proposer or potential Proposal, and they will not be disclosed before Proposal opening.

6. No attempt has been made or will be made to induce any firm or persons to refrain from submitting a Proposal for this contract, or to submit a price(s) higher than the prices in this Proposal, or to submit any intentionally high or noncompetitive price(s) or other form of complementary Proposal.

7. The Proposal is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive Proposal.

8. Neither Proposer nor its affiliates, subsidiaries, officers, director, or employees are currently under investigation, by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to a public procurement process, on any public contract, except as follows:

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*Agreements Regarding Records and Project Manual*

9. The Proposer authorizes and requests any person, firm or corporation to furnish any pertinent information requested by the Rolling Hills Community Development District, or its authorized agents, deemed necessary to verify the statements made in the Proposal, or regarding the ability, standing, integrity, quality of performance, efficiency, and general reputation of the Proposer.

10. By signing below, the Proposer acknowledges that (i) the Proposer has read, understood, and accepted the Project Manual; (ii) the Proposer has had an opportunity to consult with legal counsel regarding the Project Manual; (iii) the Proposer has agreed to the terms of the




Project Manual, including but not limited to the forms of contract; (iv) the Proposer has waived any right to challenge any matter relating to the Project Manual, including but not limited to any protest relating to the notice, the Proposal instructions, the proposal forms, the contract form, the scope of work, the evaluation criteria, the evaluation process established in the Project Manual, or any other issues or items relating to the Project Manual; (v) the Proposer certifies that he or she has carefully examined the project site, made his/her own measurements and calculations and prepared and checked the foregoing Proposal after the same was completed and has verified every item placed thereon; and (vi) REGARDLESS OF WHETHER A PROTEST OF ANY KIND IS FILED, AND IN ORDER TO AVOID AN IMMEDIATE DANGER TO THE PUBLIC HEALTH, SAFETY AND WELFARE OF THE COMMUNITY, AND/OR ADVERSE FINANCIAL CONSEQUENCES TO THE DISTRICT, THE PROPOSER AGREES THAT THE DISTRICT MAY IMMEDIATELY PROCEED WITH THE PROJECT PURSUANT TO A CONTRACT WITH THE PROPOSER SELECTED BY THE DISTRICT.

**UNDER PENALTIES OF PERJURY, I DECLARE THAT I HAVE READ THE FOREGOING AFFIDAVIT REGARDING PROPOSALS AND THAT THE FACTS STATED IN IT ARE TRUE AND CORRECT.**

Dated this 15th day of November, 2021.

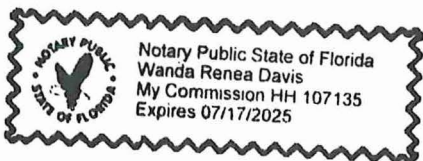
A.J. Johns, Inc.  
(Corporate Seal, if applicable)

(Name of Proposer)

  
By: John Kirkland  
Title: President

STATE OF FLORIDA     )  
COUNTY OF Duval     )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 15th day of November, 2021, by \_\_\_\_\_.



Wanda Renea Davis  
Notary Public, State of Florida  
Name: John Kirkland  
Personally Known ☒  
OR Produced Identification \_\_\_\_\_  
Type of Identification \_\_\_\_\_

**EXHIBIT:** Attach Proof of Authorization to Sign

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART III. FORM OF AGREEMENT**

This is attached separately and includes:

**DISTRICT:**

- a. Standard Form of Agreement
- b. General Conditions
- c. Performance Bond
- d. Payment Bond

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART IV. TECHNICAL DOCUMENTS**

**Plans and Specifications:**

**BID PLANS – Shadow Crest at Rolling Hills CDD\_2021.10.19**

**NOTE: THIS PROJECT CONSISTS OF ONE CIVIL PLAN SET, WITH PHASE 3B/3C TO BE CONSTRUCTED IN ONE PHASE.**

**Additional Information:**

**CAD FILES – Shadow Crest at Rolling Hills CDD.zip**

**NOTE: CAD FILES ARE PROVIDED AS INFORMATION ONLY. THE CONTRACT DOCUMENTS CONSIST ONLY OF THE PDF PLANSETS.**

**Shadow Crest at Rolling Hills Pad Exhibit.pdf**

**Note: Contractor to construct building pads on all lots. Building pads to be 75' deep by a width of 40', placed at the front and side setbacks. Contractor shall include building pads in earthwork calculations and in Proposal.**

**Clay Electric Drawings.pdf**

**Clay Electric Developer Guide.pdf**

**PART V. GEOTECHNICAL INFORMATION**

**Geotechnical Information:**

**2017 11 23 Rolling Hills Report of Exploratory Borings Section B. AGES of JAX.pdf**

**2017 11 23 Rolling Hills Report of Exploratory Borings Section C. AGES of JAX.pdf**

**Note: Proposers may, and should, visit the project site from October 20, 2021 to November 15, 2021, by appointment only. Please contact the District Engineer, using the information herein, to schedule a site visit. Proposers should inform District Engineer in writing prior to conducting any explorations, investigations, tests, and studies of the site, and shall be responsible for filling all holes and restoring the site to its former condition upon completion of such activities.**

**SUPPLEMENTARY CONDITIONS: Shadowcrest at Rolling Hills**

1. Proposal based on all permits, permit fees, water meters, and water meter fees by others.
2. Proposal omits any removal, replacement or relocation of any existing utilities not shown on plans or described in scope of work.
3. Proposal based on the current market value for materials. Due to the current volatility of the PVC, valves, fittings concrete and fuel markets, material pricing will need to be reevaluated before executing a contract for this project.
4. Proposal based on signs being at plan specifications. We were unable to obtain details for requested signage.
5. Proposal based on saving as many canopy trees as utilities and construction allow.

## SCHEDULE OF VALUES

### Rolling Hills CDD Phase 3B & 3C

	<i>Bid Item</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Mobilization and General Conditions	LS	\$185,135.94	\$185,135.94
2	Clearing and Earthwork	LS	\$1,384,188.53	\$1,384,188.53
3	Pond Excavation	LS	\$725,247.77	\$725,247.77
4	Erosion and Sediment Control and Pollution Abatement	LS	\$91,689.61	\$91,689.61
5	Stormwater Pollution Prevention	LS	\$569.24	\$569.24
6	Demolition and Site Preparation	LS	\$38,948.82	\$38,948.82
7	Drainage System	LS	\$1,215,662.86	\$1,215,662.86
8	Roadway Underdrain System	LS	\$456,009.84	\$456,009.84
9	Water Distribution	LS	\$1,010,807.31	\$1,010,807.31
10	Reclaim/Reuse Water System	LS	\$842,488.85	\$842,488.85
11	Wastewater Collection System	LS	\$983,678.22	\$983,678.22
12	Conduits for Clay Electric and Road Crossings	LS	\$26,476.80	\$26,476.80
13	Roadway Paving	LS	\$1,258,573.75	\$1,258,573.75
14	Curb and Gutter	LS	\$232,789.90	\$232,789.90
15	Concrete Sidewalks	LS	\$190,550.91	\$190,550.91
16	Soding	LS	\$105,927.90	\$105,927.90
17	Seeding and/or Mulching Bid	LS	\$200,440.98	\$200,440.98
19			\$0.00	\$0.00
20			\$0.00	\$0.00
	<b>TOTAL BID</b>		<b>\$8,949,187.23</b>	

	<i>Bid Alternates Items</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Maintenance of Construction Haul Road Bid		\$ 85,012.00	\$ 85,012.00
2	Value Engineering/Project Cost Savings Measures Proposed		\$ 98,792.02	\$ 98,792.02
3	Street Trees		\$ -	\$ -
4	Bonds		\$ 57,972.81	\$ 57,972.81
5			\$ -	\$ -
	<b>Total Alternate</b>	<b>\$</b>	<b>44,192.79</b>	

	<b>Combined Bid + Alternate =</b>	<b>\$8,993,380.02</b>		
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# **BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
Phase 3B/3C Roads, Grading, and Infrastructure					
Mobilization and General Conditions					
1020	Survey, Calc and Setup	1.000	LS	24,019.80	24,019.80
1030	Project Management and Supervision	1.000	LS	154,795.98	154,795.98
1040	Mobilization	1.000	LS	6,320.16	6,320.16
Mobilization and General Conditions Subtotal					\$185,135.94
Clearing and Earthwork					
2010	Clearing and Grubbing	2.000	AC	15,627.50	31,255.00
2020	Strip Site	32,407.000	CY	5.88	190,553.16
2030	Layout	1.000	LS	13,778.80	13,778.80
2040	Compaction Testing	1.000	LS	4,016.60	4,016.60
2050	Balance R/W	26,148.000	CY	3.99	104,330.52
2060	Spread and Compact R/W	15,249.000	CY	1.93	29,430.57
2070	Rough Grade R/W	79,065.000	SY	0.66	52,182.90
2080	Machine Dress R/W	50,444.000	SY	0.79	39,850.76
Clearing and Earthwork Subtotal					\$465,398.31
Pond Excavation					
3010	Layout	1.000	LS	10,427.20	10,427.20
3020	Compaction Testing	1.000	LS	3,903.55	3,903.55
3030	Dewater Ponds	1.000	LS	90,668.03	90,668.03
3040	Balance Ponds	24,759.000	CY	1.23	30,453.57
3050	Excavate Ponds	122,439.000	CY	4.10	501,999.90
3060	Machine Dress Ponds	21,555.000	SY	0.66	14,226.30
3070	Stockpile Excess Dirt	50,867.000	CY	1.16	59,005.72
3080	As-builts	1.000	LS	14,563.50	14,563.50
Pond Excavation Subtotal					\$725,247.77
Erosion and Sediment Control and Pollution Abateme					
4010	Layout Boundary	1.000	LS	9,682.40	9,682.40
4020	Silt Fence	11,354.000	LF	1.16	13,170.64
4030	Erosion Control Maintenance	1.000	LS	28,106.88	28,106.88
4040	BMP's	1.000	LS	33,140.09	33,140.09
4050	Construction Entrance	1.000	LS	7,589.60	7,589.60
Erosion and Sediment Control and Pollution Abateme					\$91,689.61
Stormwater Pollution Prevention					
5010	Storm Water Pollution Prevention Plan	1.000	LS	569.24	569.24

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**BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
Stormwater Pollution Prevention Subtotal					\$569.24
<hr/>					
Demolition and Site Preparation					
6010	Site Prep	1.000	LS	26,894.94	26,894.94
6020	Demolition	1.000	LS	12,053.88	12,053.88
<hr/>					
Demolition and Site Preparation Subtotal					\$38,948.82
<hr/>					
Drainage System					
7010	Layout	1.000	LS	12,103.00	12,103.00
7020	Compaction Testing	1.000	LS	9,147.74	9,147.74
7030	Trench Safety	1.000	LS	9,748.24	9,748.24
7040	Dewatering	1.000	LS	66,466.84	66,466.84
7050	15" RCP	49.000	LF	52.18	2,556.82
7060	18" RCP	253.000	LF	52.01	13,158.53
7070	24" RCP	471.000	LF	75.10	35,372.10
7080	36" RCP	384.000	LF	124.84	47,938.56
7090	42" RCP	330.000	LF	170.98	56,423.40
7100	15" HP	444.000	LF	43.50	19,314.00
7110	18" HP	2,179.000	LF	52.01	113,329.79
7120	24" HP	1,192.000	LF	71.53	85,263.76
7130	30" HP	311.000	LF	107.67	33,485.37
7140	36" HP	208.000	LF	346.90	72,155.20
7150	42" HP	129.000	LF	178.59	23,038.11
7160	36" X 36" Box Culvert	98.000	LF	723.28	70,881.44
7170	Curb Inlet	16.000	EA	6,963.71	111,419.36
7180	Double Curb Inlet	21.000	EA	9,499.62	199,492.02
7190	Manholes	4.000	EA	6,299.10	25,196.40
7200	Control Structures	2.000	EA	5,098.51	10,197.02
7210	Junction Boxes	2.000	EA	4,455.85	8,911.70
7220	Yard Inlets	5.000	EA	2,455.69	12,278.45
7230	Headwalls	2.000	EA	10,262.58	20,525.16
7240	Control Weirs	2.000	EA	16,175.68	32,351.36
7250	15" MES	1.000	EA	1,553.33	1,553.33
7260	18" MES	2.000	EA	1,642.74	3,285.48
7270	24" MES	1.000	EA	2,038.18	2,038.18
7280	36" MES	2.000	EA	3,292.98	6,585.96
7290	42" MES	2.000	EA	7,270.02	14,540.04
7300	Rip Rap	1.000	LS	8,921.78	8,921.78
7310	Adjust Tops	44.000	EA	530.28	23,332.32
7320	Televise Drainage	1.000	LS	48,302.94	48,302.94
7330	Punchout	1.000	LS	7,370.96	7,370.96
7340	As-builts	1.000	LS	8,977.50	8,977.50
<hr/>					
Drainage System Subtotal					\$1,215,662.86
<hr/>					

Roadway Underdrain System

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**BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
8010	Roadway Underdrain	13,416.000	LF	33.99	456,009.84

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Roadway Underdrain System Subtotal \$456,009.84

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Water Distribution

9010	Layout	1.000	LS	14,523.60	14,523.60
9020	Compaction Testing	1.000	LS	3,335.64	3,335.64
9030	Trench Safety	1.000	LS	6,190.49	6,190.49
9040	Connect to Existing	2.000	EA	3,593.46	7,186.92
9050	12" DR 18 PVC Pipe and Fittings	5,136.000	LF	80.55	413,704.80
9060	8" DR 18 PVC Pipe and Fittings	3,044.000	LF	42.56	129,552.64
9070	4" DR 18 PVC Pipe and Fittings	491.000	LF	22.93	11,258.63
9080	12" Gate Valve	10.000	EA	7,614.46	76,144.60
9090	8" Gate Valve	6.000	EA	3,480.12	20,880.72
9100	Fire Hydrant	17.000	EA	6,832.75	116,156.75
9110	Flushing Hydrant	4.000	EA	1,647.44	6,589.76
9120	Water Services	247.000	EA	469.24	115,902.28
9130	Set Water Meter Boxes	247.000	EA	201.27	49,713.69
9140	Pressure/Bac T Testing	8,671.000	LF	2.11	18,295.81
9150	Punchout	1.000	LS	6,142.48	6,142.48
9160	As-builts	1.000	LS	15,228.50	15,228.50

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Water Distribution Subtotal \$1,010,807.31

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Reclaim/Reuse Water System

10010	Layout	1.000	LS	14,709.80	14,709.80
10020	Compaction Testing	1.000	LS	3,487.26	3,487.26
10030	Trench Safety	1.000	LS	6,190.49	6,190.49
10040	Connect to Existing	1.000	EA	3,593.45	3,593.45
10050	12" DR 18 PVC Pipe and Fittings	5,256.000	LF	80.81	424,737.36
10060	6" DR 18 PVC Pipe and Fittings	1,440.000	LF	29.22	42,076.80
10070	4" DR 18 PVC Pipe and Fittings	2,361.000	LF	19.33	45,638.13
10080	12" Gate Valve	10.000	EA	7,614.46	76,144.60
10090	6" Gate Valves	3.000	EA	1,774.07	5,322.21
10100	4" Gate Valves	4.000	EA	1,375.87	5,503.48
10110	Flushing Hydrant	5.000	EA	1,532.13	7,660.65
10120	Reuse Services	247.000	EA	468.22	115,650.34
10130	Set Reuse Meter Boxes	247.000	EA	201.27	49,713.69
10140	Pressure Testing	9,057.000	LF	2.09	18,929.13
10150	Punchout	1.000	LS	7,370.96	7,370.96
10160	As-builts	1.000	LS	15,760.50	15,760.50

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Reclaim/Reuse Water System Subtotal \$842,488.85

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Wastewater Collection System

11010	Layout	1.000	LS	10,613.40	10,613.40
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**BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
11020	Compaction Testing	1.000	LS	11,624.20	11,624.20
11030	Trench Safety	1.000	LS	11,527.11	11,527.11
11040	Dewatering	1.000	LS	89,095.14	89,095.14
11050	Connect to Existing	1.000	EA	3,612.59	3,612.59
11060	10" DR 26 PVC Pipe	134.000	LF	63.62	8,525.08
11070	8" DR 26 PVC Pipe	8,264.000	LF	43.35	358,244.40
11080	Type A Manholes	26.000	EA	4,695.48	122,082.48
11087	B Manholes	2.000	EA	7,427.14	14,854.28
11090	Sewer Services	247.000	EA	1,100.82	271,902.54
11100	Adjust Tops	28.000	EA	720.37	20,170.36
11110	TV Inspection	1.000	LS	40,027.68	40,027.68
11120	Punchout	1.000	LS	9,827.96	9,827.96
11130	As-builts	1.000	LS	11,571.00	11,571.00

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Wastewater Collection System Subtotal \$983,678.22

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Conduits for Clay Electric and Road Crossings					
12010	4" PVC Sleeves	960.000	LF	27.58	26,476.80

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Conduits for Clay Electric and Road Crossings Subt \$26,476.80

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Roadway Paving					
13010	Layout	1.000	LS	44,501.80	44,501.80
13020	Compaction Testing	1.000	LS	20,302.45	20,302.45
13030	Subgrade	29,316.000	SY	8.34	244,495.44
13040	8" Limerock	25,412.000	SY	15.15	384,991.80
13050	Prime	25,412.000	SY	0.60	15,247.20
13060	1" Asphalt (First Lift)	25,412.000	SY	9.31	236,585.72
13070	1" Asphalt (Second Lift)	25,412.000	SY	9.30	236,331.60
13080	Striping for First Lift	1.000	LS	2,593.50	2,593.50
13090	Striping for Second Lift	1.000	LS	2,593.50	2,593.50
13100	Signage	1.000	LS	9,310.00	9,310.00
13110	Machine Dress Electrical Easement	50,444.000	SY	0.79	39,850.76
13120	Punchout	1.000	LS	6,142.48	6,142.48
13130	As-builts	1.000	LS	15,627.50	15,627.50

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Roadway Paving Subtotal \$1,258,573.75

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Curb and Gutter					
14010	Miami Curb	17,503.000	LF	13.30	232,789.90

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Curb and Gutter Subtotal \$232,789.90

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Concrete Sidewalks

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# **BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
15010	Sidewalk	2,537.000	SY	60.43	153,310.91
15020	Handicap Ramps / ADA Mats	32.000	SY	1,163.75	37,240.00
Concrete Sidewalks Subtotal					\$190,550.91
Sodding					
16010	Sod Back of Curb	2,593.000	SY	3.46	8,971.78
16020	Sod Edge of Walk	1,353.000	SY	3.46	4,681.38
16030	Sod Site Slopes	5,114.000	SY	3.46	17,694.44
16040	Sod Pond Banks	21,555.000	SY	3.46	74,580.30
Sodding Subtotal					\$105,927.90
Seeding and/or Mulching Bid					
17010	Seed and Mulch R/W	43,961.000	SY	0.80	35,168.80
Seeding and/or Mulching Bid Subtotal					\$35,168.80
Phase 3B/3C Roads, Grading, and Infrastructure Tot					\$7,865,124.83
Phase 3B/3C Lots Clearing and Earthwork					
20010	Clearing and Grubbing	2.000	AC	5,320.00	10,640.00
20020	Layout	1.000	LS	23,833.60	23,833.60
20030	Compaction Testing	1.000	LS	10,447.15	10,447.15
20040	Balance Lots	60,937.000	CY	3.99	243,138.63
20050	Spread and Compact Lots	48,584.000	CY	1.93	93,767.12
20060	Rough Grade Lots	195,981.000	SY	0.66	129,347.46
20070	Machine Dress Lots	195,981.000	SY	0.79	154,824.99
20080	Spread and Compact Pads	72,953.000	CY	1.93	140,799.29
20090	Rough Grade Pads	108,928.000	SY	0.66	71,892.48
20100	As-builts	1.000	LS	40,099.50	40,099.50
Clearing and Earthwork Subtotal					\$918,790.22
Seeding and/or Mulching Bid					
21010	Sod Swales	2,453.000	SY	3.46	8,487.38
21020	Seed and Mulch Lots	195,981.000	SY	0.80	156,784.80
Seeding and/or Mulching Bid Subtotal					\$165,272.18

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**BID TOTALS**

<b><u>Biditem</u></b>	<b><u>Description</u></b>	<b><u>Quantity</u></b>	<b><u>Units</u></b>	<b><u>Unit Price</u></b>	<b><u>Bid Total</u></b>
Phase 3B/3C Lots Total					\$1,084,062.40
Phase 3B/3C Grand Total					\$8,949,187.23
24010	Maintenance of Construction Haul Road Bid Build and Maintain Haul Road	5,300.000	LF	16.04	85,012.00
Maintenance of Construction Haul Road Bid Subtotal					\$85,012.00
25010	Value Engineering/Project Cost Savings Measures Pr Over Excavate and Export Dirt	1.000	LS	-98,792.02	-98,792.02
Value Engineering/Project Cost Savings Measures Pr					-\$98,792.02
27010	Bonds Payment and Performance Bond	1.000	LS	57,972.81	57,972.81
Bonds Subtotal					\$57,972.81

\*\*Notes:  
Items in italics are Non-Additive.

## SCHEDULE OF VALUES

### Rolling Hills CDD Phase 3B & 3C

	<i>Bid Item</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Mobilization and General Conditions			\$165,297.15
2	Clearing and Earthwork			\$2,065,617.86
3	Pond Excavation			\$1,254,188.10
4	Erosion and Sediment Control and Pollution Abatement			\$34,888.80
5	Stormwater Pollution Prevention			\$60,456.52
6	Demolition and Site Preparation			\$215,203.63
7	Drainage System			\$1,763,221.12
8	Roadway Underdrain System			\$867,129.90
9	Water Distribution			\$1,585,235.48
10	Reclaim/Reuse Water System			\$1,371,245.17
11	Wastewater Collection System			\$1,478,721.87
12	Conduits for Clay Electric and Road Crossings			\$38,724.60
13	Roadway Paving			\$1,485,337.72
14	Curb and Gutter			\$207,714.50
15	Concrete Sidewalks			\$173,686.16
16	Soding			\$129,862.10
17	Seeding and/or Mulching Bid			\$136,921.18
19			\$ -	\$ -
20			\$ -	\$ -

	<b>TOTAL BID</b>		<b>\$13,033,451.86</b>	
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	<i>Bid Alternates Items</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Maintenance of Construction Haul Road Bid			\$35,686.57
2	Purchase Excess Fill	CY	-\$0.50	-\$25,732.50
3	Street Trees			N/A
4	Bonds			\$142,856.04
5			\$ -	\$ -

	<b>Total Alternate</b>		<b>\$152,810.11</b>	
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	<b>Combined Bid + Alternate =</b>		<b>\$13,186,261.97</b>	
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**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (A) GENERAL INFORMATION**

**1. *Proposer General Information***

Proposer Name Vallencourt Construction Company Inc.

Street Address 449 Center Street

P. O. Box (if any) \_\_\_\_\_

City Green Cove Springs State FL Zip Code 32043

Telephone (904)291-9330 Fax no. N/A

Internet Address info@vallencourt.com

1st Contact Name Mike Vallencourt II Title Vice President

Contact Telephone (904)291-9330 E-Mail Address mike2@vallencourt.com

2nd Contact Name Marcus McInarnay Title President

Contact Telephone (904)291-9330 E-Mail Address marcus@vallencourt.com

Parent Company Name (if any) \_\_\_\_\_

Street Address \_\_\_\_\_

P. O. Box (if any) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ Fax no. \_\_\_\_\_

1st Contact Name \_\_\_\_\_ Title \_\_\_\_\_

2nd Contact Name \_\_\_\_\_ Title \_\_\_\_\_

2. *List the location of Proposer's office that would oversee the work.*

Street Address 449 Center Street  
P.O. Box (if any) N/A  
City Green Cove Springs State FL Zip Code 32043  
Telephone (904)291-9330 Fax No. N/A  
1<sup>st</sup> Contact Name Mike Vallencourt II Title Vice President  
2<sup>nd</sup> Contact Name Marcus McInarnay Title President

3. *Company Standing*

Proposer's form of entity: Corporation  
(e.g., individual, corporation, partnership, limited liability company, etc.)

In what State was the Proposer organized? FL  
Date 10/8/1984 Charter Number (if applicable) 59-2469052

Is the Proposer in good standing with that State? Yes X No \_\_\_

If no, please explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Is the Proposer registered with the State of Florida, Division of Corporations and authorized to do business in Clay County and the State of Florida?

Yes X No \_\_\_

If no, please explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4. ***Licensure***

Please list all applicable state and federal licenses or registrations, including but not limited to those for the State of Florida and Clay County:

Mike Vallenourt - Certified Underground Utility and Excavation Contractor

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For each registration or license, provide the following information:

Type of registration (e.g., certified general contractor, certified electrical contractor, etc.)

Certified Underground Utility and Excavation Contractor

License No. CUC1225018 Expiration Date 8/31/2022

Qualifying Individual Mike Vallengourt II Title Vice President

List company(ies) currently qualified under this license \_\_\_\_\_

Vallengourt Construction Company Inc.

Is the registration or license in good standing? Yes X No \_\_\_\_\_

If no, please explain \_\_\_\_\_

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**(Attach photocopies of each listed license or registration, and additional sheets as necessary.)**





Ron DeSantis, Governor

Halsey Beshears, Secretary



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE UNDERGROUND UTILITY & EXCAVATION CO HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**VALLENCOURT, MICHAEL ANTHONY**

VALLENCOURT CONSTRUCTION CO., INC.  
449 CENTER STREET  
GREEN COVE SPRINGS FL 32043

**LICENSE NUMBER: CUC1225018**

**EXPIRATION DATE: AUGUST 31, 2022**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



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**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**CORPORATE OFFICERS**

(Attach additional sheets if necessary)

Company Name Vallencourt Construction Company Inc. Date 11/15/2021

Provide the following information for Officers of the Proposer and parent company, if any. Attach resumes for all such individuals.

NAME OF PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
See Exhibit A			
<b>FOR PARENT COMPANY (if applicable)</b>			



Exhibit A

Company Information 2021

Company Information

Company Name: Vallencourt Construction Company, Inc.  
Company Type: S Corporation  
Date of Incorporation: 10/8/1984  
State of Incorporation: Florida  
Company Tx ID #: 59-2469052

Office Phone: (904) 291-9330  
Website: [www.vallencourt.com](http://www.vallencourt.com)

Physical Address: 449 Center Street, Green Cove Springs, FL 32043  
Mailing Address: P.O. Box 1889, Green Cove Springs, FL 32043

Company Officers: Mike Vallencourt - Chairman  
Kathy Vallencourt - Secretary/Treasurer

Marcus McInarnay - President  
Mike Vallencourt II - Vice President  
Daniel Vallencourt - Vice President  
Stan Bates - Vice President

Accounting Contacts: Kyle Gammon - Chief Financial Officer  
Maria Valdes - Accounts Payable  
Amanda Frantz - Accounts Payable  
Ariel Jackson - Accounts Payable

[KyleG@vallencourt.com](mailto:KyleG@vallencourt.com)  
[Ap@vallencourt.com](mailto:Ap@vallencourt.com)  
[Ap@vallencourt.com](mailto:Ap@vallencourt.com)  
[Ap@vallencourt.com](mailto:Ap@vallencourt.com)

Licenses

Underground Utility (State) License #'s:

Mike Vallencourt - CUC056911  
Mike Vallencourt II - CUC01225018  
Marcus McInarnay - CUC57292

General Contractor's License #:

Stan Bates - CGC1521232

Duval County Occupational License #: 919160000

Credit References

Bank Reference: Rick Sargeant

Phone: (904) 641-6735

Dunn & Bradstreet #: 15-383-7216

Trade Credit References: Gary Alligood, Curb Systems of NE FL  
Sharnell Merklung, HD Supply, Inc.  
Debi Coats, Standard Precast, Inc.  
Mark Fowler, Ring Power Corporation

(904) 829-3455  
(904) 262-9787  
(904) 268-0466  
(904) 737-7730

Surety + Insurance

Tom S. Labrano IV, Construction Underwriters, Inc.

(904) 296-3331





**Marcus McNarnay, President**  
**Mike Vallencourt Sr., Chairman**



**Mike Vallencourt II, Vice President**  
**J. Daniel Vallencourt, Vice President**  
**Stan Bates P.E., Vice President**

Exhibit B

November 15, 2021

### Key Supervisory Personnel

INDIVIDUAL'S NAME	PRESENT TITLE	DESCRIPTION OF DIRECT JOB RESPONSIBILITIES	YEARS OF EXPERIENCE IN PRESENT POSITION	TOTAL YEARS OF RELATED EXPERIENCE
1 Michael A. Vallencourt	Chairman	Complete operation of the company	35	40
2 Kathryn J. Vallencourt	Secretary/Treasurer	Complete operation of the company	25	40
3 Marcus McNarnay	President	Complete operation of the company	19	22
4 Michael A. Vallencourt II	Vice President	Complete operation of the company	12	12
5 Daniel Vallencourt	Vice President/ Project Manager	Order materials & assist project managers	6	15
6 Stan Bates	Vice President/ Project Manager	Complete project management	9	16
7 Kyle Gammon	Chief Financial Manager	Book keeping and office management	<1	9
9 Doug Bellich	Senior Estimator/ Project Manager	Order materials & assist project managers	15	27
10 Tommy Loveland	Estimator	Assist project manager	2	17
11 Harley Moreland	Estimator	Assist project manager	1 1/2	1 1/2
12 Spence Nagy	Estimator	Assist project manager	1	1
13 Ryan Bass	Operations Manager	Supervise daily activities	12	18
14 Mark Willi	Excavation & Grading Superintendent	Supervise daily activities	19	24
15 Jason Gambrell	General Superintendent	Supervise daily activities	19	19
16 Edwin Griffin	Superintendent	Supervise daily activities	19	19
17 David Shannahan	Superintendent	Supervise daily activities	7	37
18 Clyde Crews	Superintendent	Supervise daily activities	7	27
19 Ken Taratus	Superintendent	Supervise daily activities	2	12





## Exhibit C

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
<b>Equipment Type: (Blank)</b>			
Fabrication	FAB123		
Mics Fittings, Pipe, Fuel tanks,	M9999		
Hoses			
Shop Inventory	ShopInv		
Small Tools	9999		
<b>Equipment Type: Air Booster</b>			
AIR BOOSTER	268	Heavy	Air Booster
<b>Equipment Type: Air Curtain</b>			
AIR CURTAIN - MCPHERSON	95	Heavy	Air Curtain
1997			
AIR CURTAIN - MCPHERSON	477	Heavy	Air Curtain
M30F			
<b>Equipment Type: Asphalt Zipper</b>			
ASPHALT ZIPPER	449	Heavy	Asphalt Zipper
<b>Equipment Type: Attachments</b>			
Bradco 60" Mulcher for Skid	1192		Attachments
CAT B6 Hammer for 303/304	1116A		Attachments
John Deere MH60 Mulcher	1118		Attachments
Head			
<b>Equipment Type: Backhoe</b>			
CAT 420E Backhoe	513	Heavy	Backhoe
John Deere 310SK Backhoe	1030	Heavy	Backhoe
<b>Equipment Type: Broom</b>			
CAT Broom Skid Attachment	502	Heavy	Broom
Lay-Mor Broom SM300	897	Heavy	Broom
Laymor SM300 Broom	499	Heavy	Broom
Laymor SM300 Broom	500	Heavy	Broom
Laymor SM300 BROOM	655	Heavy	Broom
Lay-Mor SM300 Broom	1005	Heavy	Broom
Lay-Mor SM300 Broom	1034	Heavy	Broom
Lay-Mor SM300 Broom	898	Heavy	Broom
Lay-Mor SM300 Broom	950	Heavy	Broom
Lay-Mor SM300 Broom	951	Heavy	Broom
LayMor SM300 Broom 2014	1053	Heavy	Broom
Lay-Mor SM300 Broom 2014	1004	Heavy	Broom
Lay-Mor SM300 Broom 214	1006	Heavy	Broom
Rosco Challenger III Broom	1002	Heavy	Broom
Cab			
Rosco Sweep Pro Broom 2003	1003	Heavy	Broom
Roscoe Cab Broom	454	Heavy	Broom
TERRAMITE BROOM 2013	845	Heavy	Broom
Terramite ComandR8 Broom	RBD03	Heavy	Broom
Terramite TSS48 Broom	949	Heavy	Broom
<b>Equipment Type: Car</b>			
CAR - 500 FORD 05 FT	304	Autos	Car

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Clubcar XRT1550SE Utility Cart	1001	Autos	Car
EZ Go Golf Cart 2012	738	Autos	Car
Ford Focus 2016	851	Autos	Car
John Deere 4x4 Gator Utility	1179	Autos	Car
Kawasaki SidebySide 4010	979	Autos	Car
<b>Equipment Type: Compactor</b>			
Plate Compactor	887	Pumps / Small	Compactor
<b>Equipment Type: Dozer</b>			
CAT D3K Dozer	751	Heavy	Dozer
CAT D3K2 Dozer	567	Heavy	Dozer
CAT D5 Dozer	1039	Heavy	Dozer
CAT D5 Dozer	1043	Heavy	Dozer
CAT D5K DOZER	607	Heavy	Dozer
CAT D5K Dozer	686	Heavy	Dozer
CAT D5K Dozer	752	Heavy	Dozer
CAT D5K Dozer	776	Heavy	Dozer
CAT D5K Dozer	843	Heavy	Dozer
CAT D5K Dozer	910	Heavy	Dozer
CAT D5K Dozer	911	Heavy	Dozer
CAT D5K Dozer	912	Heavy	Dozer
CAT D5K Dozer	913	Heavy	Dozer
CAT D5K Dozer	914	Heavy	Dozer
CAT D5K2 Dozer	780	Heavy	Dozer
CAT D5K2 Dozer	781	Heavy	Dozer
CAT D5K2 Dozer	797	Heavy	Dozer
CAT D5K2 Dozer	798	Heavy	Dozer
CAT D5K2 Dozer	924	Heavy	Dozer
CAT D5K2 Dozer	926	Heavy	Dozer
CAT D5K2 Dozer	927	Heavy	Dozer
CAT D5K2 Dozer	928	Heavy	Dozer
CAT D5K2 Dozer	929	Heavy	Dozer
CAT D5K2 GPS Dozer	1045	Heavy	Dozer
CAT D5K2 GPS Dozer	925	Heavy	Dozer
CAT D5K2 LGP Dozer	1040	Heavy	Dozer
CAT D5K2LGP Dozer	1090	Heavy	Dozer
CAT D5K2LGP Dozer	1091	Heavy	Dozer
CAT D6N Dozer	1092	Heavy	Dozer
CAT D6N Dozer	1093	Heavy	Dozer
CAT D6N Dozer	930	Heavy	Dozer
CAT D6N Dozer	931	Heavy	Dozer
CAT D6N Dozer	932	Heavy	Dozer
CAT D6N GPS Dozer	799	Heavy	Dozer
CAT D6NLGP Dozer	778	Heavy	Dozer
CAT D6TXL RR	R0341	Heavy	Dozer
John Deere 450JLGP Dozer	731	Heavy	Dozer



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
John Deere 450JLGP Dozer	732	Heavy	Dozer
John Deere 450K Dozer	1023	Heavy	Dozer
John Deere 450K Dozer	1024	Heavy	Dozer
John Deere 450K Dozer	1025	Heavy	Dozer
John Deere 450K Dozer	1098	Heavy	Dozer
John Deere 450K Dozer	822	Heavy	Dozer
John Deere 450K Dozer	823	Heavy	Dozer
John Deere 450K Dozer	884	Heavy	Dozer
John Deere 450K Dozer	885	Heavy	Dozer
John Deere 650K Dozer	1060	Heavy	Dozer
John Deere 700KLGP Dozer	733	Heavy	Dozer
John Deere 700KLGP Dozer	734	Heavy	Dozer
John Deere 750K Dozer	816	Heavy	Dozer
John Deere 950K Dozer	858	Heavy	Dozer
John Deere D450-J LGP Dozer	730	Heavy	Dozer
Komastu D51PXi-24 Dozer	1067	Heavy	Dozer
Komatsu D39 Dozer	977	Heavy	Dozer
Komatsu D39 GPS Dozer	973	Heavy	Dozer
Komatsu D39PXi-24 Dozer	1062	Heavy	Dozer
Komatsu D39PXi-24 Dozer	1063	Heavy	Dozer
KOMATSU D51PXi- 22 DOZER	711	Heavy	Dozer
Komatsu D51PXi- 24 Dozer	1065	Heavy	Dozer
Komatsu D51PXi- 24 Dozer	801	Heavy	Dozer
Komatsu D51PXi-22 Dozer	892	Heavy	Dozer
Komatsu D51PXi-24 Dozer	802	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1046	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1047	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1064	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1068	Heavy	Dozer
Komatsu D51Pxi-24 Dozer	1069	Heavy	Dozer
Komatsu D51PXi-24 Dozer	976	Heavy	Dozer
Komatsu D51PXi-24 GPS Dozer	1066	Heavy	Dozer
Komatsu D51Pxi-24 GPS Dozer	975	Heavy	Dozer
KOMATSU D61 DOZER	710	Heavy	Dozer
Komatsu D61PXi-24 Dozer	1050	Heavy	Dozer
Komatsu D61PXi-24 Dozer	1051	Heavy	Dozer

### Equipment Type: Excavator

Bobcat E20 Excavator	R6728	Heavy	Excavator
Bobcat E26 Mini Exc	1180	Heavy	Excavator
Bobcat E32i Mini Excavator	R1859	Heavy	Excavator
Bobcat E35 Mini Excavator	1059	Heavy	Excavator
CAT 300.9 EXC	653	Heavy	Excavator
CAT 300.9D Mini Excavator	957	Heavy	Excavator
CAT 301.4C Mini Excavator	956	Heavy	Excavator



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
CAT 301.7 DCR Mini Exc	849	Heavy	Excavator
CAT 304 Mini Exc JH, WB	1116	Heavy	Excavator
CAT 307E2 WB/SB	1044	Heavy	Excavator
CAT 308 EXC WB	627	Heavy	Excavator
CAT 308 Mini Exc	1115	Heavy	Excavator
CAT 308 Mini Exc	916	Heavy	Excavator
CAT 308 Mini Exc , SB	844	Heavy	Excavator
CAT 308CR EXC 30" w/ Sand Plate	625	Heavy	Excavator
CAT 308E2 Mini Exc WB	1037	Heavy	Excavator
CAT 308E2CR Mini Exc	955	Heavy	Excavator
CAT 313F Exc w/ Hyd TB	1113	Heavy	Excavator
CAT 313F Exc w/ Hyd TB	1114	Heavy	Excavator
CAT 313F GPS Exc SB	958	Heavy	Excavator
CAT 313F LGC Excavator	1188	Heavy	Excavator
CAT 313FL GC Excavator TB	1189	Heavy	Excavator
CAT 315 Exc	1041	Heavy	Excavator
CAT 316E Exc w/ Hyd TB	917	Heavy	Excavator
CAT 326F Exc GPS	786	Heavy	Excavator
CAT 330 FL GPS Exc	773	Heavy	Excavator
CAT 330F Exc	684	Heavy	Excavator
CAT 330F EXCAVATOR	685	Heavy	Excavator
CAT 336 Exc	839	Heavy	Excavator
CAT 336 Exc w/ Thumb	R0309	Heavy	Excavator
CAT 336 GC GPS Excavator	1089	Heavy	Excavator
CAT 336FL Ex w/ TB	R0823	Heavy	Excavator
CAT 336FL Exc	771	Heavy	Excavator
CAT 336FL GPS Excavator	770	Heavy	Excavator
JOHN DEERE 17D	552	Heavy	Excavator
JOHN DEERE 17D EXCAVATOR	577	Heavy	Excavator
John Deere 210G GPS EXC	573	Heavy	Excavator
John Deere 250GSLF Excavator-Long Reach	R9788	Heavy	Excavator
John Deere 350G Exc	760	Heavy	Excavator
John Deere 350G Exc	761	Heavy	Excavator
John Deere 350G Exc	762	Heavy	Excavator
John Deere 350G Exc	814	Heavy	Excavator
John Deere 350G Exc	815	Heavy	Excavator
John Deere 350G Exc	817	Heavy	Excavator
John Deere 350G Exc	859	Heavy	Excavator
John Deere 350G Exc	881	Heavy	Excavator
John Deere 350G Exc W/ Hyd TH/OD	620	Heavy	Excavator
John Deere 350G Excavator	763	Heavy	Excavator
John Deere 350G GPS Exc	805	Heavy	Excavator
John Deere 350G GPS Exc	824	Heavy	Excavator

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
John Deere 350G LC GPS Exc	857	Heavy	Excavator
John Deere 350GLC Exc	1166	Heavy	Excavator
w/60"			
John Deere 350G-LC	1026	Heavy	Excavator
Excavator			
John Deere 470G Exc	1027	Heavy	Excavator
JOHN DEERE 85G EXC	572	Heavy	Excavator
JOHN DEERE 85G EXC SB	571	Heavy	Excavator
KOMATSU PC 290	661	Heavy	Excavator
EXCAVATOR			
KOMATSU PC 360 Exc	658	Heavy	Excavator
KOMATSU PC 360 Exc	659	Heavy	Excavator
KOMATSU PC 360 EXC	660	Heavy	Excavator
Komatsu PC 360 Exc	742	Heavy	Excavator
Komatsu PC 490LC-11	767	Heavy	Excavator
Excavator			
Komatsu PC138 Exc Zero Turn	963	Heavy	Excavator
Swing			
KOMATSU PC210LCi-10 SB/NB	639	Heavy	Excavator
Komatsu PC290 Exc	785	Heavy	Excavator
Komatsu PC290 Exc	985	Heavy	Excavator
Komatsu PC290 Exc	994	Heavy	Excavator
Komatsu PC360	782	Heavy	Excavator
Komatsu PC360 Exc	783	Heavy	Excavator
Komatsu PC360 Exc	936	Heavy	Excavator
Komatsu PC360LC Exc	784	Heavy	Excavator
Komatsu PC490 Exc	836	Heavy	Excavator
Komatsu PC490 Exc GPS	833	Heavy	Excavator
Komatsu PC490LC-11 60"	1070	Heavy	Excavator
Terex TC16 Mini Excavator	1010	Heavy	Excavator
Terex TC16 Mini Excavator	1011	Heavy	Excavator
Volvo EC35D Exc	775	Heavy	Excavator
<b>Equipment Type: Forklift</b>			
1966 Fork Lift	828	Heavy	Forklift
Doosan G25E5 Forklift 2013	948	Heavy	Forklift
JCB 520 Telescopic Forklift	1185	Heavy	Forklift
Komatsu FG30HT Forklift	1190	Heavy	Forklift
TELEHANDLER	423	Heavy	Forklift
Yale Forklift	1088	Heavy	Forklift
<b>Equipment Type: Generator</b>			
GENERAC GENERATOR 1994	586	Pumps / Small	Generator
<b>Equipment Type: GPS System</b>			
All GPS Repairs	9998	Heavy	GPS System
Diagnostic Unit	1036	Heavy	GPS System
GPS SYSTEM	GPS166	Heavy	GPS System
GPS SYSTEM	GPS228	Heavy	GPS System
GPS SYSTEM	GPS232	Heavy	GPS System

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
GPS SYSTEM	GPS244	Heavy	GPS System
GPS SYSTEM	GPS271	Heavy	GPS System
GPS SYSTEM	GPS282	Heavy	GPS System
GPS SYSTEM	GPS283	Heavy	GPS System
GPS SYSTEM	GPS286	Heavy	GPS System
GPS SYSTEM	GPS295	Heavy	GPS System
GPS SYSTEM	GPS310	Heavy	GPS System
GPS SYSTEM	GPS316	Heavy	GPS System
GPS SYSTEM	GPS317	Heavy	GPS System
GPS SYSTEM	GPS340	Heavy	GPS System
GPS SYSTEM	GPS341	Heavy	GPS System
GPS SYSTEM	GPS342	Heavy	GPS System
GPS SYSTEM	GPS343	Heavy	GPS System
GPS SYSTEM	GPS344	Heavy	GPS System
GPS SYSTEM	GPS347	Heavy	GPS System
GPS SYSTEM	GPS369	Heavy	GPS System
GPS SYSTEM	GPS370	Heavy	GPS System
GPS SYSTEM	GPS371	Heavy	GPS System
GPS SYSTEM	GPS372	Heavy	GPS System
GPS SYSTEM	GPS373	Heavy	GPS System
GPS SYSTEM	GPS375	Heavy	GPS System
GPS SYSTEM	GPS433	Heavy	GPS System
GPS SYSTEM	GPS434	Heavy	GPS System
GPS SYSTEM	GPS435	Heavy	GPS System
GPS SYSTEM	GPS438	Heavy	GPS System
GPS SYSTEM	GPS464	Heavy	GPS System
GPS SYSTEM	GPS469	Heavy	GPS System
<b>Equipment Type: Grader</b>			
CAT 120-14 Grader	1094	Heavy	Grader
CAT 120M Grader	522	Heavy	Grader
CAT 120M2 Grader	772	Heavy	Grader
CAT 12M GRADER	699	Heavy	Grader
JOHN DEERE 672G GRADER	618	Heavy	Grader
<b>Equipment Type: Hydroseeder</b>			
HYDRO SEEDER - TURF MAKER 390	475	Heavy	Hydroseeder
HYDROSEEDER FINN T30	590	Heavy	Hydroseeder
<b>Equipment Type: Light Tower</b>			
2017 Grandwatt Light Tower	748	Pumps / Small	Light Tower
2017 Grandwatt Light Tower	750	Pumps / Small	Light Tower
GENERATOR LIGHT TOWER - AMIDA	266	Pumps / Small	Light Tower
GRANDWATT LIGHT TOWER	850	Pumps / Small	Light Tower
LIGHT TOWER	446	Pumps / Small	Light Tower
LIGHT TOWER	447	Pumps / Small	Light Tower

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
LIGHT TOWER	448	Pumps / Small	Light Tower
<b>Equipment Type: Loader</b>			
CAT 938k Loader	789	Heavy	Loader
CAT 938M Loader	1038	Heavy	Loader
CAT 938M Loader	1099	Heavy	Loader
CAT 938MQ Loader	R7256	Heavy	Loader
CAT 950GC Loader	779	Heavy	Loader
CAT 950M Loader	915	Heavy	Loader
JCB 407 Wheel Loader	1186	Heavy	Loader
John Deere 524K-II Loader	1019	Heavy	Loader
John Deere 524K-II Loader	1020	Heavy	Loader
John Deere 524L Loader	1078	Heavy	Loader
John Deere 524L Loader	1079	Heavy	Loader
John Deere 524L Loader	1096	Heavy	Loader
John Deere 524L Loader(SB,FK)	1077	Heavy	Loader
JOHN DEERE 544K LOADER	725	Heavy	Loader
JOHN DEERE 544K LOADER	820	Heavy	Loader
JOHN DEERE 544K LOADER	821	Heavy	Loader
John Deere 544K Loader	882	Heavy	Loader
John Deere 544K Loader	883	Heavy	Loader
JOHN DEERE 544K LOADER (Bk and Fk)	621	Heavy	Loader
John Deere 544K-II Loader	1017	Heavy	Loader
John Deere 544k-II Loader	1018	Heavy	Loader
JOHN DEERE 644 LOADER	622	Heavy	Loader
John Deere 644L Loader	R6154	Heavy	Loader
Komatsu WA200-8 Loader	1076	Heavy	Loader
Komatsu Loader WA200-8	942	Heavy	Loader
KOMATSU WA-200 LOADER	662	Heavy	Loader
Komatsu WA200-7 LOADER (SB,FK)	663	Heavy	Loader
Komatsu WA200-8 Loader	1073	Heavy	Loader
Komatsu WA200-8 Loader	1074	Heavy	Loader
Komatsu WA200-8 Loader	1075	Heavy	Loader
Komatsu WA200-8 Loader	943	Heavy	Loader
Komatsu WA200-8 Loader	960	Heavy	Loader
Komatsu WA200-8 Loader	964	Heavy	Loader
KOMATSU WA-270 LOADER	654	Heavy	Loader
KOMATSU WA270-7 LOADER	657	Heavy	Loader
Komatsu WA270A Loader (BK,FK)	803	Heavy	Loader
Komatsu WA80-7 Loader	992	Heavy	Loader
VOLVO L60G Loader	642	Heavy	Loader
VOLVO L60H LOADER	680	Heavy	Loader



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Volvo L60H Loader	937	Heavy	Loader
Volvo L60H Loader	938	Heavy	Loader
VOLVO L70E LOADER	623	Heavy	Loader
VOLVO L70G LOADER	563	Heavy	Loader
VOLVO L70G LOADER	564	Heavy	Loader
VOLVO L70G LOADER	566	Heavy	Loader
VOLVO L70G LOADER 2014	565	Heavy	Loader
Volvo L70H	759	Heavy	Loader
<b>Equipment Type: Milling Machine</b>			
CAT MILLING HEAD 2008	432	Heavy	Milling Machine
<b>Equipment Type: Misc Truck</b>			
Chevrolet 2005 Lube Truck	807		Misc Truck
<b>Equipment Type: Mixer</b>			
Bomag 110" Mixer	1132	Heavy	Mixer
Bomag MPH122-2 Mixer 110"	R1003	Heavy	Mixer
MIXER	377	Heavy	Mixer
Mixer 110"	R1003	Heavy	Mixer
<b>Equipment Type: Mulcher</b>			
CAT D3K2 LGP Mulcher	1183	Heavy	Mulcher
FECON Mulcher for Skid Steer	467	Heavy	Mulcher
Turfmaker Portable StrawBlower	1122	Heavy	Mulcher
Vermeer FT100 Mulcher	896	Heavy	Mulcher
VERMEER FT300 FORESTRY MULCHER	603	Heavy	Mulcher
<b>Equipment Type: Off-Road Dump Truck</b>			
CAT 725 Off-Road Dump Truck	810	Heavy	Off-Road Dump Truck
CAT 725 Off-Road Dump Truck	811	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1160	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1161	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1163	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	837	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	900	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	933	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	934	Heavy	Off-Road Dump Truck
CAT 725C2TC Off-Road Dump Truck	901	Heavy	Off-Road Dump Truck
CAT 730 Off Road Dump Truck	1162	Heavy	Off-Road Dump Truck
CAT 730 Off-Road Dump Truck	841	Heavy	Off-Road Dump Truck
CAT 730C Off Road Dump Truck	838	Heavy	Off-Road Dump Truck
CAT 730C Off-Road Dump Truck	1159	Heavy	Off-Road Dump Truck

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
CAT 730C Off-Road Dump Truck	842	Heavy	Off-Road Dump Truck
CAT 730C Off-Road Dump Truck	902	Heavy	Off-Road Dump Truck
CAT 745C Off-Road Dump Truck	846	Heavy	Off-Road Dump Truck
CAT 745TG Off-Road Dump Truck	903	Heavy	Off-Road Dump Truck
CAT 745TG Off-Road Dump Truck	904	Heavy	Off-Road Dump Truck
John Deere 260E Off-Road Dump Truck	1021	Heavy	Off-Road Dump Truck
John Deere 260E Off-Road Dump Truck	1022	Heavy	Off-Road Dump Truck
John Deere 310E Off-Road Dump Truck	1167	Heavy	Off-Road Dump Truck
Komatsu HM300-5 Off-Road Dump Truck	1158	Heavy	Off-Road Dump Truck
Komatsu HM400-5 Off-Road Dump Truck	894	Heavy	Off-Road Dump Truck
Komatsu HM400-5 Off-Road Dump Truck	895	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1028	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1029	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1080	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1081	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1082	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1083	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1084	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	860	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	940	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	941	Heavy	Off-Road Dump Truck
Volvo A30G Off-Road Dump Truck	1104	Heavy	Off-Road Dump Truck
<b>Equipment Type: Paver</b>			
Carlson Paver CP85	982	Heavy	Paver
LEEBOY PAVER	496	Heavy	Paver
<b>Equipment Type: Pickup</b>			
2016 Ford F150	724	Autos	Pickup
2016 Ford F150	726	Autos	Pickup
2016 Ford F150	727	Autos	Pickup
2016 Ford F350	728	Autos	Pickup
2017 Ford F150	735	Autos	Pickup
2017 Ford F150	744	Autos	Pickup
2017 Ford F150	756	Autos	Pickup
2017 Ford F150	765	Autos	Pickup
2017 Ford F150	766	Autos	Pickup
2017 Ford F250	747	Autos	Pickup
2017 Ford F250	757	Autos	Pickup

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
2017 Ford F250	758	Autos	Pickup
2017 Ford F450	813	Autos	Pickup
2018 Ford F-150	800	Autos	Pickup
2018 Ford F-150	808	Autos	Pickup
2018 Ford F250	796	Autos	Pickup
Chevrolet 3500HD Z71	1181	Autos	Pickup
Chevrolet 2019 5500HD	1087	Autos	Pickup
Chevrolet 3500HD Z71	1182	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1101	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1102	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1103	Autos	Pickup
Chevrolet 5500HD Silverado	1100	Autos	Pickup
Chevrolet 6500 Mechanic Truck	1126	Autos	Pickup
Ford F250 A/C Truck 2020	1136	Autos	Pickup
Ford F250 Def Pickup Truck	1134	Autos	Pickup
Ford F250 Pickup Truck	1170	Autos	Pickup
Ford F250 Super Duty Reg Cab	1209	Autos	Pickup
Ford F250 Super Duty SuperCab	1208	Autos	Pickup
Ford F350 PipeCrew Bed Pickup	1169	Autos	Pickup
Ford F350 PipeCrew Pickup	1135	Autos	Pickup
Ford F350 PipeCrew PickUp	1171	Autos	Pickup
Ford F550 A/C Mechanic Truck XLExt	1176	Autos	Pickup
Ford F550 Mechanic Truck	1127	Autos	Pickup
Ford Ranger 2020	1131	Autos	Pickup
Ford Ranger 2020	1210	Autos	Pickup
GMC 1500 Sierra SLT	965	Autos	Pickup
GMC 1500 Sierra SLT 2019	921	Autos	Pickup
GMC 2018 3500 Sierra	861	Autos	Pickup
GMC 2500 Denali	862	Autos	Pickup
GMC 2500 Sierra Denali 2020	1048	Autos	Pickup
GMC 2500 Sierra Denali 2020	1052	Autos	Pickup
GMC 2500HD Sierra	1061	Autos	Pickup
GMC 3500 SIERRA 2018	827	Autos	Pickup
GMC 3500 SIERRA 2018	852	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1095	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1211	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1212	Autos	Pickup
GMC Sierra 1500 2019	1013	Autos	Pickup
GMC Sierra 1500 SLT	966	Autos	Pickup
GMC Sierra 1500 SLT	967	Autos	Pickup

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
GMC Sierra 1500 SLT	968	Autos	Pickup
GMC Sierra 1500 SLT	969	Autos	Pickup
GMC Sierra 1500 SLT	970	Autos	Pickup
GMC Sierra 1500 SLT	971	Autos	Pickup
GMC Sierra 1500 SLT	972	Autos	Pickup
GMC Sierra 1500 SLT 2020	1120	Autos	Pickup
GMC Sierra 1500 SLT 2020	1121	Autos	Pickup
GMC Sierra 2500HD 2019	995	Autos	Pickup
GMC Sierra 2500HD 2019	996	Autos	Pickup
GMC Sierra 2500HD 2019	997	Autos	Pickup
GMC Sierra 2500HD 2019	998	Autos	Pickup
GMC Sierra 2500HD 2019	999	Autos	Pickup
GMC Sierra 3500HD Utility Bed	1000	Autos	Pickup
GMC Sierra AT4 1500 2019	1031	Autos	Pickup
PICKUP - 2010 F250	441	Autos	Pickup
PICKUP - F150 FORD 2013	536	Autos	Pickup
PICKUP - F150 FORD 2014	549	Autos	Pickup
PICKUP - F150 FORD 2014	550	Autos	Pickup
PICKUP - F150 FORD 2014	554	Autos	Pickup
PICKUP - F150 FORD 2014	556	Autos	Pickup
PICKUP - F250 FORD 2012	484	Autos	Pickup
PICKUP - F250 FORD 2013	537	Autos	Pickup
PICKUP - F250 FORD 2015	595	Autos	Pickup
PICKUP - F250 FORD 2015	596	Autos	Pickup
PICKUP - F250 FORD 2015	599	Autos	Pickup
PICKUP - F250 FORD 2015	600	Autos	Pickup
PICKUP - FORD F150 2010	453	Autos	Pickup
PICKUP - FORD F150 2012	468	Autos	Pickup
PICKUP - FORD F150 2015	632	Autos	Pickup
PICKUP - FORD F150 2015	648	Autos	Pickup
PICKUP - FORD F150 2015	649	Autos	Pickup
PICKUP - FORD F150 2015	683	Autos	Pickup
PICKUP - FORD F250 2012	472	Autos	Pickup
PICKUP - FORD F250 2012	473	Autos	Pickup
PICKUP - FORD F250 2012	474	Autos	Pickup
PICKUP - FORD F250 2012	602	Autos	Pickup
PICKUP - FORD F250 2016	628	Autos	Pickup
PICKUP - FORD F250 2016	629	Autos	Pickup
PICKUP - FORD F250 2016	646	Autos	Pickup
PICKUP - FORD F250 2016	647	Autos	Pickup
PICKUP - FORD F250 2016	652	Autos	Pickup
PICKUP - FORD F350 2012	702	Autos	Pickup
PICKUP - FORD F550 2011	455	Autos	Pickup
PICKUP - FORD F550 2011	457	Autos	Pickup
PICKUP - FORD F550 2011	458	Autos	Pickup

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
PICKUP - TOYOTA TACOMA 2016	650	Autos	Pickup
PICKUP - TUNDRA TOYOTA 00 FT	141	Autos	Pickup
<b>Equipment Type: Pump</b>			
12" Vacuum Pump	831	Pumps / Small	Pump
2013 Pioneer Magnum Pump	749	Pumps / Small	Pump
4 IN DOUBLE DAIGPHRAM	672	Pumps / Small	Pump
4 IN DOUBLE DIAGPHRAM PUMP	671	Pumps / Small	Pump
4" Dri Prime Godwin Pump	716	Pumps / Small	Pump
4" Dri Prime Pump Godwin 1999	741	Pumps / Small	Pump
4" Godwin Dri Prime Pump	717	Pumps / Small	Pump
4" Godwin Dri Prime Pump	718	Pumps / Small	Pump
6 IN DRY PRIME PUMP	667	Pumps / Small	Pump
6 IN DRY PRIME PUMP	668	Pumps / Small	Pump
6" Double Diapharm Pump	L40914	Pumps / Small	Pump
6" Double Diaphragm Pump	L685014	Pumps / Small	Pump
6" Dri Prime Godwin Pump	715	Pumps / Small	Pump
6" Piston Pump	R0010	Pumps / Small	Pump
6" Piston Pump	R0013	Pumps / Small	Pump
6" Piston Pump	R6527	Pumps / Small	Pump
6" Piston Pump 2016	707	Pumps / Small	Pump
6" Piston Pump 2016	708	Pumps / Small	Pump
6" Piston Pump Myers Seth 2008	721	Pumps / Small	Pump
6" Pump	L685194	Pumps / Small	Pump
6" Vac Assist Thompson Pump 870		Pumps / Small	Pump
6" Vac Assist Thompson Pump 871		Pumps / Small	Pump
6" Vac Assist Thompson Pump 873		Pumps / Small	Pump
6" Vac Assist Thompson Pump 874		Pumps / Small	Pump
6" Vac Assist Thompson Pump 875		Pumps / Small	Pump
6" Vac Assist Thompson Pump 876		Pumps / Small	Pump
6" Vac Assist Thompson Pump 877		Pumps / Small	Pump
6" Vac Assist Thompson Pump 878		Pumps / Small	Pump
6" Vac Assist Thompson Pump 879		Pumps / Small	Pump
6" Vac Assisted Pump Thompson	872	Pumps / Small	Pump
6" Vacuum Assist Pump	705	Pumps / Small	Pump
6" Vacuum Assist Pump	706	Pumps / Small	Pump
8 IN DRY PRIME PUMP	670	Pumps / Small	Pump
8 IN DRY PRIME PUMP	669	Pumps / Small	Pump
Myers 6" DD Pump	L648695	Pumps / Small	Pump
Myers 6" DD Pump	L747190	Pumps / Small	Pump

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Myers 6" DD Pump	L747191	Pumps / Small	Pump
Myers Seth 8" Rotary Pump	722	Pumps / Small	Pump
PUMP - 4 IN DD	265	Pumps / Small	Pump
PUMP - 4 IN DD	320	Pumps / Small	Pump
PUMP - 4 IN DD	321	Pumps / Small	Pump
PUMP - 4 IN DD	322	Pumps / Small	Pump
PUMP - 4 IN DD	323	Pumps / Small	Pump
PUMP - 4 IN DD	324	Pumps / Small	Pump
PUMP - 4 IN DD	330	Pumps / Small	Pump
PUMP - 4 IN DD	331	Pumps / Small	Pump
PUMP - 4 IN DD	332	Pumps / Small	Pump
PUMP - 4 IN HYDRAULIC - THOMPS	485	Pumps / Small	Pump
PUMP - 4 IN MYERS-SETH	203	Pumps / Small	Pump
PUMP - 4 IN SL4DDPHE	195	Pumps / Small	Pump
SMALL LIN			
PUMP - 4 IN SMALLINE DD	318	Pumps / Small	Pump
PUMP - 6 IN DD	329	Pumps / Small	Pump
PUMP - 6 IN GODWIN (DRY PRIME	160	Pumps / Small	Pump
PUMP - 6 IN PISTON - THOMPSON	481	Pumps / Small	Pump
PUMP - 6 IN PISTON - THOMPSON	480	Pumps / Small	Pump
PUMP - GODWIN 6 IN	587	Pumps / Small	Pump
PUMP - GODWIN 6 IN	589	Pumps / Small	Pump
PUMP - HYDRAULIC	424	Pumps / Small	Pump
PUMP - PISTON MSP 6 IN	462	Pumps / Small	Pump
PUMP - THOMPSON 6 IN	591	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	592	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	593	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	594	Pumps / Small	Pump
2014 PT90			
PUMP - TRAILER MOUNTED	414	Pumps / Small	Pump
Pump 12"	830	Pumps / Small	Pump
Pump 4" Portable	1202	Pumps / Small	Pump
Pump 4" Portable	1203	Pumps / Small	Pump
Pump 4" Portable	1204	Pumps / Small	Pump
Pump 4" Portable	1205	Pumps / Small	Pump
Pump 4" Portable	1206	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7182	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7198	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7209	Pumps / Small	Pump
Pump 6" Piston	R2801	Pumps / Small	Pump
Pump 6" Piston	R7083	Pumps / Small	Pump
Pump 6" Portable	1194	Pumps / Small	Pump
Pump 6" Portable	1195	Pumps / Small	Pump

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Pump 6" Portable	1196	Pumps / Small	Pump
Pump 6" Portable	1197	Pumps / Small	Pump
Pump 6" Portable	1198	Pumps / Small	Pump
Pump 6" Portable	1199	Pumps / Small	Pump
Pump 6" Portable	1200	Pumps / Small	Pump
Pump 6" Portable	1201	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1139	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1140	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1141	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1142	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1143	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1153	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1154	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1155	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1156	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1157	Pumps / Small	Pump
PUMP 6" Silencer VAC ASSIST	R4045	Pumps / Small	Pump
Pump 6" Vac Assist	863	Pumps / Small	Pump
Pump 6" VAC Assist	R241003	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1138	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1144	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1145	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1146	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1147	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1148	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1149	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1150	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1151	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1152	Pumps / Small	Pump
Pump 6" Vac Assit Trolley	1137	Pumps / Small	Pump
Pump 6" Vacuum	865	Pumps / Small	Pump
Pump 6" Vacuum Assist	864	Pumps / Small	Pump
Pump 6" Vacuum Assist	866	Pumps / Small	Pump
Pump 6" Vacuum Assist	867	Pumps / Small	Pump
Pump 6" Vacuum Assist	868	Pumps / Small	Pump
Pump 6" Vacuum Assist	869	Pumps / Small	Pump
Pump 6" Vacuum Assist	R0025	Pumps / Small	Pump
Pump 6" Vacuum Pump	R0009	Pumps / Small	Pump
PUMP 8' Trash Centrifugal SA	R4909	Pumps / Small	Pump
PUMP THOMPSON 6" VAC	855	Pumps / Small	Pump

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Pump Wacker 2" Trash Pump	1193	Pumps / Small	Pump
THOMPSON 6" PUMP	856	Pumps / Small	Pump
<b>Equipment Type: Roller</b>			
Bomag BW120AD-5 Vib Roller	953	Heavy	Roller
BOMAG BW138 Roller	769	Heavy	Roller
Bomag BW177	713	Heavy	Roller
BOMAG BW211 Vib Roller	712	Heavy	Roller
Bomag BW211D Vib Roller	1097	Heavy	Roller
Bomag BW213DH-4 Vib Roller	825	Heavy	Roller
CAT CS34 Roller	R0278	Heavy	Roller
CAT CB14B Vib Roller	753	Heavy	Roller
CAT CB224E Vib Roller	258	Heavy	Roller
CAT CS323C Vib Roller	514	Heavy	Roller
CAT CS44 Vib Roller	517	Heavy	Roller
CAT CS54 Roller	906	Heavy	Roller
CAT CS54 Roller	907	Heavy	Roller
CAT CS54 Vib Roller	524	Heavy	Roller
CAT CS54B Vibratory Roller	1014	Heavy	Roller
CAT CS54B Vibratory Roller	1015	Heavy	Roller
CAT CS54B Vibratory Roller	1016	Heavy	Roller
CAT CS54B Vibratory Roller	1042	Heavy	Roller
CAT CS66 Roller	905	Heavy	Roller
CAT CS66 Roller	908	Heavy	Roller
CAT CS66 Roller	909	Heavy	Roller
CAT CS74B Vib Roller	1187	Heavy	Roller
CAT PS150C Roller	754	Heavy	Roller
Hamm H10i	961	Heavy	Roller
Hamm H10i Cab Vib Roller	1071	Heavy	Roller
Hamm H10i Cab Vib Roller	1072	Heavy	Roller
HAMM H10i Roller Cab	939	Heavy	Roller
HAMM H11 ROLLER	636	Heavy	Roller
Hamm H11i Vib Roller	1129	Heavy	Roller
Hamm H11i Vib Roller A/C Cab	1172	Heavy	Roller
Hamm H13i Roller	806	Heavy	Roller
Hamm H7i VIO Roller	974	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1108	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1109	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1110	Heavy	Roller
ROLLER - INGRAM	247	Heavy	Roller
VOLVO SD115 ROLLER	681	Heavy	Roller
Volvo SD115 Roller	701	Heavy	Roller

### Equipment Type: Skid Steer

Bobcat T590 Skid Steer	R1016	Heavy	Skid Steer
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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Bobcat T595 Skid Steer	1058	Heavy	Skid Steer
Bobcat T770 Posi	R5904	Heavy	Skid Steer
Bobcat T770 Posi	R8957	Heavy	Skid Steer
CAT 257D Skid Steer	737	Heavy	Skid Steer
CAT 257D Skid Steer	946	Heavy	Skid Steer
CAT 259D Skid Steer	1107	Heavy	Skid Steer
CAT 262C Skid Steer	507	Heavy	Skid Steer
CAT 279C HF Skid Steer	508	Heavy	Skid Steer
CAT 279D Skid Steer HF	1164	Heavy	Skid Steer
CAT 287D Skid Steer	840	Heavy	Skid Steer
CAT 289 Skid Steer	626	Heavy	Skid Steer
CAT 289D Skid Steer	944	Heavy	Skid Steer
CAT 289D Skid Steer	945	Heavy	Skid Steer
John Deere 317G Skid Steer	826	Heavy	Skid Steer
John Deere 323E Skid Steer	1106	Heavy	Skid Steer
John Deere 333G Skid Steer	819	Heavy	Skid Steer
HF			
JOHN DEERE HH20 BREAKER	576	Heavy	Skid Steer
Kubota SVL95 Skid Steer	1105	Heavy	Skid Steer
Pressure Washer Skid	923	Heavy	Skid Steer
Takeuchi TL12 Skid Steer HF	986	Heavy	Skid Steer

### Equipment Type: Spreader

SPREADER DOMOR R600C	422	Heavy	Spreader
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2007

### Equipment Type: Stabilizer

MIXER (SOIL STABILIZER)	391	Heavy	Stabilizer
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### Equipment Type: Street Print

SR60 STREET PRINT EQP	176		Street Print
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### Equipment Type: SUV

SUV - EDGE FORD 2013	559	Autos	SUV
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### Equipment Type: Tamp Reversible Plate

Wacker Plate Tamp			Tamp Reversible Plate
Wacker Plate Tamp	580		Tamp Reversible Plate
Wacker Plate Tamp	886		Tamp Reversible Plate
Wacker Plate Tamp	888		Tamp Reversible Plate
Weber Plate Tamp	S0554		Tamp Reversible Plate
Weber Plate Tamp	S0555		Tamp Reversible Plate
Weber Plate Tamp	S0783		Tamp Reversible Plate
Weber Plate Tamp	S0784		Tamp Reversible Plate
Weber Plate Tamp	S0785		Tamp Reversible Plate
Weber Plate Tamp	S0790		Tamp Reversible Plate

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Weber Plate Tamp	S0972		Tamp Reversible Plate
<b>Equipment Type: Tractor</b>			
CAT D5K Dozer	809	Heavy	Tractor
CAT D6N Dozer	848	Heavy	Tractor
Challenger MT465B Tractor	1055	Heavy	Tractor
John Deere 3032E Tractor	640	Heavy	Tractor
John Deere 3032E Tractor	651	Heavy	Tractor
Kubota L4701D 4WD Tractor 2014	1054	Heavy	Tractor
Kubota M7060D Tractor	952	Heavy	Tractor
Mahindra 5035 Tractor	1124	Heavy	Tractor
MTS Tractor	R1174	Heavy	Tractor
TEREX LUBE TA10 TRAILER	847	Heavy	Tractor
<b>Equipment Type: Trailer</b>			
2017 Dump Trailer PJ Trailers	743	Autos	Trailer
2017 Freedom Trailer 6x12	729	Autos	Trailer
2018 Continental Cargo Trailer	755	Autos	Trailer
2018 Forest River Trailer	768	Autos	Trailer
2019 Forest River Trailer	804	Autos	Trailer
Anderson LowBed Trailer	1033	Autos	Trailer
Continental 7x12 Trailer	764	Autos	Trailer
Continental 7x12 Trailer	935	Autos	Trailer
CONTINENTAL CARGO 2019	853	Autos	Trailer
Continental Cargo Trailer	1119	Autos	Trailer
Continental Cargo Trailer	1128	Autos	Trailer
Continental Cargo Trailer 2019	880	Autos	Trailer
Continental Forest River Trail	984	Autos	Trailer
Eager Beaver Gooseneck Trailer	1032	Autos	Trailer
Forest River Cargo Trailer 7x12 TA	1085	Autos	Trailer
FREEDOM LUBE TRAILER 2016	695	Autos	Trailer
FREEDOM LUBE TRAILER 2016	696	Autos	Trailer
FREEDOM TRAILERS 7X12TA2	531	Autos	Trailer
K&W Gooseneck Trailer 2019	1012	Autos	Trailer
K&W Gooseneck Trailer 2019	989	Autos	Trailer
K&W Trailer	980	Autos	Trailer
K&W Trailer	981	Autos	Trailer
K&W Trailer 2018	832	Autos	Trailer
Low Pro Dump Trailer	991	Autos	Trailer
TACK TRAILER	429	Autos	Trailer
TRAILER - 2011 IMPERIAL	444	Autos	Trailer
TRAILER - ALL PRO 2013	495	Autos	Trailer

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
TRAILER - ANDERSON 2016	682	Autos	Trailer
TRAILER - ANDERSON 2016	697	Autos	Trailer
TRAILER - CROSLEY 04 FT	235	Autos	Trailer
TRAILER - DIAMOND 2013	678	Autos	Trailer
TRAILER - FREEDOM 2015	615	Autos	Trailer
TRAILER - FREEDOM 2015	616	Autos	Trailer
TRAILER - FREEDOM 2016	630	Autos	Trailer
TRAILER - FREEDOM 2016	643	Autos	Trailer
TRAILER - FREEDOM 2016	644	Autos	Trailer
TRAILER - FREEDOM 2016	645	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2014	551	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2015	557	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2015	560	Autos	Trailer
TRAILER - HAULMARK 2012	482	Autos	Trailer
TRAILER - HOMEMADE	410	Autos	Trailer
TRAILER - HOMEMADE	413	Autos	Trailer
TRAILER - IMPERIAL DUMP 2008	584	Autos	Trailer
TRAILER - IMPERIAL EQ7166T FLA	461	Autos	Trailer
TRAILER - OFF ROAD	264	Autos	Trailer
TRAILER - TL18 TRAIL KING 02 F	171	Autos	Trailer
TRAILER - TRAIL KING TRANSPORT	426	Autos	Trailer
TRAILER - UT616TGT	177	Autos	Trailer
IRONDOG 02			
TRAILER (HOMEMADE - LUBE)	395	Autos	Trailer
TRAILER -714HX	553	Autos	Trailer
HOMESTEADER 201			
Trailer Cargo 2021	1086	Autos	Trailer
Trailer Continental	1057	Autos	Trailer
Trailer Dorsey DC53	1049	Autos	Trailer
Trailer King Trailer 48' Hyd	1191	Autos	Trailer
Trailer Low Pro Dump Trailer	990	Autos	Trailer
Trailer Lowbed Anderson	1168	Autos	Trailer
USMC LUBE TRAILER 347631	598	Autos	Trailer
VACUUM TRAILER MOUNTED	296	Autos	Trailer
VCC Made Lube Trailer	736	Autos	Trailer
Worldwide 2016 5x10 Trailer	719	Autos	Trailer

### Equipment Type: Trencher

CAT T9 Trencher for Skid Steer	1123	Heavy	Trencher
CAT T9B Trencher for Skid Steer	498	Heavy	Trencher

### Equipment Type: Truck

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
2007 MACK CV713	416	Autos	Truck
2011 International Lube Truck	746	Autos	Truck
2015 Int'l VacCon 7400	812	Autos	Truck
2016 Ford Transit Camera Van	720	Autos	Truck
AM General 6x6 Water Truck	1130	Autos	Truck
CAT CT660S Day Cab Truck	1177	Autos	Truck
FORD F550 2018	854	Autos	Truck
Ford F550 Lube Truck	1009	Autos	Truck
GMC DuraMax 3500 Flatbed	978	Autos	Truck
GMC DuraMax 3500 Flatbed Steel	983	Autos	Truck
International 4300 Water Truck	1174	Autos	Truck
International 4300 Water Truck	1175	Autos	Truck
International PayStar 6x6 W.T.	1173	Autos	Truck
International Prostar Day Cab	1178	Autos	Truck
Mitsubishi Utility Flatbed	993	Autos	Truck
Peterbilt 348 Dump Truck	1125	Autos	Truck
Peterbilt 567 Truck 2019	987	Autos	Truck
TRUCK - CHEVY 3500 2005 TV RIG	617	Autos	Truck
TRUCK - F550 FORD 2012	612	Autos	Truck
TRUCK - SERVICE F550 FORD 02 F	192	Autos	Truck
TRUCK - TRACTOR KENWORTH 1997	87	Autos	Truck
TRUCK - W900L KENWORTH 04 FT	234	Autos	Truck
VACCON TRUCK	604	Autos	Truck
<b>Equipment Type: Water Tower</b>			
WATER TOWER	386	Heavy	Water Tower
WATER TOWER	387	Heavy	Water Tower
<b>Equipment Type: Water Wagon</b>			
CAT 613C WATER WAGON 2008	611	Heavy	Water Wagon
Ford F800 Water Truck	1117	Heavy	Water Wagon
Freightliner M2 Water Truck	1111	Heavy	Water Wagon
Internatioanl Water Truck	954	Heavy	Water Wagon
International 4300 Water Truck	1112	Heavy	Water Wagon
Intl 4300 Water Truck 2011	774	Heavy	Water Wagon
Jeep Truck	1133	Heavy	Water Wagon
Kenworth WT5000 Water Wagon	1165	Heavy	Water Wagon
Mack Water Truck 2002	709	Heavy	Water Wagon
TRUCK - KAISER WATER OFFROAD 7	335	Heavy	Water Wagon



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
WATER TRUCK - Ford WT2400 2012	519	Heavy	Water Wagon
Water Truck 8x8 Army Truck	1207	Heavy	Water Wagon
Water Truck International 4300	1008	Heavy	Water Wagon

**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**

- 1. For each manager, supervisor and key person who will be directly working on and/or responsible for the Project, please provide the following information:**

Name: Mike Vallencourt II

Title: Vice President

Office Location: 449 Center Street, Green Cove Springs

Corporation Responsibilities: Project Management

Years in Current Position: 10

Proposed Role for the Project: Project Management

% of Time to Be Devoted to Project: 15

Provide the following information for at LEAST THREE projects similar to the Project where the manager / supervisor / key personnel were involved.

*Project 1*

Project Name / Location: Rolling Hills Ph. 1

Time Period of Project: 2020-Present

Description of Project: Subdivision

Role of Manager / Supervisor / Key Personnel: Project Management

Reference Contact: Keith Hadden

Contact Phone/E-Mail: (904)868-7057 / keithhadden@haddeneng.com

*Project 2*

Project Name / Location: Watersong Ph. 2 / St. Johns County

Time Period of Project: 2020-Present

Description of Project: Subdivision

Role of Manager / Supervisor / Key Personnel: Project Management

Reference Contact: David Provost

Contact Phone/E-Mail: (904)235-5178 / David.Provost@mattamyhomes.com

*Project 3*

Project Name / Location: Monteray Pines / Duval County

Time Period of Project: 2018-Present

Description of Project: Multi Phase Subdivision

Role of Manager / Supervisor / Key Personnel: Project Management

Reference Contact: David Crosby

Contact Phone/E-Mail: (904)891-0584 / david.crosby@pulte.com

**(Attach resume, and use additional sheets as appropriate.)**

2. *Describe proposed staffing levels, including information on current operations, administrative, maintenance and management staffing of both a professional and technical nature, required for the Project. Identify the amount of each person's time that will be devoted to the Project. (Attach additional sheets as needed.) Also, describe in the Proposer's narrative or below how staffing levels may differ depending on the work being performed.*

Staffing Role / Description of Role in Project	# of Individuals	# of Total Man Hours per Month	Status of Staff with Proposer (e.g., full- time, day labor, etc.)
Superintendents	6	7,200	Full-Time
Utility Foreman	21	25,200	Full-Time
Dirt Foreman	10	12,000	Full-Time
Asbuilt/Survey	7	8,400	Full-Time
Paving/Grading Crew	13	15,600	Full-Time
Operators	131	157,200	Full-Time
Laborers	164	196,800	Full-Time
Shop	11	18,480	Full-Time

3. *Provide the following information for the proposed equipment that will be used for the Project. (Attach additional sheets as necessary.) Also, describe in the Proposer's narrative or below how equipment usage may differ depending on the work being performed.*

Equipment Type	Description of Role in Project	Age of Equipment	% of Time Available to the Project	Is the Equipment Presently Owned? Leased?
See Exhibit C				

## Exhibit C

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
<b>Equipment Type: (Blank)</b>			
Fabrication	FAB123		
Mics Fittings, Pipe, Fuel tanks, Hoses	M9999		
Shop Inventory	ShopInv		
Small Tools	9999		
<b>Equipment Type: Air Booster</b>			
AIR BOOSTER	268	Heavy	Air Booster
<b>Equipment Type: Air Curtain</b>			
AIR CURTAIN - MCPHERSON 1997	95	Heavy	Air Curtain
AIR CURTAIN - MCPHERSON M30F	477	Heavy	Air Curtain
<b>Equipment Type: Asphalt Zipper</b>			
ASPHALT ZIPPER	449	Heavy	Asphalt Zipper
<b>Equipment Type: Attachments</b>			
Bradco 60" Mulcher for Skid	1192		Attachments
CAT B6 Hammer for 303/304	1116A		Attachments
John Deere MH60 Mulcher Head	1118		Attachments
<b>Equipment Type: Backhoe</b>			
CAT 420E Backhoe	513	Heavy	Backhoe
John Deere 310SK Backhoe	1030	Heavy	Backhoe
<b>Equipment Type: Broom</b>			
CAT Broom Skid Attachment	502	Heavy	Broom
Lay-Mor Broom SM300	897	Heavy	Broom
Laymor SM300 Broom	499	Heavy	Broom
Laymor SM300 Broom	500	Heavy	Broom
Laymor SM300 BROOM	655	Heavy	Broom
Lay-Mor SM300 Broom	1005	Heavy	Broom
Lay-Mor SM300 Broom	1034	Heavy	Broom
Lay-Mor SM300 Broom	898	Heavy	Broom
Lay-Mor SM300 Broom	950	Heavy	Broom
Lay-Mor SM300 Broom	951	Heavy	Broom
LayMor SM300 Broom 2014	1053	Heavy	Broom
Lay-Mor SM300 Broom 2014	1004	Heavy	Broom
Lay-Mor SM300 Broom 214	1006	Heavy	Broom
Rosco Challenger III Broom Cab	1002	Heavy	Broom
Rosco Sweep Pro Broom 2003	1003	Heavy	Broom
Roscoe Cab Broom	454	Heavy	Broom
TERRAMITE BROOM 2013	845	Heavy	Broom
Terramite ComandR8 Broom	RBD03	Heavy	Broom
Terramite TSS48 Broom	949	Heavy	Broom
<b>Equipment Type: Car</b>			
CAR - 500 FORD 05 FT	304	Autos	Car

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Clubcar XRT1550SE Utility Cart	1001	Autos	Car
EZ Go Golf Cart 2012	738	Autos	Car
Ford Focus 2016	851	Autos	Car
John Deere 4x4 Gator Utility	1179	Autos	Car
Kawasaki SidebySide 4010	979	Autos	Car

### Equipment Type: Compactor

Plate Compactor	887	Pumps / Small	Compactor
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### Equipment Type: Dozer

CAT D3K Dozer	751	Heavy	Dozer
CAT D3K2 Dozer	567	Heavy	Dozer
CAT D5 Dozer	1039	Heavy	Dozer
CAT D5 Dozer	1043	Heavy	Dozer
CAT D5K DOZER	607	Heavy	Dozer
CAT D5K Dozer	686	Heavy	Dozer
CAT D5K Dozer	752	Heavy	Dozer
CAT D5K Dozer	776	Heavy	Dozer
CAT D5K Dozer	843	Heavy	Dozer
CAT D5K Dozer	910	Heavy	Dozer
CAT D5K Dozer	911	Heavy	Dozer
CAT D5K Dozer	912	Heavy	Dozer
CAT D5K Dozer	913	Heavy	Dozer
CAT D5K Dozer	914	Heavy	Dozer
CAT D5K2 Dozer	780	Heavy	Dozer
CAT D5K2 Dozer	781	Heavy	Dozer
CAT D5K2 Dozer	797	Heavy	Dozer
CAT D5K2 Dozer	798	Heavy	Dozer
CAT D5K2 Dozer	924	Heavy	Dozer
CAT D5K2 Dozer	926	Heavy	Dozer
CAT D5K2 Dozer	927	Heavy	Dozer
CAT D5K2 Dozer	928	Heavy	Dozer
CAT D5K2 Dozer	929	Heavy	Dozer
CAT D5K2 GPS Dozer	1045	Heavy	Dozer
CAT D5K2 GPS Dozer	925	Heavy	Dozer
CAT D5K2 LGP Dozer	1040	Heavy	Dozer
CAT D5K2LGP Dozer	1090	Heavy	Dozer
CAT D5K2LGP Dozer	1091	Heavy	Dozer
CAT D6N Dozer	1092	Heavy	Dozer
CAT D6N Dozer	1093	Heavy	Dozer
CAT D6N Dozer	930	Heavy	Dozer
CAT D6N Dozer	931	Heavy	Dozer
CAT D6N Dozer	932	Heavy	Dozer
CAT D6N GPS Dozer	799	Heavy	Dozer
CAT D6NLGP Dozer	778	Heavy	Dozer
CAT D6TXL RR	R0341	Heavy	Dozer
John Deere 450JLGP Dozer	731	Heavy	Dozer

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
John Deere 450JLGP Dozer	732	Heavy	Dozer
John Deere 450K Dozer	1023	Heavy	Dozer
John Deere 450K Dozer	1024	Heavy	Dozer
John Deere 450K Dozer	1025	Heavy	Dozer
John Deere 450K Dozer	1098	Heavy	Dozer
John Deere 450K Dozer	822	Heavy	Dozer
John Deere 450K Dozer	823	Heavy	Dozer
John Deere 450K Dozer	884	Heavy	Dozer
John Deere 450K Dozer	885	Heavy	Dozer
John Deere 650K Dozer	1060	Heavy	Dozer
John Deere 700KLGP Dozer	733	Heavy	Dozer
John Deere 700KLGP Dozer	734	Heavy	Dozer
John Deere 750K Dozer	816	Heavy	Dozer
John Deere 950K Dozer	858	Heavy	Dozer
John Deere D450-J LGP Dozer	730	Heavy	Dozer
Komastu D51PXi-24 Dozer	1067	Heavy	Dozer
Komatsu D39 Dozer	977	Heavy	Dozer
Komatsu D39 GPS Dozer	973	Heavy	Dozer
Komatsu D39PXi-24 Dozer	1062	Heavy	Dozer
Komatsu D39PXi-24 Dozer	1063	Heavy	Dozer
KOMATSU D51PXi- 22 DOZER	711	Heavy	Dozer
Komatsu D51PXi- 24 Dozer	1065	Heavy	Dozer
Komatsu D51PXi- 24 Dozer	801	Heavy	Dozer
Komatsu D51PXi-22 Dozer	892	Heavy	Dozer
Komatsu D51PXi-24 Dozer	802	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1046	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1047	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1064	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1068	Heavy	Dozer
Komatsu D51PXi-24 Dozer	1069	Heavy	Dozer
Komatsu D51PXi-24 Dozer	976	Heavy	Dozer
Komatsu D51PXi-24 GPS Dozer	1066	Heavy	Dozer
Komatsu D51PXi-24 GPS Dozer	975	Heavy	Dozer
KOMATSU D61 DOZER	710	Heavy	Dozer
Komatsu D61PXi-24 Dozer	1050	Heavy	Dozer
Komatsu D61PXi-24 Dozer	1051	Heavy	Dozer

### Equipment Type: Excavator

Bobcat E20 Excavator	R6728	Heavy	Excavator
Bobcat E26 Mini Exc	1180	Heavy	Excavator
Bobcat E32i Mini Excavator	R1859	Heavy	Excavator
Bobcat E35 Mini Excavator	1059	Heavy	Excavator
CAT 300.9 EXC	653	Heavy	Excavator
CAT 300.9D Mini Excavator	957	Heavy	Excavator
CAT 301.4C Mini Excavator	956	Heavy	Excavator

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
CAT 301.7 DCR Mini Exc	849	Heavy	Excavator
CAT 304 Mini Exc JH, WB	1116	Heavy	Excavator
CAT 307E2 WB/SB	1044	Heavy	Excavator
CAT 308 EXC WB	627	Heavy	Excavator
CAT 308 Mini Exc	1115	Heavy	Excavator
CAT 308 Mini Exc	916	Heavy	Excavator
CAT 308 Mini Exc , SB	844	Heavy	Excavator
CAT 308CR EXC 30" w/ Sand Plate	625	Heavy	Excavator
CAT 308E2 Mini Exc WB	1037	Heavy	Excavator
CAT 308E2CR Mini Exc	955	Heavy	Excavator
CAT 313F Exc w/ Hyd TB	1113	Heavy	Excavator
CAT 313F Exc w/ Hyd TB	1114	Heavy	Excavator
CAT 313F GPS Exc SB	958	Heavy	Excavator
CAT 313F LGC Excavator	1188	Heavy	Excavator
CAT 313FL GC Excavator TB	1189	Heavy	Excavator
CAT 315 Exc	1041	Heavy	Excavator
CAT 316E Exc w/ Hyd TB	917	Heavy	Excavator
CAT 326F Exc GPS	786	Heavy	Excavator
CAT 330 FL GPS Exc	773	Heavy	Excavator
CAT 330F Exc	684	Heavy	Excavator
CAT 330F EXCAVATOR	685	Heavy	Excavator
CAT 336 Exc	839	Heavy	Excavator
CAT 336 Exc w/ Thumb	R0309	Heavy	Excavator
CAT 336 GC GPS Excavator	1089	Heavy	Excavator
CAT 336FL Ex w/ TB	R0823	Heavy	Excavator
CAT 336FL Exc	771	Heavy	Excavator
CAT 336FL GPS Excavator	770	Heavy	Excavator
JOHN DEERE 17D	552	Heavy	Excavator
JOHN DEERE 17D EXCAVATOR	577	Heavy	Excavator
John Deere 210G GPS EXC	573	Heavy	Excavator
John Deere 250GSLF Excavator-Long Reach	R9788	Heavy	Excavator
John Deere 350G Exc	760	Heavy	Excavator
John Deere 350G Exc	761	Heavy	Excavator
John Deere 350G Exc	762	Heavy	Excavator
John Deere 350G Exc	814	Heavy	Excavator
John Deere 350G Exc	815	Heavy	Excavator
John Deere 350G Exc	817	Heavy	Excavator
John Deere 350G Exc	859	Heavy	Excavator
John Deere 350G Exc	881	Heavy	Excavator
John Deere 350G Exc W/ Hyd TH/OD	620	Heavy	Excavator
John Deere 350G Excavator	763	Heavy	Excavator
John Deere 350G GPS Exc	805	Heavy	Excavator
John Deere 350G GPS Exc	824	Heavy	Excavator

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
John Deere 350G LC GPS Exc	857	Heavy	Excavator
John Deere 350GLC Exc	1166	Heavy	Excavator
w/60"			
John Deere 350G-LC	1026	Heavy	Excavator
Excavator			
John Deere 470G Exc	1027	Heavy	Excavator
JOHN DEERE 85G EXC	572	Heavy	Excavator
JOHN DEERE 85G EXC SB	571	Heavy	Excavator
KOMATSU PC 290	661	Heavy	Excavator
EXCAVATOR			
KOMATSU PC 360 Exc	658	Heavy	Excavator
KOMATSU PC 360 Exc	659	Heavy	Excavator
KOMATSU PC 360 EXC	660	Heavy	Excavator
Komatsu PC 360 Exc	742	Heavy	Excavator
Komatsu PC 490LC-11	767	Heavy	Excavator
Excavator			
Komatsu PC138 Exc Zero Turn	963	Heavy	Excavator
Swing			
KOMATSU PC210LCI-10 SB/NB	639	Heavy	Excavator
Komatsu PC290 Exc	785	Heavy	Excavator
Komatsu PC290 Exc	985	Heavy	Excavator
Komatsu PC290 Exc	994	Heavy	Excavator
Komatsu PC360	782	Heavy	Excavator
Komatsu PC360 Exc	783	Heavy	Excavator
Komatsu PC360 Exc	936	Heavy	Excavator
Komatsu PC360LC Exc	784	Heavy	Excavator
Komatsu PC490 Exc	836	Heavy	Excavator
Komatsu PC490 Exc GPS	833	Heavy	Excavator
Komatsu PC490LC-11 60"	1070	Heavy	Excavator
Terex TC16 Mini Excavator	1010	Heavy	Excavator
Terex TC16 Mini Excavator	1011	Heavy	Excavator
Volvo EC35D Exc	775	Heavy	Excavator
<b>Equipment Type: Forklift</b>			
1966 Fork Lift	828	Heavy	Forklift
Doosan G25E5 Forklift 2013	948	Heavy	Forklift
JCB 520 Telescopic Forklift	1185	Heavy	Forklift
Komatsu FG30HT Forklift	1190	Heavy	Forklift
TELEHANDLER	423	Heavy	Forklift
Yale Forklift	1088	Heavy	Forklift
<b>Equipment Type: Generator</b>			
GENERAC GENERATOR 1994	586	Pumps / Small	Generator
<b>Equipment Type: GPS System</b>			
All GPS Repairs	9998	Heavy	GPS System
Diagnostic Unit	1036	Heavy	GPS System
GPS SYSTEM	GPS166	Heavy	GPS System
GPS SYSTEM	GPS228	Heavy	GPS System
GPS SYSTEM	GPS232	Heavy	GPS System

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
GPS SYSTEM	GPS244	Heavy	GPS System
GPS SYSTEM	GPS271	Heavy	GPS System
GPS SYSTEM	GPS282	Heavy	GPS System
GPS SYSTEM	GPS283	Heavy	GPS System
GPS SYSTEM	GPS286	Heavy	GPS System
GPS SYSTEM	GPS295	Heavy	GPS System
GPS SYSTEM	GPS310	Heavy	GPS System
GPS SYSTEM	GPS316	Heavy	GPS System
GPS SYSTEM	GPS317	Heavy	GPS System
GPS SYSTEM	GPS340	Heavy	GPS System
GPS SYSTEM	GPS341	Heavy	GPS System
GPS SYSTEM	GPS342	Heavy	GPS System
GPS SYSTEM	GPS343	Heavy	GPS System
GPS SYSTEM	GPS344	Heavy	GPS System
GPS SYSTEM	GPS347	Heavy	GPS System
GPS SYSTEM	GPS369	Heavy	GPS System
GPS SYSTEM	GPS370	Heavy	GPS System
GPS SYSTEM	GPS371	Heavy	GPS System
GPS SYSTEM	GPS372	Heavy	GPS System
GPS SYSTEM	GPS373	Heavy	GPS System
GPS SYSTEM	GPS375	Heavy	GPS System
GPS SYSTEM	GPS433	Heavy	GPS System
GPS SYSTEM	GPS434	Heavy	GPS System
GPS SYSTEM	GPS435	Heavy	GPS System
GPS SYSTEM	GPS438	Heavy	GPS System
GPS SYSTEM	GPS464	Heavy	GPS System
GPS SYSTEM	GPS469	Heavy	GPS System
<b>Equipment Type: Grader</b>			
CAT 120-14 Grader	1094	Heavy	Grader
CAT 120M Grader	522	Heavy	Grader
CAT 120M2 Grader	772	Heavy	Grader
CAT 12M GRADER	699	Heavy	Grader
JOHN DEERE 672G GRADER	618	Heavy	Grader
<b>Equipment Type: Hydroseeder</b>			
HYDRO SEEDER - TURF MAKER 390	475	Heavy	Hydroseeder
HYDROSEEDER FINN T30	590	Heavy	Hydroseeder
<b>Equipment Type: Light Tower</b>			
2017 Grandwatt Light Tower	748	Pumps / Small	Light Tower
2017 Grandwatt Light Tower	750	Pumps / Small	Light Tower
GENERATOR LIGHT TOWER - AMIDA	266	Pumps / Small	Light Tower
GRANDWATT LIGHT TOWER	850	Pumps / Small	Light Tower
LIGHT TOWER	446	Pumps / Small	Light Tower
LIGHT TOWER	447	Pumps / Small	Light Tower

# Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
LIGHT TOWER	448	Pumps / Small	Light Tower
<b>Equipment Type: Loader</b>			
CAT 938k Loader	789	Heavy	Loader
CAT 938M Loader	1038	Heavy	Loader
CAT 938M Loader	1099	Heavy	Loader
CAT 938MQ Loader	R7256	Heavy	Loader
CAT 950GC Loader	779	Heavy	Loader
CAT 950M Loader	915	Heavy	Loader
JCB 407 Wheel Loader	1186	Heavy	Loader
John Deere 524K-II Loader	1019	Heavy	Loader
John Deere 524K-II Loader	1020	Heavy	Loader
John Deere 524L Loader	1078	Heavy	Loader
John Deere 524L Loader	1079	Heavy	Loader
John Deere 524L Loader	1096	Heavy	Loader
John Deere 524L Loader(SB,FK)	1077	Heavy	Loader
JOHN DEERE 544K LOADER	725	Heavy	Loader
JOHN DEERE 544K LOADER	820	Heavy	Loader
JOHN DEERE 544K LOADER	821	Heavy	Loader
John Deere 544K Loader	882	Heavy	Loader
John Deere 544K Loader	883	Heavy	Loader
JOHN DEERE 544K LOADER (Bk and Fk)	621	Heavy	Loader
John Deere 544K-II Loader	1017	Heavy	Loader
John Deere 544k-II Loader	1018	Heavy	Loader
JOHN DEERE 644 LOADER	622	Heavy	Loader
John Deere 644L Loader	R6154	Heavy	Loader
Komatsu WA200-8 Loader	1076	Heavy	Loader
Komatsu Loader WA200-8	942	Heavy	Loader
KOMATSU WA-200 LOADER	662	Heavy	Loader
Komatsu WA200-7 LOADER (SB,FK)	663	Heavy	Loader
Komatsu WA200-8 Loader	1073	Heavy	Loader
Komatsu WA200-8 Loader	1074	Heavy	Loader
Komatsu WA200-8 Loader	1075	Heavy	Loader
Komatsu WA200-8 Loader	943	Heavy	Loader
Komatsu WA200-8 Loader	960	Heavy	Loader
Komatsu WA200-8 Loader	964	Heavy	Loader
KOMATSU WA-270 LOADER	654	Heavy	Loader
KOMATSU WA270-7 LOADER	657	Heavy	Loader
Komatsu WA270A Loader (BK,FK)	803	Heavy	Loader
Komatsu WA80-7 Loader	992	Heavy	Loader
VOLVO L60G Loader	642	Heavy	Loader
VOLVO L60H LOADER	680	Heavy	Loader



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Volvo L60H Loader	937	Heavy	Loader
Volvo L60H Loader	938	Heavy	Loader
VOLVO L70E LOADER	623	Heavy	Loader
VOLVO L70G LOADER	563	Heavy	Loader
VOLVO L70G LOADER	564	Heavy	Loader
VOLVO L70G LOADER	566	Heavy	Loader
VOLVO L70G LOADER 2014	565	Heavy	Loader
Volvo L70H	759	Heavy	Loader
<b>Equipment Type: Milling Machine</b>			
CAT MILLING HEAD 2008	432	Heavy	Milling Machine
<b>Equipment Type: Misc Truck</b>			
Chevrolet 2005 Lube Truck	807		Misc Truck
<b>Equipment Type: Mixer</b>			
Bomag 110" Mixer	1132	Heavy	Mixer
Bomag MPH122-2 Mixer 110"	R1003	Heavy	Mixer
MIXER	377	Heavy	Mixer
Mixer 110"	R1003	Heavy	Mixer
<b>Equipment Type: Mulcher</b>			
CAT D3K2 LGP Mulcher	1183	Heavy	Mulcher
FECON Mulcher for Skid Steer	467	Heavy	Mulcher
Turfmaker Portable StrawBlower	1122	Heavy	Mulcher
Vermeer FT100 Mulcher	896	Heavy	Mulcher
VERMEER FT300 FORESTRY	603	Heavy	Mulcher
<b>MULCHER</b>			
<b>Equipment Type: Off-Road Dump Truck</b>			
CAT 725 Off-Road Dump Truck	810	Heavy	Off-Road Dump Truck
CAT 725 Off-Road Dump Truck	811	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1160	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1161	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	1163	Heavy	Off-Road Dump Truck
CAT 725C Off-Road Dump Truck	837	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	900	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	933	Heavy	Off-Road Dump Truck
CAT 725C2 Off-Road Dump Truck	934	Heavy	Off-Road Dump Truck
CAT 725C2TC Off-Road Dump Truck	901	Heavy	Off-Road Dump Truck
CAT 730 Off Road Dump Truck	1162	Heavy	Off-Road Dump Truck
CAT 730 Off-Road Dump Truck	841	Heavy	Off-Road Dump Truck
CAT 730C Off Road Dump Truck	838	Heavy	Off-Road Dump Truck
CAT 730C Off-Road Dump Truck	1159	Heavy	Off-Road Dump Truck

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
CAT 730C Off-Road Dump Truck	842	Heavy	Off-Road Dump Truck
CAT 730C Off-Road Dump Truck	902	Heavy	Off-Road Dump Truck
CAT 745C Off-Road Dump Truck	846	Heavy	Off-Road Dump Truck
CAT 745TG Off-Road Dump Truck	903	Heavy	Off-Road Dump Truck
CAT 745TG Off-Road Dump Truck	904	Heavy	Off-Road Dump Truck
John Deere 260E Off-Road Dump Truck	1021	Heavy	Off-Road Dump Truck
John Deere 260E Off-Road Dump Truck	1022	Heavy	Off-Road Dump Truck
John Deere 310E Off-Road Dump Truck	1167	Heavy	Off-Road Dump Truck
Komatsu HM300-5 Off-Road Dump Truck	1158	Heavy	Off-Road Dump Truck
Komatsu HM400-5 Off-Road Dump Truck	894	Heavy	Off-Road Dump Truck
Komatsu HM400-5 Off-Road Dump Truck	895	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1028	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1029	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1080	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1081	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1082	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1083	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	1084	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	860	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	940	Heavy	Off-Road Dump Truck
Volvo A25G Off-Road Dump Truck	941	Heavy	Off-Road Dump Truck
Volvo A30G Off-Road Dump Truck	1104	Heavy	Off-Road Dump Truck
<b>Equipment Type: Paver</b>			
Carlson Paver CP85	982	Heavy	Paver
LEEBOY PAVER	496	Heavy	Paver
<b>Equipment Type: Pickup</b>			
2016 Ford F150	724	Autos	Pickup
2016 Ford F150	726	Autos	Pickup
2016 Ford F150	727	Autos	Pickup
2016 Ford F350	728	Autos	Pickup
2017 Ford F150	735	Autos	Pickup
2017 Ford F150	744	Autos	Pickup
2017 Ford F150	756	Autos	Pickup
2017 Ford F150	765	Autos	Pickup
2017 Ford F150	766	Autos	Pickup
2017 Ford F250	747	Autos	Pickup
2017 Ford F250	757	Autos	Pickup

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
2017 Ford F250	758	Autos	Pickup
2017 Ford F450	813	Autos	Pickup
2018 Ford F-150	800	Autos	Pickup
2018 Ford F-150	808	Autos	Pickup
2018 Ford F250	796	Autos	Pickup
Chevrolet 3500HD Z71	1181	Autos	Pickup
Chevrolet 2019 5500HD	1087	Autos	Pickup
Chevrolet 3500HD Z71	1182	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1101	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1102	Autos	Pickup
Chevrolet 5500HD Pipecrew Bed	1103	Autos	Pickup
Chevrolet 5500HD Silverado	1100	Autos	Pickup
Chevrolet 6500 Mechanic Truck	1126	Autos	Pickup
Ford F250 A/C Truck 2020	1136	Autos	Pickup
Ford F250 Def Pickup Truck	1134	Autos	Pickup
Ford F250 PickUp Truck	1170	Autos	Pickup
Ford F250 Super Duty Reg Cab	1209	Autos	Pickup
Ford F250 Super Duty SuperCab	1208	Autos	Pickup
Ford F350 PipeCrew Bed Pickup	1169	Autos	Pickup
Ford F350 PipeCrew Pickup	1135	Autos	Pickup
Ford F350 PipeCrew PickUp	1171	Autos	Pickup
Ford F550 A/C Mechanic Truck XLExt	1176	Autos	Pickup
Ford F550 Mechanic Truck	1127	Autos	Pickup
Ford Ranger 2020	1131	Autos	Pickup
Ford Ranger 2020	1210	Autos	Pickup
GMC 1500 Sierra SLT	965	Autos	Pickup
GMC 1500 Sierra SLT 2019	921	Autos	Pickup
GMC 2018 3500 Sierra	861	Autos	Pickup
GMC 2500 Denali	862	Autos	Pickup
GMC 2500 Sierra Denali 2020	1048	Autos	Pickup
GMC 2500 Sierra Denali 2020	1052	Autos	Pickup
GMC 2500HD Sierra	1061	Autos	Pickup
GMC 3500 SIERRA 2018	827	Autos	Pickup
GMC 3500 SIERRA 2018	852	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1095	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1211	Autos	Pickup
GMC 3500HD Pipe Crew Truck	1212	Autos	Pickup
GMC Sierra 1500 2019	1013	Autos	Pickup
GMC Sierra 1500 SLT	966	Autos	Pickup
GMC Sierra 1500 SLT	967	Autos	Pickup

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
GMC Sierra 1500 SLT	968	Autos	Pickup
GMC Sierra 1500 SLT	969	Autos	Pickup
GMC Sierra 1500 SLT	970	Autos	Pickup
GMC Sierra 1500 SLT	971	Autos	Pickup
GMC Sierra 1500 SLT	972	Autos	Pickup
GMC Sierra 1500 SLT 2020	1120	Autos	Pickup
GMC Sierra 1500 SLT 2020	1121	Autos	Pickup
GMC Sierra 2500HD 2019	995	Autos	Pickup
GMC Sierra 2500HD 2019	996	Autos	Pickup
GMC Sierra 2500HD 2019	997	Autos	Pickup
GMC Sierra 2500HD 2019	998	Autos	Pickup
GMC Sierra 2500HD 2019	999	Autos	Pickup
GMC Sierra 3500HD Utility Bed	1000	Autos	Pickup
GMC Sierra AT4 1500 2019	1031	Autos	Pickup
PICKUP - 2010 F250	441	Autos	Pickup
PICKUP - F150 FORD 2013	536	Autos	Pickup
PICKUP - F150 FORD 2014	549	Autos	Pickup
PICKUP - F150 FORD 2014	550	Autos	Pickup
PICKUP - F150 FORD 2014	554	Autos	Pickup
PICKUP - F150 FORD 2014	556	Autos	Pickup
PICKUP - F250 FORD 2012	484	Autos	Pickup
PICKUP - F250 FORD 2013	537	Autos	Pickup
PICKUP - F250 FORD 2015	595	Autos	Pickup
PICKUP - F250 FORD 2015	596	Autos	Pickup
PICKUP - F250 FORD 2015	599	Autos	Pickup
PICKUP - F250 FORD 2015	600	Autos	Pickup
PICKUP - FORD F150 2010	453	Autos	Pickup
PICKUP - FORD F150 2012	468	Autos	Pickup
PICKUP - FORD F150 2015	632	Autos	Pickup
PICKUP - FORD F150 2015	648	Autos	Pickup
PICKUP - FORD F150 2015	649	Autos	Pickup
PICKUP - FORD F150 2015	683	Autos	Pickup
PICKUP - FORD F250 2012	472	Autos	Pickup
PICKUP - FORD F250 2012	473	Autos	Pickup
PICKUP - FORD F250 2012	474	Autos	Pickup
PICKUP - FORD F250 2012	602	Autos	Pickup
PICKUP - FORD F250 2016	628	Autos	Pickup
PICKUP - FORD F250 2016	629	Autos	Pickup
PICKUP - FORD F250 2016	646	Autos	Pickup
PICKUP - FORD F250 2016	647	Autos	Pickup
PICKUP - FORD F250 2016	652	Autos	Pickup
PICKUP - FORD F350 2012	702	Autos	Pickup
PICKUP - FORD F550 2011	455	Autos	Pickup
PICKUP - FORD F550 2011	457	Autos	Pickup
PICKUP - FORD F550 2011	458	Autos	Pickup

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
PICKUP - TOYOTA TACOMA 2016	650	Autos	Pickup
PICKUP - TUNDRA TOYOTA 00 FT	141	Autos	Pickup
<b>Equipment Type: Pump</b>			
12" Vacuum Pump	831	Pumps / Small	Pump
2013 Pioneer Magnum Pump	749	Pumps / Small	Pump
4 IN DOUBLE DAIGPHRAM	672	Pumps / Small	Pump
4 IN DOUBLE DIAGPHRAM PUMP	671	Pumps / Small	Pump
4" Dri Prime Godwin Pump	716	Pumps / Small	Pump
4" Dri Prime Pump Godwin 1999	741	Pumps / Small	Pump
4" Godwin Dri Prime Pump	717	Pumps / Small	Pump
4" Godwin Dri Prime Pump	718	Pumps / Small	Pump
6 IN DRY PRIME PUMP	667	Pumps / Small	Pump
6 IN DRY PRIME PUMP	668	Pumps / Small	Pump
6" Double Diapharm Pump	L40914	Pumps / Small	Pump
6" Double Diaphragm Pump	L685014	Pumps / Small	Pump
6" Dri Prime Godwin Pump	715	Pumps / Small	Pump
6" Piston Pump	R0010	Pumps / Small	Pump
6" Piston Pump	R0013	Pumps / Small	Pump
6" Piston Pump	R6527	Pumps / Small	Pump
6" Piston Pump 2016	707	Pumps / Small	Pump
6" Piston Pump 2016	708	Pumps / Small	Pump
6" Piston Pump Myers Seth 2008	721	Pumps / Small	Pump
6" Pump	L685194	Pumps / Small	Pump
6" Vac Assist Thompson Pump 870		Pumps / Small	Pump
6" Vac Assist Thompson Pump 871		Pumps / Small	Pump
6" Vac Assist Thompson Pump 873		Pumps / Small	Pump
6" Vac Assist Thompson Pump 874		Pumps / Small	Pump
6" Vac Assist Thompson Pump 875		Pumps / Small	Pump
6" Vac Assist Thompson Pump 876		Pumps / Small	Pump
6" Vac Assist Thompson Pump 877		Pumps / Small	Pump
6" Vac Assist Thompson Pump 878		Pumps / Small	Pump
6" Vac Assist Thompson Pump 879		Pumps / Small	Pump
6" Vac Assisted Pump Thompson	872	Pumps / Small	Pump
6" Vacuum Assist Pump	705	Pumps / Small	Pump
6" Vacuum Assist Pump	706	Pumps / Small	Pump
8 IN DRY PRIME PUMP	670	Pumps / Small	Pump
8 IN DRY PRIME PUMP	669	Pumps / Small	Pump
Myers 6" DD Pump	L648695	Pumps / Small	Pump
Myers 6" DD Pump	L747190	Pumps / Small	Pump

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Myers 6" DD Pump	L747191	Pumps / Small	Pump
Myers Seth 8" Rotary Pump	722	Pumps / Small	Pump
PUMP - 4 IN DD	265	Pumps / Small	Pump
PUMP - 4 IN DD	320	Pumps / Small	Pump
PUMP - 4 IN DD	321	Pumps / Small	Pump
PUMP - 4 IN DD	322	Pumps / Small	Pump
PUMP - 4 IN DD	323	Pumps / Small	Pump
PUMP - 4 IN DD	324	Pumps / Small	Pump
PUMP - 4 IN DD	330	Pumps / Small	Pump
PUMP - 4 IN DD	331	Pumps / Small	Pump
PUMP - 4 IN DD	332	Pumps / Small	Pump
PUMP - 4 IN HYDRAULIC - THOMPS	485	Pumps / Small	Pump
PUMP - 4 IN MYERS-SETH	203	Pumps / Small	Pump
PUMP - 4 IN SL4DDPHE	195	Pumps / Small	Pump
SMALL LIN			
PUMP - 4 IN SMALLINE DD	318	Pumps / Small	Pump
PUMP - 6 IN DD	329	Pumps / Small	Pump
PUMP - 6 IN GODWIN (DRY PRIME	160	Pumps / Small	Pump
PUMP - 6 IN PISTON - THOMPSON	481	Pumps / Small	Pump
PUMP - 6 IN PISTON - THOMPSON	480	Pumps / Small	Pump
PUMP - GODWIN 6 IN	587	Pumps / Small	Pump
PUMP - GODWIN 6 IN	589	Pumps / Small	Pump
PUMP - HYDRAULIC	424	Pumps / Small	Pump
PUMP - PISTON MSP 6 IN	462	Pumps / Small	Pump
PUMP - THOMPSON 6 IN	591	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	592	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	593	Pumps / Small	Pump
2014 PT90			
PUMP - THOMPSON 6 IN	594	Pumps / Small	Pump
2014 PT90			
PUMP - TRAILER MOUNTED	414	Pumps / Small	Pump
Pump 12"	830	Pumps / Small	Pump
Pump 4" Portable	1202	Pumps / Small	Pump
Pump 4" Portable	1203	Pumps / Small	Pump
Pump 4" Portable	1204	Pumps / Small	Pump
Pump 4" Portable	1205	Pumps / Small	Pump
Pump 4" Portable	1206	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7182	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7198	Pumps / Small	Pump
Pump 6" Double Diaphragm	L7209	Pumps / Small	Pump
Pump 6" Piston	R2801	Pumps / Small	Pump
Pump 6" Piston	R7083	Pumps / Small	Pump
Pump 6" Portable	1194	Pumps / Small	Pump
Pump 6" Portable	1195	Pumps / Small	Pump

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Pump 6" Portable	1196	Pumps / Small	Pump
Pump 6" Portable	1197	Pumps / Small	Pump
Pump 6" Portable	1198	Pumps / Small	Pump
Pump 6" Portable	1199	Pumps / Small	Pump
Pump 6" Portable	1200	Pumps / Small	Pump
Pump 6" Portable	1201	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1139	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1140	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1141	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1142	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1143	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1153	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1154	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1155	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1156	Pumps / Small	Pump
Pump 6" PT150 Piston Sil. Vac	1157	Pumps / Small	Pump
PUMP 6" Silencer VAC ASSIST	R4045	Pumps / Small	Pump
Pump 6" Vac Assist	863	Pumps / Small	Pump
Pump 6" VAC Assist	R241003	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1138	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1144	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1145	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1146	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1147	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1148	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1149	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1150	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1151	Pumps / Small	Pump
Pump 6" Vac Assist Trolley	1152	Pumps / Small	Pump
Pump 6" Vac Assit Trolley	1137	Pumps / Small	Pump
Pump 6" Vacuum	865	Pumps / Small	Pump
Pump 6" Vacuum Assist	864	Pumps / Small	Pump
Pump 6" Vacuum Assist	866	Pumps / Small	Pump
Pump 6" Vacuum Assist	867	Pumps / Small	Pump
Pump 6" Vacuum Assist	868	Pumps / Small	Pump
Pump 6" Vacuum Assist	869	Pumps / Small	Pump
Pump 6" Vacuum Assist	R0025	Pumps / Small	Pump
Pump 6" Vacuum Pump	R0009	Pumps / Small	Pump
PUMP 8' Trash Centrifugal SA	R4909	Pumps / Small	Pump
PUMP THOMPSON 6" VAC	855	Pumps / Small	Pump

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Pump Wacker 2" Trash Pump	1193	Pumps / Small	Pump
THOMPSON 6" PUMP	856	Pumps / Small	Pump
<b>Equipment Type: Roller</b>			
Bomag BW120AD-5 Vib Roller	953	Heavy	Roller
BOMAG BW138 Roller	769	Heavy	Roller
Bomag BW177	713	Heavy	Roller
BOMAG BW211 Vib Roller	712	Heavy	Roller
Bomag BW211D Vib Roller	1097	Heavy	Roller
Bomag BW213DH-4 Vib Roller	825	Heavy	Roller
CAT CS34 Roller	R0278	Heavy	Roller
CAT CB14B Vib Roller	753	Heavy	Roller
CAT CB224E Vib Roller	258	Heavy	Roller
CAT CS323C Vib Roller	514	Heavy	Roller
CAT CS44 Vib Roller	517	Heavy	Roller
CAT CS54 Roller	906	Heavy	Roller
CAT CS54 Roller	907	Heavy	Roller
CAT CS54 Vib Roller	524	Heavy	Roller
CAT CS54B Vibratory Roller	1014	Heavy	Roller
CAT CS54B Vibratory Roller	1015	Heavy	Roller
CAT CS54B Vibratory Roller	1016	Heavy	Roller
CAT CS54B Vibratory Roller	1042	Heavy	Roller
CAT CS66 Roller	905	Heavy	Roller
CAT CS66 Roller	908	Heavy	Roller
CAT CS66 Roller	909	Heavy	Roller
CAT CS74B Vib Roller	1187	Heavy	Roller
CAT PS150C Roller	754	Heavy	Roller
Hamm H10i	961	Heavy	Roller
Hamm H10i Cab Vib Roller	1071	Heavy	Roller
Hamm H10i Cab Vib Roller	1072	Heavy	Roller
HAMM H10i Roller Cab	939	Heavy	Roller
HAMM H11 ROLLER	636	Heavy	Roller
Hamm H11i Vib Roller	1129	Heavy	Roller
Hamm H11i Vib Roller A/C Cab	1172	Heavy	Roller
Hamm H13i Roller	806	Heavy	Roller
Hamm H7i VIO Roller	974	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1108	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1109	Heavy	Roller
Hamm HD12VV Tanderm Vib Roller	1110	Heavy	Roller
ROLLER - INGRAM	247	Heavy	Roller
VOLVO SD115 ROLLER	681	Heavy	Roller
Volvo SD115 Roller	701	Heavy	Roller

### Equipment Type: Skid Steer

Bobcat T590 Skid Steer	R1016	Heavy	Skid Steer
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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Bobcat T595 Skid Steer	1058	Heavy	Skid Steer
Bobcat T770 Posi	R5904	Heavy	Skid Steer
Bobcat T770 Posi	R8957	Heavy	Skid Steer
CAT 257D Skid Steer	737	Heavy	Skid Steer
CAT 257D Skid Steer	946	Heavy	Skid Steer
CAT 259D Skid Steer	1107	Heavy	Skid Steer
CAT 262C Skid Steer	507	Heavy	Skid Steer
CAT 279C HF Skid Steer	508	Heavy	Skid Steer
CAT 279D Skid Steer HF	1164	Heavy	Skid Steer
CAT 287D Skid Steer	840	Heavy	Skid Steer
CAT 289 Skid Steer	626	Heavy	Skid Steer
CAT 289D Skid Steer	944	Heavy	Skid Steer
CAT 289D Skid Steer	945	Heavy	Skid Steer
John Deere 317G Skid Steer	826	Heavy	Skid Steer
John Deere 323E Skid Steer	1106	Heavy	Skid Steer
John Deere 333G Skid Steer	819	Heavy	Skid Steer
HF JOHN DEERE HH20 BREAKER	576	Heavy	Skid Steer
Kubota SVL95 Skid Steer	1105	Heavy	Skid Steer
Pressure Washer Skid	923	Heavy	Skid Steer
Takeuchi TL12 Skid Steer HF	986	Heavy	Skid Steer
<b>Equipment Type: Spreader</b>			
SPREADER DOMOR R600C 2007	422	Heavy	Spreader
<b>Equipment Type: Stabilizer</b>			
MIXER (SOIL STABILIZER)	391	Heavy	Stabilizer
<b>Equipment Type: Street Print</b>			
SR60 STREET PRINT EQP	176		Street Print
<b>Equipment Type: SUV</b>			
SUV - EDGE FORD 2013	559	Autos	SUV
<b>Equipment Type: Tamp Reversible Plate</b>			
Wacker Plate Tamp			Tamp Reversible Plate
Wacker Plate Tamp	580		Tamp Reversible Plate
Wacker Plate Tamp	886		Tamp Reversible Plate
Wacker Plate Tamp	888		Tamp Reversible Plate
Weber Plate Tamp	S0554		Tamp Reversible Plate
Weber Plate Tamp	S0555		Tamp Reversible Plate
Weber Plate Tamp	S0783		Tamp Reversible Plate
Weber Plate Tamp	S0784		Tamp Reversible Plate
Weber Plate Tamp	S0785		Tamp Reversible Plate
Weber Plate Tamp	S0790		Tamp Reversible Plate

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
Weber Plate Tamp	S0972		Tamp Reversible Plate
<b>Equipment Type: Tractor</b>			
CAT D5K Dozer	809	Heavy	Tractor
CAT D6N Dozer	848	Heavy	Tractor
Challenger MT465B Tractor	1055	Heavy	Tractor
John Deere 3032E Tractor	640	Heavy	Tractor
John Deere 3032E Tractor	651	Heavy	Tractor
Kubota L4701D 4WD Tractor 2014	1054	Heavy	Tractor
Kubota M7060D Tractor	952	Heavy	Tractor
Mahindra 5035 Tractor	1124	Heavy	Tractor
MTS Tractor	R1174	Heavy	Tractor
TEREX LUBE TA10 TRAILER	847	Heavy	Tractor
<b>Equipment Type: Trailer</b>			
2017 Dump Trailer PJ Trailers	743	Autos	Trailer
2017 Freedom Trailer 6x12	729	Autos	Trailer
2018 Continental Cargo Trailer	755	Autos	Trailer
2018 Forest River Trailer	768	Autos	Trailer
2019 Forest River Trailer	804	Autos	Trailer
Anderson LowBed Trailer	1033	Autos	Trailer
Continental 7x12 Trailer	764	Autos	Trailer
Continental 7x12 Trailer	935	Autos	Trailer
CONTINENTAL CARGO 2019	853	Autos	Trailer
Continental Cargo Trailer	1119	Autos	Trailer
Continental Cargo Trailer	1128	Autos	Trailer
Continental Cargo Trailer 2019	880	Autos	Trailer
Continental Forest River Trail	984	Autos	Trailer
Eager Beaver Gooseneck Trailer	1032	Autos	Trailer
Forest River Cargo Trailer 7x12 TA	1085	Autos	Trailer
FREEDOM LUBE TRAILER 2016	695	Autos	Trailer
FREEDOM LUBE TRAILER 2016	696	Autos	Trailer
FREEDOM TRAILERS 7X12TA2	531	Autos	Trailer
K&W Gooseneck Trailer 2019	1012	Autos	Trailer
K&W Gooseneck Trailer 2019	989	Autos	Trailer
K&W Trailer	980	Autos	Trailer
K&W Trailer	981	Autos	Trailer
K&W Trailer 2018	832	Autos	Trailer
Low Pro Dump Trailer	991	Autos	Trailer
TACK TRAILER	429	Autos	Trailer
TRAILER - 2011 IMPERIAL	444	Autos	Trailer
TRAILER - ALL PRO 2013	495	Autos	Trailer

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## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
TRAILER - ANDERSON 2016	682	Autos	Trailer
TRAILER - ANDERSON 2016	697	Autos	Trailer
TRAILER - CROSLEY 04 FT	235	Autos	Trailer
TRAILER - DIAMOND 2013	678	Autos	Trailer
TRAILER - FREEDOM 2015	615	Autos	Trailer
TRAILER - FREEDOM 2015	616	Autos	Trailer
TRAILER - FREEDOM 2016	630	Autos	Trailer
TRAILER - FREEDOM 2016	643	Autos	Trailer
TRAILER - FREEDOM 2016	644	Autos	Trailer
TRAILER - FREEDOM 2016	645	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2014	551	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2015	557	Autos	Trailer
TRAILER - FREEDOM 7X12TA3 2015	560	Autos	Trailer
TRAILER - HAULMARK 2012	482	Autos	Trailer
TRAILER - HOMEMADE	410	Autos	Trailer
TRAILER - HOMEMADE	413	Autos	Trailer
TRAILER - IMPERIAL DUMP 2008	584	Autos	Trailer
TRAILER - IMPERIAL EQ7166T FLA	461	Autos	Trailer
TRAILER - OFF ROAD	264	Autos	Trailer
TRAILER - TL18 TRAIL KING 02 F	171	Autos	Trailer
TRAILER - TRAIL KING TRANSPORT	426	Autos	Trailer
TRAILER - UT616TGT IRONDOG 02	177	Autos	Trailer
TRAILER (HOMEMADE - LUBE)	395	Autos	Trailer
TRAILER -714HX HOMESTEADER 201	553	Autos	Trailer
Trailer Cargo 2021	1086	Autos	Trailer
Trailer Continental	1057	Autos	Trailer
Trailer Dorsey DC53	1049	Autos	Trailer
Trailer King Trailer 48' Hyd	1191	Autos	Trailer
Trailer Low Pro Dump Trailer	990	Autos	Trailer
Trailer Lowbed Anderson	1168	Autos	Trailer
USMC LUBE TRAILER 347631	598	Autos	Trailer
VACUUM TRAILER MOUNTED	296	Autos	Trailer
VCC Made Lube Trailer	736	Autos	Trailer
Worldwide 2016 5x10 Trailer	719	Autos	Trailer
<b>Equipment Type: Trencher</b>			
CAT T9 Trencher for Skid Steer	1123	Heavy	Trencher
CAT T9B Trencher for Skid Steer	498	Heavy	Trencher
<b>Equipment Type: Truck</b>			

## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
2007 MACK CV713	416	Autos	Truck
2011 International Lube Truck	746	Autos	Truck
2015 Int'l VacCon 7400	812	Autos	Truck
2016 Ford Transit Camera Van	720	Autos	Truck
AM General 6x6 Water Truck	1130	Autos	Truck
CAT CT660S Day Cab Truck	1177	Autos	Truck
FORD F550 2018	854	Autos	Truck
Ford F550 Lube Truck	1009	Autos	Truck
GMC DuraMax 3500 Flatbed	978	Autos	Truck
GMC DuraMax 3500 Flatbed Steel	983	Autos	Truck
International 4300 Water Truck	1174	Autos	Truck
International 4300 Water Truck	1175	Autos	Truck
International PayStar 6x6 W.T.	1173	Autos	Truck
International Prostar Day Cab	1178	Autos	Truck
Mitsubishi Utility Flatbed	993	Autos	Truck
Peterbilt 348 Dump Truck	1125	Autos	Truck
Peterbilt 567 Truck 2019	987	Autos	Truck
TRUCK - CHEVY 3500 2005 TV RIG	617	Autos	Truck
TRUCK - F550 FORD 2012	612	Autos	Truck
TRUCK - SERVICE F550 FORD 02 F	192	Autos	Truck
TRUCK - TRACTOR KENWORTH 1997	87	Autos	Truck
TRUCK - W900L KENWORTH 04 FT	234	Autos	Truck
VACCON TRUCK	604	Autos	Truck

### Equipment Type: Water Tower

WATER TOWER	386	Heavy	Water Tower
WATER TOWER	387	Heavy	Water Tower

### Equipment Type: Water Wagon

CAT 613C WATER WAGON 2008	611	Heavy	Water Wagon
Ford F800 Water Truck	1117	Heavy	Water Wagon
Freightliner M2 Water Truck	1111	Heavy	Water Wagon
International Water Truck	954	Heavy	Water Wagon
International 4300 Water Truck	1112	Heavy	Water Wagon
Intl 4300 Water Truck 2011	774	Heavy	Water Wagon
Jeep Truck	1133	Heavy	Water Wagon
Kenworth WT5000 Water Wagon	1165	Heavy	Water Wagon
Mack Water Truck 2002	709	Heavy	Water Wagon
TRUCK - KAISER WATER OFFROAD 7	335	Heavy	Water Wagon



## Equipment Listing

Filters: Equipment rate class - Foundation Equipment Rates

Description	ID	Category	Equipment Type
WATER TRUCK - Ford WT2400 2012	519	Heavy	Water Wagon
Water Truck 8x8 Army Truck	1207	Heavy	Water Wagon
Water Truck International 4300	1008	Heavy	Water Wagon

4. Provide a list of all Subcontractors / Suppliers that will be hired by Proposer for the Project.

Name of Subcontractor / Supplier	Contact / Phone # / E-Mail Address	Role in Project (State whether subcontractor/supplier will be involved in the work being performed)	Total Value of Goods or Services Anticipated to Be Provided
Liberty Trucking	Steven Leonard / 352-258-3792 / Stevenleonard4914@gmail.com	Base Rock Supplier	\$330,000.00
Rinker	Whitley Hyde / 904-535-1250 / whitley.hyde@rinkerpipe.com	RCP Supplier	\$99,000.00
Forterra	Rick Parker /904-504-4871 / rick.parker@forterrabp.com	Precast Supplier	\$341,000.00
Core and Main	Klay Vause / 904-759-9681 / christopher.vause@coreandmain.com	PVC and Fittings Supplier	\$2,266,400.00
Rogers Pavement Maintenance Inc	Lindsay Connolly / 904-213-1080 / rogersrpm904@comcast.net	Striping and Signs	\$10,000.00
Curb Systems of Northeast FL	Gary Alligood /904-829-3455 / gary@curbsystemsofnefl.com	Concrete Work	\$144,00.00
Woodland Environmental	Brad Borders / 407-725-7015 / brad@woodlandenvironmental.net	Clearing	\$47,000.00
ECS	Chance Leonard / 904-880-0960 / CLeonard@ecslimited.com	Testing	\$47,500.00

(Attach additional sheets as necessary.)

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Rogers Pavement Maintenance

Title: \_\_\_\_\_

Contact: Lindsay Mathews

Contact Phone/E-Mail: 904-213-1080/rogersrpm904@comcast.net

Office Location: P.O. Box 65909, Orange Park, FL

32065

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: 5 Years

Proposed Role for the Project: Striping and Signs

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?

Yes ☐ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Wells Creek Phase 1B and 1C  
Time Period of Project: Completed Fall 2019  
Description of Project: Subdivision  
  
Striping  
Role of Subcontractor/Supplier: Striping  
  
Total Value of Contract to Subcontractor/Supplier: \$1575.00  
Reference Contact: Lindsay Mathews  
Contact Phone/E-Mail: 904-591-3221/rogerspm904@comcast.net

*Project 2*

Project Name / Location: Keystone Corners  
Time Period of Project: Completed 2019  
Description of Project: Subdivision  
  
Striping and Signs  
Role of Subcontractor/Supplier: Striping and Signs  
  
Total Value of Contract to Subcontractor/Supplier: \$8675.00  
Reference Contact: Lindsay Mathews  
Contact Phone/E-Mail: 904-591-3221/rogerspm904@comcast.net

*Project 3*

Project Name / Location: Monterey Pines Phase 1A and 1B

Time Period of Project: Completed Fall 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: Striping and Signs

Total Value of Contract to Subcontractor/Supplier: \$15,122.83

Reference Contact: Lindsay Mathews

Contact Phone/E-Mail: 904-591-3221/rogerspm904@comcast.net

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes (☐) No (☒) For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes (☐) No (☒) If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Core and Main

Title: \_\_\_\_\_

Contact: Klay Vause

Contact Phone/E-Mail: (904)268-7007 christopher.vause@coreandmain.com

Office Location: 6854 Distribution Ave S. Jacksonville, FL 32259

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: 5 Years

Proposed Role for the Project: PVC Pipe and Fittings Supplier

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Franklin Square

Time Period of Project: Completed Early 2020

Description of Project: Subdivision

Role of Subcontractor/Supplier: PVC Pipe and Fittings Supplier

Total Value of Contract to Subcontractor/Supplier: \$54,212.81

Reference Contact: Klay Vause

Contact Phone/E-Mail: (904)268-7007 christopher.vause@coreandmain.com

*Project 2*

Project Name / Location: Shearwater Phase 2E

Time Period of Project: Completed Summer 2020

Description of Project: Subdivision

Role of Subcontractor/Supplier: PVC Pipe and Fittings Supplier

Total Value of Contract to Subcontractor/Supplier: \$91,155.49

Reference Contact: Klay Vause

Contact Phone/E-Mail: (904)268-7007 christopher.vause@coreandmain.com



*Project 3*

Project Name / Location: Wells Creek Phase 1B and 1C

Time Period of Project: Completed Fall 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: PVC Pipe and Fittings Supplier

Total Value of Contract to Subcontractor/Supplier: \$372,384.02

Reference Contact: Klay Vause

Contact Phone/E-Mail: (904)268-7007 christopher.vause@coreandmain.com

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ☐ No ☒ For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ☐ No ☒ If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: ECS Limited

Title: \_\_\_\_\_

Contact: Chance Leonard

Contact Phone/E-Mail: (904)880-0960 CLeonard@ecslimited.com

Office Location: 7064 Davis Creek Road, Jacksonville, FL 32256

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: > 20 Years

Proposed Role for the Project: Testing

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Tynes Blvd. Extension

Time Period of Project: Completed 2018

Description of Project: Major Connection Roadway Extension

Role of Subcontractor/Supplier: Testing

Total Value of Contract to Subcontractor/Supplier: \$48,956.25

Reference Contact: Chance Leonard

Contact Phone/E-Mail: (904)880-0960 CLeonard@ecslimited.com

*Project 2*

Project Name / Location: Deep Creek

Time Period of Project: Completed 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: Testing

Total Value of Contract to Subcontractor/Supplier: \$65,481.20

Reference Contact: Chance Leonard

Contact Phone/E-Mail: (904)880-0960 CLeonard@ecslimited.com

*Project 3*

Project Name / Location: RG Skinner Parkway Ph.1 and 2

Time Period of Project: Completed 2018

Description of Project: Major Connection Roadway

Role of Subcontractor/Supplier: Testing

Total Value of Contract to Subcontractor/Supplier: \$103,120.11

Reference Contact: Chance Leonard

Contact Phone/E-Mail: (904)880-0960 CLeonard@ecslimited.com

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (x) For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No (x) If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Curb Systems of NE Florida

Title: \_\_\_\_\_

Contact: Gary Alligood

Contact Phone/E-Mail: (904)829-3455 / gary@curbsystemsofnefl.com

Office Location: 101 Canova Ct. Saint Augustine, FL 32086

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: 22 Years

Proposed Role for the Project: Concrete Work (curb / sidewalks / etc.)

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Windward Ranch

Time Period of Project: Completed Winter 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: Concrete Work

Total Value of Contract to Subcontractor/Supplier: \$500,738.00

Reference Contact: Gary Alligood

Contact Phone/E-Mail: (904)829-3455

*Project 2*

Project Name / Location: Carter Landing Phase 1A and 1B

Time Period of Project: Completed 2020

Description of Project: Subdivison

Role of Subcontractor/Supplier: Concrete Work

Total Value of Contract to Subcontractor/Supplier: \$43,551.00

Reference Contact: Gary Alligood

Contact Phone/E-Mail: (904)829-3455



*Project 3*

Project Name / Location: Shearwater Phase 2C

Time Period of Project: Completed 2019

Description of Project: Subdivison

Role of Subcontractor/Supplier: Concrete Work

Total Value of Contract to Subcontractor/Supplier: \$507,904.00

Reference Contact: Gary Alligood

Contact Phone/E-Mail: (904)829-3455

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ☐ No ☒ For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ☐ No ☒ If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Rinker Materials

Title: \_\_\_\_\_

Contact: Whit Hyde

Contact Phone/E-Mail: (904)535-1250 whitley.hyde@rinkerpipe

Office Location: 2313 Vulcan Rd., Apopka, FL 32703

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: >50 Years

Proposed Role for the Project: Concrete Pipe Supplier

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Shearwater Phase 2E

Time Period of Project: Completed 2020

Description of Project: Subdivision

Role of Subcontractor/Supplier: Concrete Pipe Supplier

Total Value of Contract to Subcontractor/Supplier: \$118,235.59

Reference Contact: Whit Hyde

Contact Phone/E-Mail: (904)535-1250 whitley.hyde@rinkerpipe.com

*Project 2*

Project Name / Location: Carter Landing Phase 1A and 1B

Time Period of Project: Completed 2020

Description of Project: Subdivision

Role of Subcontractor/Supplier: Concrete Pipe Supplier

Total Value of Contract to Subcontractor/Supplier: \$81,696.27

Reference Contact: Whit Hyde

Contact Phone/E-Mail: (904)535-1250 whitley.hyde@rinkerpipe.com

*Project 3*

Project Name / Location: Wells Creek Phase 1B and 1C

Time Period of Project: Completed Fall 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: Concrete Pipe Supplier

Total Value of Contract to Subcontractor/Supplier: \$79,447.98

Reference Contact: Whit Hyde

Contact Phone/E-Mail: (904)535-1250 whitley.hyde@rinkerpipe.com

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ☐ No ☒ For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ☐ No ☒ If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_



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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Forterra

Title: \_\_\_\_\_

Contact: Rick Parker

Contact Phone/E-Mail: (904)504-4871 rick.parker@forterrabp.com

Office Location: 4210 US-17, Green Cove Springs, FL 32043

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: >50 Years

Proposed Role for the Project: Precast Supplier

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Three Rivers 1, 2, and 4

Time Period of Project: 2019-Present

Description of Project: Subdivision

Role of Subcontractor/Supplier: Precast Supplier

Total Value of Contract to Subcontractor/Supplier: \$50,958.53

Reference Contact: Rick Parker

Contact Phone/E-Mail: (904)504-4871 rick.parker@forterrabp.com

*Project 2*

Project Name / Location: Wells Creek Phase 3 Mass Grade

Time Period of Project: 2020-Present

Description of Project: Subdivision

Role of Subcontractor/Supplier: Precast Supplier

Total Value of Contract to Subcontractor/Supplier: \$198,252.96

Reference Contact: Rick Parker

Contact Phone/E-Mail: (904)504-4871 rick.parker@forterrabp.com



*Project 3*

Project Name / Location: Monterey Pines 3B

Time Period of Project: 2020-Present

Description of Project: Subdivision

Role of Subcontractor/Supplier: Precast Supplier

Total Value of Contract to Subcontractor/Supplier: \$215,133.75

Reference Contact: Rick Parker

Contact Phone/E-Mail: (904)504-4871 rick.parker@forterrabp.com

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ☐ No ☒ For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ☐ No ☒ If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Liberty Trucking

Title: \_\_\_\_\_

Contact: Steven Leonard

Contact Phone/E-Mail: (352)258-3792 stevenleonard4914@gmail.com

Office Location: 9678 FL-121, Lake Butler, FL 32054

Shipment Location (for Suppliers): \_\_\_\_\_

Years in Business: > 30 Years

Proposed Role for the Project: Base Rock Supplier

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in Nassau County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Three Rivers 1, 2, and 4

Time Period of Project: 2019-Present

Description of Project: Subdivision

Role of Subcontractor/Supplier: Base Rock Supplier

Total Value of Contract to Subcontractor/Supplier: \$14,093.51

Reference Contact: Steven Leonard

Contact Phone/E-Mail: (352)258-3792 stevenleonard4914@gmail.com

*Project 2*

Project Name / Location: Nassau Oaks

Time Period of Project: Completed 2018

Description of Project: Subdivision

Role of Subcontractor/Supplier: Base Rock Supplier

Total Value of Contract to Subcontractor/Supplier: \$69,253.80

Reference Contact: Steven Leonard

Contact Phone/E-Mail: (352)258-3792 stevenleonard4914@gmail.com

*Project 3*

Project Name / Location: Wildlight Apartments

Time Period of Project: Completed 2019

Description of Project: Subdivision

Role of Subcontractor/Supplier: Base Rock Supplier

Total Value of Contract to Subcontractor/Supplier: \$22,586.78

Reference Contact: Steven Leonard

Contact Phone/E-Mail: (352)258-3792 stevenleonard4914@gmail.com

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ☐ No ☒ For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ☐ No ☒ If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☒ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

5. ***For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:***

Name: Woodland Environmental

Title: \_\_\_\_\_

Contact: Brad Borders

Contact Phone/E-Mail: (407)-725-7015 / brad@woodlandenvironmental.net

Office Location: 5790 N Pine Hills Rd., Orlando, FL 32810

Shipment Location (for Suppliers): N/A

Years in Business: 10

Proposed Role for the Project: Clearing

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in St. Johns County and the State of Florida?  
Yes ☒ No ☐ If no, explain: \_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes ☒ No ☐

Please list the licenses: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: Shearwater Phase 3B and 3C

Time Period of Project: 2020-2021

Description of Project: Subdivision

Role of Subcontractor/Supplier: Clearing

Total Value of Contract to Subcontractor/Supplier: \$220,000.00

Reference Contact: Brad Borders

Contact Phone/E-Mail: (407)-725-7015 / brad@woodlandenvironmental.net

*Project 2*

Project Name / Location: Sea Brook

Time Period of Project: 2021

Description of Project: Subdivision

Role of Subcontractor/Supplier: Clearing

Total Value of Contract to Subcontractor/Supplier: \$367,000.00

Reference Contact: Brad Borders

Contact Phone/E-Mail: (407)-725-7015 / brad@woodlandenvironmental.net



*Project 3*

Project Name / Location: Coral Ridge

Time Period of Project: 2021

Description of Project: Subdivision

Role of Subcontractor/Supplier: Clearing

Total Value of Contract to Subcontractor/Supplier: \$64,000.00

Reference Contact: Brad Borders

Contact Phone/E-Mail: (407)-725-7015 / brad@woodlandenvironmental.net

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (x) For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No (x) If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes (☒) No (☐) If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes (☐) No (☒) If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

## PART II. PROPOSAL FORM – (C) EXPERIENCE

1. *Describe at least **THREE** projects of similar size and scope to the Project that Proposer has undertaken. For each project, provide the following information (attach additional sheets to complete).*

Project Name/Location: RG Skinner Parkway, E-Town

Reference Contact: Mike Daliberti

Contact Phone/E-Mail: (904)992-9750 / miked@parcgroup.net

Dollar Amount of Contract: \$11,289,367

Scope of Services for Project: Two to four lane roadway construction. Including utilities install, storm drainage install, site earthwork, grading, and roadway paving.

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Start Date: January 2018

Current Status of the Project: Completed the project January 2019.

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**PART II. PROPOSAL FORM – (C) EXPERIENCE**

- 1. Describe at least THREE projects of similar size (greater than \$10M) and scope to the Project that Proposer has undertaken. For each project, provide the following information (attach additional sheets to complete).**

Project Name/Location: Crosswater Parkway Extension

Reference Contact: Mike Daliberti

Contact Phone/E-Mail: (904)992-9750 / miked@parcgroup.net

Dollar Amount of Contract: \$12,697,699

Scope of Services for Project: Two to four lane roadway construction. Including utilities install, storm drainage install, site earthwork, grading, and roadway paving.

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Start Date: January 2018

Current Status of the Project: Completed the project January 2019.

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**PART II. PROPOSAL FORM – (C) EXPERIENCE**

1. *Describe at least **THREE** projects of similar size (greater than \$10M) and scope to the Project that Proposer has undertaken. For each project, provide the following information (attach additional sheets to complete).*

Project Name/Location: Crosswater Parkway

Reference Contact: Mike Daliberti

Contact Phone/E-Mail: (904)992-9750 / miked@parcgroup.net

Dollar Amount of Contract: \$10,149,665

Scope of Services for Project: Two to four lane roadway construction. Including utilities install, storm drainage install, site earthwork, grading, and roadway paving.

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Start Date: September 2016

Current Status of the Project: Completed the project December 2017.

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2. *Has the Proposer previously performed work for a community development district? Yes (x) No ( ) If yes, please provide the following information for each project (attach additional sheets as necessary):*

Project Name/Location: Three Rivers

Reference Contact: Liam O'Reilly

Contact Phone/E-Mail: (904)662-9277

Dollar Amount of Contract: \$19.6 Million Dollars

Scope of Services for Project: Construct development spoine road and typical subdivision roadways, including utilities install, storm drainage install, site earthwork, grading, and roadway paving.

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Start Date: 2019

Current Status of the Project: Completed 2021

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3. ***Has the Proposer ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (x) For each such incident, please provide the following information (attach additional sheets as necessary):***

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

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4. *Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to complete a construction contract? Yes ( ) No (x) For each such incident, please provide the following information (attach additional sheets as needed):*

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

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5. *Has the Proposer or any of its officers or employees, or any of Proposer's proposed subcontractors or materialmen, ever previously conducted work, or provided materials for work, at Beacon Lakes, whether as a contractor, subcontractor, materialman or in some other capacity? Please describe who and in what capacity, and when:*

No

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**PROPOSAL FORM, PART II – (C) & (D) EXPERIENCE & CAPACITY**  
**STATUS OF CONTRACTS ON HAND**  
 (Attach additional sheets if necessary)

Company Name Vallencourt Construction Company Inc. Date 11/15/2021

Furnish requested information about all of Proposer's active contracts, whether as prime or subcontractors; whether in progress or awarded but not yet started; and regardless of with whom contracted. All amounts to be shown to nearest \$1,000. Contractor may consolidate and list as a single item all contracts which individually do not exceed 3% of total active contracts and in total do not exceed 20% of the active total contracts.

PROPOSER'S UNCOMPLETED AMOUNT AS OF THIS DATE					COMPLETION DATE			
OWNER, LOCATION AND DESCRIPTION OF PROJECT	CURRENT CONTRACT AMOUNT AS PRIME	CURRENT CONTRACT AMOUNT AS SUBCONTRACTOR	CURRENT AMOUNT SUBJECT TO OTHERS	AS PRIME CONTRACTOR	AS SUBCONTRACTOR	ORIGINAL CONTRACT DATE	APPROVED REVISED DATE	CURRENT ESTIMATE DATE
See Exhibit D	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
Subtotal Uncompleted Work				\$	\$			
Total Uncompleted Work on Hand				\$	\$			

## Exhibit D

Project Name	Project Size (Fee)	% Complete	Completion Date
CR 210 4 Lane Improvements	22,494,136.94	90%	11/30/2020
Twin Creeks North Parcel 14	3,138,795.44	97%	11/30/2020
Reynolds Park Access Rd.	4,050,401.40	80%	Spring 2021
Shearwater 2d	7,879,670.97	96%	11/1/2020
Three Rivers 1 2 & 4	13,087,847.82	89%	Spring 2021
San Pablo Roadway	1,158,210.07	88%	12/20/2020
Deep Creek Phase 2	10,376,821.62	83%	1/31/2021
Nocatee TC West Res Parcel D	1,915,139.19	51%	12/20/2020
Crosswater Ph 6B Mass Grade	1,645,585.55	70%	10/20/2020
Rivertown Watersong Phase 2	3,486,063.52	39%	5/5/2021
Three Rivers County Parks	1,734,279.44	32%	Summer 2021
Franklin Square	1,104,153.93	64%	6/10/2020
E-Town Amenity Center	900,300.39	97%	12/1/2020
RiverTown Watersong AC	732,207.15	29%	Project Hold
Trailmark Phase 1	6,107,118.39	77%	1/30/2021
Trailmark Ph. 4D & 6	2,654,934.22	31%	6/15/2021
Monterey Pines Phase 2	3,338,763.78	92%	11/30/2020
Deep Creek Amenity Center	743,977.70	81%	11/30/2020
Wells Creek Phase 2	3,490,417.14	70%	12/20/2020
TC Parcel E Infrastructure	2,898,648.38	71%	2/28/2021
Wheelhouse 2 Utility & Roads	935,685.30	95%	11/30/2020
Pine Island Roadway	1,323,893.96	82%	12/20/2020
Pegasus	500,749.68	62%	Spring 2021
Monterey Pines Amenity Center	500,503.06	68%	11/30/2020
Crosswater Pkwy Ext Ph 1	651,343.62	60%	1/31/2021
Crosswater Pkwy Ext Ph 2	1,099,486.00	61%	2/28/2021
Citi Bank Weir	46,017.41	94%	5/1/2020
Gustafson Crossings	98,382.08	56%	11/30/2020
RiverTown Dirt Haul	10,800.00	11%	10/20/2020
Apex Trail	3,353,637.97	23%	6/30/2021
Nocatee Town Square	473,345.40	52%	11/30/2020
Mattamy SWPPP 2020	11,000.00	87%	10/30/2020
Rivertown Ph 2B Overlay	122,982.89	69%	12/1/2020
Crosswater Phase 6A	5,176,331.94	44%	4/30/2021
Durbin Creek Crossing	4,765,331.00	39%	3/1/2020
Crosswater Pkwy Ext. Ph 3	1,526,323.33	20%	3/31/2021
e-Town E5 Phase 2	545,140.92	56%	12/1/2020
Kettering ROW Clear & Grading	21,384.00	21%	9/1/2020
River Landing Temp Entrance Rd	538,052.02	86%	1/31/2021
Crosswater Phase 6B	2,720,852.89	28%	5/31/2021
Imeson Building E	10,415,642.02	44%	Spring 2021
Monterey Pines 3B	4,963,635.14	15%	6/28/2021
West Bank Lot Grading	10,000.00	35%	8/15/2020
San Pablo Phase 2	1,244,861.96	51%	2/25/2021
SW Quadrant	2,703,038.06	24%	4/30/2021
E Peyton Pkwy & Durbin Loop Rd	28,763,550.36	4%	11/1/2022

Rolling Hills Phase 1	4,198,326.03	0%	10/10/2021
Armstrong Phase 1	1,178,584.69	2%	5/15/2021
Pine Island Borrow Pit	100,000.00	54%	6/30/2021
Wells Creek Phase 3 Mass Grade	2,678,710.69	0%	Fall 2021
Twin Creeks Parcel 14	395,119.10	1%	11/30/2020
Flagler Health Clearing & MG	1,246,335.49	2%	6/1/2021
E Town Commercial North	3,131,722.04	0%	Fall 2021



Exhibit E

Marcus McInarnay, President  
Mike Vallencourt Sr., Chairman

Mike Vallencourt II, Vice President  
J. Daniel Vallencourt, Vice President  
Stan Bates P.E., Vice President



Completed Contracts in the Last 5 Years

Typical Work Description Includes: Clearing and earthmoving, storm drain and utility construction, grading, base, and paving.

November 15, 2021

	Project Name	Description	Value	Owner or General Contractor	Contact	Phone	Date Complete	Type	Project Manager
54	Bannon Lakes MFEW	Subdivision	\$ 408,487.50	Eastland Development	John Dodson	904-280-7100	December-19	Subdivision	Stan Bates
28	Imeson Bldg. 550	Warehouse	\$ 9,593,782.00	The Corlan Company	Ryan Triesenberg	904-309-8000	December-19	Warehouse	Stan Bates
	RG Skinner Phase 1 & 2	Roadway	\$ 15,397,224.00	The Parc Group	Mikey White	904-992-9750	November-19	Roadway	Marcus McInarnay
51	Shearwater Phase 2C	327 Lot Subdivision	\$ 2,924,741.40	Freehold	Mike McColium	904-203-8813	June-19	Subdivision	Stan Bates
67	Windward Ranch 2017	573 Lot Subdivision	\$ 13,955,206.72	Lennar	Carol Warner	904-380-0948	June-19	Subdivision	Mike Vallencourt II
55	Cypress Bluff	Subdivision	\$ 3,505,328.18	David Weekly Homes	Keith Donnelly	904-201-6400	January-19	Subdivision	Stan Bates
59	Tynes Blvd. Extension	Roadway	\$ 3,258,178.12	East Land Properties	John Dodson	904-280-7100	January-19	Roadway	Stan Bates
23	Deep Creek	Subdivision	\$ 12,980,806.12	The Parc Group	Mike Daliberti	904-992-9750	December-18	Subdivision	Mike Vallencourt II
31	Silverlead Parcel 17 MG	Subdivision	\$ 6,069,695.75	DW Hutson	David Hutson	904-268-7932	December-18	Residential	Marcus McInarnay
33	Bannon Duran Drive + Wendy's	Parking Lot	\$ 6,826,083.15	Eastland Development	John Dodson	904-280-7100	December-18	Subdivision	Stan Bates
22	Twenty Mile Phase 5C	Subdivision	\$ 3,112,538.56	The Parc Group	Mike Daliberti	904-992-9750	December-18	Commercial	Stan Bates
21	Twenty Mile Phase 5B	Subdivision	\$ 4,401,328.65	The Parc Group	Mike Daliberti	904-992-9750	October-18	Residential	Marcus McInarnay
61	Towncenter One	938 Space Parking Lot	\$ 3,267,044.81	Brasfield & Gorrie, LLC	Will Moor	904-256-6800	July-18	Residential	Marcus McInarnay
66	Twin Creeks Lennar	Roadway	\$ 4,290,288.62	Lennar	Bob Deahl	904-380-0948	May-18	Commercial	Gabe Powers
70	Crosswater Village Phase 1B	Subdivision	\$ 6,421,533.99	The Parc Group	Mike Daliberti	904-992-9750	May-18	Roadway	Mike Vallencourt II
65	Aberdeen Phase 3	Subdivision	\$ 2,612,673.00	D. R. Horton	Shane Ricci	904-299-5968	March-18	Residential	Marcus McInarnay
77	Timberland Road & Site	Roadway	\$ 6,905,784.06	The Parc Group	Mike Daliberti	904-992-9750	February-18	Residential	Mike Vallencourt II
71	CR 210.4 Lane Improvements	Roadway	\$ 19,453,145.00	Falcone Group	Bob Furlong	904-806-7082	December-17	Roadway	Marcus McInarnay
78	Northridge Lakes Unit 5	96 Lot Subdivision	\$ 2,727,650.00	D. R. Horton	Shane Ricci	904-299-5968	November-17	Roadway	Stan Bates
79	Crosswater Parkway Extension	Roadway	\$ 12,697,699.00	The Parc Group	Mikey White	904-992-9750	October-17	Residential	Mike Vallencourt II
80	Crosswater Village Phase 1A	Subdivision	\$ 9,775,244.53	The Parc Group	Mike Daliberti	904-992-9750	August-17	Roadway	Marcus McInarnay
83	Riverwood Mass Grade	Clearing for 257 Lot Subdivision	\$ 2,965,229.00	Pulte	Justin Dudley	904-217-0005	April-17	Residential	Mike Vallencourt II
69	Parcel S-15	Utilities	\$ 4,863,462.00	Hines	Sean Manson	904-599-9037	April-17	Commercial	Stan Bates
62	Twin Creeks North Parcel 14	121 Lot Subdivision	\$ 2,859,438.67	Falcone Group	Bob Furlong	904-806-7082	March-17	Residential	Stan Bates
63	Twin Creeks North Parcel 13	146 Lot Subdivision	\$ 2,925,990.51	Falcone Group	Bob Furlong	904-806-7082	March-17	Residential	Stan Bates
24	Shearwater Phase 2A	Subdivision	\$ 6,753,854.25	Freehold	Mike McColium	904-203-8812	March-17	Residential	Stan Bates
68	Twin Creeks Parcel 12	Subdivision	\$ 3,411,187.75	Falcone Group	Bob Furlong	904-806-7082	March-17	Residential	Stan Bates
90	Twenty Mile Phase 3	173 Lot Subdivision	\$ 9,713,829.19	The Parc Group	Mike Daliberti	904-992-9750	February-17	Residential	Stan Bates
93	Rivertown Phase 2A	208 Lot Subdivision	\$ 5,337,129.67	Mattamy	Jason Sessions	904-386-8380	January-17	Residential	Mike Vallencourt II
72	Towncenter Promenade	Parkway	\$ 4,671,495.07	High Mark Consulting - GC	Jeff Wilson	404-850-7956	January-17	Roadway	Stan Bates
94	Bannon Lakes	Roadway	\$ 8,078,612.57	East Land Properties	Art Lancaster	904-280-7100	December-16	Residential	Stan Bates
104	Twenty Mile Phase 4	148 Lot Subdivision	\$ 8,002,666.60	The Parc Group	Mike Daliberti	904-992-9750	November-16	Residential	Marcus McInarnay
101	Shearwater 2A 3B 4 5	136 Lot Subdivision	\$ 5,851,425.75	Freehold	Mike McColium	904-203-8812	November-16	Residential	Stan Bates
105	Twenty Mile Phase 4B Rev	148 Lot Subdivision	\$ 3,466,976.87	The Parc Group	Mike Daliberti	904-992-9750	November-16	Residential	Marcus McInarnay
98	Palencia Phase 3A	75 Lot Subdivision	\$ 2,757,235.32	Lennar	Bob Deahl	904-380-0948	November-16	Residential	Mike Vallencourt II
109	Riverwood Pineland Bay Ext	Roadway	\$ 2,510,721.14	Pulte	Justin Dudley	904-217-0005	September-16	Residential	Mike Vallencourt II
113	Orange Branch Trail	Roadway	\$ 3,751,459.29	Mattamy Homes	Jason Sessions	904-386-8380	August-16	Residential	Mike Vallencourt II
116	Brooks University Outfall	Clearing for Parking Lot	\$ 2,720,588.50	Genesis Health dba Brooks HS	Kelly Hoover	904-345-7891	June-16	Commercial	Marcus McInarnay
120	Twenty Mile Phase 2	84 Lot Subdivision	\$ 8,546,710.74	The Parc Group	Mike Daliberti	904-992-9750	April-16	Residential	Marcus McInarnay
124	Shearwater Phase 1	103 Lot Subdivision	\$ 11,183,012	Freehold	Mike McColium	904-203-8812	March-16	Residential	Stan Bates
123	Riverwood Pod 17 utility	Main Sewer Lines	\$ 2,620,681.42	Pulte	Justin Dudley	904-217-0005	March-16	Residential	Mike Vallencourt II
126	Reserve at Greenbriar	85 Lot Subdivision	\$ 3,279,747	Mattamy Homes	Chris Reese	904-296-3343	February-16	Residential	Mike Vallencourt II
127	Riverwood Pod 9B	112 Lot Subdivision	\$ 3,189,568	Pulte	Justin Dudley	904-217-0005	February-16	Residential	Mike Vallencourt II
130	Lakeside Phase 3	94 Lot Subdivision	\$ 5,676,295	The Parc Group	David Sparks	904-272-4456	December-15	Residential	Stan Bates
133	Encanta Phase 1	82 Lot Subdivision	\$ 8,417,055.21	Lennar Homes	Bob Deahl	904-380-0948	November-15	Residential	Stan Bates
142	Riverwood Pod 14	26 Lot Subdivision	\$ 3,663,180.02	Pulte	Justin Dudley	904-217-0005	July-15	Residential	Mike Vallencourt II
148	Longleaf Phase 1	190 Lot Subdivision	\$ 6,908,371.99	Lennar	Bob Deahl	904-380-0948	May-15	Residential	Mike Vallencourt II
147	FedEx	Warehouse	\$ 6,472,911.34	Evans General Contractors	Ben Runkel	912-629-0222	May-15	Commercial	Stan Bates

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES  
PART II. PROPOSAL FORM – (D) FINANCIAL CAPACITY**

1. *Provide copies of the Proposer's financial statements, showing assets and liabilities, for each of the past three years. Also attach an interim balance sheet not more than 60 days old. Certified copies accompanied by an auditor's opinion are strongly encouraged, but not required.*
2. *Complete the following chart for each of the past five years:*

YEAR	ANNUAL REVENUE	# OF PROJECTS COMPLETED	LARGEST PROJECT SIZE
2020	\$117,750,289.17	61	\$28,763,550.37
2019	\$118,788,087.00	86	\$23,051,639.00
2018	\$102,996,586.00	36	\$22,576,321.00
2017	\$92,150,216.00	61	\$20,644,567.00
2016	\$78,429,809.00	42	\$19,454,158.00

3. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No (x) If yes, provide the following:*

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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4. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ( ) No (x) If yes, please explain:*



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5. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ( ) No (x) If yes, please explain:*

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6. *What is the Proposer's proposed insurance for the Project?* Refer to the form of contract for minimum amounts.

Workers' Compensation

- a. State Worker's Compensation – Greater of statutorily required amount or \$1,000,000 per occurrence / \$ 1,000,000 aggregate / \$1,000,000 per disease
- b. Applicable Federal (e.g., United States Longshoreman and Harbor Workers' Compensation Act, Jones Act, etc.) – Greater of statutorily required amount or \$ N/A
- c. Employer's Liability – \$ N/A

Commercial General Liability Insurance

- a. Bodily Injury, Sickness, Disease or Death, and Property Damage, per Occurrence - \$1,000,000
- b. Bodily Injury, Sickness, Disease or Death, and Property Damage, Aggregate - \$ 2,000,000
- c. Products-Completed Operations – \$2,000,000
- d. Personal and Advertising Injury – \$ 1,000,000

- e. Property Damage liability insurance will provide Explosion, Collapse, and Under-ground coverages where applicable.

Automobile Liability

- a. Bodily Injury:  
Each Person \$ 1,000,000  
Each Accident \$ 1,000,000
- b. Property Damage:  
Each Occurrence \$ 1,000,000

Pollution Insurance (covering third-party injury and property damage claims, including clean-up costs) \$ 2,000,000

Protection and Indemnity Insurance \$ N/A

Contractual Liability coverage

- a. General Aggregate \$ 2,000,000
- b. Bodily Injury and Property Damage  
Combined Each Occurrence \$ 1,000,000

Umbrella Insurance (above the Commercial Liability, Automobile Liability, Employers Liability, Pollution Insurance, Protection and Indemnity Insurance and Contractual Liability Insurance listed herein)

- a. General Aggregate \$ 10,000,000
- b. Each Occurrence \$ 10,000,000

Builder's Risk Insurance for the amount of the Project? YES / ~~NO~~

Boiler & Machinery Insurance?

(List items on separate page) YES / ~~NO~~

\_\_\_\_\_  
(Other) \$ \_\_\_\_\_

\_\_\_\_\_  
(Other) \$ \_\_\_\_\_

(Attach a copy of a current insurance certificate evidencing the contractor's insurance.)

7. ***What are the Proposer's current bonding limits?***

Name of Proposer's Bonding Company Travelers Casualty and Surety Company of America

Address 1 Tower Sq. 2MS, Hartford, CT, 06183-0001

Approved Bonding Capacities:

Aggregate Limit	\$ 300,000,000.00
Single Project Limit	\$ 100,000,000.00
Total Current Contracts Bonded	\$ 91,956,750.89

Name of Proposer's Bonding Agency Cecil W. Powell and Company

Address 219 N. Newnan St. Jacksonville, FL 32202

Contact Name Annette Evans Telephone 904-256-0082



Client#: 47

VALLCONS

ACORD

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/04/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> <b>Construction Underwriters, Inc</b> <b>4168 Southpoint Pkwy - Ste 305</b> <b>Jacksonville, FL 32216</b>		<b>CONTACT NAME:</b> Regina Gtely <b>PHONE (A/C, No, Ext):</b> 904-296-3348 <b>FAX (A/C, No):</b> 904-296-3430 <b>E-MAIL ADDRESS:</b> rgately@cui-usa.com <b>PRODUCER CUSTOMER ID #:</b> VALLCONS															
<b>INSURED</b> <b>Vallencourt Construction Co., Inc.</b> <b>Ironworks, Inc. of Orange Park</b> <b>PO Box 65849</b> <b>Orange Park, FL 32065</b>		<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A: Amerisure</td> <td>19488</td> </tr> <tr> <td>INSURER B: Travelers Prop. &amp; Cas. Co. of America</td> <td>25674</td> </tr> <tr> <td>INSURER C: Mt. Hawley</td> <td>37974</td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Amerisure	19488	INSURER B: Travelers Prop. & Cas. Co. of America	25674	INSURER C: Mt. Hawley	37974	INSURER D:		INSURER E:		INSURER F:	
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## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Blnkt Addl Insd <input checked="" type="checkbox"/> Blnkt WOS GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC	X	X	<b>GL2082272</b> <b>XCU Included</b> <b>Broad Form PD</b> <b>Contractual Liab</b>	01/01/20	01/01/21	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> Phy Dmg Ded	X	X	<b>CA2018766</b> <b>10,000 PIP</b> <b>10,000 Ded Occ</b> <b>50,000 Ded Agg</b> <b>\$2,000 Comp/Coll</b>	01/01/20	01/01/21	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DEDUCTIBLE RETENTION \$	X	X	<b>CU2018769</b> <b>FOLLOW FORM</b> <b>Over GL Auto WC</b>	01/01/20	01/01/21	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$ \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N/A				<input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
B	<b>Rented Equip</b>			<b>QT6309M742590</b>	01/01/20	01/01/21	<b>\$500,000/\$1,500,000</b>
C	<b>Pollution</b>			<b>EGL0005372</b>	01/01/20	01/01/21	<b>\$2,000,000</b>

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

## CERTIFICATE HOLDER

## CANCELLATION

\*\*FOR INFO ONLY\*\*

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Regina S. Gtely

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**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**SECTION 1. PRICING.** Furnish and install all material, equipment and labor for the work complete and acceptable for construction of all infrastructure and appurtenances **as outlined in the attached Bid Form (to be prepared and completed by Proposer)** as follows:

**A. TOTAL OF LUMP SUM AMOUNT (PHASE 3B/3C).** For Phase 3B/3C a Total Lump Sum Amount Of:

Thirteen Million One Hundred Eighty Six Thousand Two Hundred Sixty One Dollars and Ninety Seven Cents

\_\_\_\_\_(In Words).

\$ 13,186,261.97 (In Figures).

**B. DETAIL OF LUMP SUM AMOUNT SPECIFIED IN SUBSECTION A ABOVE.**

**PHASE 3B/3C ROADS, GRADING AND INFRASTRUCTURE.**

Total Lump Sum in the amount of:

Twelve Million Eighty Two Thousand Five Hundred Seventy Six Dollars and Fifty Three Cents

\_\_\_\_\_(In Words).

\$ 12,082,576.53 (In Figures).

**PHASE 3B/3C-LOTS**

a) Lump Sum Amount for Mobilization and General Conditions in the amount of:

One Million One Hundred Three Thousand Six Hundred Eighty Five Dollars and Forty Four Cents

\_\_\_\_\_(In Words).

\$ 1,103,685.44 (In Figures).

b) Work to be performed at Unit Prices specified in the attached Bid Form and in accordance with final plan set.

Note: This lump sum amount must match the extended total price on the Proposer-provided Bid Form which shall provide detailed quantities, associated unit costs, and line item costs (extended to provide for total cost). In addition to providing a hard copy of this Bid Form, **this information must be submitted electronically by the Proposer in Excel format.** Please be advised the selected Contractor will be responsible for construction stakeout and the retention of a surveyor to perform such work; accordingly, a corresponding line item must be included in all submitted Proposals.

This proposal made by and on behalf of:

Proposer Signature:  Date: 11/15/2021

Address: 449 Center Street, Green Cove Springs, FL 32043

By: Vallencourt Construction Company Inc.

Print Name: Mike Vallencourt II

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**THE PROJECT AND THE PARTIES**

**1.01 TO:** Rolling Hills Community Development District

**1.02 FOR:** Phase 3B/3C Civil Site Construction Services

**1.03 DATE:** 11/15/2021 (PROPOSER TO ENTER DATE)

**1.04 SUBMITTED BY: (PROPOSER TO ENTER NAME AND ADDRESS)**

A. Proposer's Full Name Vallencourt Construction Company Inc.  
B. Address 449 Center Street  
C. City, State, Zip Green Cove Springs, FL 32043  
D. Telephone/Email (904)291-9330 / mike2@vallencourt.com

**1.05 OFFER**

- A. Having examined the Place of The Work and all matters referred to in the Instructions to Proposers and the Contract Documents for the above mentioned project, we, the undersigned, hereby offer to enter into a Contract to perform the Work for the Amount as specified in this Proposal Form.
- B. We have included the required security Bid Bond as required by the Instruction to Proposers.
- C. All applicable federal taxes are included and State of Florida taxes are included in the Bid Sum.

**1.06 ACCEPTANCE**

- A. This offer shall be open to acceptance and is irrevocable for 120 days from the proposal opening date.
- B. If this bid is accepted by the District within the time period stated above, we will:
  - 1. Execute the Agreement within seven days of receipt of Notice of Award.
  - 2. Furnish the required bonds within seven days of receipt of Notice of Award.
  - 3. Commence work within seven days after written Notice to Proceed of this bid.

- C. If this bid is accepted within the time stated, and we fail to commence the Work or we fail to provide the required Bond(s), the security deposit shall be forfeited as damages to Owner by reason of our failure, limited in amount to the lesser of the face value of the security deposit or the difference between this bid and the bid upon which a Contract is signed.
- D. In the event our bid is not accepted within the time stated above, the required security deposit shall be returned to the undersigned, in accordance with the provisions of the Instructions to Proposers; unless a mutually satisfactory arrangement is made for its retention and validity for an extended period of time.

#### **1.07 CONTRACT TIME**

- A. If this Bid is accepted, we will:  
Complete the Work in 631 calendar days from Notice to Proceed.  
(Proposer to enter days.)

#### **1.08 UNIT PRICES**

- A. The following are Unit Prices for specific portions of the Work as listed. UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES.
- B. ITEM DESCRIPTION - UNIT QUANTITY - UNIT PRICE (Proposer to enter unit price.). UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES

#### **1.09 SCHEDULE OF VALUES**

- A. Provide the cost breakdown for each numbered item below (Proposer to enter value). This schedule is an integral part of the Bid Form and no spaces shall be left blank. If an item is not applicable, please add the notation N/A. Please note that there will be an Owner Direct Purchase Plan. Once a General Contractor has been selected a meeting will be scheduled to decide which items shall be purchased directly by the owner.

The Schedule of Values will be released at the mandatory pre-proposal conference. It will also be provided in Excel Format via a First Addendum to this Request for Proposals. All Proposers are required to provide units, quantities, and unit prices for each listed item, and confirm that the provided values correspond with the lump sum bid.

#### **1.10 CHANGES TO THE WORK**

- A. When Engineer establishes that the method of valuation for Changes in the Work will be net cost plus a percentage fee in accordance with General Conditions, our percentage fee will be:
  - 1. 25 percent overhead and profit on the net cost of our own Work;
  - 2. 15 percent on the cost of work done by any Subcontractor.



B. On work deleted from the Contract, our credit to Rolling Hills Community Development District shall be Engineer approved net cost plus <sup>5</sup>\_\_\_\_\_ % of the overhead and profit percentage noted above.

## **1.11 ADDENDA**

A. The following Addenda have been received. The modifications to the Bid Documents noted below have been considered and all costs are included in the Bid Sum.

1. Addendum # 1 Dated 11/3/2021.
2. Addendum # 2 Dated 11/8/2021.
3. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
4. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
5. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.

**[REQUIRED SIGNATURE PAGE FOLLOWS]**

**1.13 BID FORM SIGNATURE(S)**

The Corporate Seal of  
**Vallencourt Construction Company Inc.**

\_\_\_\_\_  
(Proposer - print the full name of your firm)

was hereunto affixed in the presence of:

Mike Vallencourt II / Vice President

\_\_\_\_\_  
(Authorized signing officer, Title)

(Seal)

Marcus McInarnay / President

\_\_\_\_\_  
(Authorized signing officer, Title)

**1.14 IF THE BID IS A JOINT VENTURE OR PARTNERSHIP, ADD ADDITIONAL FORMS OF EXECUTION FOR EACH MEMBER OF THE JOINT VENTURE IN THE APPROPRIATE FORM OR FORMS AS ABOVE.**

**END OF BID FORM**

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES  
PART II. PROPOSAL FORM – (F) SCHEDULE**

Contractor shall submit along with this Proposal a detailed project schedule. This chart shall include such milestones included at the Proposer's discretion; however, at the very least the chart shall identify dates for the issuance of the Notice to Proceed, the achievement the milestones noted below, of Project Substantial Completion and the application for Final Payment, as such events are defined in the Standard General Conditions of the Construction Contract, respectively. The number of days occurring between the issuance of the Notice to Proceed and the achievement

of	Substantial	Completion	is:
Six Hundred Ten Days			(in words)

610 (in figures). The Owner reserves the right to waive any informalities or to reject any and all proposals. **Owner Schedule Milestone Targets are provided for Contractor's information. In each instance Owner places value in early delivery.**

Key Milestones to be included in Proposer's Schedule:

- a. Mobilization (**Owner Target: 12/2021**)
- b. Mass grading and pond construction (**Owner Target: 04/2022**)
- c. Underground utilities installed (**Owner Target: 07/2022**)
- d. Road construction complete to 1<sup>st</sup> lift of asphalt (**Owner Target: 9/2022**)
- e. Phase 3B/3C Substantial Completion (**Owner Target: 10/2022**)
- f. Phase 3B/3C CCUA Acceptance & Closeout (**Owner Target: 11/2022**)
- g. Phase 3B/3C County Acceptance & Closeout (**Owner Target: 11/2022**)

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (G) LEGAL MATTERS**

- 1. *List and describe any and all litigation, arbitration or claims filed against the Proposer or its affiliates or principals within the last five (5) years. For each instance, please describe the nature of the litigation, arbitration or claim, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the litigation. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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- 2. *List any and all governmental enforcement actions (e.g., any action taken to impose fines, penalties, etc.) taken against the Proposer or its affiliates or principals in the last five (5) years. For each action, please describe the nature of the action, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the matter. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: N/A

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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3. ***Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ( ) No (x) If so, please identify the governmental entity and project, and discuss the circumstances surrounding such denial or disqualification as well as the date thereof. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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4. ***Please state whether or not your company or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal-aid contracts in any state(s)? Yes ( ) No (x)***

If so, state the name(s) of the company(ies) \_\_\_\_\_

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The state(s) where barred or suspended \_\_\_\_\_

State the period(s) of debarment or suspension \_\_\_\_\_

Also, please explain the basis for any bar or suspension:

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5. *Has the Proposer company been cited by OSHA for any job site or company office/ shop safety violations in the past five years? Yes ( ) No (x)*

If yes, please describe each violation fine, and resolution \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

What is the Proposer's current worker compensation rating? \_\_\_\_\_

Has the Proposer experienced any worker injuries resulting in a worker losing more than ten (10) working days as a result of the injury in the past five years? Yes ( ) No ( )

If yes, please describe the incident: \_\_\_\_\_

\_\_\_\_\_

6. *Safety of the community's residents and property is a priority. Please describe any background checks or other security measures that have been or will be taken with respect to the hiring and retention of the Proposer's personnel (and/or any subcontractors' personnel) who will be involved with the Project. Also, please describe what security measures will be taken to ensure that on-site personnel are properly supervised. Attach a copy of the Proposer's security policy that would be included as part of the form of contract.*

Basic background checks are completed upon what is reported on the employee application.

Employees must be alert and aware of any potential dangers to themselves and their

co-workers at all times by making sure their surroundings are safe and secure. Visitors will be

escorted at all times while on the construction site. In the field there is always a foreman and

supervisors on site while employees are working.



### **3.1 Code of Professional Conduct**

This company expects its employees to adhere to a standard of professional conduct and integrity. This ensures that the work environment is safe, comfortable and productive. Employees should be respectful, courteous, and mindful of others' feelings and needs. General cooperation between coworkers and supervisors is expected. Individuals who act in an unprofessional manner may be subject to disciplinary action.

### **7.1 Expectations**

The company expects every employee to act in a professional manner. Satisfactory performance of job duties and responsibilities is key to this expectation. Employees should attempt to achieve their job objectives, and act with diligence and consideration at all times. Poor job performance can result in disciplinary action, up to and including termination.

### **8.1 Grounds for Disciplinary Action**

The company reserves the right to discipline and/or terminate any employee who violates company policies, practices or rules of conduct. Poor performance and misconduct are also grounds for discipline, up to and including termination. The following actions are unacceptable and considered grounds for disciplinary action. This list is not comprehensive; rather, it is meant merely as an example of the types of conduct that this company does not tolerate. These actions include, but are not limited to:

Possessing, distributing or being under the influence of illicit controlled substances;

-Being under the influence of a controlled substance or alcohol at work, on company premises, or while engaged in company business;

Illegal or violent activity;

-Possessing unauthorized weapons on premises;

-Disregard for safety and security procedures

### **8.2 Procedures**

Disciplinary action is any one of a number of options used to correct unacceptable behavior or actions. Discipline may take the form of oral warnings, written warnings, probation, suspension, demotion, discharge, removal or some other disciplinary action, in no particular order. The course of action will be determined by the company at its sole discretion as it deems appropriate.

### **9.2 Workplace Security**

Employees must be alert and aware of any potential dangers to themselves or their coworkers. Take every precaution to ensure that your surroundings are safe and secure. Guard personal belongings and company property. The company is not responsible for personal property stolen in the workplace. Visitors should be escorted at all times. Report any suspicious activity to a supervisor immediately.





**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(N),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC  
OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted to Rolling Hills Community Development District  
(print name of the public entity)

by Mike Vallencourt II / Vice President  
(print individual's name and title)

for Vallencourt Construction Company Inc.  
(print name of entity submitting sworn statement)

whose business address is

449 Center Street

Green Cove Springs, FL 32043

and (if applicable) its Federal Employer Identification Number (FEIN) is 592469052

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement \_\_\_\_\_)

2. I understand that a “public entity crime” as defined in Paragraph 287.133(1)(g), *Florida Statutes*, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with any agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that “convicted” or “conviction” as defined in Paragraph 287.133(1)(b), *Florida Statutes*, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an “affiliate” as defined in Paragraph 287.133(1)(a), *Florida Statutes*, means:
- a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling



interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), *Florida Statutes*, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **(Indicate which statement applies.)**

- <sup>x</sup>   Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. **(Attach a copy of the final order.)**

IT SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR/VENDOR EXECUTING THIS PUBLIC ENTITY CRIME AFFIDAVIT TO VERIFY THAT NONE OF THE SUBCONTRACTORS/SUPPLIERS UTILIZED FOR THIS BID/QUOTE HAVE BEEN CONVICTED OF A PUBLIC ENTITY CRIME SUBSEQUENT TO JULY 1, 1989. IN THE EVENT IT IS LATER DISCOVERED THAT A SUBCONTRACTOR/SUPPLIER HAS BEEN CONVICTED OF A PUBLIC ENTITY CRIME, THE CONTRACTOR/VENDOR SHALL SUBSTITUTE THE SUBCONTRACTOR/ SUPPLIER WITH ANOTHER WHO HAS NOT RECEIVED A CONVICTION. ANY COST ASSOCIATED WITH THIS SUBSTITUTION SHALL BE THE SOLE RESPONSIBILITY OF THE CONTRACTOR/VENDOR.

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, *FLORIDA STATUTES*, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Dated this 15th day of November, 2021.

(Corporate Seal, if applicable)

Vallencourt Construction Company Inc.

(Name of Proposer)

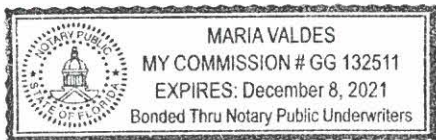


By: Mike Vallencourt II

Title: Vice President

STATE OF FLORIDA )  
COUNTY OF Clay )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 15th day of November, 2021, by Michael A. Vallencourt #



Maria Valdes  
Notary Public, State of Florida  
Name: Maria Valdes  
Personally Known ☒  
OR Produced Identification -  
Type of Identification -

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES**

1. This sworn statement is submitted to Rolling Hills Community Development District  
("District")

by Mike Vallencourt II / Vice President

(print individual's name and title)

for Vallencourt Construction Company Inc.

(print name of "**Proposer**" submitting sworn statement)

whose business address is

449 Center Street Green Cove Springs, FL 32043

2. I understand that, subject to limited exemptions, Section 287.135, *Florida Statutes*, provides that a company that at the time of bidding or submitting a proposal for a new contract or renewal of an existing contract is on the Scrutinized Companies that Boycott Israel List, the Scrutinized Companies with Activities in Sudan List, the Scrutinize Companies with Activities in the Iran Petroleum Energy Sector List, or is engaged in business operations in Cuba or Syria (together, "**Prohibited Criteria**"), is ineligible for, and may not bid on, submit a proposal for, or enter into or renew a contract with a local governmental entity for goods or services of \$1 million or more.
3. Based on information and belief, at the time the entity submitting this sworn statement submits its proposal to the District, neither the entity, nor any of its officers, directors, executives, partners, shareholders, members, or agents meets any of the Prohibited Criteria. If awarded the contract, the Proposer will immediately notify the District in writing if either the Proposer, or any of its officers, directors, executives, partners, shareholders, members, or agents, meets any of the Prohibited Criteria.

[This space intentionally left blank]

The foregoing SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES is dated this  
15th day of November, 2021.

(Corporate Seal, if applicable)

(Name of Proposer)

Vallencourt Construction Company Inc.

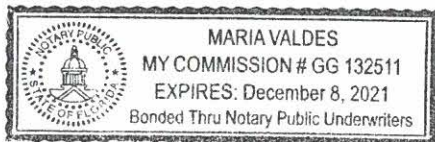
*[Signature]*

By: Mike Vallencourt II

Title: Vice President

STATE OF FLORIDA )  
COUNTY OF Clay )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online  
notarization, this 15th day of November, 2021, by *Michael A. Vallencourt #*



*Maria Valdes*  
Notary Public, State of Florida  
Name: *Maria Valdes*  
Personally Known ☒  
OR Produced Identification ☐  
Type of Identification *-*

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
AFFIDAVIT REGARDING PROPOSAL**

STATE OF Florida  
COUNTY OF Clay

Before me, the undersigned authority, appeared the affiant, Mike Vallencourt II, and having taken an oath, affiant, based on personal knowledge, deposes and states:

*Authorization*

1. I am over eighteen (18) years of age and competent to testify as to the matters contained herein. I serve in the capacity of Vice President for Vallencourt Construction Company Inc. (“**Proposer**”), and am authorized to make this Affidavit Regarding Proposals on behalf of Proposer. **Proof of such authorization is attached hereto.**

2. I assisted with the preparation of, and have reviewed, the Proposer’s proposal (“**Proposal**”) provided in response to the Rolling Hills Community Development District Request for Proposals for Phase 3B/3C Civil Site Construction Services. All of the information provided in the Proposal is full and complete, and truthful and accurate. I understand that inclusion of false, deceptive or fraudulent statements, or the failure to include full and complete answers, may constitute fraud, and, that, among other remedies, the District may consider such action on the part of the Proposer to constitute good cause for rejection of the Proposal.

*Receipt of Documents*

3. The Proposer acknowledges the receipt of the complete Project Manual as provided by the District and as described in the Project Manual’s Table of Contents. Additionally, the Proposer acknowledges receipt of the following addenda:

Addendum No. <u>1</u>	Dated <u>11/3/2021</u>
Addendum No. <u>2</u>	Dated <u>11/8/2021</u>
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____

### *Pricing & Non-Collusion*

4. The Proposer agrees through submission of the Proposal to honor all pricing information for one hundred and twenty (120) days from the due date of the Proposals. If awarded the contract on the basis of this Proposal, Proposer agrees to enter into and execute the contract in the form included in the Project Manual.

5. I do hereby certify that the Proposer has not, either directly or indirectly, participated in collusion or proposal rigging. The price(s) and amount(s) of this Proposal have been arrived at independently and without consultation, communication or agreement with any other Proposer or potential Proposer, or review of any other Proposal, or potential Proposal. Moreover, neither the price(s) nor the amount(s) of this Proposal, and neither the approximate price(s) nor approximate amount(s) of this Proposal has been disclosed to any other firm or person who is a Proposer or potential Proposal, and they will not be disclosed before Proposal opening.

6. No attempt has been made or will be made to induce any firm or persons to refrain from submitting a Proposal for this contract, or to submit a price(s) higher than the prices in this Proposal, or to submit any intentionally high or noncompetitive price(s) or other form of complementary Proposal.

7. The Proposal is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive Proposal.

8. Neither Proposer nor its affiliates, subsidiaries, officers, director, or employees are currently under investigation, by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to a public procurement process, on any public contract, except as follows:

N/A

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### *Agreements Regarding Records and Project Manual*

9. The Proposer authorizes and requests any person, firm or corporation to furnish any pertinent information requested by the Rolling Hills Community Development District, or its authorized agents, deemed necessary to verify the statements made in the Proposal, or regarding the ability, standing, integrity, quality of performance, efficiency, and general reputation of the Proposer.

10. By signing below, the Proposer acknowledges that (i) the Proposer has read, understood, and accepted the Project Manual; (ii) the Proposer has had an opportunity to consult with legal counsel regarding the Project Manual; (iii) the Proposer has agreed to the terms of the



Project Manual, including but not limited to the forms of contract; (iv) the Proposer has waived any right to challenge any matter relating to the Project Manual, including but not limited to any protest relating to the notice, the Proposal instructions, the proposal forms, the contract form, the scope of work, the evaluation criteria, the evaluation process established in the Project Manual, or any other issues or items relating to the Project Manual; (v) the Proposer certifies that he or she has carefully examined the project site, made his/her own measurements and calculations and prepared and checked the foregoing Proposal after the same was completed and has verified every item placed thereon; and (vi) REGARDLESS OF WHETHER A PROTEST OF ANY KIND IS FILED, AND IN ORDER TO AVOID AN IMMEDIATE DANGER TO THE PUBLIC HEALTH, SAFETY AND WELFARE OF THE COMMUNITY, AND/OR ADVERSE FINANCIAL CONSEQUENCES TO THE DISTRICT, THE PROPOSER AGREES THAT THE DISTRICT MAY IMMEDIATELY PROCEED WITH THE PROJECT PURSUANT TO A CONTRACT WITH THE PROPOSER SELECTED BY THE DISTRICT.

**UNDER PENALTIES OF PERJURY, I DECLARE THAT I HAVE READ THE FOREGOING AFFIDAVIT REGARDING PROPOSALS AND THAT THE FACTS STATED IN IT ARE TRUE AND CORRECT.**

Dated this 15th day of November, 2021.

(Corporate Seal, if applicable)

(Name of Proposer)

Vallencourt Construction Company Inc.

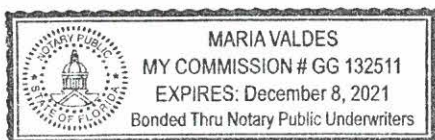


By: Mike Vallencourt II

Title: Vice President

STATE OF FLORIDA )  
COUNTY OF Clay )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 15th day of November, 2021, by Michael A. Vallencourt II



Maria Valdes

Notary Public, State of Florida

Name: Maria Valdes

Personally Known ☒

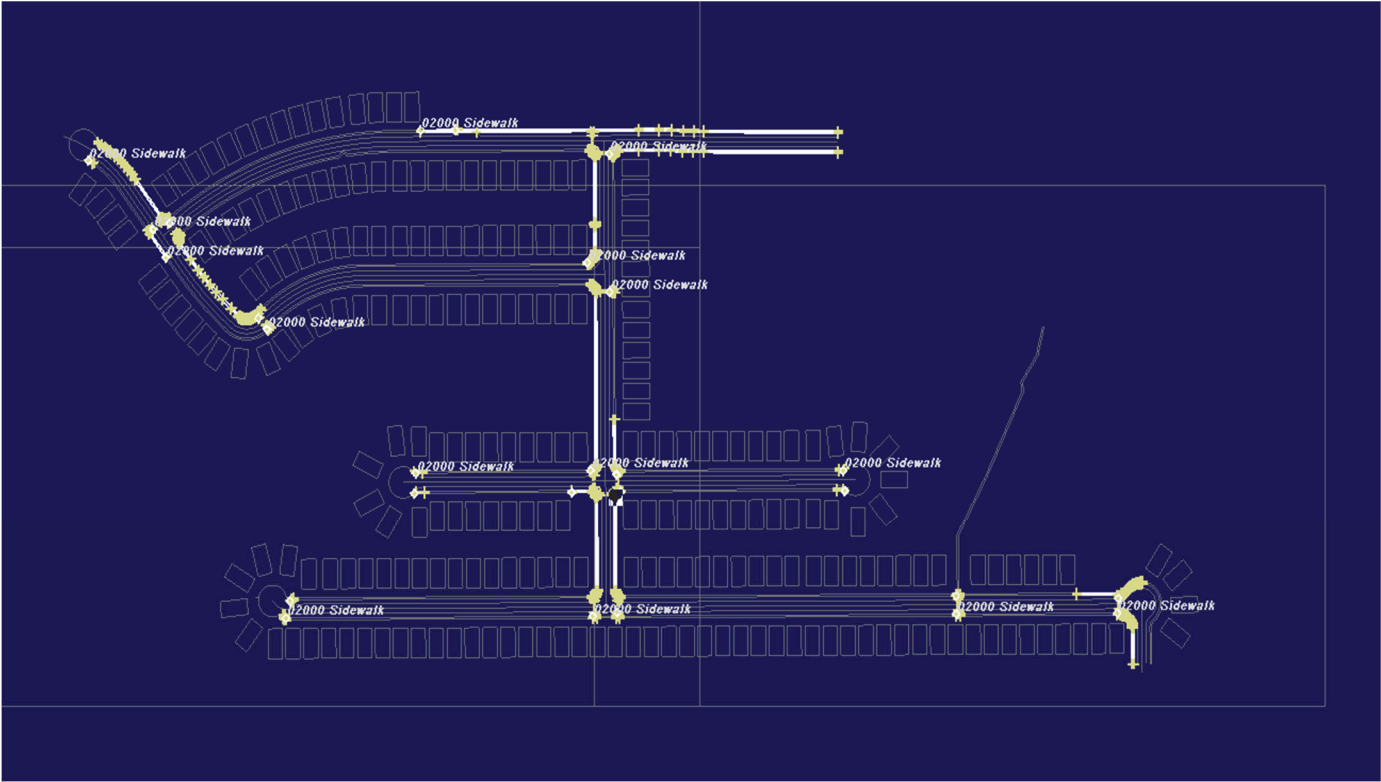
OR Produced Identification -

Type of Identification -

**EXHIBIT:** Attach Proof of Authorization to Sign



Shadow Crest SW Exhibit





## Project References

### Three Rivers

- Contact: Liam O'Reilly / GreenPointe / (904)662-9777 / LOReilly@greenpointellc.com
- Description: This is a roughly 180 acre projects that spans close to 400 lots. This project was under contract for 19.6 million dollars.

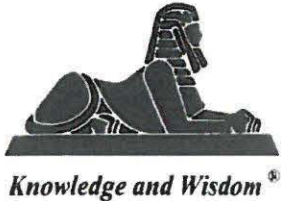
### Trailmark Phase 1

- Contact: Liam O'Reilly / GreenPointe / (904)662-9777 / LOReilly@greenpointellc.com
- Description: This is a 53 acre project that included 181 lots. This project was under contract for 6 million dollars.

### Trailmark Phase 6

- Contact: Liam O'Reilly / GreenPointe / (904)662-9777 / LOReilly@greenpointellc.com
- Description: This is a 40 acre project that included 64 lots. This project was under contract for 2.65 Million Dollars.





## CECIL W. POWELL & COMPANY

INSURANCE, INTERNATIONAL FINANCIAL PLANNING AND SURETY BONDS SINCE 1935  
219 N. NEWMAN STREET • P.O. DRAWER 41490, JACKSONVILLE, FLORIDA 32203-1490  
PHONE (904) 353-3181 • FAX (904) 353-5722 • [www.cwpowellins.com](http://www.cwpowellins.com)

December 14, 2020

RE: Vallencourt Construction Co. Inc.

To Whom It May Concern:

Cecil W. Powell & Company is the bonding agent for Vallencourt Construction Co. Inc.. Based on normal and standard underwriting criteria at the time of the request, Performance and Payment bonds will be provided on for projects up to \$100,000,000 single and \$400,000,000 in the aggregate with the provision that we and Travelers Casualty and Surety Company of America reserve the right to review final contract documents, bond forms, and obtain satisfactory evidence of funding prior to any final commitment to issue bonds, and do not assume liability to any third party, including yourselves, if we do not execute said bonds.

Travelers Casualty and Surety Company of America is an AM Best Rated A++XV Carrier and has a US Treasury listing.

Vallencourt Construction Co. Inc. is an excellent contractor and we hold them in the highest regard. We feel extremely confident in our contractor and encourage you to offer them an opportunity to execute any upcoming projects.

If you should have any questions, please do not hesitate to call.

Sincerely,

President

Enclosure

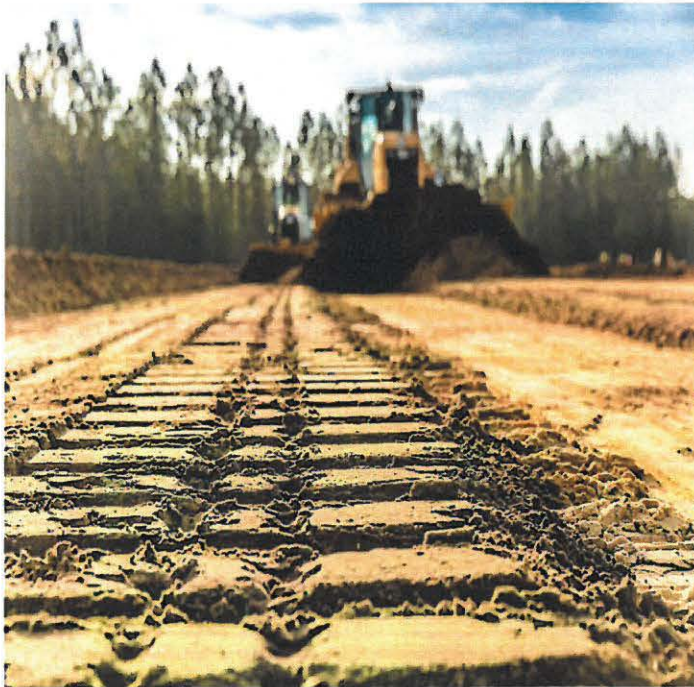




## PROJECT NARRATIVE

### Clearing & Site Grading

Clearing a construction site is the process of removing trees, bushes, and surface soil to prepare the land for a development project. While it might seem like clearing a site is a fairly straightforward job, it's important to ensure all vegetation and roots have been removed properly. What is remaining is the foundation for the entire project. This process must be completed and certified by a geotechnical engineer. The Vallencourt Construction team has the experience and training to prepare your construction site for a successful project from the first Tree to the final stump. We have also selected Woodland Environmental to assist with the clearing of the site to ensure schedules are met. Roberts is a trusted subcontractor of ours and has cleared many 100+ ac sites for us.



### Erosion Control and Overcoming Nature's Challenges

Each job site comes with its own unique characteristics and challenges. Planning and preparation is essential to a project's erosion control success. We have the personnel in place to navigate the complex and continually changing world of regulatory demands. We have dedicated supervision and crews whose only job is to implement and adhere to the SWPPP program established at the start of the project.

## Earthwork

Earthwork is more than just digging holes. There are many steps that must be taken before the first shovel of dirt is removed. Careful planning, dewatering and a strong understanding of the land allows us to be highly productive in moving dirt. Vallencourt Construction combines the best equipment and most advanced technology with experienced and well-trained crews. This site will be constructed using GPS technology. Vallencourt is the leader in our industry when it comes to GPS. This is the reason we will be able to excavate, haul and place the dirt by the most efficient means possible. Our team of surveyors ensures that final grading is administered with the highest levels of expertise.

Proper compaction of soils is key to a successful project. Soil supporting the structures and subsurface infrastructure built during the construction stages of the project must be placed in lifts and compacted. We have selected ECS (Geotechnical Engineer) to observe and test all construction activities from clearing to paving.





## Storm Drainage

Properly installed storm drains are key in keeping developed property safe and damage free, especially since we have seasons with heavy rain. Vallencourt's experienced team understands that getting the drainage in place to maintain site water is a crucial part of the process to ensure proper site drainage so that large rain events do not shut down the project. The project has a box culvert crossing and large diameter pipe that must be installed ASAP to ensure proper site drainage. As with any large pipes safety is all ways a concern. We will have on-site safety personnel onsite monitoring the installation to ensure every worker is working in a safe environment.



## Sewer, Water, & Reuse

Sewer installation is the key to making sure the schedule can be met. The sewer on this project will be challenging due to the depths of pipes. Proper dewatering and excavation is key to success. The Vallencourt team is ready to put our expertise and construction technology to work. Our crews understand the individual requirements of each municipality and are capable of performing work to the specifications they require.

## Road Construction

The final construction step is road building. We have some of the most experienced road builders in our industry employed at Vallencourt. Our crews are focused on providing a quality-built road to meet all the specifications set forth in the plans. We provide them with the best equipment and technology in the industry to ensure our road construction projects are executed with precision and skill.



## Project Closeout

The final construction step is maybe the most important, project closeout. We have become recognized as being the most efficient contractor at closing out large private development projects. The reason for this is the investment in our asbuilt team. We have a full time collection team along with 4 asbuilt drafters whos sole responsibility is to draft asbuilts as pipe is installed in the ground. The day the last shovel full of dirt is placed the asbuilts are being reviewed by the engineer and government agencies. The proper paperwork is assembled and turned into the engineer for processing. What separates us from the competition is our ability to closeout the project.



Marcus McNarnay, President  
Mike Vallencourt Sr., Chairman



Mike Vallencourt II, Vice President  
J. Daniel Vallencourt, Vice President  
Stan Bates P.E., Vice President

<b>To:</b>	Garden Street Communities Southest, LLC	<b>Contact:</b>	Joseph Schofield
<b>Address:</b>	Jacksonville, FL	<b>Phone:</b>	
		<b>Fax:</b>	
<b>Project Name:</b>	Shadow Crest	<b>Bid Number:</b>	
<b>Project Location:</b>	Clay County	<b>Bid Date:</b>	11/15/2021

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
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#### 01. Mobilization And General Conditions

100	General Conditions	1.00	LS	\$143,708.84	\$143,708.84
104.01	Construction Entrance	2.00	EACH	\$5,139.27	\$10,278.54
700	Maintenance of Traffic (Basic Signs)	1.00	LS	\$11,309.77	\$11,309.77

**Total Price for above 01. Mobilization And General Conditions Items:** **\$165,297.15**

#### 02. Clearing And Earthwork

900	Clearing	10.00	ACRE	\$6,778.61	\$67,786.10
904	Mowing/Fecon Clearing	55.00	ACRE	\$1,350.48	\$74,276.40
1104	Strip Topsoil	72,693.00	CY	\$5.80	\$421,619.40
1105	Bury in Pond	72,693.00	CY	\$2.06	\$149,747.58
1108	Site Cut	73,904.00	CY	\$6.18	\$456,726.72
1109	Place & Compact Fill	173,546.00	CY	\$3.09	\$536,257.14
1110	Earthwork Density Testing	1.00	LS	\$68,873.57	\$68,873.57
1112	Stockpile Excess Fill At Owners Discretion	51,465.00	CY	\$1.13	\$58,155.45
1115	Fine Grade Lots	196,417.00	SY	\$0.90	\$176,775.30
1118	Final Dressout	52,190.00	SY	\$0.89	\$46,449.10
1119	Dress Behind Electric Contractor	1.00	LS	\$8,951.10	\$8,951.10

**Total Price for above 02. Clearing And Earthwork Items:** **\$2,065,617.86**

#### 03. Pond Excavation

1001	Dewater for Pond	151,107.00	CY	\$0.77	\$116,352.39
1002	Pond Excavation	151,107.00	CY	\$7.53	\$1,137,835.71

**Total Price for above 03. Pond Excavation Items:** **\$1,254,188.10**

#### 04. Erosion And Sediment Control And Pollution Abatement

601	Silt Fence Type III (Regular)	15,580.00	LF	\$1.16	\$18,072.80
607	Tree Protection	800.00	LF	\$3.62	\$2,896.00
608	Inlet Protection	64.00	EACH	\$217.50	\$13,920.00

**Total Price for above 04. Erosion And Sediment Control And Pollution Abatement Items:** **\$34,888.80**

#### 05. Stormwater Pollution Prevention

300	NPDES Permit Compliance	18.00	MO	\$972.66	\$17,507.88
303	Maintain Silt Fence	15,580.00	LF	\$1.45	\$22,591.00
304	NPDES Reporting	18.00	MO	\$1,130.98	\$20,357.64

**Total Price for above 05. Stormwater Pollution Prevention Items:** **\$60,456.52**

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
<b>06. Demolition And Site Preparation</b>					
400	Surveying	1.00	LS	\$98,667.37	\$98,667.37
500	As Builts	1.00	LS	\$116,536.26	\$116,536.26
<b>Total Price for above 06. Demolition And Site Preparation Items:</b>					<b>\$215,203.63</b>
<b>07. Storm Drainage System</b>					
3003	Dewater Storm Drain	3,168.00	LF	\$23.37	\$74,036.16
3026	Curb Inlet 0-6' Deep	16.00	EACH	\$5,442.26	\$87,076.16
3027	Curb Inlet 6-8' Deep	2.00	EACH	\$8,700.91	\$17,401.82
3028	Curb Inlet 8-10' Deep	1.00	EACH	\$8,011.88	\$8,011.88
3040	Dbl. Curb Inlet 0-6' Deep	10.00	EACH	\$9,510.07	\$95,100.70
3041	Dbl. Curb Inlet 6-8' Deep	6.00	EACH	\$12,030.85	\$72,185.10
3042	Dbl. Curb Inlet 8-10' Deep	4.00	EACH	\$13,614.01	\$54,456.04
3055	Control Structure 6-8' Deep W/Skimmer And Oriface	1.00	EACH	\$10,272.11	\$10,272.11
3056	Control Structure 8-10' Deep W/Skimmer And Oriface	1.00	EACH	\$15,334.72	\$15,334.72
3061	Storm Manhole 0-6' Deep	2.00	EACH	\$4,005.17	\$8,010.34
3063	Storm Manhole 8-10' Deep	3.00	EACH	\$8,175.87	\$24,527.61
3068	Junction Box 0-6' Deep	2.00	EACH	\$3,867.08	\$7,734.16
3074	Yard Drains	5.00	EACH	\$2,107.89	\$10,539.45
3075	Storm Top Adjustments	66.00	EACH	\$590.30	\$38,959.80
3076	Storm Inverts	46.00	EACH	\$729.94	\$33,577.24
3084	15" Mitered End Section	2.00	EACH	\$1,159.20	\$2,318.40
3085	18" Mitered End Section	2.00	EACH	\$1,159.20	\$2,318.40
3086	24" Mitered End Section	1.00	EACH	\$1,885.49	\$1,885.49
3088	36" Mitered End Section	2.00	EACH	\$2,814.51	\$5,629.02
3089	42" Mitered End Section	2.00	EACH	\$5,836.47	\$11,672.94
3118	15" ADS 0-6' Deep	439.00	LF	\$82.99	\$36,432.61
3122	18" ADS 0-6' Deep	1,399.00	LF	\$95.80	\$134,024.20
3123	18" ADS 6-8' Deep	596.00	LF	\$96.70	\$57,633.20
3124	18" ADS 8-10' Deep	156.00	LF	\$90.41	\$14,103.96
3126	24" ADS 0-6' Deep	598.00	LF	\$131.64	\$78,720.72
3127	24" ADS 6-8' Deep	184.00	LF	\$136.72	\$25,156.48
3128	24" ADS 8-10' Deep	410.00	LF	\$124.01	\$50,844.10
3130	30" ADS 0-6' Deep	27.00	LF	\$200.92	\$5,424.84
3131	30" ADS 6-8' Deep	29.00	LF	\$194.70	\$5,646.30
3132	30" ADS 8-10' Deep	255.00	LF	\$177.58	\$45,282.90
3135	36" ADS 6-8' Deep	315.00	LF	\$187.17	\$58,958.55
3136	36" ADS 8-10' Deep	293.00	LF	\$200.12	\$58,635.16
3138	42" ADS 6-8' Deep	102.00	LF	\$256.45	\$26,157.90
3139	42" ADS 8-10' Deep	27.00	LF	\$296.23	\$7,998.21
3184	15" RCP 0-6' Deep	155.00	LF	\$95.52	\$14,805.60
3191	18" RCP 0-6' Deep	253.00	LF	\$85.71	\$21,684.63
3199	24" RCP 6-8' Deep	36.00	LF	\$124.77	\$4,491.72
3200	24" RCP 8-10' Deep	435.00	LF	\$124.30	\$54,070.50
3212	36" RCP 0-6' Deep	384.00	LF	\$191.87	\$73,678.08
3220	42" RCP 6-8' Deep	166.00	LF	\$257.56	\$42,754.96
3221	42" RCP 8-10' Deep	164.00	LF	\$273.65	\$44,878.60
3253	Concrete Overflow Spillway Pavement W/Fiberglass Post Skimmer And Oriface	1,285.00	SF	\$37.33	\$47,969.05
3258	Rip Rap	105.00	TON	\$274.37	\$28,808.85
3273	Precast Box Culvert (36"x36")	98.00	LF	\$1,217.82	\$119,346.36
3274	Precast Headwall For Box Culvert	2.00	EACH	\$20,069.71	\$40,139.42
3279	Punch Out Storm Drain	6,423.00	LF	\$2.29	\$14,708.67
3280	TV Storm Drain	6,423.00	LF	\$10.87	\$69,818.01

**Total Price for above 07. Storm Drainage System Items: \$1,763,221.12**

## 08. Roadway Underdrain System

3077	Underdrain Stubs from Inlets	1,560.00 LF	\$55.16	\$86,049.60
3263	Roadway Underdrain W/Cleanouts	15,015.00 LF	\$52.02	\$781,080.30

**Total Price for above 08. Roadway Underdrain System Items: \$867,129.90**

## 09. Water Distribution

7012	12" DR18 PVC Water Main	5,155.00 LF	\$133.82	\$689,842.10
7014	8" DR18 PVC Water Main	3,040.00 LF	\$67.52	\$205,260.80
7015	6" DR18 PVC Water Main	170.00 LF	\$51.90	\$8,823.00
7016	4" DR18 PVC Water Main	485.00 LF	\$24.67	\$11,964.95
7021	12" Joint Restraints	115.00 EACH	\$485.25	\$55,803.75
7023	8" Joint Restraints	41.00 EACH	\$285.46	\$11,703.86
7025	4" Joint Restraints	3.00 EACH	\$171.61	\$514.83
7082	12"x12" Cross	1.00 EACH	\$3,752.37	\$3,752.37
7089	12" Sleeve	2.00 EACH	\$1,516.49	\$3,032.98
7095	12" Gate Valve	11.00 EACH	\$5,397.07	\$59,367.77
7097	8" Gate Valve	6.00 EACH	\$2,872.86	\$17,237.16
7098	6" Gate Valve	17.00 EACH	\$1,944.11	\$33,049.87
7101	Sample Point	4.00 EACH	\$520.89	\$2,083.56
7102	Locate Wire Box	18.00 EACH	\$666.34	\$11,994.12
7104	Valve Box Installation	34.00 EACH	\$229.99	\$7,819.66
7105	Flushing Hydrant	4.00 EACH	\$2,585.88	\$10,343.52
7106	Fire Hydrant	17.00 EACH	\$5,522.04	\$93,874.68
7116	12 x 12" Tee	4.00 EACH	\$2,362.28	\$9,449.12
7119	12 x 6" Tee	10.00 EACH	\$1,600.72	\$16,007.20
7133	8 x 6" Tee	7.00 EACH	\$998.20	\$6,987.40
7157	12" 45 Bend	2.00 EACH	\$1,419.67	\$2,839.34
7159	8" 45 Bend	4.00 EACH	\$768.35	\$3,073.40
7161	4" 45 Bend	4.00 EACH	\$451.85	\$1,807.40
7167	4" 22.5 Bend	2.00 EACH	\$446.10	\$892.20
7169	12" 11.25 Bend	5.00 EACH	\$1,305.96	\$6,529.80
7171	8" 11.25 Bend	5.00 EACH	\$727.62	\$3,638.10
7181	12x8" Reducer	5.00 EACH	\$1,033.22	\$5,166.10
7188	8x4" Reducer	3.00 EACH	\$564.59	\$1,693.77
7192	12" Cap	1.00 EACH	\$777.83	\$777.83
7196	4" Cap	3.00 EACH	\$283.41	\$850.23
7216	12" Conflict	2.00 EACH	\$11,695.01	\$23,390.02
7218	8" Conflict	2.00 EACH	\$6,685.07	\$13,370.14
7220	4" Conflict	1.00 EACH	\$3,439.91	\$3,439.91
7238	1" Single Water Service	38.00 EACH	\$971.98	\$36,935.24
7240	1" Double Water Service	105.00 EACH	\$1,530.26	\$160,677.30
7246	Punch Out for Water Main	8,850.00 LF	\$2.55	\$22,567.50
7248	Flushing & BT's for Water Main	8,850.00 LF	\$1.15	\$10,177.50
7249	Locate Wire Test For Water Main	8,850.00 LF	\$0.67	\$5,929.50
7250	Pressure Test for Water Main	8,850.00 LF	\$2.55	\$22,567.50

**Total Price for above 09. Water Distribution Items: \$1,585,235.48**

## 10. Reuse Water System

9012	12" DR18 PVC Reuse Main	5,275.00 LF	\$133.82	\$705,900.50
9015	6" DR18 PVC Reuse Main	1,440.00 LF	\$47.30	\$68,112.00
9016	4" DR18 PVC Reuse Main	2,355.00 LF	\$27.59	\$64,974.45
9021	12" Joint Restraints	115.00 EACH	\$485.25	\$55,803.75

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
9024	6" Joint Restraints	13.00	EACH	\$216.79	\$2,818.27
9025	4" Joint Restraints	12.00	EACH	\$171.61	\$2,059.32
9082	12x12 Cross	1.00	EACH	\$3,752.37	\$3,752.37
9089	12" Sleeve	1.00	EACH	\$1,516.49	\$1,516.49
9095	12" Gate Valve	10.00	EACH	\$5,397.07	\$53,970.70
9098	6" Gate Valve	3.00	EACH	\$1,982.44	\$5,947.32
9099	4" Gate Valve	4.00	EACH	\$1,577.15	\$6,308.60
9100.1	Flushing Hydrant	5.00	EACH	\$2,594.80	\$12,974.00
9101	Locate Wire Box	18.00	EACH	\$941.70	\$16,950.60
9103	Valve Box Installation	17.00	EACH	\$464.65	\$7,899.05
9112	12 x 12" Tee	4.00	EACH	\$2,362.28	\$9,449.12
9153	12" 45 Bend	5.00	EACH	\$1,419.67	\$7,098.35
9157	4" 45 Bend	8.00	EACH	\$451.85	\$3,614.80
9159	12" 22.5 Bend	2.00	EACH	\$1,353.59	\$2,707.18
9163	4" 22.5 Bend	2.00	EACH	\$446.10	\$892.20
9168	6" 11.25 Bend	6.00	EACH	\$552.43	\$3,314.58
9178	12x6" Reducer	2.00	EACH	\$967.34	\$1,934.68
9179	12x4" Reducer	3.00	EACH	\$968.31	\$2,904.93
9188	12" Cap	2.00	EACH	\$777.83	\$1,555.66
9192	4" Cap	2.00	EACH	\$283.41	\$566.82
9212	12" Conflict	3.00	EACH	\$11,695.01	\$35,085.03
9215	6" Conflict	1.00	EACH	\$5,032.05	\$5,032.05
9216	4" Conflict	2.00	EACH	\$3,439.91	\$6,879.82
9234	1" Single Water Service	35.00	EACH	\$1,136.77	\$39,786.95
9236	1" Double Water Service	109.00	EACH	\$1,660.82	\$181,029.38
9239	Punch Out for Reuse Main	9,070.00	LF	\$2.29	\$20,770.30
9240	Flushing for Reuse Main	9,070.00	LF	\$1.15	\$10,430.50
9241	Locate Wire Test For Reuse Main	9,070.00	LF	\$0.67	\$6,076.90
9242	Pressure Test for Reuse Main	9,070.00	LF	\$2.55	\$23,128.50

**Total Price for above 10. Reuse Water System Items: \$1,371,245.17**

## 11. Wastewater Collection System

4003	Dewater Gravity Sewer	6,668.00	LF	\$24.16	\$161,098.88
4004	Drop Bowl Assmby	2.00	EACH	\$1,703.35	\$3,406.70
4014	Type A Manhole 0-6' Deep	8.00	EACH	\$4,273.84	\$34,190.72
4015	Type A Manhole 6-8' deep	8.00	EACH	\$5,435.71	\$43,485.68
4016	Type A Manhole 8-10' deep	2.00	EACH	\$6,511.73	\$13,023.46
4017	Type A Manhole 10-12' deep	5.00	EACH	\$8,008.10	\$40,040.50
4018	Type A Manhole 12-14' deep	3.00	EACH	\$9,978.52	\$29,935.56
4019	Type A Manhole 14-16' deep	2.00	EACH	\$12,266.93	\$24,533.86
4068	Manhole Top Out	28.00	EACH	\$373.73	\$10,464.44
4069	Pour Inverts	28.00	EACH	\$345.09	\$9,662.52
4111	8" SDR 26 Sewer Main 0-6' Deep	1,730.00	LF	\$58.10	\$100,513.00
4112	8" SDR 26 Sewer Main 6-8' Deep	2,150.00	LF	\$59.83	\$128,634.50
4113	8" SDR 26 Sewer Main 8-10' Deep	750.00	LF	\$64.02	\$48,015.00
4114	8" SDR 26 Sewer Main 10-12' Deep	2,531.00	LF	\$75.20	\$190,331.20
4115	8" SDR 26 Sewer Main 12-14' Deep	705.00	LF	\$82.65	\$58,268.25
4116	8" SDR 26 Sewer Main 14-16' Deep	532.00	LF	\$93.08	\$49,518.56
4144	Punch Out Sewer	8,398.00	LF	\$2.29	\$19,231.42
4145	Sewer Services	247.00	EACH	\$1,688.06	\$416,950.82
4146	TV Test Sewer Main (Laser Profile)	8,398.00	LF	\$11.60	\$97,416.80

**Total Price for above 11. Wastewater Collection System Items: \$1,478,721.87**

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
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## 12. Conduits For Clay Electric And Road Crossings

10001	4" Conduit For Road Crossings Only	1,165.00	LF	\$33.24	\$38,724.60
<b>Total Price for above 12. Conduits For Clay Electric And Road Crossings Items:</b>					<b>\$38,724.60</b>

## 13. Roadway Paving

1304	Subsoil Stabilization	29,450.00	SY	\$12.79	\$376,665.50
1403	8" Limerock	25,500.00	SY	\$22.54	\$574,770.00
1503	1" Asphalt Pavement Type S-1 (1st Lift)	25,500.00	SY	\$9.48	\$241,740.00
1503	1" Asphalt Pavement Type S-1 (2nd Lift)	25,500.00	SY	\$9.48	\$241,740.00
1517	Prime Limerock	25,500.00	SY	\$0.72	\$18,360.00
1518	Tack Coat	25,500.00	SY	\$0.72	\$18,360.00
1700	Striping & Signs	1.00	LS	\$13,702.22	\$13,702.22
<b>Total Price for above 13. Roadway Paving Items:</b>					<b>\$1,485,337.72</b>

## 14. Curb And Gutter

1804	18" Miami Curb & Gutter	17,455.00	LF	\$11.90	\$207,714.50
<b>Total Price for above 14. Curb And Gutter Items:</b>					<b>\$207,714.50</b>

## 15. Concrete Sidewalks

1302	Subgrade for Sidewalk	2,730.00	SY	\$4.28	\$11,684.40
1808	Turn Down for Sidewalk	60.00	LF	\$15.66	\$939.60
2000	Sidewalks	24,565.00	SF	\$5.50	\$135,107.50
2005	A.D.A. Handicap Ramps	34.00	EACH	\$289.99	\$9,859.66
2006	A.D.A. Mats	370.00	SF	\$43.50	\$16,095.00
<b>Total Price for above 15. Concrete Sidewalks Items:</b>					<b>\$173,686.16</b>

## 16. Soding

1201	Back of Lots Sod	7,271.00	SY	\$3.26	\$23,703.46
1201	Slope/Swale Sod	5,264.00	SY	\$3.26	\$17,160.64
1203	Pond Sod	24,720.00	SY	\$3.26	\$80,587.20
1205	Right of Way Sod	2,580.00	SY	\$3.26	\$8,410.80
<b>Total Price for above 16. Soding Items:</b>					<b>\$129,862.10</b>

## 17. Seeding And Mulching

1202	Site Seed and Mulch	12,762.00	SY	\$0.58	\$7,401.96
1206	Right of Way Seed and Mulch	34,162.00	SY	\$0.58	\$19,813.96
1207	Seed and Mulch Lots	189,147.00	SY	\$0.58	\$109,705.26
<b>Total Price for above 17. Seeding And Mulching Items:</b>					<b>\$136,921.18</b>

**Total Price for above Items: \$13,033,451.86**

## 1. Haul Road Maintenance

105	Maintain Haul Road	1.00	LS	\$29,204.25	\$29,204.25
904	Mowing/Fecon Clearing	6.50	ACRE	\$997.28	\$6,482.32
<b>Total Price for above Items:</b>					<b>\$35,686.57</b>

**Total Price for above 1. Haul Road Maintenance Items: \$35,686.57**

## 2. Bonds

201	Payment & Performance Bonds	1.00	LS	\$142,856.04	\$142,856.04
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**Total Price for above Items:** \$142,856.04

**Total Price for above 2. Bonds Items:** \$142,856.04

### 3. Purchase Excess Material

1111 Excess Fill Credit 51,465.00 CY (\$0.50) (\$25,732.50)

**Total Price for above Items:** (\$25,732.50)

**Total Price for above 3. Purchase Excess Material Items:** (\$25,732.50)

**Total Bid Price:** \$13,186,261.97

#### Notes:

- The above price excludes Landscaping & Irrigation
- The above price excludes Sunday Work
- The above price is based on the owner providing horizontal and vertical site control
- The above price is based on the plans titled Shadow Crest at Rolling Hills plotted on Nov. 1, 2021 at 1:39 PM

#### Payment Terms:

Payment due within 30 days of date of invoice, regardless of when payment is made by Owner.

#### ACCEPTED:

The above prices, specifications and conditions are satisfactory and hereby accepted.

**Buyer:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date of Acceptance:** \_\_\_\_\_

#### CONFIRMED:

**Vallencourt Construction Company, Inc.**

**Authorized Signature:** \_\_\_\_\_

**Estimator:** Harley Moreland  
(904) 291-9330 harleym@vallencourt.com

# SCHEDULE OF VALUES

## Rolling Hills CDD Phase 3B & 3C

	<i>Bid Item</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Mobilization and General Conditions			\$165,297.15
2	Clearing and Earthwork			\$2,065,617.86
3	Pond Excavation			\$1,254,188.10
4	Erosion and Sediment Control and Pollution Abatement			\$34,888.80
5	Stormwater Pollution Prevention			\$60,456.52
6	Demolition and Site Preparation			\$215,203.63
7	Drainage System			\$1,763,221.12
8	Roadway Underdrain System			\$867,129.90
9	Water Distribution			\$1,585,235.48
10	Reclaim/Reuse Water System			\$1,371,245.17
11	Wastewater Collection System			\$1,478,721.87
12	Conduits for Clay Electric and Road Crossings			\$38,724.60
13	Roadway Paving			\$1,485,337.72
14	Curb and Gutter			\$207,714.50
15	Concrete Sidewalks			\$173,686.16
16	Soding			\$129,862.10
17	Seeding and/or Mulching Bid			\$136,921.18
19			\$ -	\$ -
20			\$ -	\$ -
	<b>TOTAL BID</b>		<b>\$13,033,451.86</b>	

	<i>Bid Alternates Items</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Maintenance of Construction Haul Road Bid			\$35,686.57
2	Purchase Excess Fill	CY	-\$0.50	-\$25,732.50
3	Street Trees			N/A
4	Bonds			\$142,856.04
5			\$ -	\$ -
	<b>Total Alternate</b>		<b>\$152,810.11</b>	
	<b>Combined Bid + Alternate =</b>		<b>\$13,186,261.97</b>	



ID	Task Mode	Task Name	Duration	Start	Finish	<div> <div>Qtr 3, 2021</div> <div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 4, 2021</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 1, 2022</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 2, 2022</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 3, 2022</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 4, 2022</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 1, 2023</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 2, 2023</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 3, 2023</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> <div>Qtr 4, 2023</div> <div> <div>Jan</div> <div>Feb</div> <div>Mar</div> <div>Apr</div> <div>May</div> <div>Jun</div> <div>Jul</div> <div>Aug</div> <div>Sep</div> <div>Oct</div> <div>Nov</div> <div>Dec</div> </div> </div>
1		<b>Shadow Crest at Rolling Hills</b>	<b>458.25 days</b>	<b>Wed 12/15/21</b>	<b>Thu 9/7/23</b>	<div> <div>Shadow Crest at Rolling Hills</div> <div>Approved Plans</div> <div>Request Shop Drawings</div> <div>EOR Submittal Approval</div> <div>County Approval</div> <div>Material Production/Delivery</div> <div>County Precon</div> <div>Mobilization</div> <div>Survey and Layout</div> <div>Silt Fence</div> <div>Clear and Grub</div> <div>Earthwork</div> <div>Storm Drain</div> <div>Sanitary Sewer</div> <div>Water Main</div> <div>Reuse Main</div> <div>Subsoil Stabilization</div> <div>Concrete Curb</div> <div>Road Base</div> <div>Sidewalks</div> <div>Raise Sewer MH</div> <div>Pressure Test/ BTs</div> <div>Asphalt Pavement</div> <div>Stripes and Signs</div> <div>As-Built &amp; Closeouts</div> </div>
2		Approved Plans	1 day	Wed 12/15/21	Wed 12/15/21	
3		<b>Shop Drawings</b>	<b>142 days</b>	<b>Thu 12/16/21</b>	<b>Wed 6/29/22</b>	
4		Request Shop Drawings	15 days	Thu 12/16/21	Thu 1/13/22	
5		EOR Submittal Approval	7 days	Fri 1/14/22	Mon 1/24/22	
6		County Approval	30 days	Tue 1/25/22	Mon 3/7/22	
7		Material Production/Delivery	90 days	Tue 3/8/22	Wed 6/29/22	
8		County Precon	5 days	Tue 3/8/22	Mon 3/14/22	
9		Mobilization	10 days	Fri 1/14/22	Thu 1/27/22	
10		Survey and Layout	15 days	Fri 1/28/22	Thu 2/17/22	
11		Silt Fence	10 days	Fri 2/18/22	Thu 3/3/22	
12		Clear and Grub	30 days	Fri 2/25/22	Thu 4/7/22	
13		Earthwork	120 days	Fri 2/25/22	Tue 7/26/22	
14		Storm Drain	65 days	Mon 4/18/22	Mon 7/4/22	
15		Sanitary Sewer	80 days	Tue 7/5/22	Thu 10/6/22	
16		Water Main	45 days	Fri 10/7/22	Mon 12/12/22	
17		Reuse Main	45 days	Tue 12/13/22	Tue 2/21/23	
18		Subsoil Stabilization	45 days	Tue 1/31/23	Tue 4/4/23	
19		Concrete Curb	15 days	Tue 4/4/23	Tue 4/25/23	
20		Road Base	50 days	Thu 4/20/23	Thu 6/29/23	
21		Sidewalks	10 days	Mon 6/5/23	Mon 6/19/23	
22		Raise Sewer MH	10 days	Thu 6/29/23	Thu 7/13/23	
23		Pressure Test/ BTs	15 days	Thu 7/13/23	Thu 8/3/23	
24		Asphalt Pavement	10 days	Thu 8/3/23	Thu 8/17/23	
25		Stripes and Signs	5 days	Thu 8/17/23	Thu 8/24/23	
26		As-Built & Closeouts	40 days	Thu 7/13/23	Thu 9/7/23	

Project: Shadow Crest Schedule Date: Mon 11/15/21	<div> <div>Task</div> <div>Split</div> <div>Milestone</div> <div>Summary</div> </div>	<div> <div>Project Summary</div> <div>Inactive Task</div> <div>Inactive Milestone</div> <div>Inactive Summary</div> </div>	<div> <div>Manual Task</div> <div>Duration-only</div> <div>Manual Summary Rollup</div> <div>Manual Summary</div> </div>	<div> <div>Start-only</div> <div>Finish-only</div> <div>External Tasks</div> <div>External Milestone</div> </div>	<div> <div>Deadline</div> <div>Progress</div> <div>Manual Progress</div> </div>
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# SCHEDULE OF VALUES

## Rolling Hills CDD Phase 3B & 3C

	<i>Bid Item</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Mobilization and General Conditions	1 ls	\$ 58,601.34	\$ 58,601.34
2	Clearing and Earthwork	71 ac	\$ 18,284.57	\$1,298,204.47
3	Pond Excavation	111,421 cy	\$ 4.23	\$ 471,310.83
4	Erosion and Sediment Control and Pollution Abatement	1 ls	\$ 66,800.00	\$ 66,800.00
5	Stormwater Pollution Prevention	1 ls	\$ 28,455.15	\$ 28,455.15
6	Demolition and Site Preparation	1 ls	\$ 53,817.88	\$ 53,817.88
7	Drainage System	6,340 lf	\$ 227.19	\$1,440,384.60
8	Roadway Underdrain System	13,562 lf	\$ 40.84	\$ 553,872.08
9	Water Distribution	8,676 lf	\$ 149.01	\$1,292,810.76
10	Reclaim/Reuse Water System	9,066 lf	\$ 122.32	\$1,108,953.12
11	Wastewater Collection System	8,397 lf	\$ 140.19	\$1,177,175.43
12	Conduits for Clay Electric and Road Crossings	1,124 lf	\$ 23.18	\$ 26,054.32
13	Roadway Paving	25,498 sy	\$ 54.20	\$1,381,991.60
14	Curb and Gutter	17,453 lf	\$ 12.18	\$ 212,577.54
15	Concrete Sidewalks	1,638 sy	\$ 59.94	\$ 98,181.72
16	Soding	30,092 sy	\$ 3.36	\$ 101,109.12
17	Seeding and/or Mulching Bid	244,129 sy	\$ 0.50	\$ 122,064.50
19			\$ -	\$ -
20			\$ -	\$ -

	<b>TOTAL BID</b>	<b>\$</b>	<b>9,492,364.46</b>
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	<i>Bid Alternates Items</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1	Maintenance of Construction Haul Road Bid	31,112 sy	\$ 8.13	\$ 252,940.56
2	Value Engineering/Project Cost Savings Measures Proposed	1 ls	\$ (550,428.26)	\$ (550,428.26)
3	Street Trees		\$ -	No Bid
4	Bonds	1 ls	\$ 140,506.80	\$ 140,506.80
5			\$ -	\$ -

	<b>Total Alternate</b>	<b>\$</b>	<b>(156,980.90)</b>
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	<b>Combined Bid + Alternate =</b>	<b>\$</b>	<b>9,335,383.56</b>
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# Shadow Crest at Rolling Hills

## Schedule of Values

Date: Friday, November 12, 2021					
Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>1,000</b>	<b>Mobilization and General Conditions</b>				
1,010	Mobilization	1	ls	\$26,722.80	<b>\$26,722.80</b>
1,020	CCUA As-Built Review	1	ls	\$6,817.50	<b>\$6,817.50</b>
1,030	Construction Signs	1	ls	\$3,438.24	<b>\$3,438.24</b>
1,040	Punch Out & Clean Up	1	ls	\$19,522.80	<b>\$19,522.80</b>
1,050	Testing Closeout Package	1	ls	\$2,100.00	<b>\$2,100.00</b>
<b>1,999</b>	<b>Mobilization and General Conditions Subtotal</b>				<b>\$58,601.34</b>
<b>2,000</b>	<b>Clearing and Earthwork</b>				
2,010	Layout Site Grading	1	ls	\$10,806.06	<b>\$10,806.06</b>
2,020	Layout Lot Grading	1	ls	\$14,040.52	<b>\$14,040.52</b>
2,030	Compaction Testing Lots & Building Pads	1	ls	\$12,188.40	<b>\$12,188.40</b>
2,040	Strip & Bury On-Site	50,317	cy	\$4.23	<b>\$212,840.91</b>
2,050	Strip & Bury On-Site Lots	40,528	cy	\$4.14	<b>\$167,785.92</b>
2,060	Grade V-Bottom Swale along South Property Line	2,481	lf	\$3.40	<b>\$8,435.40</b>
2,070	Rough Grade Site	275,254	sy	\$0.39	<b>\$107,349.06</b>
2,080	Balance Site	65,788	cy	\$2.77	<b>\$182,232.76</b>
2,090	Stock Pile On Site	92,846	cy	\$1.31	<b>\$121,628.26</b>
2,100	Spread & Compact Site	84,363	cy	\$1.32	<b>\$111,359.16</b>
2,110	Machine Dress Site	162,112	sy	\$0.95	<b>\$154,006.40</b>
2,120	As-Builts Lots	1	ls	\$21,407.02	<b>\$21,407.02</b>
2,130	Clear, Grub and Burn Site	20	ac	\$6,028.73	<b>\$120,574.60</b>
2,140	Mow Site	51	ac	\$1,050.00	<b>\$53,550.00</b>
<b>2,999</b>	<b>Clearing and Earthwork Subtotal</b>				<b>\$1,298,204.47</b>
<b>3,000</b>	<b>Pond Excavation</b>				
3,010	Layout Pond	1	ls	\$6,567.34	<b>\$6,567.34</b>
3,020	Dewatering	1	ls	\$101,485.77	<b>\$101,485.77</b>
3,030	Pond Excavation	111,421	cy	\$3.10	<b>\$345,405.10</b>
3,040	Machine Dress Pond Slopes	21,801	sy	\$0.52	<b>\$11,336.52</b>
3,050	As-Builts Ponds	1	ls	\$6,516.10	<b>\$6,516.10</b>
<b>3,999</b>	<b>Pond Excavation Subtotal</b>				<b>\$471,310.83</b>

Date: Friday, November 12, 2021					
Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>4,000</b>	<b>Erosion and Sediment Control and Pollution Abatement</b>				
4,010	Layout Boundary	<b>1</b>	ls	\$13,814.06	<b>\$13,814.06</b>
4,020	Silt fence	<b>12,200</b>	lf	\$1.40	<b>\$17,080.00</b>
4,030	Silt fence Second ROW	<b>2,100</b>	lf	\$1.40	<b>\$2,940.00</b>
4,040	Inlet Barriers	<b>42</b>	ea	\$91.00	<b>\$3,822.00</b>
4,050	Tree Protection (#4 Rebar)	<b>500</b>	lf	\$5.11	<b>\$2,555.00</b>
4,060	Erosion Control Devices (BMP's)	<b>1</b>	ls	\$17,602.50	<b>\$17,602.50</b>
4,070	Rock Construction Entrance	<b>2</b>	ea	\$4,493.22	<b>\$8,986.44</b>
<b>4,999</b>	<b>Erosion and Sediment Control and Pollution Abatement Subtotal</b>				<b>\$66,800.00</b>
<b>5,000</b>	<b>Stormwater Pollution Prevention Plan</b>				
5,010	Notice of Intent (NOI)	<b>1</b>	ls	\$1,011.25	<b>\$1,011.25</b>
5,020	Storm Water Pollution Prevention Plan (SWPPP)	<b>1</b>	ls	\$27,443.90	<b>\$27,443.90</b>
<b>5,999</b>	<b>Stormwater Pollution Prevention Plan Subtotal</b>				<b>\$28,455.15</b>
<b>6,000</b>	<b>Demolition and Site Preparation</b>				
6,010	Site Preparation	<b>1</b>	ls	\$40,587.88	<b>\$40,587.88</b>
6,020	Survey Calc & Setup	<b>1</b>	ls	\$13,230.00	<b>\$13,230.00</b>
<b>6,999</b>	<b>Demolition and Site Preparation Subtotal</b>				<b>\$53,817.88</b>



Date: <b>Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>7,000</b>	<b>Drainage System</b>				
7,010	Layout Drainage	<b>1</b>	ls	\$10,230.40	<b>\$10,230.40</b>
7,020	Compaction Testing Storm Drain	<b>1</b>	ls	\$8,601.60	<b>\$8,601.60</b>
7,030	Dewatering	<b>1</b>	ls	\$38,736.82	<b>\$38,736.82</b>
7,040	Trench Safety	<b>1</b>	ls	\$3,793.44	<b>\$3,793.44</b>
7,050	42" RCP	<b>330</b>	lf	\$181.55	<b>\$59,911.50</b>
7,060	36" RCP	<b>384</b>	lf	\$142.08	<b>\$54,558.72</b>
7,070	24" RCP	<b>471</b>	lf	\$81.53	<b>\$38,400.63</b>
7,080	18" RCP	<b>253</b>	lf	\$58.20	<b>\$14,724.60</b>
7,090	15" RCP	<b>49</b>	lf	\$53.07	<b>\$2,600.43</b>
7,100	42" HP	<b>129</b>	lf	\$175.37	<b>\$22,622.73</b>
7,110	36" HP	<b>608</b>	lf	\$132.84	<b>\$80,766.72</b>
7,120	30" HP	<b>461</b>	lf	\$118.82	<b>\$54,776.02</b>
7,130	24" HP	<b>932</b>	lf	\$83.25	<b>\$77,589.00</b>
7,140	18" HP	<b>2,284</b>	lf	\$60.87	<b>\$139,027.08</b>
7,150	15" HP	<b>439</b>	lf	\$52.45	<b>\$23,025.55</b>
7,160	Double Curb inlet	<b>20</b>	ea	\$11,448.47	<b>\$228,969.40</b>
7,170	Single Curb Inlet	<b>17</b>	ea	\$7,138.28	<b>\$121,350.76</b>
7,180	J-1 Manhole	<b>6</b>	ea	\$4,208.44	<b>\$25,250.64</b>
7,190	Yard Drain Inlet	<b>5</b>	ea	\$2,169.30	<b>\$10,846.50</b>
7,200	Control Structure Inlets	<b>2</b>	ea	\$5,617.68	<b>\$11,235.36</b>
7,210	Control Structures Spillway	<b>2</b>	ea	\$26,676.88	<b>\$53,353.76</b>
7,220	42" MES P I P	<b>2</b>	ea	\$6,005.59	<b>\$12,011.18</b>
7,230	36" MES Precast	<b>2</b>	ea	\$2,261.36	<b>\$4,522.72</b>
7,240	24" MES Precast	<b>1</b>	ea	\$1,403.08	<b>\$1,403.08</b>
7,250	18" MES Precast	<b>2</b>	ea	\$957.00	<b>\$1,914.00</b>
7,260	15" MES Precast	<b>1</b>	ea	\$957.00	<b>\$957.00</b>
7,270	Rip Rap	<b>1,612</b>	sf	\$19.57	<b>\$31,546.84</b>
7,280	Top Adjustments, Brick & Seal and Inverts	<b>56</b>	ea	\$2,154.88	<b>\$120,673.28</b>
7,290	Televise Drainage	<b>6,340</b>	lf	\$10.23	<b>\$64,858.20</b>
7,300	As-Builts	<b>1</b>	ls	\$10,461.00	<b>\$10,461.00</b>
7,310	3' x 3' box culvert	<b>98</b>	lf	\$824.12	<b>\$80,763.76</b>
7,310	3' x 3' box culvert end walls	<b>2</b>	ea	\$15,450.94	<b>\$30,901.88</b>
<b>7,999</b>	<b>Drainage System Subtotal</b>				<b>\$1,440,384.60</b>

		<b>Date: Friday, November 12, 2021</b>			
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>8,000</b>	<b>Roadway Underdrain System</b>				
8,010	6" Under drain	<b>13,562</b>	If	\$40.84	<b>\$553,872.08</b>
<b>8,999</b>	<b>Roadway Underdrain System Subtotal</b>				<b>\$553,872.08</b>

Date: <b>Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>9,000</b>	<b>Water Distribution</b>				
9,010	Layout Water	<b>1</b>	ls	\$15,873.77	<b>\$15,873.77</b>
9,020	Compaction Testing Water	<b>1</b>	ls	\$5,196.80	<b>\$5,196.80</b>
9,030	Connect to Existing WM	<b>2</b>	ea	\$3,222.31	<b>\$6,444.62</b>
9,040	12" Gate Valve	<b>11</b>	ea	\$7,620.83	<b>\$83,829.13</b>
9,050	8" Gate Valve	<b>6</b>	ea	\$3,386.84	<b>\$20,321.04</b>
9,060	12" PVC & Fittings	<b>5,147</b>	lf	\$100.40	<b>\$516,758.80</b>
9,070	8" PVC & Fittings	<b>3,042</b>	lf	\$55.04	<b>\$167,431.68</b>
9,080	4" PVC & Fittings	<b>487</b>	lf	\$34.50	<b>\$16,801.50</b>
9,090	12" Type B Crossing	<b>4</b>	ea	\$7,076.48	<b>\$28,305.92</b>
9,100	8" Type B Crossing	<b>2</b>	ea	\$3,498.08	<b>\$6,996.16</b>
9,110	4" Type B Crossing	<b>1</b>	ea	\$1,848.44	<b>\$1,848.44</b>
9,120	Fire Hydrant	<b>17</b>	ea	\$7,719.24	<b>\$131,227.08</b>
9,130	2" Flushing Hydrant	<b>4</b>	ea	\$2,256.33	<b>\$9,025.32</b>
9,140	CCUA Water Services Double	<b>105</b>	ea	\$1,403.29	<b>\$147,345.45</b>
9,150	CCUA Water Services Single	<b>37</b>	ea	\$785.89	<b>\$29,077.93</b>
9,160	Install CCUA Single Water Meter Box	<b>247</b>	ea	\$216.92	<b>\$53,579.24</b>
9,170	Cleaning, Bac-t, Wire and Pressure Test Water	<b>8,676</b>	lf	\$3.96	<b>\$34,356.96</b>
9,180	As-Builts	<b>1</b>	ls	\$18,390.92	<b>\$18,390.92</b>
<b>9,999</b>	<b>Water Distribution Subtotal</b>				<b>\$1,292,810.76</b>
<b>10,000</b>	<b>Reclaim/Reuse Water System</b>				
10,010	Layout Reuse	<b>1</b>	ls	\$16,512.78	<b>\$16,512.78</b>
10,020	Compaction Testing Reuse	<b>1</b>	ls	\$5,465.60	<b>\$5,465.60</b>
10,030	Connect to Existing RM	<b>1</b>	ea	\$3,525.58	<b>\$3,525.58</b>
10,040	12" Gate Valve	<b>11</b>	ea	\$7,918.53	<b>\$87,103.83</b>
10,050	6" Gate Valve	<b>3</b>	ea	\$2,193.34	<b>\$6,580.02</b>
10,060	4" Gate Valve	<b>4</b>	ea	\$1,899.17	<b>\$7,596.68</b>
10,070	12" PVC & Fittings	<b>5,262</b>	lf	\$99.84	<b>\$525,358.08</b>
10,080	6" PVC & Fittings	<b>1,441</b>	lf	\$38.76	<b>\$55,853.16</b>
10,090	4" PVC & Fittings	<b>2,363</b>	lf	\$26.43	<b>\$62,454.09</b>
10,100	12" Type B Crossing	<b>3</b>	ea	\$7,076.48	<b>\$21,229.44</b>
10,110	6" Type B Crossing	<b>1</b>	ea	\$2,446.11	<b>\$2,446.11</b>
10,120	4" Type B Crossing	<b>2</b>	ea	\$1,848.44	<b>\$3,696.88</b>
10,130	2" Flushing Hydrant	<b>5</b>	ea	\$2,263.24	<b>\$11,316.20</b>



<b>Date: Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
10,140	CCUA Irrigation Services Double	<b>111</b>	ea	\$1,504.69	<b>\$167,020.59</b>
10,150	CCUA Irrigation Services Single	<b>29</b>	ea	\$929.42	<b>\$26,953.18</b>
10,160	Install CCUA Irrigation Single Meter Box	<b>251</b>	ea	\$216.92	<b>\$54,446.92</b>
10,170	Cleaning, Wire and Pressure Test Reuse	<b>9,066</b>	lf	\$3.91	<b>\$35,448.06</b>
10,180	As-Builts	<b>1</b>	ls	\$15,945.92	<b>\$15,945.92</b>
<b>10,999</b>	<b>Reclaim/Reuse Water System Subtotal</b>				<b>\$1,108,953.12</b>

Date: <b>Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>11,000</b>	<b>Wastewater Collection System</b>				
11,010	Layout Sewer	<b>1</b>	ls	\$19,131.81	<b>\$19,131.81</b>
11,020	Compaction Testing Sewer	<b>1</b>	ls	\$9,856.00	<b>\$9,856.00</b>
11,030	Dewatering	<b>1</b>	ls	\$85,639.52	<b>\$85,639.52</b>
11,040	Connect to existing Stub	<b>1</b>	ea	\$4,571.45	<b>\$4,571.45</b>
11,050	Trench Safety	<b>1</b>	ls	\$10,115.84	<b>\$10,115.84</b>
11,060	10" DR 26 PVC	<b>134</b>	lf	\$65.07	<b>\$8,719.38</b>
11,070	8" DR 26 PVC	<b>8,263</b>	lf	\$55.26	<b>\$456,613.38</b>
11,080	A Manhole	<b>28</b>	ea	\$4,629.86	<b>\$129,636.08</b>
11,090	Sewer Services	<b>247</b>	ea	\$1,501.82	<b>\$370,949.54</b>
11,100	Manhole Top Adjustments, Boots & Inverts	<b>28</b>	ea	\$1,207.38	<b>\$33,806.64</b>
11,110	Televise Sewer Main	<b>8,397</b>	lf	\$4.25	<b>\$35,687.25</b>
11,120	As-Builts	<b>1</b>	ls	\$12,448.54	<b>\$12,448.54</b>
<b>11,999</b>	<b>Wastewater Collection System Subtotal</b>				<b>\$1,177,175.43</b>
<b>12,000</b>	<b>Conduits for Clay Electric and Road Crossings</b>				
12,010	4" Sch 40 PVC Sleeve	<b>1,124</b>	lf	\$23.18	<b>\$26,054.32</b>
<b>12,999</b>	<b>Conduits for Clay Electric and Road Crossings Subtotal</b>				<b>\$26,054.32</b>
<b>13,000</b>	<b>Roadway Paving</b>				
13,010	Layout Roadway	<b>1</b>	ls	\$21,879.21	<b>\$21,879.21</b>
13,020	Roadway Testing	<b>1</b>	ls	\$17,166.80	<b>\$17,166.80</b>
13,030	Fine Grade Site	<b>113,142</b>	sy	\$0.79	<b>\$89,382.18</b>
13,040	12" LBR 40 Sub Grade	<b>29,384</b>	sy	\$10.74	<b>\$315,584.16</b>
13,050	8" Lime Rock Base	<b>11,220</b>	tn	\$40.85	<b>\$458,337.00</b>
13,060	1.5" 12.5 (First Lift)	<b>25,498</b>	sy	\$8.82	<b>\$224,892.36</b>
13,070	Pavement Markings & Street Signs	<b>1</b>	ls	\$10,515.57	<b>\$10,515.57</b>
13,080	1" 9.5 (Final Lift)	<b>25,498</b>	sy	\$9.13	<b>\$232,796.74</b>
13,070	Temporary & Thermo Striping (Top Lift)	<b>1</b>	ls	\$1,804.45	<b>\$1,804.45</b>
13,100	As-Builts	<b>1</b>	ls	\$9,633.13	<b>\$9,633.13</b>
<b>13,999</b>	<b>Roadway Paving Subtotal</b>				<b>\$1,381,991.60</b>
<b>14,000</b>	<b>Curb and Gutter</b>				
14,010	18" Miami Curb	<b>17,453</b>	lf	\$12.18	<b>\$212,577.54</b>
<b>14,999</b>	<b>Curb and Gutter Subtotal</b>				<b>\$212,577.54</b>

<b>Date: Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>15,000</b>	<b>Concrete Sidewalks</b>				
15,010	Sidewalk Regular	<b>1,604</b>	sy	\$47.46	<b>\$76,125.84</b>
15,020	Sidewalk Turn Down	<b>34</b>	sy	\$56.12	<b>\$1,908.08</b>
15,030	ADA Mats	<b>34</b>	ea	\$495.10	<b>\$16,833.40</b>
15,040	As-Builts Sidewalk	<b>1</b>	ls	\$3,314.40	<b>\$3,314.40</b>
<b>15,999</b>	<b>Concrete Sidewalks Subtotal</b>				<b>\$98,181.72</b>

<b>Date: Friday, November 12, 2021</b>					
<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>16,000</b>	<b>Soding</b>				
16,010	Sod Pond	<b>21,801</b>	sy	\$3.36	<b>\$73,251.36</b>
16,020	Sod Behind Curb 21" Strip	<b>3,556</b>	sy	\$3.36	<b>\$11,948.16</b>
16,030	Sod Swale	<b>4,735</b>	sy	\$3.36	<b>\$15,909.60</b>
<b>16,999</b>	<b>Soding Subtotal</b>				<b>\$101,109.12</b>
<b>17,000</b>	<b>Seed and/or Mulching Bid</b>				
17,010	Seed & Mulch Disturbed	<b>244,129</b>	sy	\$0.50	<b>\$122,064.50</b>
<b>17,999</b>	<b>Seed and/or Mulching Bid Subtotal</b>				<b>\$122,064.50</b>
<b>Shadow Crest at Rolling Hills Bid Total</b>					<b>\$9,492,364.46</b>



Date: Friday, November 12, 2021					
Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>Alternate Bid Items</b>					
<b>51,000</b>	<b>Maintenance of Construction Haul Road Bid</b>				
51,010	Stabalized Haul Road	<b>31,112</b>	sy	\$8.13	<b>\$252,940.56</b>
<b>51,999</b>	<b>Maintenance of Construction Haul Road Bid Subtotal</b>				<b>\$252,940.56</b>
<b>52,000</b>	<b>Value Engineering/Project Cost Savings Measures Proposed</b>				
52,010	Deduction for not having to Stockpile Material On-Site	<b>92,846</b>	cy	\$1.31	<b>-\$121,628.26</b>
52,020	Deduction for Selling and Exporting Excess Material Based on Plan Grades (actual deduction based on load count)	<b>7,250</b>	ld	\$20.00	<b>-\$145,000.00</b>
52,030	Deduction for Selling and Exporting Additional Material based on Overexcavating ponds to 30' below TOB (actual deduction based on load count)	<b>14,190</b>	ld	\$20.00	<b>-\$283,800.00</b>
<b>52,999</b>	<b>Value Engineering/Project Cost Savings Measures Proposed Subtotal</b>				<b>-\$550,428.26</b>
<b>54,000</b>	<b>Bonds</b>				
54,010	Payment & Performance Bond	<b>1</b>	ls	\$140,506.80	<b>\$140,506.80</b>
<b>54,999</b>	<b>Bonds Subtotal</b>				<b>\$140,506.80</b>

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (A) GENERAL INFORMATION**

**1. *Proposer General Information***

Proposer Name W. Gardner, LLC

Street Address 4929 Altantic Blvd

P. O. Box (if any) \_\_\_\_\_

City Jacksonville State FL Zip Code 32207

Telephone 904-801-2121 Fax no. \_\_\_\_\_

Internet Address Gardnerland.com

1st Contact Name Thomas F. Unger Title Executive VP

Contact Telephone 904-990-5624 E-Mail Address Tom@Gardnerland.com

2nd Contact Name Carson Jones Title Senior Estimator

Contact Telephone 904-990-5619 E-Mail Address Estimating@Gardnerland.com

Parent Company Name (if any) Gardner Land Development, Inc

Street Address 4929 Atlantic Blvd

P. O. Box (if any) \_\_\_\_\_

City Jacksonville State FL Zip Code 32207

Telephone 904-801-2121 Fax no. \_\_\_\_\_

1st Contact Name William Gardner, Jr Title Chairman

2nd Contact Name \_\_\_\_\_ Title \_\_\_\_\_

2. *List the location of Proposer's office that would oversee the work.*

Street Address 4929 Atlantic Blvd

P.O. Box (if any) \_\_\_\_\_

City Jacksonville State FL Zip Code 32207

Telephone 904-801-2121 Fax No. \_\_\_\_\_

1<sup>st</sup> Contact Name Shawn Thomas Title Senior Project Manager

2<sup>nd</sup> Contact Name Rusty Grimes Title VP Project Management

3. *Company Standing*

Proposer's form of entity: Limited Liability Company  
(e.g., individual, corporation, partnership, limited liability company, etc.)

In what State was the Proposer organized? Florida

Date 03-16-2017 Charter Number (if applicable) \_\_\_\_\_

Is the Proposer in good standing with that State? Yes X No \_\_\_\_

If no, please explain \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Is the Proposer registered with the State of Florida, Division of Corporations and authorized to do business in Clay County and the State of Florida?

Yes X No \_\_\_\_

If no, please explain \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



4. *Licensure*

Please list all applicable state and federal licenses or registrations, including but not limited to those for the State of Florida and Clay County:

Underground Utility & Excavation: CUC1225422 08-31-2022 Elliot Jones, President  
W. Gardner, LLC Registration in good standing

Contractor V: FPC18-000004 06-30-2022 Elliot Jones, President  
W. Gardner, LLC Registration in good standing

For each registration or license, provide the following information:

Type of registration (e.g., certified general contractor, certified electrical contractor, etc.)

\_\_\_\_\_  
\_\_\_\_\_

License No. \_\_\_\_\_ Expiration Date \_\_\_\_\_

Qualifying Individual \_\_\_\_\_ Title \_\_\_\_\_

List company(ies) currently qualified under this license \_\_\_\_\_

\_\_\_\_\_

Is the registration or license in good standing? Yes \_\_\_ No \_\_\_

If no, please explain \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**(Attach photocopies of each listed license or registration, and additional sheets as necessary.)**



Ron DeSantis, Governor

Halsey Beshears, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE UNDERGROUND UTILITY & EXCAVATION CO HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**JONES, ELLIOT DANIEL**

W. GARDNER, LLC  
4929 ATLANTIC BLVD  
JACKSONVILLE FL 32207

**LICENSE NUMBER: CUC1225422**

**EXPIRATION DATE: AUGUST 31, 2022**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

Jimmy Patronis  
CHIEF FINANCIAL OFFICER

Julius Halas  
DIVISION DIRECTOR



Casia Sinco  
BUREAU CHIEF

Keith McCarthy  
SAFETY PROGRAM MANAGER

**FLORIDA DEPARTMENT OF FINANCIAL SERVICES**

**DIVISION OF STATE FIRE MARSHAL**

200 East Gaines Street - Tallahassee, Florida 32399-0342  
Tel. 850-413-3644 Fax. 850-410-2467

**CERTIFICATE OF COMPETENCY  
OFFICIAL COPY**

THIS CERTIFIES THAT: Elliot Jones  
3108 Michelle Court  
Green Cove Springs FL 32043

BUSINESS ORGANIZATION: W. Gardner, LLC

Contractor V means a contractor whose business is limited to the execution of contracts requiring the ability to fabricate, install, inspect, alter, repair and service the underground piping for a fire protection system using water as the extinguishing agent beginning at the point of service as defined in the act and ending no more than 1 foot above the finished floor.

Issue Date: 07/01/2020  
Type: 09  
Class: 14  
County: Clay  
License/Permit #: FPC18-000004  
Expiration Date: 06/30/2022



*Jimmy Patronis*

Chief Financial Officer

**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**CORPORATE OFFICERS**  
 (Attach additional sheets if necessary)

Company Name W. Gardner, LLC

Date 11-12-2021

Provide the following information for Officers of the Proposer and parent company, if any. Attach resumes for all such individuals.

NAME OF PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
William D Gardner, Jr	Chairman, CEO		Green Cove Springs, FL
Elliot Jones	President		Atlantic Beach, FL
Thomas F Unger	Executive VP		St. Marys, GA
<b>FOR PARENT COMPANY (if applicable)</b>			
William D Gardner, Jr	Chairman		Green Cove Springs, FL



William D. Gardner Jr. CEO

2770 Russell Road, Green Cove Springs, Florida 32043  
email: will@gardnerland.com

**EMPLOYMENT :**

W. Gardner, LLC

2017-Present CEO

W. D. Gardner, LLC

2010-Present Owner

Gardner Landscape Management, LLC

2002-2010 Owner

**Selected Jobs:**

W. Gardner, LLC

2017-Present CEO

Projects Open:

Single Family	2021	Beacon Lakes Phase 3B	BBX Capital	Twin Creeks Drive, St. Johns, Florida (St. Johns)
Multi-family	2021	Bainbridge Avenues Walk	Bainbridge Construction	Avenues Walk Blvd., Jacksonville, Florida (Duval)
Industrial	2021	Project Belle	Choate	Pritchard Rd., Jacksonville, Florida (Duval)
Industrial	2020	JU Basketball Center	Balfour Beatty	Dolphin Dr., Jacksonville, Florida (Duval)
Single Family	2020	Grand Oaks Phase 2	Southeast Development Partne	SR-16, St. Johns, Florida (St. Johns)

Finished Projects:

Industrial	2020	Westlake Lot 21	Becknell Industrial	Pritchard Rd., Jacksonville, Florida (Duval)
Single Family	2019	Grand Oaks Phase 1	Southeast Development Part	SR-16, St. Johns, Florida (St. Johns)
Industrial	2019	JEA Sunport	Performance Contracting	Newcomb Rd, Jacksonville, Florida (Duval)
Single Family	2018	Summerwalk	Duval Instement Group	Duval Rd, Jacksonville, Florida (Duval)
Single Family	2018	The Reserve at Heron Cove	Heron Cove Reserve, LLC	Broward Rd, Jacksonville, Florida (Duval)
Single Family	2018	Pine Ridge Plantation	Tower Group	Pine Ridge Parkway, Middleburg, Florida (Clay)
FDOT	2010-Present	Tree Trimming & Removal	FDOT District 2	

**CERTIFICATIONS:**

Advance Maintenance of Traffic

**References:**

The Conlan Company	Ryan Triesenberg	904-309-8000
Core & Main	Klay Vause	904-759-9861
Ages of Jax, Inc.	Timothy Wheeler	904-886-0766
Hines Interest Limited Partnership	Kim Shine	904-810-0500
Chesterfield, LLC	William D Gardner Sr.	904-545-0891
DBI Services	Jeff Loar	386-209-3666
FDOT District 2	Kevin Couey	386-961-7059

Elliot D Jones                      President

700 Amberjack Lane, Atlantic Beach, FL 32233  
email: [elliott@gardnerland.com](mailto:elliott@gardnerland.com)

**EMPLOYMENT :**

W. Gardner, LLC

2017-Present President

A J Johns, Inc.

2011-2017 Project Manager

Kiewit Infrastructure South Co.

2009-2011 Project Engineer/Estimator

Balfour Beatty

2006-2008 Construction Intern

**Selected Jobs:**

W. Gardner, LLC

2017-Present President

Projects Open:

Single Family	2021	Beacon Lakes Phase 3B	Heartwood 23, LLC	Twin Creeks Drive, St. Johns, Florida (St. Johns)
Multi-family	2021	Bainbridge Avenues Walk	Bainbridge Construction	Avenues Walk Blvd., Jacksonville, Florida (Duval)
Industrial	2021	Project Belle	Choate	Pritchard Rd., Jacksonville, Florida (Duval)
Industrial	2020	JU Basketball Center	Balfour Beatty	Dolphin Dr., Jacksonville, Florida (Duval)
Single Family	2020	Grand Oaks Phase 2	Southeast Development Partners	SR-16, St. Johns, Florida (St. Johns)

Finished Projects:

Industrial	2020	Westlake Lot 21	Becknell Industrial	Pritchard Rd., Jacksonville, Florida (Duval)
Single Family	2019	Grand Oaks Phase 1	Southeast Development Partners	SR-16, St. Johns, Florida (St. Johns)
Industrial	2019	JEA Sunport	Performance Contracting	Newcomb Rd, Jacksonville, Florida (Duval)
Single Family	2018	Summerwalk	Duval Instement Group	Duval Rd, Jacksonville, Florida (Duval)
Single Family	2018	The Reserve at Heron Cove	Heron Cove Reserve, LLC	Broward Rd, Jacksonville, Florida (Duval)
Single Family	2018	Pine Ridge Plantation	Tower Group	Pine Ridge Parkway, Middleburg, Florida (Clay)
Industrial	2017	Parcel D Spec Warehouse	The Conlan Company	New World Ave. Jacksonville, Florida (Duval)
Single Family	2017	Amelia Concourse Phase 2	Dream Finders	Amelia Concourse, Fernandina Beach, Florida (Nassau)
Single Family	2017	Amelia Walk Phase 2	Greenpointe Holding, LLC	Amelia Concourse, Fernandina Beach, Florida (Nassau)
Single Family	2017	Plummer Creek 2B	Matovina & Co.	Plummer Creek Dr. Yulee, Florida (Nassau)
Single Family	2016	Woodbridge Phase 2	McCrannie & Associates	Woodbridge Pkwy. Fernandina Beach, Florida (Nassau)
Single Family	2016	Bartram 48 & 50	Richmond American Homes	Race Track Rd. St. Johns, Florida (St. Johns)
Single Family	2016	Celestina	Standard Pacific Homes	Race Track Rd. St. Johns, Florida (St. Johns)
Single Family	2015	Plummer Creek 2A	Matovina & Co.	Plummer Creek Dr. Yulee, Florida (Nassau)
Single Family	2015	Egrets Cove	KB Homes	Girvin Dr. Jacksonville, Florida (Duval)
Single Family	2015	Bainebridge	Lennar Homes	Bainebridge Dr. Jacksonville, Florida (Duval)
Single Family	2015	Town Center Central Nocatee	Parc Group	Wingstone Dr. St. Johns, Florida (St. Johns)
Multi Family	2014	The Villas at Nocatee	Parc Group	Nocatee Village Dr. St. Johns, Florida (St. Johns)
Single Family	2014	Oakridge Landing	Towers Group	Veterans Pkwy. St. Johns, Florida (St. Johns)
Single Family	2013	Glen St. Johns	KB Homes	St Thomas Island, St. Johns, Florida (St. Johns)
Single Family	2013	Panther Creek Phase 2	Matovina & Co.	Panther Creek Pkwy. Jacksonville, Florida (Duval)
Commercial	2013	Windsor at San Pablo ALF	J. McLaughlin & Company	San Pablo Blvd. Jacksonville, Florida (Duval)
Single Family	2012	Durbin Crossing N 2B Unit 2	Durbin Crossing North, LLC	Rockcreek Dr. St. Johns, Florida (St. Johns)
Single Family	2012	Crosswater at Pablo Bay	Parc Group	San Pablo Blvd. Jacksonville, Florida (Duval)
Multi Family	2012	Belfort Apartments	Arlington Properties	Belfort Pkwy. Jacksonville, Florida (Duval)
Industrial	2011	John Sevier Combined Cycle	Tennessee Valley Authority	TVA Rd. Rogersville, Tennessee
Commercial	2008	Concourse A & C Expansion	Jax International Airport	Yankee Clipper Dr. Jacksonville, Florida (Duval)

**CERTIFICATIONS:**

Certified Underground Utility & Excavation Contractor - Florida Department of Business and Professional Regulation  
Florida Stormwater Erosion and Sedimentation Control Certified Inspector- Florida Department of Environmental Protection  
Georgia Stormwater Erosion and Sedimentation Control Level 1A - Georgia Soil and Water Conservation Commission  
Remote Pilot Small UAS - Federal Aviation Authority  
OSHA 10 & 30 Hour

**EDUCATION:**

2017 Crestcom Leadership Training  
2005-2008 Bachelor of Science in Building Construction - University of North Florida

**References:**

The Conlan Company	Ryan Triesenberg	904-309-8000
Core & Main	Klay Vause	904-759-9861
Ages of Jax, Inc.	Timothy Wheeler	904-886-0766
Parc Group	Michael Daleberti	904-910-8938
Duval Asphalt	Justin Joiner	904-753-2334
McCrannie & Associates	Daniel McCranie	904-335-8685
England Thimms & Miller	Carlos Morales	904-265-3228
KB Homes	Wes Hinton	904-596-6634
Dream Finders Homes	Nick Powell	904-404-6442

Thomas F Unger      Executive Vice President

79 Mollie's Ct., St. Marys, Ga. 31558  
email: tom@gardnerland.com

**EMPLOYMENT :**

<b>W. Gardner, LLC</b>	<b>2017-Present Executive Vice President</b>
<b>A J Johns, Inc.</b>	<b>2015-2017 Senior Estimator</b>
<b>Walding Contracting, Inc.</b>	<b>2013-2015 Vice President Estimator/Project Manager</b>
<b>Florida Roads Contracting, Inc.</b>	2008-2013 Senior Estimator/Project Manager 2005-2008 Estimator/Project Manager 2002-2005 Estimator 1980-2002 Submarine Navigation and Electronics, Chief Petty Officer
<b>United States Navy.</b>	

**Selected Jobs:**

<b>W. Gardner, LLC</b>	<b>2017-Present Executive Vice President</b>
Projects Open:	
Single Family      2021      Beacon Lakes Phase 3B	Heartwood 23, LLC      Twin Creeks Drive, St. Johns, Florida (St. Johns)
Multi-family      2021      Bainbridge Avenues Walk	Bainbridge Construction      Avenues Walk Blvd., Jacksonville, Florida (Duval)
Industrial      2021      Project Belle	Choate      Pritchard Rd., Jacksonville, Florida (Duval)
Industrial      2020      JU Basketball Center	Balfour Beatty      Dolphin Dr., Jacksonville, Florida (Duval)
Single Family      2020      Grand Oaks Phase 2	Southeast Development Partners      SR-16, St. Johns, Florida (St. Johns)
Finished Projects:	
Industrial      2020      Westlake Lot 21	Becknell Industrial      Pritchard Rd., Jacksonville, Florida (Duval)
Single Family      2019      Grand Oaks Phase 1	Southeast Development Partners      SR-16, St. Johns, Florida (St. Johns)
Industrial      2019      JEA Sunport	Performance Contracting      Newcomb Rd, Jacksonville, Florida (Duval)
Single Family      2018      Summerwalk	Duval Instement Group      Duval Rd, Jacksonville, Florida (Duval)
Single Family      2018      The Reserve at Heron Cove	Heron Cove Reserve, LLC      Broward Rd, Jacksonville, Florida (Duval)
Single Family      2018      Pine Ridge Plantation	Tower Group      Pine Ridge Parkway, Middleburg, Florida (Clay)
Industrial      2017      Parcel D Spec Warehouse	The Conlan Company      New World Ave. Jacksonville, Florida (Duval)
Single Family      2017      Tamaya Subdivision	ICI Homes      Beach Blvd., Jacksonville, Florida (Duval)
Multi Family      2016      The Carlton at Bartram Park	Esterline Construction Inc.      Bartram Park Blvd. Jacksonville, Florida (Duval)
Large Industrial      2016      Cecil Field Parcel D	The Conlan Company      Normandy Blvd. Jacksonville, Florida (Duval)
Single Family      2016      Southhaven	Southhaven CDD      International Golf Parkway, St. Johns, Florida (St. Johns)
Single Family      2015      Timberlake	D.R. Horton      Amelia Concourse, Fernandina Beach, Florida (Nassau)
Single Family      2013      Bartram Park Preserve	Mattamy Homes      Bartram Park Blvd. Jacksonville, Florida (Duval)
Large Industrial      2013      Walmart Distribution Center	Cabot II      Blasius Road. Jacksonville, Florid (Duval)
Large Commercial      2012      Concord Salisbury	The Conlan Company      Salisbury Road. Jacksonville, Florida (Duval)
Multi Family      2010      Bartram Park Apartments	Crescent Resources      Bartram Park Blvd. Jacksonville, Florida (Duval)
Multi Family      2007      Indigo Apartments	Contravest      Bartram Park Blvd. Jacksonville, Florida (Duval)

**CERTIFICATIONS:**

St, Johns Water Management District, Storm Water Management Inspector

**EDUCATION:**

2006 UCA Advance Construction Principles  
2002 UCA Basic Construction Principles  
2000 Advance Leadership(Management)  
1987 Advance Submarine Navigation and Celestial Navigation Principles

**References:**

The Conlan Company	Ryan Triesenberg	904-309-8000
Chesnutt Hills	JJ Conners	904-400-6074
Core & Main	Klay Vause	904-759-9861
Ages of Jax, Inc.	Timothy Wheeler	904-886-0766
Eastland Development, Corp	Art Lancaster	904-280-7100
Hines Interest Limited Partnership	Kim Shine	904-810-0500
Chesterfield, LLC	William D Gardner Sr.	904-545-0891
Dream Finder Homes	Nick Powell	904-404-6442



Shawn Thomas                      Senior Project Manager

3152 Creighton Landing Rd, Fleming Island, FL 32003  
email: shawn@gardnerland.com

**EMPLOYMENT :**

<b>W. Gardner, LLC</b>	<b>February 2019-Present Senior Project Manager</b>
<b>Clay County Board of County Commissions</b>	<b>2010-2019 Project Manager</b>
<b>Hadden and Land Engineering, Inc.</b>	<b>2000 -2010 Project Designer</b>

**Selected Jobs:**

<b>W. Gardner, LLC</b>		<b>2019-Present Senior Project Manager</b>	
Projects Open:			
Single Family	2021	Beacon Lakes Phase 3B	BBX Capital                      Twin Creeks Drive, St. Johns, Florida (St. Johns)
Multi-family	2021	Bainbridge Avenues Walk	Bainbridge Construction      Avenues Walk Blvd., Jacksonville, Florida (Duval)
Industrial	2021	Project Belle	Choate                              Pritchard Rd., Jacksonville, Florida (Duval)
Industrial	2020	JU Basketball Center	Balfour Beatty                      Dolphin Dr., Jacksonville, Florida (Duval)
Single Family	2020	Grand Oaks Phase 2	Southeast Development Partners      SR-16, St. Johns, Florida (St. Johns)
Finished Projects:			
Single Family	2020	North Creek	Richmond Homes                      US Hyw 1, St. Augustine, FL
Single Family	2019	Pineridge Estates West	Richmond Homes                      Clay County, FL
Single Family	2019	Windsong Acres	American Homes 4 Rent              St Johns County
Single Family	2019	Sawmill Creek	Sawmill Creek Aventures              Palm Coast, FL
Multi Family	2020	Bainbridge Apartments Kernan	Bainbridge Group                      Jacksonville, FL
Roadway	2017	Henley Road Widening	Clay County                              Clay County, FL
Roadway	2016	CR 209 Widening	Clay County                              Clay County, FL
Roadway	2014	Old Jennings Widening	Clay County                              Clay County, FL
Recreation	2015	Armstrong Park Improvemtns	Clay County                              Clay County, FL
Roadway	2015	Baker Road Constrction	Clay County                              Clay County, FL
Roadway	2014	Foxtail Road Construction	Pulte Homes                              Ponte Vedra Beach, Florida, (SJC)

**EDUCATION:**

1997-2000 Associate of Science- Civil Engineering St. Johns County Community College, Jacksonville, Florida

**References:**

Hadden & Land Engineering	Scott Land	904-704-2374
Core & Main	Klay Vause	904-759-9861
State of Florida	Stephanie Kopelousos	703-626-6827
Forterra	Rick Parker	904-504-4871
Ages of Jax, Inc.	Timothy Wheeler	904-886-0766
Clay County Board of Commission	Jeff Beck	904-591-0313
England Thimms & Miller	Peter Ma	904-265-3119
Pulte Homes	David Crosby	904-891-0584

**Rusty Grimes**                      **VP of Project Management**

**7649 Glynn Allyn Rd, McClenny, FL 32063**  
**email: rusty@gardnerland.com**

**EMPLOYMENT :**

<b>W. Gardner, LLC</b>	<b>2018-Present VP of Project Management</b>
<b>Town of Orange Park Public Works</b>	<b>2013-2017 Capital Project Manager</b>
<b>Grimes Utilities</b>	<b>2008-2013 President</b> 1995-2008 Project manager/Estimator

**Selected Jobs:**

W. Gardner, LLC			2017-Present VP of Project Management	
Projects Open:				
Single Family	2021	Beacon Lakes Phase 3B	Heartwood 23, LLC	Twin Creeks Drive, St. Johns, Florida (St. Johns)
Multi-family	2021	Bainbridge Avenues Walk	Bainbridge Construction	Avenues Walk Blvd., Jacksonville, Florida (Duval)
Industrial	2021	Project Belle	Choate	Pritchard Rd., Jacksonville, Florida (Duval)
Industrial	2020	JU Basketball Center	Balfour Beatty	Dolphin Dr., Jacksonville, Florida (Duval)
Single Family	2020	Grand Oaks Phase 2	Southeast Development Partners	SR-16, St. Johns, Florida (St. Johns)
Finished Projects:				
Industrial	2020	Westlake Lot 21	Becknell Industrial	Pritchard Rd., Jacksonville, Florida (Duval)
Single Family	2019	Grand Oaks Phase 1	Southeast Development Partners	SR-16, St. Johns, Florida (St. Johns)
Industrial	2019	JEA Sunport	Performance Contracting	Newcomb Rd, Jacksonville, Florida (Duval)
Single Family	2018	Summerwalk	Duval Instement Group	Duval Rd, Jacksonville, Florida (Duval)
Single Family	2018	The Reserve at Heron Cove	Heron Cove Reserve, LLC	Broward Rd, Jacksonville, Florida (Duval)
Single Family	2018	Pine Ridge Plantation	Tower Group	Pine Ridge Parkway, Middleburg, Florida (Clay)

**CERTIFICATIONS:**

St, Johns Water Management District, Storm Water Management Inspector

**EDUCATION:**

1985 United States Army Basic Course

**References:**

The Conlan Company	Ryan Triesenberg	904-309-8000
Core & Main	Klay Vause	904-759-9861
Ages of Jax, Inc.	Timothy Wheeler	904-886-0766

**PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT  
OTHER SUPERVISORY PERSONNEL  
(Attach additional sheets if necessary)**

Company Name W. Gardner, LLC

Date 11-12-2021

Provide information for key management and supervisory personnel of the Proposer for both administration as well as operations. Attach resumes for all such individuals.

INDIVIDUAL'S NAME	PRESENT TITLE	DESCRIPTION OF DIRECT JOB RESPONSIBILITIES	YEARS OF EXPERIENCE IN PRESENT POSITION	TOTAL YEARS OF RELATED EXPERIENCE
Shawn Thomas	Sr Project Manager		3	20+
Rusty Grimes	VP Project Management		3	20+

**II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT**  
**COMPANY OWNED MAJOR EQUIPMENT AVAILABLE FOR THE PROJECT**  
 (Attach additional sheets if necessary)

Company Name W. Gardner, LLC

Date 11-12-2021

QUANTITY	DESCRIPTION	CAPACITY	No. LOCATED IN	
			FLORIDA	OTHER
	See next sheet for information		All Equipment	
			located in Florida	

# W. Gardner, LLC

## Owned Equipment List

Asset #	Model Year	Item description (make and model)	Model	Serial	Notes
1001	2015	John Deere Excavator	210G	1FF210GXAFF523567	6,425hr as of 10/14/2021
0642	2018	John Deere Excavator	245G	1FF245GXCJF800642	3,704hr as of 10/14/2021
1002	2014	John Deere Excavator	350G	1FF350GXHEF810269	1,596hr as of 10/14/2021
1004	2015	John Deere Excavator	350G	1FF350GXLFF810921	7,539hr as of 10/14/2021
1005	2015	John Deere Excavator	300G	1FF300GXAFF730077	5,286hr as of 10/14/2021
2417	2018	John Deere Excavator	350G	1FF350GXAJF812417	5,335hr as of 10/14/2021
2175	2017	John Deere Excavator	350G	1FF350GXTHF812175	5,311hr as of 10/14/2021
2920	2018	John Deere Excavator	350G	1FF350GXVJF812920	5,286hr as of 10/14/2021
1842	2017	John Deere Excavator	350G	1FF350GXCHF811842	5,478hr as of 10/14/2021
5390	2018	John Deere Excavator	470G	1FF470GXHJF235390	3,847hr as of 10/14/2021
9411	2017	John Deere Excavator	85G	1FF085GXLHJ019411	4,567hr as of 10/14/2021
0492	2019	John Deere Excavator	50G	1FF050GXVKH290492	
0772	2018	John Deere Backhoe	310S	1T0310SLLJF340772	1,523hr as of 10/14/2021
8994	2018	John Deere Dozer	650K	1T0650KKKJF328994	4,760hr as of 10/14/2021
2877	2018	John Deere Dozer	650K	1T0650KKKJF342877	4,502hr as of 10/14/2021
2872	2018	John Deere Dozer	650K	1T0650KKHJF342872	3,875hr as of 10/14/2021
3642	2018	John Deere Dozer	650K	1T0650KKCJF333642	4,683hr as of 10/14/2021
906	2018	John Deere Dozer	650K	1T0650KKPJF330906	4,394hr as of 10/14/2021
2001	2013	John Deere Dozer	750K	1T0750KXEDE240872	7,046hr as of 10/14/2021
2002	2013	John Deere Dozer	750K	1T0750KXEDE249328	7,443hr as of 10/14/2021
2004	2014	John Deere Dozer	550K	1T0550KXAE260415	5,341hr as of 10/14/2021
9890	2018	John Deere Dozer	550K	1T0550KKLJF329890	1,856hr as of 10/14/2021
6500	2019	John Deere Dozer	850L	1T0850LXHFK366500	2,646hr as of 10/14/2021
9812	2018	John Deere Loader	524K	1DW524KZVJF689812	3,732hr as of 10/14/2021
2761	2017	John Deere Loader	524K	1DW524KZLHF682761	5,314hr as of 10/14/2021
9914	2018	John Deere Loader	544K	1DW544KZKJF689914	3,962hr as of 10/14/2021
5627	2018	John Deere Loader	544K	1DW544KZLJF685627	4,452hr as of 10/14/2021
9822	2018	John Deere Loader	544K	1DW544KZVJF689822	4,276hr as of 10/14/2021
1090	2017	John Deere Loader	544K	1DW544KZEHF681090	5,123hr as of 10/14/2021
3001	2014	John Deere Loader	544K	1DW544KZKEE664068	8,854hr as of 10/14/2021
3002	2015	John Deere Loader	624K	1DW624KZCFF671300	6,674hr as of 10/14/2021
3003	2017	John Deere Loader	624K	1DW624KZVHF679781	5,046hr as of 10/14/2021
5655	2018	John Deere Loader	624K	1DW624KZHJF685655	4,350hr as of 10/14/2021
3004	2018	John Deere Skidsteer	333G	1T0333GMTJF326650	2,649hr as of 10/14/2021
9028	2019	John Deere Skidsteer	333G	1T0333GMLKF359028	1,586hr as of 10/14/2021
8542	2018	John Deere Grader	622G	1DW622GPPJF688542	4,620hr as of 10/14/2021
1137		Bomag Roller	BW21	101586081137	
1098		Bomag Roller	BW21	101584111098	
1326		Bomag Roller	BW21	101586081326	
1396		Bomag Roller	BW21	101586081396	
5000	2016	Air Curtain	T300	T30FDN16631	
5001	2017	Air Curtain	T300	T30FDN17716	
5003	2018	Amco Disk	2432	A118975	
5004	2018	John Deere Mower	2653	1TC2653TAF090243	

## PART II. PROPOSAL FORM – (B) PERSONNEL & EQUIPMENT

1. *For each manager, supervisor and key person who will be directly working on and/or responsible for the Project, please provide the following information:*

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Office Location: \_\_\_\_\_

Corporation Responsibilities: \_\_\_\_\_

Years in Current Position: \_\_\_\_\_

Proposed Role for the Project: \_\_\_\_\_

% of Time to Be Devoted to Project: \_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the manager / supervisor / key personnel were involved.

### *Project 1*

Project Name / Location: Beacon Lakes 3B (St. Johns County)

Time Period of Project: May 2021-Present

Description of Project: 200 lot Subdivision

Role of Manager / Supervisor / Key Personnel: \_\_\_\_\_

Reference Contact: Aaron Lyman

Contact Phone/E-Mail: 407-488-2193 Alyman@bbxcapital.com

*Project 2*

Project Name / Location: Grand Oaks Phase 1 (St. Johns County)

Time Period of Project: February 2019 - March 2020

Description of Project: 356 Lot Subdivision

Role of Manager / Supervisor / Key Personnel: \_\_\_\_\_

Reference Contact: Marc Harris

Contact Phone/E-Mail: 813-957-3177 Harris.Marcs@gmail.com

*Project 3*

Project Name / Location: Northcreek

Time Period of Project: December 2019 - May 2021

Description of Project: 150 Lot Subdivision

Role of Manager / Supervisor / Key Personnel: \_\_\_\_\_

Reference Contact: Alex Allison

Contact Phone/E-Mail: 229-854-3027 Alex.Allison@mdch.com

**(Attach resume, and use additional sheets as appropriate.)**



2. *Describe proposed staffing levels, including information on current operations, administrative, maintenance and management staffing of both a professional and technical nature, required for the Project. Identify the amount of each person's time that will be devoted to the Project. (Attach additional sheets as needed.) Also, describe in the Proposer's narrative or below how staffing levels may differ depending on the work being performed.*

Staffing Role / Description of Role in Project	# of Individuals	# of Total Man Hours per Month	Status of Staff with Proposer (e.g., full- time, day labor, etc.)
President	1	8	
General Superintendent	1	16	
Superintendent	1	70	
Assistant Superintendent	1	70	
Clearing Crew	4	832	
Earthwork Crew	5	1040	
Pipe Crew	5	1040	
Pipe Crew	5	1040	
Motorgrader Crew	3	624	
Punchout Crew	3	624	

3. *Provide the following information for the proposed equipment that will be used for the Project. (Attach additional sheets as necessary.) Also, describe in the Proposer's narrative or below how equipment usage may differ depending on the work being performed.*

[illegible]

# W. Gardner, LLC

## Owned Equipment List

Asset #	Model Year	Item description (make and model)	Model	Serial	Notes
1001	2015	John Deere Excavator	210G	1FF210GXAFF523567	6,425hr as of 10/14/2021
0642	2018	John Deere Excavator	245G	1FF245GXCJF800642	3,704hr as of 10/14/2021
1002	2014	John Deere Excavator	350G	1FF350GXHEF810269	1,596hr as of 10/14/2021
1004	2015	John Deere Excavator	350G	1FF350GXLFF810921	7,539hr as of 10/14/2021
1005	2015	John Deere Excavator	300G	1FF300GXAFF730077	5,286hr as of 10/14/2021
2417	2018	John Deere Excavator	350G	1FF350GXAJF812417	5,335hr as of 10/14/2021
2175	2017	John Deere Excavator	350G	1FF350GXTHF812175	5,311hr as of 10/14/2021
2920	2018	John Deere Excavator	350G	1FF350GXVJF812920	5,286hr as of 10/14/2021
1842	2017	John Deere Excavator	350G	1FF350GXCHF811842	5,478hr as of 10/14/2021
5390	2018	John Deere Excavator	470G	1FF470GXHJF235390	3,847hr as of 10/14/2021
9411	2017	John Deere Excavator	85G	1FF085GXLHJ019411	4,567hr as of 10/14/2021
0492	2019	John Deere Excavator	50G	1FF050GXVKH290492	
0772	2018	John Deere Backhoe	310S	1T0310SLLJF340772	1,523hr as of 10/14/2021
8994	2018	John Deere Dozer	650K	1T0650KKKJF328994	4,760hr as of 10/14/2021
2877	2018	John Deere Dozer	650K	1T0650KKKJF342877	4,502hr as of 10/14/2021
2872	2018	John Deere Dozer	650K	1T0650KKHJF342872	3,875hr as of 10/14/2021
3642	2018	John Deere Dozer	650K	1T0650KKCJF333642	4,683hr as of 10/14/2021
906	2018	John Deere Dozer	650K	1T0650KKPJF330906	4,394hr as of 10/14/2021
2001	2013	John Deere Dozer	750K	1T0750KXEDE240872	7,046hr as of 10/14/2021
2002	2013	John Deere Dozer	750K	1T0750KXEDE249328	7,443hr as of 10/14/2021
2004	2014	John Deere Dozer	550K	1T0550KXAE260415	5,341hr as of 10/14/2021
9890	2018	John Deere Dozer	550K	1T0550KKLJF329890	1,856hr as of 10/14/2021
6500	2019	John Deere Dozer	850L	1T0850LXHFK366500	2,646hr as of 10/14/2021
9812	2018	John Deere Loader	524K	1DW524KZVJF689812	3,732hr as of 10/14/2021
2761	2017	John Deere Loader	524K	1DW524KZLHF682761	5,314hr as of 10/14/2021
9914	2018	John Deere Loader	544K	1DW544KZKJF689914	3,962hr as of 10/14/2021
5627	2018	John Deere Loader	544K	1DW544KZLJF685627	4,452hr as of 10/14/2021
9822	2018	John Deere Loader	544K	1DW544KZVJF689822	4,276hr as of 10/14/2021
1090	2017	John Deere Loader	544K	1DW544KZEHF681090	5,123hr as of 10/14/2021
3001	2014	John Deere Loader	544K	1DW544KZKEE664068	8,854hr as of 10/14/2021
3002	2015	John Deere Loader	624K	1DW624KZCFF671300	6,674hr as of 10/14/2021
3003	2017	John Deere Loader	624K	1DW624KZVHF679781	5,046hr as of 10/14/2021
5655	2018	John Deere Loader	624K	1DW624KZHJF685655	4,350hr as of 10/14/2021
3004	2018	John Deere Skidsteer	333G	1T0333GMTJF326650	2,649hr as of 10/14/2021
9028	2019	John Deere Skidsteer	333G	1T0333GMLKF359028	1,586hr as of 10/14/2021
8542	2018	John Deere Grader	622G	1DW622GPPJF688542	4,620hr as of 10/14/2021
1137		Bomag Roller	BW21	101586081137	
1098		Bomag Roller	BW21	101584111098	
1326		Bomag Roller	BW21	101586081326	
1396		Bomag Roller	BW21	101586081396	
5000	2016	Air Curtain	T300	T30FDN16631	
5001	2017	Air Curtain	T300	T30FDN17716	
5003	2018	Amco Disk	2432	A118975	
5004	2018	John Deere Mower	2653	1TC2653TAFT090243	

**W. Gardner, LLC**  
**Rented Equipment List**

Asset #	Model Year	Item description (make and model)	Model	Serial	Notes
5061		John Deere Excavator	50G	1FF050GXVMH295061	on rent as of 10/14/2021
6992		John Deere Excavator	75G	1FF075GXTJJ016992	on rent as of 10/14/2021
2590		John Deere Excavator	85G	1FF085GXLMJ022590	on rent as of 10/14/2021
2258		John Deere Excavator	85G	1FF085GXJLJ022258	on rent as of 10/14/2021
2735		John Deere Excavator	85G	1FF085GXLMJ022735	on rent as of 10/14/2021
2862		John Deere Excavator	130G	1FF130GXKMF042862	on rent as of 10/14/2021
5052		John Deere Excavator	350G	1FF350GXEMF815052	on rent as of 10/14/2021
3419		John Deere Excavator	350G	1FF350GXCKF813419	on rent as of 10/14/2021
3237		John Deere Excavator	350G	1FF350GXKJF813237	on rent as of 10/14/2021
3433		John Deere Excavator	350G	1FF350GXPKF813433	on rent as of 10/14/2021
3044		John Deere Backhoe	310S	1T0310SLEJF343044	on rent as of 10/14/2021
4717		John Deere Backhoe	310S	1T0310SLKJF344717	on rent as of 10/14/2021
9284		John Deere Dozer	650K	1T0650KKVLF389284	on rent as of 10/14/2021
6421		John Deere Dozer	750K	1T0750LXLLF386421	on rent as of 10/14/2021
4445		John Deere Dozer	750K	1T0750LXCMF404445	on rent as of 10/14/2021
2876		John Deere Dozer	550K	1T0550KKCJF342876	on rent as of 10/14/2021
7574		John Deere Dozer	450K	1T0450KXCMF397574	on rent as of 10/14/2021
7575		John Deere Dozer	450K	1T0450KXTMF397575	on rent as of 10/14/2021
2570		John Deere ADT	260E	1DW260ETCHF682570	on rent as of 10/14/2021
6259		John Deere ADT	260E	1DW260ETCJF686259	on rent as of 10/14/2021
0567		John Deere ADT	260E	1DW260ETKMF710567	on rent as of 10/14/2021
1927		John Deere ADT	260E	1DW260ETHJF691927	on rent as of 10/14/2021
2058		John Deere ADT	260E	1DW260ETEJF692058	on rent as of 10/14/2021
6810		John Deere ADT	260E	1DW260ETEF696810	on rent as of 10/14/2021
7762		John Deere ADT	260E	1DW260ETHKF697762	on rent as of 10/14/2021
4633		John Deere Skidsteer	333G	1T0333GMAKF364633	on rent as of 10/14/2021
9141		John Deere Skidsteer	333G	1T0333GMHMF409141	on rent as of 10/14/2021
1094		John Deere Loader	524L	1DW524LZPKF701094	on rent as of 10/14/2021

4. *Provide a list of all Subcontractors / Suppliers that will be hired by Proposer for the Project.*

Name of Subcontractor / Supplier	Contact / Phone # / E-Mail Address	Role in Project (State whether subcontractor/supplier will be involved in the work being performed)	Total Value of Goods or Services Anticipated to Be Provided
Core & Main	Klay Vause 904-268-7007 Christopher.Vause@coreandmain.com	PVC Pipe & Fittings	1,750,488.44
Forterra Pipe & Precast	Rick Parker 904-770-3301 Rick.Parker@forterrabp.com	Precast Structures	317,651.74
Rinker Materials	Whitley Hyde 407-293-5126 Whitley.Hyde@Rinkerpipe.com	Reinforced Concrete Pipe	93,696.74
Duval Asphalt	Justin Joiner 904-753-2334 JJoiner@Duvalasphalt.com	Asphalt Paving	367,426.18

(Attach additional sheets as necessary.)

5. *For each Subcontractor / Supplier that will provide goods or services in excess of \$25,000 for the Project, provide the following information:*

Name: See following page

Title: \_\_\_\_\_

Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Office Location: \_\_\_\_\_

\_\_\_\_\_

Shipment Location (for Suppliers): \_\_\_\_\_

\_\_\_\_\_

Years in Business: \_\_\_\_\_

Proposed Role for the Project: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Is the Subcontractor/Supplier registered with the State of Florida, Division of Corporations and authorized to do business in St. Johns County and the State of Florida?  
Yes \_\_\_ No \_\_\_ If no, explain: \_\_\_\_\_

\_\_\_\_\_

Does the Subcontractor/Supplier have all applicable business licenses in good standing?  
Yes \_\_\_ No \_\_\_

Please list the licenses: \_\_\_\_\_

\_\_\_\_\_

Provide the following information for at LEAST THREE projects similar to the Project where the Subcontractor/Supplier was involved:

*Project 1*

Project Name / Location: \_\_\_\_\_

Time Period of Project: \_\_\_\_\_

Description of Project: \_\_\_\_\_

\_\_\_\_\_

Role of Subcontractor/Supplier: \_\_\_\_\_

\_\_\_\_\_

Total Value of Contract to Subcontractor/Supplier: \_\_\_\_\_

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

*Project 2*

Project Name / Location: \_\_\_\_\_

Time Period of Project: \_\_\_\_\_

Description of Project: \_\_\_\_\_

\_\_\_\_\_

Role of Subcontractor/Supplier: \_\_\_\_\_

\_\_\_\_\_

Total Value of Contract to Subcontractor/Supplier: \_\_\_\_\_

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_



*Project 3*

Project Name / Location: \_\_\_\_\_

Time Period of Project: \_\_\_\_\_

Description of Project: \_\_\_\_\_

\_\_\_\_\_

Role of Subcontractor/Supplier: \_\_\_\_\_

\_\_\_\_\_

Total Value of Contract to Subcontractor/Supplier: \_\_\_\_\_

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Has the Subcontractor/Supplier ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No ( ) For each such incident, please provide the following information (attach additional sheets as needed):

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No ( ) If yes, provide the following:

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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Describe the Subcontractor's/Supplier's Role in the Action and Describe the Status and/or Resolution:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ☐ No ☐ If yes, please explain:

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Has the Subcontractor/Supplier or any of its affiliates (parents or subsidiaries), or any of the Subcontractor's/Supplier's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ☐ No ☐ If yes, please explain:

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**(Attach additional information regarding Subcontractor's/Supplier's role in the project, key personnel, background and experience, financial capacity, etc., and use additional sheets as appropriate.)**

Supplier/Subcontractor	Contact	Phone Number	Email	Office Location	Years in Business	Proposed Role	Authorized to do business in Clay County	Total Value of Contract		
								Beacon Lakes 3B	Grand Oaks	Northcreek
Core & Main	Klay Vause	904-268-7007	Christopher.Vause@coreandmain.com	6854 Distribution Ave S Jacksonville, FL 32256	10+	PVC Pipe and Fittings	Yes	\$ 491,577.15	\$ 518,304.14	\$ 370,760.97
Duval Asphalt	Justin Joiner	904-753-2334	jjoiner@Duvalasphalt.com	7544 Phillips Hwy Jacksonville, FL 32256	10+	Asphaltic Concrete Paving	Yes	\$ 225,779.85	\$ 378,893.16	\$ 136,789.90
Forterra Pipe and Precast	Rick Parker	904-770-3301	Rick.Parker@forterrabp.com	4190 US Highway 17 South Green Cove Springs, FL 32043	10+	Precast Structures	Yes	\$ 233,842.95	-	-
Rinker materials	Whitley Hyde	407-293-5126	Whitley.Hyde@Rinkerpipe.com	2313 Vulcan Road Apopka, FL 32703	10+	Reinforced Concrete Pipe	Yes	\$ 8,083.40	\$ 163,854.08	\$ 83,846.72

Project	Time Period of Project	Description of Project	Role of Sub/Supplier	Reference	Phone Number	Email	Project Location
Beacon Lakes 3B	May 2021 to Current	200 lot Subdivision	Same as above	Aaron Lyman	407-448-2193	Alyman@bbxcapital.com	St. Johns County
Grand Oaks Phase 1	Feb 2019 to March 2020	360 lot Subdivision	Same as above	Marc Harris	813-957-3177	Harris.marcs@gmail.com	St. Johns County
Northcreek	December 2019 to Current	150 lot Subdivision	Same as above	Alex Allison	229-854-3027	Alex.Allison@mdch.com	St. Johns County

## PART II. PROPOSAL FORM – (C) EXPERIENCE

1. *Describe at least **THREE** projects of similar size and scope to the Project that Proposer has undertaken. For each project, provide the following information (attach additional sheets to complete).*

Project Name/Location: See following page

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Current Status of the Project: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## Project Reference

Project Name	Location	Reference Contact	Phone Number	Email	Contract Value	Start Date	Current Status
Beacon Lakes 3B	St. Johns County	Aaron Lyman	407-488-2193	Alyman@bbxcaptial.com	\$ 5,423,009.47	May-21	In Progress
Grand Oaks Phase 1	St. Johns County	Marc Harris	813-957-3177	Harris.marcs@gmail.com	\$ 7,292,922.29	Feb-19	Completed
Northcreek	St. Johns County	Alex Allison	229-854-3027	Alex.Allision@mdch.com	\$ 4,351,762.87	Dec-19	Completed

2. *Has the Proposer previously performed work for a community development district? Yes  
(X) No ( ) If yes, please provide the following information for each project (attach additional sheets as necessary):*

Project Name/Location: Grand Oaks

Reference Contact: Marc Harris

Contact Phone/E-Mail: 913-957-3177 Harris.Marcs@gmail.com

Dollar Amount of Contract: 7,292,922.29

Scope of Services for Project: \_\_\_\_\_

Clearing, Site work, Water, Sewer, Force main, Reuse, Paving, Curb & Gutter,  
Sidewalk, and ADA mats.

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Start Date: February 2019

Current Status of the Project: Completed

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3. ***Has the Proposer ever failed to complete a contract, or had any contracts terminated before the work was completed? Yes ( ) No (X) For each such incident, please provide the following information (attach additional sheets as necessary):***

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

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4. *Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to complete a construction contract? Yes ( ) No (X) For each such incident, please provide the following information (attach additional sheets as needed):*

Reference Contact: \_\_\_\_\_

Contact Phone/E-Mail: \_\_\_\_\_

Dollar Amount of Contract: \_\_\_\_\_

Scope of Services for Project: \_\_\_\_\_

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Start Date: \_\_\_\_\_

Reason: \_\_\_\_\_

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5. *Has the Proposer or any of its officers or employees, or any of Proposer's proposed subcontractors or materialmen, ever previously conducted work, or provided materials for work, at ~~Beacon Lakes~~, whether as a contractor, subcontractor, materialman or in some other capacity? Please describe who and in what capacity, and when:*

Rolling Hills: No

**PROPOSAL FORM, PART II – (C) & (D) EXPERIENCE & CAPACITY**  
**STATUS OF CONTRACTS ON HAND**  
 (Attach additional sheets if necessary)

Company Name W. Gardner, LLC

Date 11-12-2021

Furnish requested information about all of Proposer's active contracts, whether as prime or subcontracts; whether in progress or awarded but not yet started; and regardless of with whom contracted. All amounts to be shown to nearest \$1,000. Contractor may consolidate and list as a single item all contracts which individually do not exceed 3% of total active contracts and in total do not exceed 20% of the active total contracts.

				PROPOSER'S UNCOMPLETED AMOUNT AS OF THIS DATE		COMPLETION DATE		
OWNER, LOCATION AND DESCRIPTION OF PROJECT	CURRENT CONTRACT AMOUNT AS PRIME	CURRENT CONTRACT AMOUNT AS SUBCONTRACTOR	CURRENT AMOUNT SUBJECT TO OTHERS	AS PRIME CONTRACTOR	AS SUBCONTRACTOR	ORIGINAL CONTRACT DATE	APPROVED REVISED DATE	CURRENT ESTIMATE DATE
See following sheet	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
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	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
	\$	\$	\$	\$	\$			
Subtotal Uncompleted Work				\$	\$			
Total Uncompleted Work on Hand				\$				

Job Name	Location	Prime or Subcontractor	Contract Price	Total Billed to Date	Contract Balance	Estimated Completion Date
Morgans Cove	St. Johns County	Prime	8,904,443.43	8,897,543.23	6,900.20	November 2021
Minorcan Mill	St. Johns County	Prime	3,401,564.80	3,388,770.75	12,794.05	November 2021
Grand Oaks Phase 2	St. Johns County	Prime	13,591,383.51	8,568,362.01	5,023,021.50	March 2022
JU Basketball Facility	Duval County	Subcontractor	865,723.20	435,264.78	430,458.42	December 2021
Victoria Forest	Duval County	Prime	999,531.41	989,062.65	10,468.76	November 2021
Bainbridge Avenues Walk	Duval County	Prime	4,564,845.32	3,686,551.22	878,294.10	December 2021
Beacon Lake 3B	St. Johns County	Prime	5,362,770.29	2,401,538.73	2,961,231.56	May 2022
Westlake Lot 33B Ph2	Duval County	Prime	1,258,668.26	1,027,288.34	231,379.92	December 2021
Project Belle Warehouse	Clay County	Subcontractor	7,205,140.68	4,157,263.10	3,047,877.58	June 2022
Terra Pines 1A, 1B & 2	St. Johns County	Prime	7,263,801.77	1,020,344.67	6,243,457.10	May 2022
Northpoint 7 Warehouse	Duval County	Subcontractor	2,945,900.00	132,657.52	2,813,242.48	July 2022
Terra Pines 3	St. Johns County	Prime	3,385,094.56	0.00	3,385,094.56	September 2022
			59,748,867.23	34,704,647.00	25,044,220.23	

**PROPOSAL FORM, PART II – (C) & (D) EXPERIENCE & CAPACITY  
PROJECTS PROPOSER COMPLETED IN THE LAST THREE YEARS  
(Attach additional sheets if necessary)**

Company Name W. Gardner, LLC

Date 11-15-2021

List all projects completed in the last three years for which the contract value individually exceeded 3% of the Proposer's annual total work completed for the year the project was started. Include in the list projects that were started earlier than three years but were completed within the last three years.

PROJECT NAME/ LOCATION	FINAL CONTRACT AMOUNT	PRIME OR SUB <sup>1</sup>	CLASSIFICATION OF WORK PERFORMED	YEAR STARTED/ COMPLETED	OWNER NAME/ LOCATION <sup>2</sup>	NAME & PHONE NUMBER OF OWNER'S REPRESENTATIVE FOR THE LISTED PROJECT <sup>3</sup>
See Following Sheet						

<sup>1</sup> 'Prime or Sub' should indicate whether Proposer performed the work as a prime contractor or as a subcontractor.

<sup>2</sup> 'Owner Name/ Location' should indicate the Owner of the project if the Proposer performed the work as a prime contractor or the general contractor if the Proposer performed the work as a subcontractor.

<sup>3</sup> 'Name & Phone Number of Owner's Representative on this Project' should list a reference from the business entity listed in the previous column familiar with Proposer's contract performance.

## Closed 2021

Job Name	Contract Amount	Prime or Sub	Year Started	Owner/GC	Owner/GC Contact	Owner/GC Phone Number
Grand Oaks 1A Drees	909,182.06	Prime	2019	Dress Homes of Florida, Inc.	Marc Harris	813-957-3177
Grand Oaks 1B Drees	536,366.25	Prime	2019	Dress Homes of Florida, Inc.	Marc Harris	813-957-3177
Grand Oaks 1C Toll Brothers	1,191,295.42	Prime	2019	Toll Brothers	Peyton Price	205-907-4226
North Creek	4,315,726.38	Prime	2019	Richmond American Homes of Florida	Alex Allison	904-541-2313
Hampton West Phase 2	2,176,759.77	Prime	2020	Hampton West LLC	Daniel Blanchard	904-517-5939
Westlake Lot 21 Warehouse	2,882,830.11	Prime	2020	Becknell Industrial	Jason Mallard	708-443-9300
Promenade Phase 2	545,379.69	Prime	2020	Chance Phillips Owner, LLC	Daniel DiCiolla	727-638-5245
Westlake Lot 24 EZBase	318,661.02	Prime	2021	Becknell Industrial	Rick Romeo	704-443-9300
Tribute Hotel Prawn & Heron	714,408.30	Prime	2020	Ormand Land Development, LLC	Ahmad Jobalia	386-310-4948
Dennis + Ives	337,772.48	Prime	2021	95 Arch Partners, LLC	Trip Stanly	904-866-2118

## Closed 2020

Job Name	Contract Amount	Prime or Sub	Year Started	Owner/GC	Owner/GC Contact	Owner/GC Phone Number
Oasis at Town Center	2,076,485.52	Prime	2018	Picerne Construction Corporation	Mike Musanti	407-772-0200
Sawmill Creek 6A & 6B	6,768,198.64	Prime	2018	Palm Coast Holdings, LLC	Steve Been	770-809-1190
Bainebridge Jacksonville	3,716,663.61	Prime	2018	Bainbridge Construction, LLC	Eric Zimmermann	561-333-3669
Grand Oaks CDD Phase 1 Infrastructure	6,945,215.10	Prime	2018	Grand Oaks CDD	Marc Harris	813-957-3177
Windsong Acres	1,138,189.32	Prime	2018	AMH Development, LLC	Zell Jones	904-334-7290
Westlake Crossdock	2,588,200.53	Sub	2019	Conlan Company	Troy Garside	904-309-8000
JEA Solar Sunport	689,062.35	Sub	2019	Performance Contracting, Inc.	Sigifredo "Ziggy" Ruiz	512-788-0929
Westlake 33B	566,279.68	Prime	2020	Becknell Industrial	Rick Romeo	704-443-9300

## Closed 2019

Job Name	Contract Amount	Prime or Sub	Year Started	Owner/GC	Owner/GC Contact	Owner/GC Phone Number
Summerwalk	3,904,155.01	Prime	2018	Duval Investment Group	Steve Been	770-231-6624
The Reserve at Heron Cove	576,776.62	Prime	2018	Heron Cove Reserve, LLC	Melissa Henry	305-717-1800
Solera at Kendall West	892,207.63	Prime	2018	Richbuilt Group of Jacksonville	Richard Lundy	772-446-7344
Abbot Cove Subdivision	1,505,852.65	Prime	2018	KB Home Jacksonville, LLC	Tommy Jinks	904-596-6633
J&J New Kings Rd Warehouse	2,169,352.87	Sub	2018	Conlan Company	Troy Garside	904-309-8000
Pine Ridge East	790,738.34	Prime	2018	Loblolly Partners, LLC	Levi Ritter	904-339-0134
Westlake Becknell 33A	1,599,542.71	Prime	2018	Becknell Industrial	Rick Romeo	704-443-9300
Pine Ridge Plantation West	2,354,807.82	Prime	2018	Loblolly Partners, LLC	Levi Ritter	904-339-0134
Sienna Grove (Hogan Road)	914,001.89	Prime	2018	KB Home Jacksonville, LLC	Mikel Denton	904-239-0011
Westlake II	1,709,795.45	Sub	2018	Conlan Company	Troy Garside	904-309-8000

# Closed 2018

Job Name	Contract Amount	Prime or Sub	Year Started	Owner/GC	Owner/GC Contact	Owner/GC Phone Number
Fourakre	50,820.00	Sub	2017	AJ Johns	Chad Cockrell	904-641-2055
Antigua at St. Augustine	102,600.00	Sub	2017	Junior Davis Construction Company, Inc.		407-870-0066
Oakleaf Storage	52,000.00	Sub	2018	DNS Contracting	Mike Holbrook	904-724-6005
Unilever Warehouse Repairs	132,779.51	Prime	2018	CBRE	Bobby Gatling	904-630-6343
Fields Jaguar Land Rover	61,437.83	Prime	2018	Fields PAG, Inc	Garry Redig	904-594-9035
Industry West TI	130,909.83	Sub	2018	Conlan Company	Troy Garside	904-309-8000
Majestic Realty Storm Repairs	126,382.36	Prime	2018	Majestic Management Co	Richard Deibert	404-467-5258
Fleet Landing ILU	76,444.12	Sub	2018	DNS Contracting	Mike Holbrook	904-724-6005



**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES  
PART II. PROPOSAL FORM – (D) FINANCIAL CAPACITY**

1. *Provide copies of the Proposer's financial statements, showing assets and liabilities, for each of the past three years. Also attach an interim balance sheet not more than 60 days old. Certified copies accompanied by an auditor's opinion are strongly encouraged, but not required.*
2. *Complete the following chart for each of the past five years:*

YEAR	ANNUAL REVENUE	# OF PROJECTS COMPLETED	LARGEST PROJECT SIZE
2020	30,938,204	19	6,945,215.10 (completed in 2020)
2019	28,571,070	12	3,904,155.01 (completed in 2019)
2018	12,962,338	16	172,000.00 (completed in 2018)
2017	1,211,657		
2016	N/A		

3. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors filed for bankruptcy, either voluntary or involuntary, within the past 10 years? Yes ( ) No (X) If yes, provide the following:*

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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4. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors executed an assignment for the benefit of creditors within the past 10 years? Yes ( ) No (X) If yes, please explain:*

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5. *Has the Proposer or any of its affiliates (parents or subsidiaries), or any of the Proposer's officers or principal members, shareholders or investors defaulted on a loan or other financial obligation (e.g., failing to pay subcontractors or materialmen) within the past 10 years? Yes ( ) No (X) If yes, please explain:*

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6. *What is the Proposer's proposed insurance for the Project?* Refer to the form of contract for minimum amounts.

Workers' Compensation

- a. State Worker's Compensation – Greater of statutorily required amount or \$\_\_\_\_\_ per occurrence / \$\_\_\_\_\_ aggregate / \$\_\_\_\_\_ per disease
- b. Applicable Federal (e.g., United States Longshoreman and Harbor Workers' Compensation Act, Jones Act, etc.) – Greater of statutorily required amount or \$\_\_\_\_\_
- c. Employer's Liability – \$\_\_\_\_\_

Commercial General Liability Insurance

- a. Bodily Injury, Sickness, Disease or Death, and Property Damage, per Occurrence - \$\_\_\_\_\_
- b. Bodily Injury, Sickness, Disease or Death, and Property Damage, Aggregate - \$\_\_\_\_\_
- c. Products-Completed Operations – \$\_\_\_\_\_
- d. Personal and Advertising Injury – \$\_\_\_\_\_

- e. Property Damage liability insurance will provide Explosion, Collapse, and Under-ground coverages where applicable.

Automobile Liability

- a. Bodily Injury:  
Each Person \$ \_\_\_\_\_  
Each Accident \$ \_\_\_\_\_  
b. Property Damage:  
Each Occurrence \$ \_\_\_\_\_

Pollution Insurance (covering third-party injury and property damage claims, including clean-up costs) \$ \_\_\_\_\_

Protection and Indemnity Insurance \$ \_\_\_\_\_

Contractual Liability coverage

- a. General Aggregate \$ \_\_\_\_\_  
b. Bodily Injury and Property Damage  
Combined Each Occurrence \$ \_\_\_\_\_

Umbrella Insurance (above the Commercial Liability, Automobile Liability, Employers Liability, Pollution Insurance, Protection and Indemnity Insurance and Contractual Liability Insurance listed herein)

- a. General Aggregate \$ \_\_\_\_\_  
b. Each Occurrence \$ \_\_\_\_\_

Builder's Risk Insurance for the amount of the Project? YES / NO

Boiler & Machinery Insurance?  
(List items on separate page) YES / NO

\_\_\_\_\_  
(Other) \$ \_\_\_\_\_

\_\_\_\_\_  
(Other) \$ \_\_\_\_\_

**(Attach a copy of a current insurance certificate evidencing the contractor's insurance.)**

**7. What are the Proposer's current bonding limits?**

Name of Proposer's Bonding Company \_\_\_\_\_

Address \_\_\_\_\_

Approved Bonding Capacities:

Aggregate Limit

\$ \_\_\_\_\_

Single Project Limit

\$ \_\_\_\_\_

Total Current Contracts Bonded

\$ \_\_\_\_\_

Name of Proposer's Bonding Agency \_\_\_\_\_

Address \_\_\_\_\_

Contact Name \_\_\_\_\_ Telephone \_\_\_\_\_

**W. GARDNER, LLC**

FINANCIAL STATEMENTS FOR THE YEAR  
ENDED DECEMBER 31, 2018 AND INDEPENDENT  
ACCOUNTANTS' COMPILATION REPORT  
AND SUPPLEMENTARY INFORMATION



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## INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Member  
W. Gardner, LLC  
Jacksonville, Florida

Management is responsible for the accompanying financial statements of W. Gardner, LLC, which comprise the balance sheet as of December 31, 2018, and the related statements of operations and changes in member's equity (deficit) and cash flows for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The supplementary information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information has been subjected to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide an assurance on such information.

*Ennis, Pellum & Associates, PA*

Jacksonville, Florida  
June 25, 2019

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5150 Belfort Road South, Building 600 • Jacksonville, Florida 32256

Telephone: 904-396-5965 • Facsimile: 904-399-4094 • [www.jaxcpa.com](http://www.jaxcpa.com)

**W. GARDNER, LLC**  
BALANCE SHEET  
DECEMBER 31, 2018

---

**ASSETS**

**CURRENT ASSETS:**

Cash	\$ 450,105
Contract accounts receivable	2,963,218
Costs and estimated earnings in excess of billings on uncompleted contracts	30,256
Other receivables	1,600
Prepaid expenses	<u>2,134</u>

**Total Current Assets** 3,447,313

**PROPERTY AND EQUIPMENT:**

Computers and software	54,090
Office equipment	3,000
Machinery and equipment	3,217,493
Vehicles	<u>1,842,358</u>
	5,116,941
Less: accumulated depreciation	<u>(743,980)</u>

**Property and Equipment, net** 4,372,961

**TOTAL ASSETS** \$ 7,820,274

See independent accountants' compilation report.

**W. GARDNER, LLC**  
BALANCE SHEET  
DECEMBER 31, 2018

---

**LIABILITIES AND MEMBER'S DEFICIT**

**CURRENT LIABILITIES:**

Accounts payable	\$ 2,467,303
Accrued expenses	5,190
Line of credit	600,000
Current portion of capital lease obligations	350,129
Current portion of long-term debt	942,185
Billings in excess of costs and estimated earnings on uncompleted contracts	<u>1,180,377</u>

<b>Total Current Liabilities</b>	<b>5,545,184</b>
----------------------------------	------------------

**LONG-TERM LIABILITIES:**

Capital lease obligations, net of current portion	1,179,648
Notes payable, net of current portion	1,138,142
Due to member	<u>53,219</u>

<b>Total Long-Term Liabilities</b>	<b><u>2,371,009</u></b>
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<b>TOTAL LIABILITIES</b>	<b>7,916,193</b>
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<b>MEMBER'S DEFICIT</b>	<b><u>(95,919)</u></b>
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<b>TOTAL LIABILITIES AND MEMBER'S DEFICIT</b>	<b><u>\$ 7,820,274</u></b>
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See independent accountants' compilation report.

**W. GARDNER, LLC**

STATEMENT OF OPERATIONS AND CHANGES IN MEMBER'S EQUITY (DEFICIT)  
FOR THE YEAR ENDED DECEMBER 31, 2018

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<b>CONTRACT REVENUES EARNED</b>	<b>\$ 12,962,338</b>
<b>COST OF REVENUES EARNED</b>	<b><u>11,135,121</u></b>
<b>GROSS PROFIT</b>	<b>1,827,217</b>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	<b><u>1,909,864</u></b>
<b>LOSS FROM OPERATIONS</b>	<b>(82,647)</b>
<b>OTHER INCOME (EXPENSE):</b>	
Interest expense	(119,624)
Loss on sale of equipment	(28,373)
Other income	<u>10,159</u>
<b>    Total Other Expense</b>	<b><u>(137,838)</u></b>
<b>NET LOSS</b>	<b>(220,485)</b>
<b>MEMBER'S EQUITY- BEGINNING</b>	<b>311,743</b>
<b>DISTRIBUTIONS</b>	<b><u>(187,177)</u></b>
<b>MEMBER'S DEFICIT - ENDING</b>	<b><u>\$ (95,919)</u></b>

See independent accountants' compilation report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2018  
INCREASE (DECREASE) IN CASH

---

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net loss	\$ (220,485)
Adjustment to reconcile net loss to net cash provided by (used in) operating activities:	
Depreciation	561,877
Loss on sale of property and equipment	28,373
(Increase) decrease in:	
Contract accounts receivable	(2,963,218)
Costs and estimated earnings in excess of billings on uncompleted contracts	(30,256)
Other receivables	(1,600)
Prepaid expenses	(2,134)
Increase (decrease) in:	
Accounts payable	2,467,303
Accrued expenses	5,190
Billings in excess of costs and estimated earnings on uncompleted contracts	<u>1,180,377</u>

**Net Cash Provided by Operating Activities** **1,025,427**

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Purchases of property and equipment	(246,946)
Proceeds from sale of equipment	<u>21,033</u>

**Net Cash Used in Operating Activities** **(225,913)**

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Net proceeds from line of credit	600,000
Payments on notes payable	(608,255)
Payments on capital lease obligations	(269,692)
Payments on due to member	(531,690)
Distributions to member	<u>(187,177)</u>

**Net Cash Used in Financing Activities** **(996,814)**

**NET DECREASE IN CASH** **(197,300)**

**CASH - BEGINNING** **647,405**

**CASH - ENDING** **\$ 450,105**

See independent accountants' compilation report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2018  
INCREASE (DECREASE) IN CASH

---

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

Cash paid during the year for:

Interest	\$ 119,624
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**SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS:**

Cost of property and equipment	\$ 2,405,182
Less: property and equipment acquired through financing	<u>(2,158,236)</u>

Cash paid for property and equipment	<u>\$ 246,946</u>
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See independent accountants' compilation report.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Business

W. Gardner, LLC (the Company), a Florida limited liability company formed on March 16, 2017, is a construction contractor located in Jacksonville, Florida and is in the business of site work and underground utility construction.

Revenue and Cost Recognition

The Company recognizes revenue from construction contracts on the percentage-of-completion method. Under this method, revenue from long-term contracts is recorded based on the percentage of cost incurred to date to estimated total cost for each contract.

As these long-term contracts extend over one or more reporting periods, revisions in costs and profits are reflected in the accounting period when the revisions become known. When a loss on a contract becomes known, the entire amount of the estimated loss is accrued.

The asset "Costs and estimated earnings in excess of billings on uncompleted contracts" represents revenues recognized in excess of amounts billed. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of revenues recognized.

Contract Accounts Receivable

Contracts receivable are stated net of an allowance for doubtful accounts. The Company estimates the allowance based on an analysis of specific customers, taking into consideration the age of past due accounts and an assessment of the customer's ability to pay. Contracts receivable are generally charged off when management deems the balances are no longer collectible. No allowance for doubtful accounts is considered necessary at December 31, 2018, because the Company believes all accounts are fully collectible.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the related assets using the straight-line method for financial statement purposes. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the remaining lease term or the estimated useful lives of the improvements.



**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Property and Equipment (Continued)

Repairs and maintenance are expensed as incurred. Expenditures that increase the value or productive capacity of assets are capitalized. When property and equipment are retired, sold, or otherwise disposed of, the asset's carrying amount and related accumulated depreciation are removed from the accounts and any gain or loss is included in operations.

The Company reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, the manner in which the property is used, and the effects of obsolescence, demand, completion, and other economic factors. Based on this assessment, there was no impairment as of December 31, 2018.

Depreciation expense for the year ended December 31, 2018 was \$561,877.

Income Taxes

The Company, with the consent of its member, has elected under the Internal Revenue Code to be taxed as an S corporation. The members of an S corporation are taxed on their proportionate share of the company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its member. As of December 31, 2018, the Company had no uncertain tax positions that qualified for either recognition or disclosure in the financial statements. The Company did not have accrued interest or penalties associated with any uncertain tax benefits, nor was any interest expense recognized during the year ended December 31, 2018.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Subsequent Events

The Company has evaluated subsequent events for adjustment to, or disclosure in, its financial statements through June 25, 2019, the date the financial statements were available to be issued. No recordable or disclosable events occurred through this date.

2. COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS:

Information with respect to uncompleted contracts consists of the following at December 31, 2018:

Costs incurred on uncompleted contracts	\$ 10,678,883
Estimated earnings	<u>1,166,595</u>
	11,845,478
Less: billings to date	<u>(12,995,599)</u>
Total	<u>\$ (1,150,121)</u>

Such amounts are included in the accompanying balance sheets, under the following captions as of December 31, 2018:

Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 30,256
Billings in excess of costs and estimated earnings on uncompleted contracts	<u>(1,180,377)</u>
Total	<u>\$ (1,150,121)</u>

3. CONTRACT ACCOUNTS RECEIVABLE:

Contract accounts receivable consists of the following at December 31, 2018:

Contracts in progress	\$ 2,019,594
Retention	<u>943,624</u>
Total	<u>\$ 2,963,218</u>

Retentions are expected to be received within one year.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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4. LINE OF CREDIT:

The Company has a line of credit agreement that provides a maximum borrowing of \$1,200,000 as of December 31, 2018. The line of credit bears interest at the prime rate plus one half percent (6.00% as of December 31, 2018). The line is collateralized by substantially all assets of the Company and guaranteed by its member, subject to certain limitations. The line matures August 2019. As of December 31, 2018, \$600,000 was outstanding on the line of credit.

Borrowings under the line of credit are subject to certain financial covenants, including a debt service ratio. As of December 31, 2018, the Company was not in compliance with line of credit covenants and received a letter of waiver from the bank.

5. NOTES PAYABLE:

Notes payable consisted of the following at December 31, 2018:

Notes payable to various vendor finance companies for vehicles and equipment with interest rates up to 13.00%; total monthly installments of principal and interest range from \$585 to \$14,717, with varying maturities through November 2021, secured by the financed vehicles and equipment.

Total notes payable	\$ 2,080,327
Less: current portion	2,080,327
	<u>(942,185)</u>
Notes payable, net of current portion	\$ <u>1,138,142</u>

The scheduled future annual maturities of notes payable are as follows for the years ending December 31:

<u>Year</u>	<u>Amount</u>
2019	\$ 942,185
2020	866,696
2021	<u>271,446</u>
Total	\$ <u>2,080,327</u>

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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6. CAPITAL LEASES:

The Company leases certain equipment under agreements that are classified as capital leases. The cost of the equipment under capital leases is included in the balance sheets as property and equipment and was \$237,090 at December 31, 2018. Accumulated amortization of the leased equipment at December 31, 2018, was \$221,345. Amortization of assets under capital leases is included in depreciation expense. These leases bear interest ranging from 2.73% to 16.00%.

The future minimum lease payments required under the capital leases and the present value of the net minimum lease payments as of December 31, 2018 is as follows:

2019	\$	427,009
2020		422,056
2021		396,606
2022		330,883
2023		<u>159,899</u>
Total minimum lease payments		1,736,453
Less: amount representing interest		<u>(206,676)</u>
Present value of net minimum lease payments		1,529,777
Less: current maturities of capital lease obligations		<u>(350,129)</u>
Long-term capital lease obligations		<u>\$ 1,179,648</u>

7. OPERATING LEASES:

The Company subleases office space under an operating lease expiring in March 2020 with monthly rental payments of \$2,357 including sales tax. Expenses under this agreement were approximately \$22,628 for the year ended December 31, 2018. Future estimated rents are projected to be \$28,285 and \$7,074 for the years ending December 31, 2019 and 2020, respectively.

8. CONCENTRATIONS OF CREDIT RISK:

The Company maintains its cash balances with high credit quality financial institutions. At times, such balances may be in excess of the FDIC insurance limit of \$250,000

During the year ended December 31, 2018, the Company derived approximately 44% of its revenues from two major customers.

As of December 31, 2018, the Company had an accounts receivable balance outstanding from three customers comprising approximately 26% of total account receivables.

## **SUPPLEMENTARY INFORMATION**

**W. GARDNER, LLC**  
SCHEDULE OF EARNINGS FROM CONTRACTS  
FOR THE YEAR ENDED DECEMBER 31, 2018

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	<u>EARNED REVENUES</u>	<u>DIRECT COSTS</u>	<u>GROSS PROFIT</u>
Contracts completed during the year	\$ 1,116,860	\$ 456,238	\$ 660,622
Contracts in progress at year end	<u>11,845,478</u>	<u>10,678,883</u>	<u>1,166,595</u>
<b>Total Contract Revenue</b>	<b><u>\$ 12,962,338</u></b>	<b><u>\$ 11,135,121</u></b>	<b><u>\$ 1,827,217</u></b>

See independent accountants' compilation report.

SCHEDULE I

**W. GARDNER, LLC**  
**SCHEDULE OF COMPLETED CONTRACTS**  
**DECEMBER 31, 2018**

JOB #	JOB DESCRIPTION	TOTAL CONTRACT			BEFORE JANUARY 1, 2018			FOR THE YEAR ENDED DECEMBER 31, 2018		
		REVENUE	COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)
17002	Tamaya	\$ 20,100	\$ ---	\$ 20,100	\$ ---	\$ ---	\$ ---	\$ 20,100	\$ ---	\$ 20,100
17004	Fourakre	50,820	3,713	47,107	---	---	---	50,820	3,713	47,107
17005	Plummer Creek Ph 2C&2D	26,634	---	26,634	---	---	---	26,634	---	26,634
17008	Antigua at St. Augustine	102,600	139,308	(36,708)	---	---	---	102,600	139,308	(36,708)
17018	Debris Pit Haul	172,000	---	172,000	---	---	---	172,000	---	172,000
18001	Conlan Company Misc Jobs	22,829	16,629	6,200	---	---	---	22,829	16,629	6,200
18002	5657 Dianthus Street	41,950	25,731	16,219	---	---	---	41,950	25,731	16,219
18005	Oakleaf Storage	52,000	28,217	23,783	---	---	---	52,000	28,217	23,783
18006	St. Vincents 103rd (Clearing)	25,500	---	25,500	---	---	---	25,500	---	25,500
18007	Berman Scrap Haul	19,280	---	19,280	---	---	---	19,280	---	19,280
18008	Unilever Warehouse Repairs	132,779	53,234	79,545	---	---	---	132,779	53,234	79,545
18010	Fields Jaguar Land Rover	61,438	29,297	32,141	---	---	---	61,438	29,297	32,141
18018	Industry West TI	130,910	36,125	94,785	---	---	---	130,910	36,125	94,785
18019	13398 International Parkway	126,382	31,052	95,330	---	---	---	126,382	31,052	95,330
18020	Brinks	31,073	23,635	7,438	---	---	---	31,073	23,635	7,438
18021	Fleet Landing ILU	76,444	54,178	22,266	---	---	---	76,444	54,178	22,266
2018MISC	Miscellaneous	24,121	15,119	9,002	---	---	---	24,121	15,119	9,002
<b>TOTALS</b>		<u>\$ 1,116,860</u>	<u>\$ 456,238</u>	<u>\$ 660,622</u>	<u>\$ ---</u>	<u>\$ ---</u>	<u>\$ ---</u>	<u>\$ 1,116,860</u>	<u>\$ 456,238</u>	<u>\$ 660,622</u>

See independent accountants' compilation report.



W. GARDNER, LLC  
SCHEDULE OF CONTRACTS IN PROGRESS  
AS OF DECEMBER 31, 2018

		TOTAL CONTRACT		FROM CONTRACT INCEPTION TO DECEMBER 31, 2018				AS OF DECEMBER 31, 2018			BEFORE JANUARY 1, 2018			FOR THE YEAR ENDED DECEMBER 31, 2018			
JOB #	JOB DESCRIPTION	ESTIMATED REVENUE	ESTIMATED COSTS	ESTIMATED GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COST	GROSS PROFIT (LOSS)	BILLED TO DATE	ESTIMATED COST TO COMPLETE	COSTS AND ESTIMATED EARNINGS IN EXCESS OF BILLINGS	BILLINGS IN EXCESS OF ESTIMATED EARNINGS	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)
18003	Summerwalk	\$ 3,897,854	\$ 3,973,774	\$ (75,920)	\$ 3,792,886	\$ 3,868,806	\$ (75,920)	\$ 3,875,683	\$ 104,968	\$ ---	\$ 82,797	\$ ---	\$ ---	\$ ---	\$ 3,792,886	\$ 3,868,806	\$ (75,920)
18004	The Reserve at Heron Cove	591,358	411,730	179,628	319,527	222,469	97,058	362,815	189,261	---	43,288	---	---	---	319,527	222,469	97,058
18009	Solera at Kendall West	879,664	610,778	268,886	876,063	608,278	267,785	877,826	2,500	---	1,763	---	---	---	876,063	608,278	267,785
18011	Abbot Cove Subdivision	1,447,650	1,147,576	300,074	1,140,603	904,175	236,428	1,233,707	243,401	---	93,104	---	---	---	1,140,603	904,175	236,428
18012	J&J New Kings Rd Warehouse	2,135,876	1,953,481	182,395	1,889,239	1,727,906	161,333	1,949,061	225,575	---	59,822	---	---	---	1,889,239	1,727,906	161,333
18013	Oasis at Town Center	2,059,371	1,723,955	335,416	1,164,231	974,609	189,622	1,330,894	749,346	---	166,663	---	---	---	1,164,231	974,609	189,622
18014	Pine Ridge East	798,813	846,820	(48,007)	701,418	749,425	(48,007)	743,754	97,395	---	42,336	---	---	---	701,418	749,425	(48,007)
18015	Westlake Becknell 33A	1,465,946	1,319,746	146,200	893,732	804,599	89,133	936,663	515,147	---	42,931	---	---	---	893,732	804,599	89,133
18016	Sawmill Creek 6A & 6B	6,344,988	4,750,509	1,594,479	485,434	363,446	121,988	704,302	4,387,063	---	218,868	---	---	---	485,434	363,446	121,988
18017	Pine Ridge Plantation West	2,389,002	1,892,676	496,326	177,429	140,567	36,862	152,821	1,752,109	24,608	---	---	---	---	177,429	140,567	36,862
18022	Bainebridge Jacksonville	3,466,017	2,775,559	690,458	294,300	235,673	58,627	543,379	2,539,886	---	249,079	---	---	---	294,300	235,673	58,627
18023	Sienna Grove (Hogan Road)	878,094	665,955	212,139	44,831	34,000	10,831	123,512	631,955	---	78,681	---	---	---	44,831	34,000	10,831
18024	Summerlyn (Hogan Road)	150,965	63,957	87,008	21,279	9,015	12,264	41,548	54,942	---	20,269	---	---	---	21,279	9,015	12,264
18025	Grand Oaks CDD Phase I Infrast	7,292,922	5,831,140	1,461,782	5,648	4,516	1,132	---	5,826,624	5,648	---	---	---	---	5,648	4,516	1,132
18028	Windsong Acres	1,056,418	894,309	162,109	---	---	---	---	894,309	---	---	---	---	---	---	---	---
18029	Westlake II	1,688,551	1,364,431	324,120	38,858	31,399	7,459	119,634	1,333,032	---	80,776	---	---	---	38,858	31,399	7,459
TOTALS		\$ 36,543,489	\$ 30,226,396	\$ 6,317,093	\$ 11,845,478	\$ 10,678,883	\$ 1,166,595	\$ 12,995,599	\$ 19,547,513	\$ 30,256	\$ 1,180,377	\$ ---	\$ ---	\$ ---	\$ 11,845,478	\$ 10,678,883	\$ 1,166,595

See independent accountants' compilation report.

**W. GARDNER, LLC**

FINANCIAL STATEMENTS FOR THE YEAR  
ENDED DECEMBER 31, 2019 AND INDEPENDENT  
ACCOUNTANTS' REVIEW REPORT  
AND SUPPLEMENTARY INFORMATION



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**INDEPENDENT ACCOUNTANTS' REVIEW REPORT**

To the Member  
W. Gardner, LLC  
Jacksonville, Florida

We have reviewed the accompanying financial statements of W. Gardner, LLC, which comprise the balance sheet as of December 31, 2019, and the related statements of income and changes in member's equity (deficit) and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

**Accountant's Responsibility**

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modification that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

**Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

## Supplementary Information

The accompanying supplementary information included in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information.

*Ennis, Pellum & Associates, PA*

Jacksonville, Florida  
February 28, 2020

**W. GARDNER, LLC**  
BALANCE SHEET  
DECEMBER 31, 2019

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**ASSETS**

**CURRENT ASSETS:**

Cash	\$ 432,989
Contract accounts receivable	4,390,463
Revenue in excess of billings	178,438
Other receivables	3,290
Prepaid expenses	<u>96,879</u>

**Total Current Assets** **5,102,059**

**PROPERTY AND EQUIPMENT:**

Computers and software	85,715
Office equipment	6,201
Capital lease equipment	2,489,573
Machinery and equipment	3,070,750
Vehicles	<u>630,625</u>
	6,282,864
Less: accumulated depreciation	<u>(1,514,850)</u>

**Property and Equipment, net** **4,768,014**

**DUE FROM MEMBER** **732,120**

**TOTAL ASSETS** **\$ 10,602,193**

See accompanying notes and independent accountants' review report.



**W. GARDNER, LLC**  
BALANCE SHEET  
DECEMBER 31, 2019

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**LIABILITIES AND MEMBER'S EQUITY**

**CURRENT LIABILITIES:**

Accounts payable	\$ 2,470,857
Accrued expenses	91,405
Line of credit	601,880
Current portion of capital lease obligations	596,286
Current portion of notes payable	966,243
Billings in excess of revenue	<u>1,204,644</u>

**Total Current Liabilities** 5,931,315

**LONG-TERM LIABILITIES:**

Capital lease obligations, net of current portion	1,188,381
Notes payable, net of current portion	<u>657,795</u>

**Total Long-Term Liabilities** 1,846,176

**TOTAL LIABILITIES** 7,777,491

**MEMBER'S EQUITY** 2,824,702

**TOTAL LIABILITIES AND MEMBER'S EQUITY** \$ 10,602,193

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF INCOME AND CHANGES IN MEMBER'S EQUITY (DEFICIT)  
FOR THE YEAR ENDED DECEMBER 31, 2019

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CONTRACT REVENUES EARNED	\$ 28,571,070
COST OF REVENUES EARNED	<u>23,403,352</u>
GROSS PROFIT	5,167,718
GENERAL AND ADMINISTRATIVE EXPENSES	<u>2,644,729</u>
INCOME FROM OPERATIONS	2,522,989
OTHER INCOME (EXPENSE):	
Interest expense	(285,589)
Loss on sale of equipment	(36,190)
Other income	<u>544</u>
Total Other Expense	<u>(321,235)</u>
NET INCOME	<u>\$ 2,201,754</u>
MEMBER'S DEFICIT- BEGINNING	\$ (95,919)
PRIOR PERIOD ADJUSTMENT	<u>718,867</u>
MEMBER'S EQUITY - BEGINNING, AS RESTATED	622,948
NET INCOME	<u>2,201,754</u>
MEMBER'S EQUITY - ENDING	<u>\$ 2,824,702</u>

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
INCREASE (DECREASE) IN CASH

---

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income	\$ 2,201,754
Adjustment to reconcile net income to net cash provided by (used in) operating activities:	
Depreciation	881,443
Loss on sale of property and equipment	36,190
(Increase) decrease in:	
Contract accounts receivable	(1,427,245)
Revenue in excess of billings	(148,182)
Other receivables	(1,690)
Prepaid expenses	(94,745)
Due from member	(13,253)
Increase (decrease) in:	
Accounts payable	3,554
Accrued expenses	86,215
Billings in excess of revenue	<u>24,267</u>
<b>Net Cash Provided by Operating Activities</b>	<b>1,548,308</b>

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Purchases of property and equipment	(241,067)
Proceeds from sale of property and equipment	<u>335,256</u>
<b>Net Cash Provided by Operating Activities</b>	<b>94,189</b>

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Net proceeds from line of credit	1,880
Payments on notes payable	(857,793)
Payments on capital lease obligations	(750,481)
Payments on due to member	<u>(53,219)</u>
<b>Net Cash Used in Financing Activities</b>	<b><u>(1,659,613)</u></b>

**NET DECREASE IN CASH** **(17,116)**

**CASH - BEGINNING** **450,105**

**CASH - ENDING** **\$ 432,989**

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
INCREASE (DECREASE) IN CASH

---

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:**

Cash paid during the year for:

Interest	\$ <u>285,589</u>
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**SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS:**

Cost of property and equipment	\$ 1,647,942
Less: property and equipment acquired through financing	<u>(1,406,875)</u>
 Cash paid for property and equipment	 <u>\$ 241,067</u>

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Business

W. Gardner, LLC (the Company), a Florida limited liability company formed on March 16, 2017, is a construction contractor located in Jacksonville, Florida and is in the business of site work and underground utility construction.

New Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* (Topic 606). This guidance provides a five-step process to determine when and how revenue is recognized. The core principle of the guidance is that a company should recognize revenue upon transfer of promised goods or services to customers in an amount that reflects the expected consideration to be received in exchange for those goods or services. This update is effective for fiscal years beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company adopted this ASU effective January 1, 2019 using the modified retrospective transition method. The adoption of this ASU resulted in changes to the Company's accounting policies for revenue and cost recognition. The Company's revenue arrangements generally consist of a single performance obligation to transfer goods or services. Based on the Company's evaluation process and review of its contracts with customers, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

Revenue and Cost Recognition

Revenues are recognized as performance obligations are satisfied over time (formerly known as percentage-of-completion method) with continuous transfer of control to the customer, using a ratio of costs incurred to estimated total costs for each contract. The cost to cost measure (an input method) is the best available measure of the Company's performance because it directly measures the value of services transferred to the customer.

The Company's construction contracts are generally accounted for as a single performance obligation. The Company's construction contracts are awarded on a competitively bid basis or negotiated bid basis using a fixed price. All contract revenues earned for the year ended December 31, 2019, were from fixed price contracts.

Contract costs include all direct material, labor costs, subcontract costs, and those indirect costs related to contract performance. Selling, general and administrative costs are charged to expense as incurred.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Revenue and Cost Recognition (Continued)

The Company generally provides a limited warranty with the warranty period typically extending for a one-year period following substantial completion of the Company's performance obligation and therefore are treated as period costs when incurred. Historically, warranty claims have not resulted in material costs incurred.

The transaction price for contracts may include variable consideration, which includes increases to transaction price for change orders, claims, and incentives. Change orders, claims, and incentives are generally not distinct from the existing contract due to significant integration with services provided and are accounted for as a modification of the existing contract and performance obligation. Contracts are often modified for changes in the contract specifications or requirements. In most instances, contract modifications are for goods or services that are not distinct and are accounted for as part of the existing contract. The Company estimates variable consideration for a performance obligation at the most likely amount to which the Company expects to be entitled. Variable consideration is included in the estimate of the transaction price only to the extent that a significant reversal would not be probable. The Company's estimates of variable consideration and whether to include the amounts in the transaction price are based on an assessment of its anticipated performance and historical, current, and forecasted information that is reasonably available.

Due to the nature of the performance obligations, the estimation of total revenue and cost at completion is complex, subject to many variables and requires significant judgment. Recognition of revenue is dependent upon several factors, including the accuracy of a variety of estimates made at the balance sheet date, such as engineering progress, material quantities, the achievement of milestones, penalty provisions, labor productivity and cost estimates. Additionally, the Company is required to make estimates for the amount of consideration to be received, including bonuses, awards, incentive fees, claims, unpriced change orders, penalties, and liquidated damages.

Management continuously monitors factors that may affect the quality of its estimates, and material changes in estimates are reflected in the accounting period when the revisions become known. When a loss on a contract becomes known, the entire amount of the estimated loss is accrued.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Revenue and Cost Recognition (Continued)

The Company's timing of revenue recognition may not be consistent with its rights to bill and collect cash from its clients. Those rights are generally dependent upon advance billing terms, milestone billings based on the completion of certain phases of work or when services are performed. The Company's contract accounts receivable represent amounts billed to clients that have yet to be collected and represent an unconditional right to cash from its clients. The Company will recognize a contract asset, "revenue in excess of billings," for revenue recognized prior to amounts billed on incomplete construction contracts. The Company will also recognize a contract liability, "billings in excess of revenue," for amounts billed prior to recognizing the revenue on incomplete construction contracts.

Contract Accounts Receivable

Contract accounts receivable are stated net of an allowance for doubtful accounts. The Company estimates the allowance based on an analysis of specific customers, taking into consideration the age of past due accounts and an assessment of the customer's ability to pay. Contract accounts receivable are generally charged off when management deems the balances are no longer collectible. No allowance for doubtful accounts is considered necessary at December 31, 2019, because the Company believes all accounts are fully collectible. The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract accounts receivable.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the related assets using the straight-line method for financial statement purposes. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the remaining lease term or the estimated useful lives of the improvements.

Repairs and maintenance are expensed as incurred. Expenditures that increase the value or productive capacity of assets are capitalized. When property and equipment are retired, sold, or otherwise disposed of, the asset's carrying amount and related accumulated depreciation are removed from the accounts and any gain or loss is included in operations.



**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Property and Equipment (Continued)

The Company reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, the manner in which the property is used, and the effects of obsolescence, demand, completion, and other economic factors. Based on this assessment, there was no impairment as of December 31, 2019.

Depreciation expense for the year ended December 31, 2019 was \$881,443.

Income Taxes

The Company, with the consent of its member, has elected under the Internal Revenue Code to be taxed as an S corporation. The members of an S corporation are taxed on their proportionate share of the company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its member. As of December 31, 2019, the Company had no uncertain tax positions that qualified for either recognition or disclosure in the financial statements. The Company did not have accrued interest or penalties associated with any uncertain tax benefits, nor was any interest expense recognized during the year ended December 31, 2019.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Subsequent Events

The Company has evaluated subsequent events for adjustment to, or disclosure in, its financial statements through February 28, 2020, the date the financial statements were available to be issued. No recordable or disclosable events occurred through this date.

2. COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS:

Information with respect to uncompleted contracts consists of the following at December 31, 2019:

Costs incurred on uncompleted contracts	\$ 19,153,755
Estimated earnings	<u>4,665,388</u>
	23,819,143
Less: billings to date	<u>(24,845,349)</u>
Total	<u>\$ (1,026,206)</u>

Such amounts are included in the accompanying balance sheet, under the following captions as of December 31, 2019:

Revenue in excess of billings	\$ 178,438
Billings in excess of revenue	<u>(1,204,644)</u>
Total	<u>\$ (1,026,206)</u>

As of January 1, 2019, the balance in revenue in excess of billings was \$30,256 and the balance in billings in excess of revenue was \$1,180,377.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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3. CONTRACT ACCOUNTS RECEIVABLE:

Contract accounts receivable consists of the following at December 31, 2019:

Contracts in progress	\$ 2,739,415
Retention	<u>1,651,048</u>
Total	<u>\$ 4,390,463</u>

Retentions are expected to be received within one year.

As of January 1, 2019, contract accounts receivable were \$2,963,218.

4. LINE OF CREDIT:

The Company has a line of credit agreement that provides a maximum borrowing of \$1,200,000 as of December 31, 2019. The line of credit bears interest at the prime rate plus one half percent (5.25% as of December 31, 2019). The line is collateralized by substantially all assets of the Company and guaranteed by its member, subject to certain limitations. The line matures February 2020. As of December 31, 2019, \$601,880 was outstanding on the line of credit.

Borrowings under the line of credit are subject to certain financial covenants, including a debt service ratio. As of December 31, 2019, the Company was in compliance with line of credit covenants.

5. NOTES PAYABLE:

Notes payable consists of the following at December 31, 2019:

Notes payable to various vendor finance companies for vehicles and equipment with interest rates up to 17.00%; total monthly installments of principal and interest range from \$585 to \$14,717 and are approximately \$100,000 per month in aggregate, with varying maturities through December 2022, secured by the financed vehicles and equipment.

	\$ <u>1,624,038</u>
Total notes payable	1,624,038
Less: current portion	<u>(966,243)</u>
Notes payable, net of current portion	<u>\$ 657,795</u>

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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5. NOTES PAYABLE (CONTINUED):

The scheduled future annual maturities of notes payable are as follows for the years ending December 31:

<u>Year</u>	<u>Amount</u>
2020	\$ 966,243
2021	396,535
2022	174,374
2023	32,175
2024	34,522
Thereafter	<u>20,189</u>
Total	<u>\$ 1,624,038</u>

6. CAPITAL LEASES:

The Company leases certain equipment under agreements that are classified as capital leases. The cost of the equipment under capital leases is included in the balance sheet as property and equipment and was \$2,489,573 at December 31, 2019. Accumulated amortization of the leased equipment at December 31, 2019, was \$491,238. Amortization of assets under capital leases is included in depreciation expense. These leases bear interest ranging from 2.73% to 16.00%.

The future minimum lease payments required under the capital leases and the present value of the net minimum lease payments as of December 31, 2019 is as follows:

2020	\$ 759,277
2021	698,381
2022	459,891
2023	<u>183,387</u>
Total minimum lease payments	2,100,936
Less: amount representing interest	<u>(316,269)</u>
Present value of net minimum lease payments	1,784,667
Less: current portion of capital lease obligations	<u>(596,286)</u>
Capital lease obligations, net of current portion	<u>\$ 1,188,381</u>

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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7. BACKLOG:

Backlog represents the amount of revenue the Company expects to realize from work to be performed on uncompleted contracts in progress at year end and from contractual agreements on which work has not yet begun. The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2019:

Backlog balance, beginning of period	\$ 24,698,012
New contracts and adjustments during the period	<u>29,299,737</u> 53,997,749
Less: contract revenue	<u>(28,571,070)</u>
Backlog balance, end of period	<u><u>\$ (25,426,679)</u></u>

8. OPERATING LEASES:

The Company subleases office space under an operating lease expiring in March 2020 with monthly rental payments of \$2,357 including sales tax. Expenses under this agreement were approximately \$28,118 for the year ended December 31, 2019. Future estimated rents are projected to be \$7,074 for the year ending December 31, 2020.

9. RELATED PARTY TRANSACTIONS:

As of December 31, 2019, \$732,120 was outstanding from a member and is classified as "due from member" on the balance sheet.

10. CONCENTRATIONS OF CREDIT RISK:

The Company maintains its cash balances with high credit quality financial institutions. At times, such balances may be in excess of the FDIC insurance limit of \$250,000.

During the year ended December 31, 2019, the Company derived approximately 41% of its revenues from two major customers.

As of December 31, 2019, the Company had a contract accounts receivable balance outstanding from five customers comprising approximately 78% of total contract accounts receivable.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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11. PRIOR PERIOD ADJUSTMENT:

The Company's financial statements as of December 31, 2018, contained the following errors as a result of a prior year classification of distributions: (1) understatement of due from member by \$718,867, (2) understatement of beginning member's equity by \$531,600, (3) overstatement of owner's distributions by \$187,177. Member's equity as of January 1, 2019, was adjusted by \$718,867 to correct the aggregate effect of the errors. There was no impact to net loss for the year ended December 31, 2018 as a result of the errors.

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## **SUPPLEMENTARY INFORMATION**



**W. GARDNER, LLC**  
SCHEDULE OF EARNINGS FROM CONTRACTS  
FOR THE YEAR ENDED DECEMBER 31, 2019

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	<u>EARNED REVENUES</u>	<u>DIRECT COSTS</u>	<u>GROSS PROFIT</u>
Contracts completed during the year	\$ 6,701,542	\$ 5,827,842	\$ 873,700
Contracts in progress at year end	<u>21,869,528</u>	<u>17,575,510</u>	<u>4,294,018</u>
<b>Total Contract Revenue</b>	<b><u>\$ 28,571,070</u></b>	<b><u>\$ 23,403,352</u></b>	<b><u>\$ 5,167,718</u></b>

See independent accountants' review report.

SCHEDULE I

**W. GARDNER, LLC**  
**SCHEDULE OF COMPLETED CONTRACTS**  
**DECEMBER 31, 2019**

JOB #	JOB DESCRIPTION	TOTAL CONTRACT			BEFORE JANUARY 1, 2019			FOR THE YEAR ENDED DECEMBER 31, 2019		
		REVENUE	COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)
18003	Summerwalk	\$ 3,904,155	\$ 4,140,591	\$ (236,436)	\$ 3,792,886	\$ 3,868,806	\$ (75,920)	\$ 111,269	\$ 271,785	\$ (160,516)
18004	The Reserve at Heron Cove	576,777	434,779	141,998	319,526	222,469	97,057	257,251	212,310	44,941
18009	Solera at Kendall West	892,208	609,952	282,256	876,064	608,278	267,786	16,144	1,674	14,470
18011	Abbot Cove Subdivision	1,505,853	1,191,886	313,967	1,140,603	904,175	236,428	365,250	287,711	77,539
18012	J&J New Kings Rd Warehouse	2,169,353	1,973,213	196,140	1,889,240	1,727,906	161,334	280,113	245,307	34,806
18014	Pine Ridge East	790,738	923,456	(132,718)	701,417	749,425	(48,008)	89,321	174,031	(84,710)
18015	Westlake Becknell 33A	1,599,543	1,512,586	86,957	893,732	804,599	89,133	705,811	707,987	(2,176)
18017	Pine Ridge Plantation West	2,354,808	1,839,091	515,717	177,429	140,566	36,863	2,177,379	1,698,525	478,854
18023	Sienna Grove (Hogan Road)	914,002	709,402	204,600	44,831	34,000	10,831	869,171	675,402	193,769
18024	Summerlyn (Hogan Road)	147,573	40,296	107,277	21,278	9,015	12,263	126,295	31,281	95,014
18029	Westlake II	1,709,795	1,508,109	201,686	38,857	31,399	7,458	1,670,938	1,476,710	194,228
19006	Imeson Lot 3	25,618	5,401	20,217	---	---	---	25,618	5,401	20,217
	Small jobs	6,982	39,718	(32,736)	---	---	---	6,982	39,718	(32,736)
<b>TOTALS</b>		<b>\$ 16,597,405</b>	<b>\$ 14,928,480</b>	<b>\$ 1,668,925</b>	<b>\$ 9,895,863</b>	<b>\$ 9,100,638</b>	<b>\$ 795,225</b>	<b>\$ 6,701,542</b>	<b>\$ 5,827,842</b>	<b>\$ 873,700</b>

See independent accountants' review report.

W. GARDNER, LLC  
SCHEDULE OF CONTRACTS IN PROGRESS  
AS OF DECEMBER 31, 2019

		FROM CONTRACT INCEPTION TO														FOR THE YEAR ENDED		
		TOTAL CONTRACT			DECEMBER 31, 2019				AS OF DECEMBER 31, 2019			BEFORE JANUARY 1, 2019			DECEMBER 31, 2019			
JOB #	JOB DESCRIPTION	ESTIMATED REVENUE	ESTIMATED COSTS	ESTIMATED GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COST	GROSS PROFIT (LOSS)	BILLED TO DATE	ESTIMATED COST TO COMPLETE	REVENUE IN EXCESS OF BILLINGS	BILLINGS IN EXCESS OF REVENUE	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	
18013	Oasis at Town Center	\$ 2,069,078	\$ 1,865,015	\$ 204,063	\$ 2,050,623	\$ 1,848,380	\$ 202,243	\$ 2,069,400	\$ 16,635	\$ ---	\$ 18,777	\$ 1,164,232	\$ 974,610	\$ 189,622	\$ 886,391	\$ 873,770	\$ 12,621	
18016	Sawmill Creek 6A & 6B	6,764,865	6,042,022	722,843	5,937,632	5,303,181	634,451	6,173,625	738,841	---	235,993	485,435	363,446	121,989	5,452,197	4,939,735	512,462	
18022	Bainebridge Jacksonville	3,671,537	2,992,820	678,717	3,420,073	2,787,841	632,232	3,494,546	204,979	---	74,473	294,300	235,673	58,627	3,125,773	2,552,168	573,605	
18025	Grand Oaks CDD Phase 1 Infrast	8,700,816	6,435,930	2,264,886	6,395,668	4,730,829	1,664,839	7,058,033	1,705,101	---	662,365	5,648	4,516	1,132	6,390,020	4,726,313	1,663,707	
18028	Windsong Acres	1,125,962	945,000	180,962	1,117,328	937,754	179,574	1,125,962	7,246	---	8,634	---	---	---	1,117,328	937,754	179,574	
19001	Westlake Crossdock	2,604,924	1,832,522	772,402	1,904,864	1,340,041	564,823	2,062,493	492,481	---	157,629	---	---	---	1,904,864	1,340,041	564,823	
19002	JEA Solar Sunport	689,062	312,650	376,412	670,990	304,450	366,540	689,062	8,200	---	18,072	---	---	---	670,990	304,450	366,540	
19003	JTA Apartments	3,523,841	2,901,222	622,619	1,409,810	1,160,714	249,096	1,296,438	1,740,508	113,372	---	---	---	---	1,409,810	1,160,714	249,096	
19004	Grand Oaks 1D1 Pulte	816,381	672,851	143,530	107,990	89,004	18,986	108,453	583,847	---	463	---	---	---	107,990	89,004	18,986	
19005	Morgans Cove	8,633,199	6,745,139	1,888,060	433,899	339,006	94,893	380,078	6,406,133	53,821	---	---	---	---	433,899	339,006	94,893	
19007	Grand Oaks 1A Drees	909,182	717,241	191,941	---	---	---	---	717,241	---	---	---	---	---	---	---	---	
19008	Grand Oaks 1B Drees	536,366	423,761	112,605	---	---	---	---	423,761	---	---	---	---	---	---	---	---	
19009	Grand Oaks 1C Toll Brothers	1,170,215	1,023,465	146,750	247,414	216,387	31,027	246,362	807,078	1,052	---	---	---	---	247,414	216,387	31,027	
19010	Heron Cove Pads	264,447	208,914	55,533	2,028	1,602	426	---	207,312	2,028	---	---	---	---	2,028	1,602	426	
19011	North Creek	4,351,763	3,489,130	862,633	105,812	84,837	20,975	97,647	3,404,293	8,165	---	---	---	---	105,812	84,837	20,975	
19012	Flagler Beach Swale Improvements	463,739	300,544	163,195	15,012	9,729	5,283	43,250	290,815	---	28,238	---	---	---	15,012	9,729	5,283	
19013	Amare Vita	2,415,775	1,908,463	507,312	---	---	---	---	1,908,463	---	---	---	---	---	---	---	---	
19014	Residence Inn	190,000	150,100	39,900	---	---	---	---	150,100	---	---	---	---	---	---	---	---	
19015	TrailMark 5A t2 (House Pads)	344,670	272,289	72,381	---	---	---	---	272,289	---	---	---	---	---	---	---	---	
TOTALS		\$ 49,245,822	\$ 39,239,078	\$ 10,006,744	\$ 23,819,143	\$ 19,153,755	\$ 4,665,388	\$ 24,845,349	\$ 20,085,323	\$ 178,438	\$ 1,204,644	\$ 1,949,615	\$ 1,578,245	\$ 371,370	\$ 21,869,528	\$ 17,575,510	\$ 4,294,018	

See independent accountants' review report.

**W. GARDNER, LLC**

FINANCIAL STATEMENTS FOR THE YEAR  
ENDED DECEMBER 31, 2020 AND INDEPENDENT  
ACCOUNTANTS' REVIEW REPORT  
AND SUPPLEMENTARY INFORMATION



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## **INDEPENDENT ACCOUNTANTS' REVIEW REPORT**

To the Member  
W. Gardner, LLC  
Jacksonville, Florida

We have reviewed the accompanying financial statements of W. Gardner, LLC, which comprise the balance sheet as of December 31, 2020, and the related statements of income and changes in member's equity and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

### **Accountant's Responsibility**

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modification that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

### **Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

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## Supplementary Information

The accompanying supplementary information included in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information.

*Ennis, Pellum & Associates, PA*

Jacksonville, Florida  
May 13, 2021

**W. GARDNER, LLC**  
**BALANCE SHEET**  
**DECEMBER 31, 2020**

---

**ASSETS**

**CURRENT ASSETS:**

Cash	\$ 1,403,035
Contract accounts receivable	8,482,795
Revenue in excess of billings	262,104
Other receivables	1,901
Prepaid expenses	<u>6,360</u>

<b>Total Current Assets</b>	<b>10,156,195</b>
-----------------------------	-------------------

**PROPERTY AND EQUIPMENT:**

Land	122,244
Buildings	419,693
Computers and software	128,121
Office equipment	27,990
Capital lease equipment	2,478,569
Machinery and equipment	5,695,350
Vehicles	<u>1,180,432</u>
	10,052,399
Less: accumulated depreciation	<u>(2,660,550)</u>

<b>Property and Equipment, net</b>	<b><u>7,391,849</u></b>
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<b>TOTAL ASSETS</b>	<b><u>\$ 17,548,044</u></b>
---------------------	-----------------------------

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
BALANCE SHEET  
DECEMBER 31, 2020

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**LIABILITIES AND MEMBER'S EQUITY**

**CURRENT LIABILITIES:**

Accounts payable	\$ 3,550,657
Accrued expenses	220,886
Line of credit	1,500,000
Billings in excess of revenue	2,231,324
Current portion of capital lease obligations	706,341
Current portion of notes payable	<u>1,616,451</u>

**Total Current Liabilities** 9,825,659

**LONG-TERM LIABILITIES:**

Capital lease obligations, net of current portion	550,192
Notes payable, net of current portion	<u>2,421,477</u>

**Total Long-Term Liabilities** 2,971,669

**TOTAL LIABILITIES** 12,797,328

**MEMBER'S EQUITY** 4,750,716

**TOTAL LIABILITIES AND MEMBER'S EQUITY** \$ 17,548,044

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF INCOME AND CHANGES IN MEMBER'S EQUITY  
FOR THE YEAR ENDED DECEMBER 31, 2020

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<b>CONTRACT REVENUES EARNED</b>	<b>\$ 30,938,204</b>
<b>COST OF REVENUES EARNED</b>	<b><u>25,362,015</u></b>
<b>GROSS PROFIT</b>	<b>5,576,189</b>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	<b><u>3,576,577</u></b>
<b>INCOME FROM OPERATIONS</b>	<b>1,999,612</b>
<b>OTHER INCOME (EXPENSE):</b>	
Interest expense	(215,423)
Gain on sale of property and equipment	52,472
Other income	<u>942,953</u>
<b>Total Other Income</b>	<b><u>780,002</u></b>
<b>NET INCOME</b>	<b>2,779,614</b>
<b>MEMBER'S EQUITY- BEGINNING</b>	<b>2,824,702</b>
<b>MEMBER'S DISTRIBUTION</b>	<b><u>(853,600)</u></b>
<b>MEMBER'S EQUITY - ENDING</b>	<b><u>\$ 4,750,716</u></b>

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2020  
INCREASE (DECREASE) IN CASH

---

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income	\$ 2,779,614
Adjustment to reconcile net income to net cash provided by (used in) operating activities:	
Depreciation	1,268,309
Gain on forgiveness of debt	(941,500)
Gain on sale of property and equipment	(52,472)
(Increase) decrease in:	
Contract accounts receivable	(4,092,332)
Revenue in excess of billings	(83,666)
Other receivables	1,389
Prepaid expenses	90,519
Due from member	732,120
Increase (decrease) in:	
Accounts payable	1,079,800
Accrued expenses	129,481
Billings in excess of revenue	<u>1,026,680</u>

**Net Cash Provided by Operating Activities** **1,937,942**

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Purchases of property and equipment	(463,741)
Proceeds from sale of property and equipment	<u>186,150</u>

**Net Cash Used in Operating Activities** **(277,591)**

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Proceeds from long-term debt	961,609
Net proceeds from line of credit	898,120
Payments on notes payable	(1,168,300)
Payments on capital lease obligations	(528,134)
Distributions to member	<u>(853,600)</u>

**Net Cash Used in Financing Activities** **(690,305)**

**NET INCREASE IN CASH** **970,046**

**CASH - BEGINNING** **432,989**

**CASH - ENDING** **\$ 1,403,035**

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2020  
INCREASE (DECREASE) IN CASH

---

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:**

Cash paid during the year for:

Interest	<u>\$ 215,423</u>
----------	-------------------

**SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS:**

Cost of property and equipment	\$ 4,025,822
Less: property and equipment acquired through financing	<u>(3,562,081)</u>

Cash paid for property and equipment	<u>\$ 463,741</u>
--------------------------------------	-------------------

See accompanying notes and independent accountants' review report.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Business

W. Gardner, LLC (the Company), a Florida limited liability company formed on March 16, 2017, is a construction contractor located in Jacksonville, Florida and is in the business of site work and underground utility construction.

Revenue and Cost Recognition

Revenues are recognized as performance obligations are satisfied over time (formerly known as percentage-of-completion method) with continuous transfer of control to the customer, using a ratio of costs incurred to estimated total costs for each contract. The cost to cost measure (an input method) is the best available measure of the Company's performance because it directly measures the value of services transferred to the customer.

The Company's construction contracts are generally accounted for as a single performance obligation. The Company's construction contracts are awarded on a competitively bid basis or negotiated bid basis using a fixed price. All contract revenues earned for the year ended December 31, 2020, were from fixed price contracts.

Contract costs include all direct material, labor costs, subcontract costs, and those indirect costs related to contract performance. Selling, general and administrative costs are charged to expense as incurred.

The Company generally provides a limited warranty with the warranty period typically extending for a one-year period following substantial completion of the Company's performance obligation and therefore are treated as period costs when incurred. Historically, warranty claims have not resulted in material costs incurred.

The transaction price for contracts may include variable consideration, which includes increases to transaction price for change orders, claims, and incentives. Change orders, claims, and incentives are generally not distinct from the existing contract due to significant integration with services provided and are accounted for as a modification of the existing contract and performance obligation. Contracts are often modified for changes in the contract specifications or requirements. In most instances, contract modifications are for goods or services that are not distinct and are accounted for as part of the existing contract. The Company estimates variable consideration for a performance obligation at the most likely amount to which the Company expects to be entitled. Variable consideration is included in the estimate of the transaction price only to the extent that a significant reversal would not be probable. The Company's estimates of variable consideration and whether to include the amounts in the transaction price are based on an assessment of its anticipated performance and historical, current, and forecasted information that is reasonably available.



**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Revenue and Cost Recognition (Continued)

Due to the nature of the performance obligations, the estimation of total revenue and cost at completion is complex, subject to many variables and requires significant judgment. Recognition of revenue is dependent upon several factors, including the accuracy of a variety of estimates made at the balance sheet date, such as engineering progress, material quantities, the achievement of milestones, penalty provisions, labor productivity, and cost estimates. Additionally, the Company is required to make estimates for the amount of consideration to be received, including bonuses, awards, incentive fees, claims, unpriced change orders, penalties, and liquidated damages.

Management continuously monitors factors that may affect the quality of its estimates, and material changes in estimates are reflected in the accounting period when the revisions become known. When a loss on a contract becomes known, the entire amount of the estimated loss is accrued.

The Company's timing of revenue recognition may not be consistent with its rights to bill and collect cash from its clients. Those rights are generally dependent upon advance billing terms, milestone billings based on the completion of certain phases of work or when services are performed. The Company's contract accounts receivable represent amounts billed to clients that have yet to be collected and represent an unconditional right to cash from its clients. The Company will recognize a contract asset, "revenue in excess of billings," for revenue recognized prior to amounts billed on incomplete construction contracts. The Company will also recognize a contract liability, "billings in excess of revenue," for amounts billed prior to recognizing the revenue on incomplete construction contracts.

Payment terms vary by customer and the services offered. Substantially, all contracts include payment terms of 30 days or less.

Contract Accounts Receivable

Contract accounts receivable are stated net of an allowance for doubtful accounts. The Company estimates the allowance based on an analysis of specific customers, taking into consideration the age of past due accounts and an assessment of the customer's ability to pay. Contract accounts receivable are generally charged off when management deems the balances are no longer collectible. No allowance for doubtful accounts is considered necessary at December 31, 2020, because the Company believes all accounts are fully collectible. The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract accounts receivable.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

---

1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Cash

Cash consists primarily of cash on hand and cash in bank deposit accounts.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the related assets, ranging from 2 to 39 years, using the straight-line method for financial statement purposes. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the remaining lease term or the estimated useful lives of the improvements.

Repairs and maintenance are expensed as incurred. Expenditures that increase the value or productive capacity of assets are capitalized. When property and equipment are retired, sold, or otherwise disposed of, the asset's carrying amount and related accumulated depreciation are removed from the accounts and any gain or loss is included in operations.

The Company reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, the manner in which the property is used, and the effects of obsolescence, demand, completion, and other economic factors. Based on this assessment, there was no impairment as of December 31, 2020.

Depreciation expense for the year ended December 31, 2020 was \$1,268,309.

Income Taxes

The Company, with the consent of its member, has elected under the Internal Revenue Code to be taxed as an S corporation. The members of an S corporation are taxed on their proportionate share of the company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its member. As of December 31, 2020, the Company had no uncertain tax positions that qualified for either recognition or disclosure in the financial statements. The Company did not have accrued interest or penalties associated with any uncertain tax benefits, nor was any interest expense recognized during the year ended December 31, 2020.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

The Company has evaluated subsequent events for adjustment to, or disclosure in, its financial statements through May 13, 2021, the date the financial statements were available to be issued. No recordable or disclosable events occurred through this date.

2. COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS:

Information with respect to uncompleted contracts consists of the following at December 31, 2020:

Costs incurred on uncompleted contracts	\$ 23,650,476
Estimated earnings	<u>5,093,376</u>
	28,743,852
Less: billings to date	<u>(30,713,072)</u>
Total	<u>\$ (1,969,220)</u>

Such amounts are included in the accompanying balance sheet, under the following captions as of December 31, 2020:

Revenue in excess of billings	\$ 262,104
Billings in excess of revenue	<u>(2,231,324)</u>
Total	<u>\$ (1,969,220)</u>

As of January 1, 2020, the balance in revenue in excess of billings was \$178,438 and the balance in billings in excess of revenue was \$1,204,644

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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3. CONTRACT ACCOUNTS RECEIVABLE:

Contract accounts receivable consist of the following at December 31, 2020:

Contracts in progress	\$ 5,620,872
Retention	<u>2,861,923</u>
Total	<u>\$ 8,482,795</u>

Retentions are expected to be received within one year.

As of January 1, 2020, contract accounts receivable were \$4,390,463.

4. LINE OF CREDIT:

The Company had a line of credit agreement that provided a maximum borrowing of \$1,200,000. The line of credit bore interest at the prime rate plus one half percent. The line was collateralized by substantially all assets of the Company and guaranteed by its member, subject to certain limitations. The line matured in August 2020.

In August 2020, the Company executed a line of credit agreement with a bank that provides a maximum borrowing of \$2,000,000 as of December 31, 2020. The line of credit bears interest at the LIBOR rate plus 3.85% (4.18% as of December 31, 2020). The line is collateralized by substantially all assets of the Company and guaranteed by its member, subject to certain limitations. The line matures in August 2021. As of December 31, 2020, \$1,500,000 was outstanding on the line of credit.

Borrowings under the line of credit are subject to a fixed charge ratio financial covenant. As of December 31, 2020, the Company was in compliance with line of credit covenant.

5. NOTES PAYABLE:

Notes payable consists of the following at December 31, 2020:

Notes payable to various vendor finance companies for vehicles and equipment with interest rates up to 7.00%; total monthly installments of principal and interest range from \$588 to \$10,154 and are approximately \$161,000 per month in aggregate, with varying maturities through January 2025, secured by the financed vehicles and equipment.

\$ 3,709,735

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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5. NOTES PAYABLE (CONTINUED):

Mortgage note payable to a bank, 5 year term loan, interest is fixed at 4.50%; payable in monthly installments of principal and interest of \$2,138, with a balloon payment in March 2025, secured by equipment.

\$ 328,193

Total notes payable	4,037,928
Less: current portion	<u>(1,616,451)</u>
Notes payable, net of current portion	<u>\$ 2,421,477</u>

The scheduled future annual maturities of notes payable are as follows for the years ending December 31:

<u>Year</u>	<u>Amount</u>
2021	\$ 1,616,451
2022	1,223,246
2023	773,061
2024	116,046
2025	<u>309,124</u>
Total	<u>\$ 4,037,928</u>

6. CAPITAL LEASES:

The Company leases certain equipment under agreements that are classified as capital leases. The cost of the equipment under capital leases is included in the balance sheet as capital lease equipment and was \$2,478,569 at December 31, 2020. Accumulated amortization of the leased equipment at December 31, 2020, was \$875,389. Amortization of assets under capital leases is included in depreciation expense. These leases bear interest ranging from 0.00% to 13.00%

The future minimum lease payments required under the capital leases and the present value of the net minimum lease payments is as follows for the years ending December 31:

2021	\$ 706,339
2022	485,971
2023	<u>184,781</u>
Total minimum lease payments	1,377,091
Less: amount representing interest	<u>(120,558)</u>
Present value of net minimum lease payments	1,256,533
Less: current portion of capital lease obligations	<u>(614,427)</u>
Capital lease obligations, net of current portion	<u>\$ 642,106</u>

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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7. BACKLOG (COMPILED):

Backlog represents the amount of revenue the Company expects to realize from work to be performed on contracts in progress at year end and from contractual agreements on which work has not yet begun. The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2020:

Backlog balance, beginning of period	\$ 25,426,679
New contracts and adjustments during the period	<u>31,494,201</u>
	56,920,880
Less: contract revenue	<u>(30,938,204)</u>
Backlog balance, end of period	<u><u>\$ (25,982,676)</u></u>

8. CONCENTRATIONS OF CREDIT RISK:

The Company maintains its cash balances with high credit quality financial institutions. At times, such balances may be in excess of the FDIC insurance limit of \$250,000.

During the year ended December 31, 2020, the Company derived approximately 41% of its revenues from two major customers.

As of December 31, 2020, the Company had a contract accounts receivable balance outstanding from three customers comprising approximately 68% of total contract accounts receivable.

9. PAYCHECK PROTECTION PROGRAM LOAN:

The Company obtained an unsecured loan of \$941,500 with a bank, pursuant to the paycheck protection program (PPP) under the Coronavirus Aid, Relief and Economic Security Act. Loans may be forgiven by the U.S. Small Business Administration (SBA) upon application by the Company in accordance with SBA requirements under the PPP. Management believes it qualifies for the PPP and is compliant in all aspects with its use of PPP funds. The Company has applied for forgiveness from the SBA in 2021 and, accordingly, the entire loan amount has been recognized as "other income" in the statement of income and changes in member's equity for the year ended December 31, 2020.

**W. GARDNER, LLC**  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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10. RETIREMENT PLAN:

The Company has a 401(k) profit-sharing plan covering substantially all eligible employees who have completed one year of service and are at least 18 years of age. Employees may contribute on a pre-tax basis or after-tax basis, limited to a maximum annual amount as set periodically by the Internal Revenue Services. The Company may make matching employer contributions and profit-sharing contributions. Total employer contributions were \$14,613 for the year ended December 31, 2020.

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## **SUPPLEMENTARY INFORMATION**



**W. GARDNER, LLC**  
SCHEDULE OF EARNINGS FROM CONTRACTS  
FOR THE YEAR ENDED DECEMBER 31, 2020

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	<u>EARNED REVENUES</u>	<u>DIRECT COSTS</u>	<u>GROSS PROFIT</u>
Contracts completed during the period	\$ 4,499,279	\$ 3,607,885	\$ 891,394
Contracts in progress at year end	<u>26,438,927</u>	<u>21,754,130</u>	<u>4,684,797</u>
<b>Total Contract Revenue</b>	<b><u>\$ 30,938,206</u></b>	<b><u>\$ 25,362,015</u></b>	<b><u>\$ 5,576,191</u></b>

See independent accountants' review report.

SCHEDULE I

**W. GARDNER, LLC**

**SCHEDULE OF COMPLETED CONTRACTS**

DECEMBER 31, 2020

JOB #	JOB DESCRIPTION	TOTAL CONTRACT			BEFORE JANUARY 1, 2020			FOR THE YEAR ENDED DECEMBER 31, 2020		
		REVENUES	COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)
18013	Oasis at Town Center	\$ 2,076,486	\$ 1,944,694	\$ 131,792	\$ 2,050,623	\$ 1,848,380	\$ 202,243	\$ 25,863	\$ 96,314	\$ (70,451)
18016	Sawmill Creek 6A&B	6,768,199	6,194,269	573,930	5,937,632	5,303,181	634,451	830,567	891,088	(60,521)
18022	Bainerbridge Jax	3,716,664	3,121,279	595,385	3,420,073	2,787,841	632,232	296,591	333,438	(36,847)
18025	Grand Oaks CDD	6,945,215	5,279,766	1,665,449	6,395,668	4,730,829	1,664,839	549,547	548,937	610
18028	Windsongs	1,138,189	939,205	198,984	1,117,328	937,754	179,574	20,861	1,451	19,410
19001	Westlake Crossdock	2,588,201	1,818,457	769,744	1,904,864	1,340,041	564,823	683,337	478,416	204,921
19002	JEA Solar Sunport	689,062	311,652	377,410	670,990	304,450	366,540	18,072	7,202	10,870
19010	Heron Cove Pads	285,842	92,580	193,262	2,028	1,602	426	283,814	90,978	192,836
19011A	North Creek (Bulkhead)	138,343	108,419	29,924	---	---	---	138,343	108,419	29,924
19011B	North Creek (Privacy Mall)	163,168	133,759	29,409	---	---	---	163,168	133,759	29,409
19012	Flagler Beach Swale	322,792	211,994	110,798	15,012	9,729	5,283	307,780	202,265	105,515
19015	TrailMark 5A T1 (House Pads)	180,631	79,851	100,780	---	---	---	180,631	79,851	100,780
20001	Park Place Repairs	66,809	49,882	16,927	---	---	---	66,809	49,882	16,927
20003	TrailMark 5A T2 (House Pads)	65,187	4,990	60,197	---	---	---	65,187	4,990	60,197
20006	Westlake 33B	566,280	385,270	181,010	---	---	---	566,280	385,270	181,010
20014	Becknell Cardinal Health	26,141	7,618	18,523	---	---	---	26,141	7,618	18,523
20016	Twin Hills	29,437	26,030	3,407	---	---	---	29,437	26,030	3,407
20028	Tributary Lot Pads	131,539	46,461	85,078	---	---	---	131,539	46,461	85,078
	Small Jobs	115,312	115,516	(204)	---	---	---	115,312	115,516	(204)
<b>TOTALS</b>		<b>\$ 26,013,497</b>	<b>\$ 20,871,692</b>	<b>\$ 5,141,805</b>	<b>\$ 21,514,218</b>	<b>\$ 17,263,807</b>	<b>\$ 4,250,411</b>	<b>\$ 4,499,279</b>	<b>\$ 3,607,885</b>	<b>\$ 891,394</b>

See independent accountants' review report.

SCHEDULE II

**W. GARDNER, LLC**  
 SCHEDULE OF CONTRACTS IN PROGRESS  
 AS OF DECEMBER 31, 2020

JOB #	JOB DESCRIPTION	TOTAL CONTRACT		FROM CONTRACT INCEPTION TO DECEMBER 31, 2020					AS OF DECEMBER 31, 2020			BEFORE JANUARY 1, 2020			FOR THE YEAR ENDED DECEMBER 31, 2020		
		ESTIMATED REVENUE	ESTIMATED COST	ESTIMATED GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	BILLED TO DATE	ESTIMATED COST TO COMPLETE	REVENUE IN EXCESS OF BILLINGS	BILLING IN EXCESS OF REVENUE	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)	EARNED REVENUES	DIRECT COSTS	GROSS PROFIT (LOSS)
19003	JTA Apartments	\$ 3,781,054	\$ 3,427,931	\$ 353,123	\$ 3,186,765	\$ 2,889,144	\$ 297,621	\$ 3,270,021	\$ 538,787	\$ ---	\$ 83,256	\$ 1,409,810	\$ 1,160,714	\$ 249,096	\$ 1,776,955	\$ 1,728,430	\$ 48,525
19004	Grand Oaks 1D1 Pulte	824,572	657,007	167,565	802,102	639,103	162,999	802,466	17,904	---	364	107,990	89,004	18,986	694,112	550,099	144,013
19005	Morgans Cove	8,776,509	7,564,311	1,212,198	6,564,175	5,657,541	906,634	7,097,334	1,906,770	---	533,159	433,899	339,006	94,893	6,130,276	5,318,535	811,741
19007	Grand Oaks 1A Drees	909,182	743,579	165,603	853,838	698,316	155,522	850,847	45,263	2,991	---	---	---	---	853,838	698,316	155,522
19008	Grand Oaks 1B Drees	536,366	427,848	108,518	490,602	391,343	99,259	498,825	36,505	---	8,223	---	---	---	490,602	391,343	99,259
19009	Grand Oaks 1C Toll Brothers	1,185,014	1,012,761	172,253	1,142,974	976,832	166,142	1,170,265	35,929	---	27,291	247,414	216,387	31,027	895,560	760,445	135,115
19011	North Creek	4,340,436	3,756,011	584,425	4,176,888	3,614,484	562,404	4,230,274	141,527	---	53,386	105,812	84,837	20,975	4,071,076	3,529,647	541,429
19014	Residence Inn	190,000	151,097	38,903	49,204	39,129	10,075	49,471	111,968	---	267	---	---	---	49,204	39,129	10,075
20002	Hampton West Phase 2	2,176,760	1,753,665	423,095	2,100,704	1,692,392	408,312	2,176,760	61,273	---	76,056	---	---	---	2,100,704	1,692,392	408,312
20004	Westlake Lot 21 Warehouse	2,882,830	1,730,474	1,152,356	2,636,037	1,582,332	1,053,705	2,774,466	148,142	---	138,429	---	---	---	2,636,037	1,582,332	1,053,705
20005	Grand Oaks Legacy Park	260,284	105,034	155,250	87,256	35,211	52,045	147,906	69,823	---	60,650	---	---	---	87,256	35,211	52,045
20007	Minorean Mill	3,421,975	2,916,644	505,331	1,500,747	1,279,128	221,619	1,265,117	1,637,516	235,630	---	---	---	---	1,500,747	1,279,128	221,619
20013	Amare Vita	2,507,019	2,121,672	385,347	1,634,041	1,382,877	251,164	1,692,253	738,795	---	58,212	---	---	---	1,634,041	1,382,877	251,164
20017	Promenade Phase 2	545,380	460,013	85,367	364,013	307,035	56,978	396,955	152,978	---	32,942	---	---	---	364,013	307,035	56,978
20018	Holiday Inn Express	36,063	27,847	8,216	---	---	---	---	27,847	---	---	---	---	---	---	---	---
20020	Grand Oaks Phase 2	12,423,959	9,769,331	2,654,628	1,498,156	1,178,045	320,111	1,909,811	8,591,286	---	411,655	---	---	---	1,498,156	1,178,045	320,111
20021	JUU Basketball Facility	625,305	435,180	190,125	211,247	147,017	64,230	198,430	288,163	12,817	---	---	---	---	211,247	147,017	64,230
20023	Tribute Hotel Prawn & Heron	684,864	466,588	218,276	156,849	106,859	49,990	146,183	359,729	10,666	---	---	---	---	156,849	106,859	49,990
20024	Parcel F Cecil Commerce	8,272,818	6,594,591	1,678,227	1,275,168	1,016,487	258,681	2,022,166	5,578,104	---	746,998	---	---	---	1,275,168	1,016,487	258,681
20026	Exline Estates	75,908	62,663	13,245	13,086	10,803	2,283	13,522	51,860	---	436	---	---	---	13,086	10,803	2,283
20027	Southside Senior Center	17,890	13,819	4,071	---	---	---	---	13,819	---	---	---	---	---	---	---	---
20029	Cordova Palms SR313 (3DCS)	85,918	66,217	19,701	---	---	---	---	66,217	---	---	---	---	---	---	---	---
20030	Southside Quarters II (3DCS)	166,422	128,548	37,874	---	---	---	---	128,548	---	---	---	---	---	---	---	---
<b>TOTALS</b>		<b>\$ 54,726,528</b>	<b>\$ 44,392,831</b>	<b>\$ 10,333,697</b>	<b>\$ 28,743,852</b>	<b>\$ 23,644,078</b>	<b>\$ 5,099,774</b>	<b>\$ 30,713,072</b>	<b>\$ 20,748,753</b>	<b>\$ 262,104</b>	<b>\$ 2,231,324</b>	<b>\$ 2,304,925</b>	<b>\$ 1,889,948</b>	<b>\$ 414,977</b>	<b>\$ 26,438,927</b>	<b>\$ 21,754,130</b>	<b>\$ 4,684,797</b>

See independent accountants' review report.

SCHEDULE III

Balance Sheet  
W. Gardner, LLC  
As of Sep, 2021

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Assets

Petty Cash	580.00
BBVA - Operating 4307	1,310,325.00
BBVA - Payroll 3459	737.61
BBVA - Money Market Sav 4994	1,150,390.16
Accounts Receivable	4,568,464.12
A/R Retention	3,949,659.63
Underbilling (WIP)	1,141,527.33
Account Receivable - Other	2,896.05
Employee Receivable	1,748.00
Prepaid Expenses	13,990.30
Trucks and Cars	1,604,931.00
Job Equipment	6,041,102.43
Furniture and Fixtures	21,788.63
Software & Computer Equip	147,579.89
Small Equipment	209,710.87
Survey Equipment	79,195.44
GPS for Heavy Equipment	24,536.00
Office Equipment	6,200.65
Shop Equipment	6,037.90
Land	105,240.00
Buildings	324,848.58
Land Improvement	17,004.00
Building Improvement	94,843.94
Capital Leases	2,442,434.42
Accum Deprec Trucks & Cars	-445,759.46
Accum Deprec Jobs Equip	-1,835,845.44
Accum Deprec Furniture & Fixtu	-3,990.15
Accum Deprec Computer Software	-98,481.80
Accum Deprec Other Equip	-176,643.25
Accum Depreciation Building	-10,411.81
Acc Depr Land Improvement	-1,228.12
Acc Deprc Building Improvement	-11,065.11
Accum Amort Capital Leases	-1,150,693.57
Total Assets	<u><u>19,531,653.24</u></u>

Liabilities & Equity

Liabilities

Accounts Payable	5,755,998.40
A/P Retention	594,050.35
Overbilling (WIP)	979,374.78
FICA Withholding	-21,276.07
PTO Liability	50,383.17
Federal Withholding	19,352.50
State Withholding	1,559.00
FUTA	1,095.42
SUTA	1,461.57
Worker's Compension	23,611.00
401K Pre Tax	1.00
401K Roth	5.06
Use - Sales Tax Liability	0.05
Health Plan	-3,217.52
Child Support Payable	446.83
Ancillary Care (Guardian)	-276.51
BBVA - LOC 7279	1,000,000.00
Accrued Expense	184,574.68
Current Portion Long-Term Debt	1,792,566.56

Balance Sheet  
W. Gardner, LLC  
As of Sep, 2021

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Liabilities & Equity

Current Portion Capital Leases	706,341.36	
Ameris Elliot Jones CC 9888	541.79	
BBVA Tom Unger CC 4198	4,343.47	
BBVA Elliot Jones CC 7103	2,204.20	
Ameris Bryant Poston CC9920	189.57	
BBVA John Ward CC 9345	3,576.42	
Ameris Cecil Stanley CC0778	1,362.43	
Ameris Rusty Grimes CC 2173	231.89	
Ameris Bobby Allen CC 2342	11.74	
Ameris 5680 James Gatlin	1,236.93	
Ameris CC Chris Lunn - 3429	3,002.54	
8723-Ameris Brandon Beverly	38.78	
4404 Ameris Ronald Kiper	820.74	
9896 Ameris T Unger-OFFICE	1,702.90	
8272- Ameris Billy Heath	<u>99.17</u>	
Total Short Term Liabilities		11,105,414.20
GTL:17 Tahoe 175110-4880	10,662.77	
GTL:17 C1500 175111-7100	9,147.99	
GTL:18 Tahoe 185013-3792	14,731.52	
GTL:17 Ford F550 185030-9486	28,653.79	
GTL:18 C3500 185079-0420	17,513.31	
GTL:17 Chev C1500 185080-3640	13,456.83	
GTL:18 CHEV K3500 185092-2966	19,059.97	
GTL:17 CHEV K3500 185098-7787	18,485.93	
GTL:19 TOYO Clemnt 185099-0905	13,435.30	
GTL:18 T455CC Lwboy185101-7180	32,404.00	
GTL:18 CHEV C3500 185105-4378	15,186.75	
GTL:18 CHEV C3500 185112-2241	21,368.16	
GTL:18 CHEV C3500 185113-3930	20,928.25	
GTL:18 CHEV K1500 185114-9709	17,416.86	
GTL:18 CHEV K1500 185118-2710	14,724.60	
GTL:18 K1500 185135-8264	17,276.71	
GTL:18 K1500 185136-0928	17,357.08	
GTL:18 K1500 185137-4445	17,357.09	
GTL:18 K1500 185139-0864	14,543.12	
GTL:18 K1500 185140-1035	14,370.84	
GTL:18 K1500 185141-9416	15,411.54	
GTL:18 K1500 185142-5931	15,498.32	
GTL:18 CHEV K1500 185122-9046	15,302.93	
GTL:18 CHEV K3500 185123-3820	21,678.33	
GTL:18 CHEV K3500 185124-0757	22,074.44	
GTL:19 Ford F550 195008-6448	55,257.88	
NP: JDF Srey Eqpt 510001602501	27,311.54	
GTL:18 CHEV K1500 195013-2864	19,334.01	
GTL:18 CHEV K1500 195014-1317	18,830.39	
GTL:18 CHEV K1500 195015-1060	18,664.61	
NP: JD 2653 Turf Mower-1617598	2,923.72	
NP: 2019 Ford F250 057450955	11,657.26	
Peterbilt Truck 1885	118,973.12	
2019 Ford F450 3232-2729	21,181.60	
2019 Ford F450 0963-4085	23,984.93	
2019 Ford F450 0965-6309	23,984.93	
2019 Ford F350 2842-4164	23,901.91	
2019 Ford F350 1602-4663	23,178.28	
JD 260E-72022-7762	92,497.00	
JD 260E-72023-6810	90,688.26	
JD 50G-0492 8389	35,306.12	

Balance Sheet  
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Liabilities & Equity

JD 333G-9028 -8368	41,984.42		
2019 Ford F450 2097-7628	32,519.80		
2019 Ford F150 8363-6740	18,037.12		
2019 Ford F150 8364-7530	18,037.12		
2019 Ford F150 8365-2505	18,037.12		
2020 Ford F-250 3370 5230	46,659.56		
2021 Ford F-150 2248 6824	38,663.38		
DLL Finance-Curb Machine-3004	223,367.36		
Adv Acceptance-Curb MachineADD	21,951.69		
JDF 524K2761 Loader 8255	66,256.15		
JDF 622G8542 Grader 8900	200,187.90		
JDF 650K0906 Dozer 7884	65,781.65		
JDF 544K1090 Loader-5329	45,843.05		
JDF 85G9411 Excavator-7011	28,004.55		
JDF BW21-1098 Roller-7130	4,353.51		
JDF BW21-1137 Roller-7239	7,860.63		
JDF 350G-EXC 1842 -7282	134,223.04		
2020 Ford F150-6514-3316	29,931.36		
2019 Ford F150-8183-3398	27,216.49		
2020 Ford F350-5116-2427	47,074.56		
2020 Ford F150 1487-2546	32,954.18		
2020 Ford F150 1816-2528	32,665.81		
2020 Ford F350 7516-2718	47,492.79		
JDF 550K9890 DOZER 3875	44,514.65		
JDF 650K8994 DOZER 2642	55,515.05		
JDF 650K3642 DOZER 5901	57,511.87		
JDF 650K2872 DOZER 3898	58,794.94		
JDF 650K2877 DOZER 2720	92,528.56		
JDF BW211396 3989	16,934.86		
JDF BW211326 5443	12,834.28		
JDF350G2417 EXC 4493	101,104.36		
JDF 310S0772 LOADER-7595	71,159.34		
JDF 350G2175 EXC-6366	75,738.73		
JDF 350G2920 EXC 7073	77,771.30		
JDF 524K9812 LOADER 9050	70,771.28		
JDF 544K5627 LOADER 3806	59,513.89		
JDF 544K9914 LOADER 2640	71,981.53		
JDF 544K9822 LOADER 7799	68,005.99		
JDF 624K5655 LOADER 6361	75,678.36		
2020 Ford F250 0502 1585	47,400.99		
2020 Ford F150 4208 1119	38,163.14		
Concrete Extruding Machine & M	24,952.20		
JDF 245G0642 Exc W Bucket	104,936.20		
Total Station ICR80-Survey	28,188.66		
2021 Ford F-150 1644	48,314.57		
2021 Ford F350 6647	68,657.96		
2022 Ford F250 1421	75,793.71		
JDF 470G5390	283,088.55		
JDF 850L6500	229,185.57		
BBVA-Vermeer RTX250 Trencher	18,387.58		
Long-Term Debt	-1,792,566.56		
Long-Term Capital Leases	-706,341.36		
Ameris-Mortgage 7668000750-101	<u>319,685.59</u>		
Total Long Term Liability		<u>2,073,031.02</u>	
Total Liabilities			13,178,445.22
<u>Equity</u>			
Current Retained Earnings			1,748,044.74

Balance Sheet  
W. Gardner, LLC  
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	<u>Liabilities &amp; Equity</u>		
Prior Retained Earnings		5,072,623.28	
Owner Distributions		-999,150.00	
Additional Paid in Capital		<u>531,690.00</u>	
	Total Equity		<u>6,353,208.02</u>
	Total Liabilities & Equity		<u><u>19,531,653.24</u></u>



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/27/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Baldwin Krystyn Sherman Partners LLC 4211 West Boy Scout Blvd. Tampa FL 33607	<b>CONTACT NAME:</b> BKS Certificates Department	
	<b>PHONE (A/C, No, Ext):</b> 813-984-3200 <b>FAX (A/C, No):</b> 813-984-3201	
	<b>E-MAIL ADDRESS:</b> certificates@bks-partners.com	
	<b>INSURER(S) AFFORDING COVERAGE</b>	<b>NAIC #</b>
	<b>INSURER A:</b> Travelers Property Casualty Co	25674
	<b>INSURER B:</b> Bridgefield Casualty Insurance	10335
	<b>INSURER C:</b> United Specialty Insurance Com	12537
	<b>INSURER D:</b> Travelers Indemnity Company of	25666
	<b>INSURER E:</b> Travelers Indemnity Company of	25682
	<b>INSURER F:</b>	

**COVERAGES** **CERTIFICATE NUMBER:** 1318997086 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
D	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			CO-2R726844-21	9/12/2021	9/12/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
E	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			810-2R733190-21	9/12/2021	9/12/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
E	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP-2R746879-21	9/12/2021	9/12/2022	EACH OCCURRENCE \$ 3,000,000 AGGREGATE \$ 3,000,000 \$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	19650712	4/1/2021	4/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C A	Excess Liability Scheduled Equipment			BTN2127896 630 3R394959-21	9/12/2021 9/12/2021	9/12/2022 9/12/2022	Occurrence/Aggregate Limit 2,000,000 Schedule on File

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
\*Evidence of Insurance\*

**CERTIFICATE HOLDER****CANCELLATION**

W. Gardner, LLC  
4929 Atlantic Blvd.  
Jacksonville FL 32207

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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March 17, 2021

**Re: W. Gardner, LLC, as Contractor**  
CONTRACTOR PREQUALIFICATION, as Project

To whom it may concern:

It is our understanding that you are considering W. Gardner, LLC as the contractor for your construction project. We are prepared to provide surety bond credit for them well in excess of your requirements as we entertain a single project bonding capacity of Ten Million and a total aggregate bonding capacity in excess of Thirty Million Dollars.

We have had the privilege of doing business with W. Gardner, LLC, for several years and consider them to be one of our more valued clients. Their Surety is Westfield Insurance Company who holds an AM Best Rating of A+, Financial Class of XIII and are on the US Treasury List of Approved Sureties. Their home office address is One Park Circle, Westfield, OH 44251.

A Performance and Payment Bond equal to one hundred percent of the contract amount is subject to our review and acceptance of the contract terms and conditions, bond forms, construction financing details and a satisfactory underwriting requirement review at the time of the request. We assume no liability if for any reason we do not execute such bonds. This letter is not to be construed as a bid bond nor a performance and payment bond.

Their construction team consistently brings their projects in within the budget and on time. Their payment record is excellent and they enjoy an enviable reputation. In our opinion, w. Gardner, LLC remains properly financed, well equipped, and capably managed.

I highly recommend W. Gardner, LLC and invite your further inquiry.

Sincerely,

A handwritten signature in black ink, appearing to read "Fritz Archerd", written in a cursive style.

Fritz Archerd  
FL Licensed Resident Agent  
Managing Advisor - Surety

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**SECTION 1. PRICING.** Furnish and install all material, equipment and labor for the work complete and acceptable for construction of all infrastructure and appurtenances **as outlined in the attached Bid Form (to be prepared and completed by Proposer)** as follows:

- A. TOTAL OF LUMP SUM AMOUNT (PHASE 3B/3C).** For Phase 3B/3C a Total Lump Sum Amount Of:  
Nine million, four hundred ninety-two thousand, three hundred sixty-four and 46/100  
\_\_\_\_\_(In Words).  
\$ 9,492,364.46 \_\_\_\_\_(In Figures).

**B. DETAIL OF LUMP SUM AMOUNT SPECIFIED IN SUBSECTION A ABOVE.**

**PHASE 3B/3C ROADS, GRADING AND INFRASTRUCTURE.**

Total Lump Sum in the amount of:  
Eight million, seven hundred eighty thousand, four hundred eleven and 24/100  
\_\_\_\_\_(In Words).  
\$ 8,780,411.24 \_\_\_\_\_(In Figures).

**PHASE 3B/3C-LOTS**

- a) Lump Sum Amount for Mobilization and General Conditions in the amount of:  
Seven hundred eleven thousand, nine hundred fifty-three and 22/100  
\_\_\_\_\_(In Words).  
\$ 711,953.22 \_\_\_\_\_(In Figures).
- b) Work to be performed at Unit Prices specified in the attached Bid Form and in accordance with final plan set.

Note: This lump sum amount must match the extended total price on the Proposer-provided Bid Form which shall provide detailed quantities, associated unit costs, and line item costs (extended to provide for total cost). In addition to providing a hard copy of this Bid Form, **this information must be submitted electronically by the Proposer in Excel format.** Please be advised the selected Contractor will be responsible for construction stakeout and the retention of a surveyor to perform such work; accordingly, a corresponding line item must be included in all submitted Proposals.

This proposal made by and on behalf of:

Proposer Signature: Thomas F. Unger

Date: 11-12-2021

Address: 4929 Atlantic Blvd, Jacksonville, FL 32207

By: W. Gardner, LLC

Print Name: Thomas F. Unger, Executive VP

## SCHEDULE OF VALUES

### Rolling Hills CDD Phase 3B & 3C

<i>Bid Item</i>	<i>Unit of Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1 Mobilization and General Conditions	1 ls	\$ 58,601.34	\$ 58,601.34
2 Clearing and Earthwork	71 ac	\$ 18,284.57	\$ 1,298,204.47
3 Pond Excavation	111,421 cy	\$ 4.23	\$ 471,310.83
4 Erosion and Sediment Control and Pollution Abatement	1 ls	\$ 66,800.00	\$ 66,800.00
5 Stormwater Pollution Prevention	1 ls	\$ 28,455.15	\$ 28,455.15
6 Demolition and Site Preparation	1 ls	\$ 53,817.88	\$ 53,817.88
7 Drainage System	6,340 lf	\$ 227.19	\$ 1,440,384.60
8 Roadway Underdrain System	13,562 lf	\$ 40.84	\$ 553,872.08
9 Water Distribution	8,676 lf	\$ 149.01	\$ 1,292,810.76
10 Reclaim/Reuse Water System	9,066 lf	\$ 122.32	\$ 1,108,953.12
11 Wastewater Collection System	8,397 lf	\$ 140.19	\$ 1,177,175.43
12 Conduits for Clay Electric and Road Crossings	1,124 lf	\$ 23.18	\$ 26,054.32
13 Roadway Paving	25,498 sy	\$ 54.20	\$ 1,381,991.60
14 Curb and Gutter	17,453 lf	\$ 12.18	\$ 212,577.54
15 Concrete Sidewalks	1,638 sy	\$ 59.94	\$ 98,181.72
16 Sodding	30,092 sy	\$ 3.36	\$ 101,109.12
17 Seeding and/or Mulching Bid	244,129 sy	\$ 0.50	\$ 122,064.50
19		\$ -	\$ -
20		\$ -	\$ -
<b>TOTAL BID</b>		<b>\$</b>	<b>9,492,364.46</b>

<i>Bid Alternates Items</i>	<i>Measurement</i>	<i>Unit Price</i>	<i>Bid</i>
1 Maintenance of Construction Haul Road Bid	31,112 sy	\$ 8.13	\$ 252,940.56
2 Value Engineering/Project Cost Savings Measures Proposed	1 ls	\$ (550,428.26)	\$ (550,428.26)
3 Street Trees		\$ -	No Bid
4 Bonds	1 ls	\$ 140,506.80	\$ 140,506.80
5		\$ -	\$ -
<b>Total Alternate</b>		<b>\$</b>	<b>(156,980.90)</b>
<b>Combined Bid + Alternate =</b>		<b>\$</b>	<b>9,335,383.56</b>



# Shadow Crest at Rolling Hills

## Schedule of Values

Date: **Friday, November 12, 2021**

<b>Bid Item #</b>	<b>DESCRIPTION</b>	<b>Bid Quantity</b>	<b>UNIT</b>	<b>Unit Price</b>	<b>Line Totals</b>
<b>1,000</b>	<b>Mobilization and General Conditions</b>				
1,010	Mobilization	<b>1</b>	ls	\$26,722.80	<b>\$26,722.80</b>
1,020	CCUA As-Built Review	<b>1</b>	ls	\$6,817.50	<b>\$6,817.50</b>
1,030	Construction Signs	<b>1</b>	ls	\$3,438.24	<b>\$3,438.24</b>
1,040	Punch Out & Clean Up	<b>1</b>	ls	\$19,522.80	<b>\$19,522.80</b>
1,050	Testing Closeout Package	<b>1</b>	ls	\$2,100.00	<b>\$2,100.00</b>
<b>1,999</b>	<b>Mobilization and General Conditions Subtotal</b>				<b>\$58,601.34</b>
<b>2,000</b>	<b>Clearing and Earthwork</b>				
2,010	Layout Site Grading	<b>1</b>	ls	\$10,806.06	<b>\$10,806.06</b>
2,020	Layout Lot Grading	<b>1</b>	ls	\$14,040.52	<b>\$14,040.52</b>
2,030	Compaction Testing Lots & Building Pads	<b>1</b>	ls	\$12,188.40	<b>\$12,188.40</b>
2,040	Strip & Bury On-Site	<b>50,317</b>	cy	\$4.23	<b>\$212,840.91</b>
2,050	Strip & Bury On-Site Lots	<b>40,528</b>	cy	\$4.14	<b>\$167,785.92</b>
2,060	Grade V-Bottom Swale along South Property Line	<b>2,481</b>	lf	\$3.40	<b>\$8,435.40</b>
2,070	Rough Grade Site	<b>275,254</b>	sy	\$0.39	<b>\$107,349.06</b>
2,080	Balance Site	<b>65,788</b>	cy	\$2.77	<b>\$182,232.76</b>
2,090	Stock Pile On Site	<b>92,846</b>	cy	\$1.31	<b>\$121,628.26</b>
2,100	Spread & Compact Site	<b>84,363</b>	cy	\$1.32	<b>\$111,359.16</b>
2,110	Machine Dress Site	<b>162,112</b>	sy	\$0.95	<b>\$154,006.40</b>
2,120	As-Builts Lots	<b>1</b>	ls	\$21,407.02	<b>\$21,407.02</b>
2,130	Clear, Grub and Burn Site	<b>20</b>	ac	\$6,028.73	<b>\$120,574.60</b>
2,140	Mow Site	<b>51</b>	ac	\$1,050.00	<b>\$53,550.00</b>
<b>2,999</b>	<b>Clearing and Earthwork Subtotal</b>				<b>\$1,298,204.47</b>
<b>3,000</b>	<b>Pond Excavation</b>				
3,010	Layout Pond	<b>1</b>	ls	\$6,567.34	<b>\$6,567.34</b>
3,020	Dewatering	<b>1</b>	ls	\$101,485.77	<b>\$101,485.77</b>
3,030	Pond Excavation	<b>111,421</b>	cy	\$3.10	<b>\$345,405.10</b>
3,040	Machine Dress Pond Slopes	<b>21,801</b>	sy	\$0.52	<b>\$11,336.52</b>
3,050	As-Builts Ponds	<b>1</b>	ls	\$6,516.10	<b>\$6,516.10</b>
<b>3,999</b>	<b>Pond Excavation Subtotal</b>				<b>\$471,310.83</b>

Date: Friday, November 12, 2021

Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>4,000</b>	<b>Erosion and Sediment Control and Pollution Abatement</b>				
4,010	Layout Boundary	<b>1</b>	ls	\$13,814.06	<b>\$13,814.06</b>
4,020	Silt fence	<b>12,200</b>	lf	\$1.40	<b>\$17,080.00</b>
4,030	Silt fence Second ROW	<b>2,100</b>	lf	\$1.40	<b>\$2,940.00</b>
4,040	Inlet Barriers	<b>42</b>	ea	\$91.00	<b>\$3,822.00</b>
4,050	Tree Protection (#4 Rebar)	<b>500</b>	lf	\$5.11	<b>\$2,555.00</b>
4,060	Erosion Control Devices (BMP's)	<b>1</b>	ls	\$17,602.50	<b>\$17,602.50</b>
4,070	Rock Construction Entrance	<b>2</b>	ea	\$4,493.22	<b>\$8,986.44</b>
<b>4,999</b>	<b>Erosion and Sediment Control and Pollution Abatement Subtotal</b>				<b>\$66,800.00</b>
<b>5,000</b>	<b>Stormwater Pollution Prevention Plan</b>				
5,010	Notice of Intent (NOI)	<b>1</b>	ls	\$1,011.25	<b>\$1,011.25</b>
5,020	Storm Water Pollution Prevention Plan (SWPPP)	<b>1</b>	ls	\$27,443.90	<b>\$27,443.90</b>
<b>5,999</b>	<b>Stormwater Pollution Prevention Plan Subtotal</b>				<b>\$28,455.15</b>
<b>6,000</b>	<b>Demolition and Site Preparation</b>				
6,010	Site Preparation	<b>1</b>	ls	\$40,587.88	<b>\$40,587.88</b>
6,020	Survey Calc & Setup	<b>1</b>	ls	\$13,230.00	<b>\$13,230.00</b>
<b>6,999</b>	<b>Demolition and Site Preparation Subtotal</b>				<b>\$53,817.88</b>



Date: **Friday, November 12, 2021**

Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>7,000</b>	<b>Drainage System</b>				
7,010	Layout Drainage	<b>1</b>	ls	\$10,230.40	<b>\$10,230.40</b>
7,020	Compaction Testing Storm Drain	<b>1</b>	ls	\$8,601.60	<b>\$8,601.60</b>
7,030	Dewatering	<b>1</b>	ls	\$38,736.82	<b>\$38,736.82</b>
7,040	Trench Safety	<b>1</b>	ls	\$3,793.44	<b>\$3,793.44</b>
7,050	42" RCP	<b>330</b>	lf	\$181.55	<b>\$59,911.50</b>
7,060	36" RCP	<b>384</b>	lf	\$142.08	<b>\$54,558.72</b>
7,070	24" RCP	<b>471</b>	lf	\$81.53	<b>\$38,400.63</b>
7,080	18" RCP	<b>253</b>	lf	\$58.20	<b>\$14,724.60</b>
7,090	15" RCP	<b>49</b>	lf	\$53.07	<b>\$2,600.43</b>
7,100	42" HP	<b>129</b>	lf	\$175.37	<b>\$22,622.73</b>
7,110	36" HP	<b>608</b>	lf	\$132.84	<b>\$80,766.72</b>
7,120	30" HP	<b>461</b>	lf	\$118.82	<b>\$54,776.02</b>
7,130	24" HP	<b>932</b>	lf	\$83.25	<b>\$77,589.00</b>
7,140	18" HP	<b>2,284</b>	lf	\$60.87	<b>\$139,027.08</b>
7,150	15" HP	<b>439</b>	lf	\$52.45	<b>\$23,025.55</b>
7,160	Double Curb inlet	<b>20</b>	ea	\$11,448.47	<b>\$228,969.40</b>
7,170	Single Curb Inlet	<b>17</b>	ea	\$7,138.28	<b>\$121,350.76</b>
7,180	J-1 Manhole	<b>6</b>	ea	\$4,208.44	<b>\$25,250.64</b>
7,190	Yard Drain Inlet	<b>5</b>	ea	\$2,169.30	<b>\$10,846.50</b>
7,200	Control Structure Inlets	<b>2</b>	ea	\$5,617.68	<b>\$11,235.36</b>
7,210	Control Structures Spillway	<b>2</b>	ea	\$26,676.88	<b>\$53,353.76</b>
7,220	42" MES P I P	<b>2</b>	ea	\$6,005.59	<b>\$12,011.18</b>
7,230	36" MES Precast	<b>2</b>	ea	\$2,261.36	<b>\$4,522.72</b>
7,240	24" MES Precast	<b>1</b>	ea	\$1,403.08	<b>\$1,403.08</b>
7,250	18" MES Precast	<b>2</b>	ea	\$957.00	<b>\$1,914.00</b>
7,260	15" MES Precast	<b>1</b>	ea	\$957.00	<b>\$957.00</b>
7,270	Rip Rap	<b>1,612</b>	sf	\$19.57	<b>\$31,546.84</b>
7,280	Top Adjustments, Brick & Seal and Inverts	<b>56</b>	ea	\$2,154.88	<b>\$120,673.28</b>
7,290	Televise Drainage	<b>6,340</b>	lf	\$10.23	<b>\$64,858.20</b>
7,300	As-Builts	<b>1</b>	ls	\$10,461.00	<b>\$10,461.00</b>
7,310	3' x 3' box culvert	<b>98</b>	lf	\$824.12	<b>\$80,763.76</b>
7,310	3' x 3' box culvert end walls	<b>2</b>	ea	\$15,450.94	<b>\$30,901.88</b>
<b>7,999</b>	<b>Drainage System Subtotal</b>				<b>\$1,440,384.60</b>
<b>8,000</b>	<b>Roadway Underdrain System</b>				
8,010	6" Under drain	<b>13,562</b>	lf	\$40.84	<b>\$553,872.08</b>
<b>8,999</b>	<b>Roadway Underdrain System Subtotal</b>				<b>\$553,872.08</b>



Date: Friday, November 12, 2021

Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>9,000</b>	<b>Water Distribution</b>				
9,010	Layout Water	<b>1</b>	ls	\$15,873.77	<b>\$15,873.77</b>
9,020	Compaction Testing Water	<b>1</b>	ls	\$5,196.80	<b>\$5,196.80</b>
9,030	Connect to Existing WM	<b>2</b>	ea	\$3,222.31	<b>\$6,444.62</b>
9,040	12" Gate Valve	<b>11</b>	ea	\$7,620.83	<b>\$83,829.13</b>
9,050	8" Gate Valve	<b>6</b>	ea	\$3,386.84	<b>\$20,321.04</b>
9,060	12" PVC & Fittings	<b>5,147</b>	lf	\$100.40	<b>\$516,758.80</b>
9,070	8" PVC & Fittings	<b>3,042</b>	lf	\$55.04	<b>\$167,431.68</b>
9,080	4" PVC & Fittings	<b>487</b>	lf	\$34.50	<b>\$16,801.50</b>
9,090	12" Type B Crossing	<b>4</b>	ea	\$7,076.48	<b>\$28,305.92</b>
9,100	8" Type B Crossing	<b>2</b>	ea	\$3,498.08	<b>\$6,996.16</b>
9,110	4" Type B Crossing	<b>1</b>	ea	\$1,848.44	<b>\$1,848.44</b>
9,120	Fire Hydrant	<b>17</b>	ea	\$7,719.24	<b>\$131,227.08</b>
9,130	2" Flushing Hydrant	<b>4</b>	ea	\$2,256.33	<b>\$9,025.32</b>
9,140	CCUA Water Services Double	<b>105</b>	ea	\$1,403.29	<b>\$147,345.45</b>
9,150	CCUA Water Services Single	<b>37</b>	ea	\$785.89	<b>\$29,077.93</b>
9,160	Install CCUA Single Water Meter Box	<b>247</b>	ea	\$216.92	<b>\$53,579.24</b>
9,170	Cleaning, Bac-t, Wire and Pressure Test Water	<b>8,676</b>	lf	\$3.96	<b>\$34,356.96</b>
9,180	As-Builts	<b>1</b>	ls	\$18,390.92	<b>\$18,390.92</b>
<b>9,999</b>	<b>Water Distribution Subtotal</b>				<b>\$1,292,810.76</b>
<b>10,000</b>	<b>Reclaim/Reuse Water System</b>				
10,010	Layout Reuse	<b>1</b>	ls	\$16,512.78	<b>\$16,512.78</b>
10,020	Compaction Testing Reuse	<b>1</b>	ls	\$5,465.60	<b>\$5,465.60</b>
10,030	Connect to Existing RM	<b>1</b>	ea	\$3,525.58	<b>\$3,525.58</b>
10,040	12" Gate Valve	<b>11</b>	ea	\$7,918.53	<b>\$87,103.83</b>
10,050	6" Gate Valve	<b>3</b>	ea	\$2,193.34	<b>\$6,580.02</b>
10,060	4" Gate Valve	<b>4</b>	ea	\$1,899.17	<b>\$7,596.68</b>
10,070	12" PVC & Fittings	<b>5,262</b>	lf	\$99.84	<b>\$525,358.08</b>
10,080	6" PVC & Fittings	<b>1,441</b>	lf	\$38.76	<b>\$55,853.16</b>
10,090	4" PVC & Fittings	<b>2,363</b>	lf	\$26.43	<b>\$62,454.09</b>
10,100	12" Type B Crossing	<b>3</b>	ea	\$7,076.48	<b>\$21,229.44</b>
10,110	6" Type B Crossing	<b>1</b>	ea	\$2,446.11	<b>\$2,446.11</b>
10,120	4" Type B Crossing	<b>2</b>	ea	\$1,848.44	<b>\$3,696.88</b>
10,130	2" Flushing Hydrant	<b>5</b>	ea	\$2,263.24	<b>\$11,316.20</b>
10,140	CCUA Irrigation Services Double	<b>111</b>	ea	\$1,504.69	<b>\$167,020.59</b>
10,150	CCUA Irrigation Services Single	<b>29</b>	ea	\$929.42	<b>\$26,953.18</b>
10,160	Install CCUA Irrigation Single Meter Box	<b>251</b>	ea	\$216.92	<b>\$54,446.92</b>
10,170	Cleaning, Wire and Pressure Test Reuse	<b>9,066</b>	lf	\$3.91	<b>\$35,448.06</b>
10,180	As-Builts	<b>1</b>	ls	\$15,945.92	<b>\$15,945.92</b>
<b>10,999</b>	<b>Reclaim/Reuse Water System Subtotal</b>				<b>\$1,108,953.12</b>



Date: Friday, November 12, 2021					
Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>11,000</b>	<b>Wastewater Collection System</b>				
11,010	Layout Sewer	1	ls	\$19,131.81	<b>\$19,131.81</b>
11,020	Compaction Testing Sewer	1	ls	\$9,856.00	<b>\$9,856.00</b>
11,030	Dewatering	1	ls	\$85,639.52	<b>\$85,639.52</b>
11,040	Connect to existing Stub	1	ea	\$4,571.45	<b>\$4,571.45</b>
11,050	Trench Safety	1	ls	\$10,115.84	<b>\$10,115.84</b>
11,060	10" DR 26 PVC	134	lf	\$65.07	<b>\$8,719.38</b>
11,070	8" DR 26 PVC	8,263	lf	\$55.26	<b>\$456,613.38</b>
11,080	A Manhole	28	ea	\$4,629.86	<b>\$129,636.08</b>
11,090	Sewer Services	247	ea	\$1,501.82	<b>\$370,949.54</b>
11,100	Manhole Top Adjustments, Boots & Inverts	28	ea	\$1,207.38	<b>\$33,806.64</b>
11,110	Televise Sewer Main	8,397	lf	\$4.25	<b>\$35,687.25</b>
11,120	As-Builts	1	ls	\$12,448.54	<b>\$12,448.54</b>
<b>11,999</b>	<b>Wastewater Collection System Subtotal</b>				<b>\$1,177,175.43</b>
<b>12,000</b>	<b>Conduits for Clay Electric and Road Crossings</b>				
12,010	4" Sch 40 PVC Sleeve	1,124	lf	\$23.18	<b>\$26,054.32</b>
<b>12,999</b>	<b>Conduits for Clay Electric and Road Crossings Subtotal</b>				<b>\$26,054.32</b>
<b>13,000</b>	<b>Roadway Paving</b>				
13,010	Layout Roadway	1	ls	\$21,879.21	<b>\$21,879.21</b>
13,020	Roadway Testing	1	ls	\$17,166.80	<b>\$17,166.80</b>
13,030	Fine Grade Site	113,142	sy	\$0.79	<b>\$89,382.18</b>
13,040	12" LBR 40 Sub Grade	29,384	sy	\$10.74	<b>\$315,584.16</b>
13,050	8" Lime Rock Base	11,220	tn	\$40.85	<b>\$458,337.00</b>
13,060	1.5" 12.5 (First Lift)	25,498	sy	\$8.82	<b>\$224,892.36</b>
13,070	Pavement Markings & Street Signs	1	ls	\$10,515.57	<b>\$10,515.57</b>
13,080	1" 9.5 (Final Lift)	25,498	sy	\$9.13	<b>\$232,796.74</b>
13,070	Temporary & Thermo Striping (Top Lift)	1	ls	\$1,804.45	<b>\$1,804.45</b>
13,100	As-Builts	1	ls	\$9,633.13	<b>\$9,633.13</b>
<b>13,999</b>	<b>Roadway Paving Subtotal</b>				<b>\$1,381,991.60</b>
<b>14,000</b>	<b>Curb and Gutter</b>				
14,010	18" Miami Curb	17,453	lf	\$12.18	<b>\$212,577.54</b>
<b>14,999</b>	<b>Curb and Gutter Subtotal</b>				<b>\$212,577.54</b>
<b>15,000</b>	<b>Concrete Sidewalks</b>				
15,010	Sidewalk Regular	1,604	sy	\$47.46	<b>\$76,125.84</b>
15,020	Sidewalk Turn Down	34	sy	\$56.12	<b>\$1,908.08</b>
15,030	ADA Mats	34	ea	\$495.10	<b>\$16,833.40</b>
15,040	As-Builts Sidewalk	1	ls	\$3,314.40	<b>\$3,314.40</b>
<b>15,999</b>	<b>Concrete Sidewalks Subtotal</b>				<b>\$98,181.72</b>

Date: Friday, November 12, 2021					
Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>16,000</b>	<b>Soding</b>				
16,010	Sod Pond	<b>21,801</b>	sy	\$3.36	<b>\$73,251.36</b>
16,020	Sod Behind Curb 21" Strip	<b>3,556</b>	sy	\$3.36	<b>\$11,948.16</b>
16,030	Sod Swale	<b>4,735</b>	sy	\$3.36	<b>\$15,909.60</b>
<b>16,999</b>	<b>Soding Subtotal</b>				<b>\$101,109.12</b>
<b>17,000</b>	<b>Seed and/or Mulching Bid</b>				
17,010	Seed & Mulch Disturbed	<b>244,129</b>	sy	\$0.50	<b>\$122,064.50</b>
<b>17,999</b>	<b>Seed and/or Mulching Bid Subtotal</b>				<b>\$122,064.50</b>
<b>Shadow Crest at Rolling Hills Bid Total</b>					<b>\$9,492,364.46</b>



Date: Friday, November 12, 2021

Bid Item #	DESCRIPTION	Bid Quantity	UNIT	Unit Price	Line Totals
<b>Alternate Bid Items</b>					
<b>51,000</b>	<b>Maintenance of Construction Haul Road Bid</b>				
51,010	Stabalized Haul Road	<b>31,112</b>	sy	\$8.13	<b>\$252,940.56</b>
<b>51,999</b>	<b>Maintenance of Construction Haul Road Bid Subtotal</b>				<b>\$252,940.56</b>
<b>52,000</b>	<b>Value Engineering/Project Cost Savings Measures Proposed</b>				
52,010	Deduction for not having to Stockpile Material On-Site	<b>92,846</b>	cy	\$1.31	<b>-\$121,628.26</b>
52,020	Deduction for Selling and Exporting Excess Material Based on Plan Grades (actual deduction based on load count)	<b>7,250</b>	ld	\$20.00	<b>-\$145,000.00</b>
52,030	Deduction for Selling and Exporting Additional Material based on Overexcavating ponds to 30' below TOB (actual deduction based on load count)	<b>14,190</b>	ld	\$20.00	<b>-\$283,800.00</b>
<b>52,999</b>	<b>Value Engineering/Project Cost Savings Measures Proposed S</b>				<b>-\$550,428.26</b>
<b>54,000</b>	<b>Bonds</b>				
54,010	Payment & Performance Bond	<b>1</b>	ls	\$140,506.80	<b>\$140,506.80</b>
<b>54,999</b>	<b>Bonds Subtotal</b>				<b>\$140,506.80</b>

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
PART II. PROPOSAL FORM – (E) PRICING**

**THE PROJECT AND THE PARTIES**

**1.01 TO:** Rolling Hills Community Development District

**1.02 FOR:** Phase 3B/3C Civil Site Construction Services

**1.03 DATE:** 11-12-2021 (PROPOSER TO ENTER DATE)

**1.04 SUBMITTED BY: (PROPOSER TO ENTER NAME AND ADDRESS)**

A. Proposer's Full Name W. Gardner, LLC

B. Address 4929 Atlantic Blvd.

C. City, State, Zip Jacksonville, FL 32207

D. Telephone/Email 904-801-2121 Estimating@gardnerland.com

**1.05 OFFER**

- A. Having examined the Place of The Work and all matters referred to in the Instructions to Proposers and the Contract Documents for the above mentioned project, we, the undersigned, hereby offer to enter into a Contract to perform the Work for the Amount as specified in this Proposal Form.
- B. We have included the required security Bid Bond as required by the Instruction to Proposers.
- C. All applicable federal taxes are included and State of Florida taxes are included in the Bid Sum.

**1.06 ACCEPTANCE**

- A. This offer shall be open to acceptance and is irrevocable for 120 days from the proposal opening date.
- B. If this bid is accepted by the District within the time period stated above, we will:
  - 1. Execute the Agreement within seven days of receipt of Notice of Award.
  - 2. Furnish the required bonds within seven days of receipt of Notice of Award.
  - 3. Commence work within seven days after written Notice to Proceed of this bid.

- C. If this bid is accepted within the time stated, and we fail to commence the Work or we fail to provide the required Bond(s), the security deposit shall be forfeited as damages to Owner by reason of our failure, limited in amount to the lesser of the face value of the security deposit or the difference between this bid and the bid upon which a Contract is signed.
- D. In the event our bid is not accepted within the time stated above, the required security deposit shall be returned to the undersigned, in accordance with the provisions of the Instructions to Proposers; unless a mutually satisfactory arrangement is made for its retention and validity for an extended period of time.

#### **1.07 CONTRACT TIME**

- A. If this Bid is accepted, we will:  
Complete the Work in 450 calendar days from Notice to Proceed.  
(Proposer to enter days.)

#### **1.08 UNIT PRICES**

- A. The following are Unit Prices for specific portions of the Work as listed. UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES.
- B. ITEM DESCRIPTION - UNIT QUANTITY - UNIT PRICE (Proposer to enter unit price.). UNIT PRICES TO BE PROVIDED ON THE SCHEDULE OF VALUES

#### **1.09 SCHEDULE OF VALUES**

- A. Provide the cost breakdown for each numbered item below (Proposer to enter value). This schedule is an integral part of the Bid Form and no spaces shall be left blank. If an item is not applicable, please add the notation N/A. Please note that there will be an Owner Direct Purchase Plan. Once a General Contractor has been selected a meeting will be scheduled to decide which items shall be purchased directly by the owner.

The Schedule of Values will be released at the mandatory pre-proposal conference. It will also be provided in Excel Format via a First Addendum to this Request for Proposals. All Proposers are required to provide units, quantities, and unit prices for each listed item, and confirm that the provided values correspond with the lump sum bid.

#### **1.10 CHANGES TO THE WORK**

- A. When Engineer establishes that the method of valuation for Changes in the Work will be net cost plus a percentage fee in accordance with General Conditions, our percentage fee will be:
  - 1. 27 percent overhead and profit on the net cost of our own Work;
  - 2. 22 percent on the cost of work done by any Subcontractor.

- B. On work deleted from the Contract, our credit to Rolling Hills Community Development District shall be Engineer approved net cost plus 27 % of the overhead and profit percentage noted above.

#### **1.11 ADDENDA**

- A. The following Addenda have been received. The modifications to the Bid Documents noted below have been considered and all costs are included in the Bid Sum.

1. Addendum # 1 Dated 11/02/2021.
2. Addendum # 2 Dated 11/05/2021.
3. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
4. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.
5. Addendum # \_\_\_\_\_ Dated \_\_\_\_\_.

**[REQUIRED SIGNATURE PAGE FOLLOWS]**

**1.13 BID FORM SIGNATURE(S)**

The Corporate Seal of

W. Gardner, LLC

(Proposer - print the full name of your firm)

was hereunto affixed in the presence of:

Thomas F Unger, Executive VP  
(Authorized signing officer, Title)

Elliot Jones, President  
(Authorized signing officer, Title)



(Seal)

**1.14 IF THE BID IS A JOINT VENTURE OR PARTNERSHIP, ADD ADDITIONAL FORMS OF EXECUTION FOR EACH MEMBER OF THE JOINT VENTURE IN THE APPROPRIATE FORM OR FORMS AS ABOVE.**

**END OF BID FORM**

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (F) SCHEDULE**

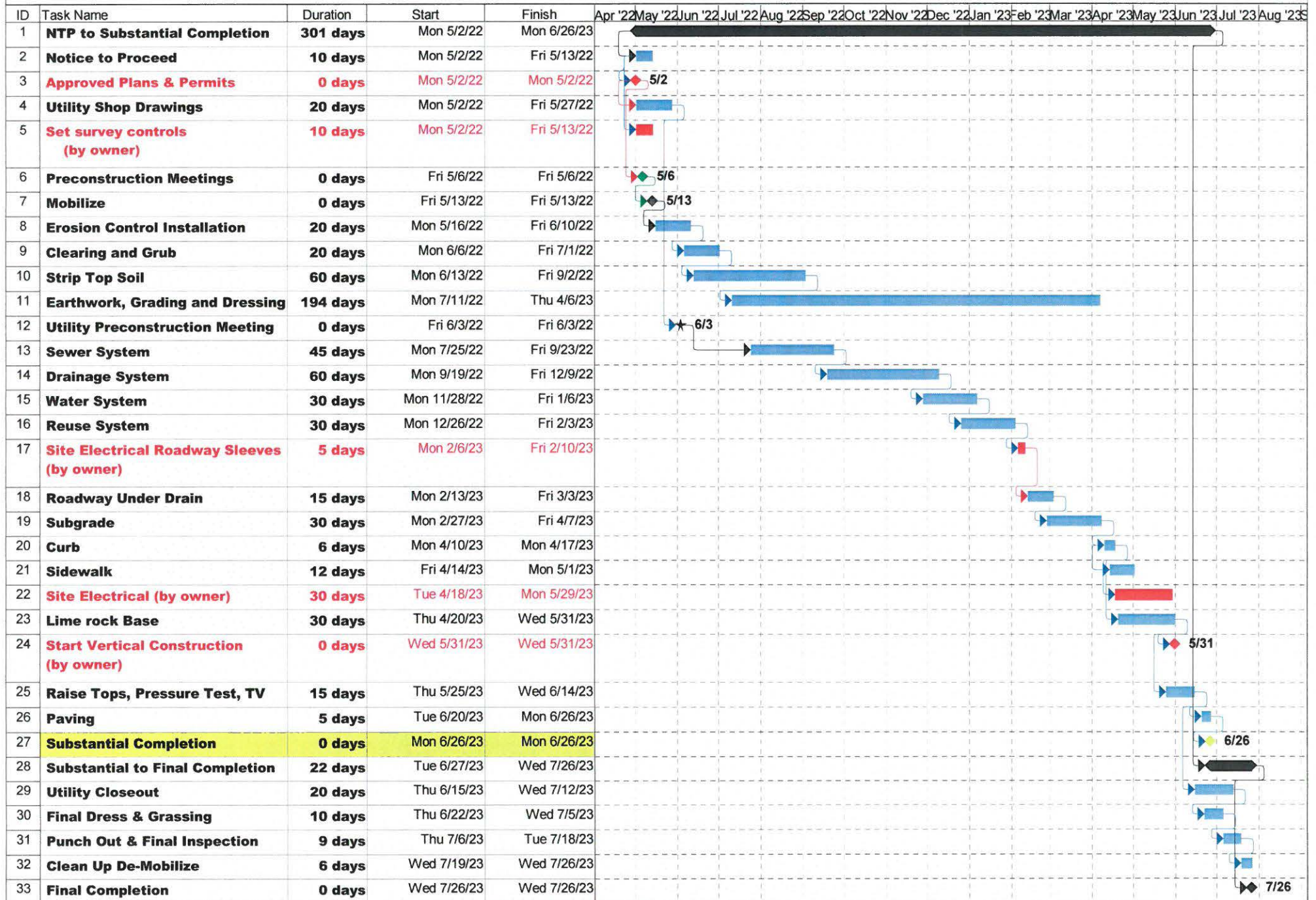
Contractor shall submit along with this Proposal a detailed project schedule. This chart shall include such milestones included at the Proposer's discretion; however, at the very least the chart shall identify dates for the issuance of the Notice to Proceed, the achievement the milestones noted below, of Project Substantial Completion and the application for Final Payment, as such events are defined in the Standard General Conditions of the Construction Contract, respectively. The number of days occurring between the issuance of the Notice to Proceed and the achievement of Substantial Completion is:  
Four hundred twenty (in words)  
420 (in figures). The Owner reserves the right to waive any informalities or to reject any and all proposals. **Owner Schedule Milestone Targets are provided for Contractor's information. In each instance Owner places value in early delivery.**

Key Milestones to be included in Proposer's Schedule:

- a. Mobilization (**Owner Target: 12/2021**)
- b. Mass grading and pond construction (**Owner Target: 04/2022**)
- c. Underground utilities installed (**Owner Target: 07/2022**)
- d. Road construction complete to 1<sup>st</sup> lift of asphalt (**Owner Target: 9/2022**)
- e. Phase 3B/3C Substantial Completion (**Owner Target: 10/2022**)
- f. Phase 3B/3C CCUA Acceptance & Closeout (**Owner Target: 11/2022**)
- g. Phase 3B/3C County Acceptance & Closeout (**Owner Target: 11/2022**)



# Shadow Crest at Rolling Hills





# W. Gardner, LLC

4929 Atlantic Boulevard  
Jacksonville, Florida 32207  
CUC12254522 - FPC18-000004

## CCUA CLOSE-OUT REQUIREMENTS Shadow Crest at Rolling Hills

Deliverable Date	Item	Responsible
	<b>Clearance Package (Utility Authority)</b>	
6/28/2023	Copy of Approved (by Utility Authority and Engineer) As-builts signed and sealed <b>AND As Built Approval Letter</b>	Contractor
6/7/2023	Pressure Test Certification (Water and/or FM)	Contractor
5/31/2023	Bacteriological Test (Water)	Contractor
	* Certificate of Construction Completion Form	Engineer
	For partial release, Plat Map showing area for release including address	Engineer
	<b>Clearance Package (DEP)</b>	
6/28/2023	Copy of As-builts signed and sealed (Showing Deviations)	Contractor
6/7/2023	Pressure Test Certification (Water and/or FM)	Contractor
5/31/2023	Bacteriological Test (Water)	Contractor
	Certificate of Construction Completion Form (Water and/or Sewer)	Engineer
	<b>Acceptance Package - Note: cannot submit until Clearance is approved</b>	
6/7/2023	Pressure Test Certification – Water, FM and Reclaim	Contractor
7/8/2023	Pump Station “Start Up” Report	Contractor
7/9/2023	Record of Final Inspection	Contractor
6/28/2023	Approved As-built Drawing Letter	Contractor
6/28/2023	Dedication Asset Breakdown Letter (Schedule of Values)	Contractor
6/28/2023	Original Warranty Letter	Contractor
	Owner’s Affidavit	Owner/Developer
	Bill of Sale for Water and/or Sewer Improvements	Owner/Developer
	Deed of Dedication and/or Easements or Recorded Plat	Owner/Developer
	Clearance Certificate for Water and/or Sewer	Engineer
	Engineer’s Final Certification	Engineer
	Construct and Dedicate Application	Owner/Engineer
	Acceptance Checklist	Engineer



# W. Gardner, LLC

4929 Atlantic Boulevard  
Jacksonville, Florida 32207  
CUC12254522 - FPC18-000004

## CCUA CLOSE-OUT PROCEDURE Shadow Crest at Rolling Hills

STEP	ITEM	Responsible
Step 1	Certificate of Construction Completion Form should be complete and signed prior to As-Built submittal	Engineer
Step 2	Plat Map showing Area of Release should be complete prior to As-Built Submittal and given to Engineer	Engineer
Step 3	Submit As-Built to Utility Authority for Approval Letter	Contractor
Step 4	Obtain Bacteriological Tests and Pressure Test no sooner than 1 week before submitting As-Built	Contractor
Step 5	Submit <b>Clearance Package</b> to Utility Authority	Engineer
	If Permitted through DEP, follow step 6 through 7, otherwise skip to step 8	
Step 6	Obtain Clearance Certificates from Utility Authority	Engineer
Step 7	Submit <b>FDEP Clearance Package</b>	Engineer
Step 8	Obtain Clearance Certificates (Utility Authority or FDEP)	Engineer
Step 9	Prior to Submitting As-Built for Approval (Step 3 above), the following Items should be complete and submitted to the Engineer	
	Pump Station "Start Up" Report	Contractor
	Record of Final Inspection	Contractor
	Dedication Asset Breakdown Letter	Contractor
	Original Warranty Letter	Contractor
	Owner's Affidavit	Owner/Developer
	Bill of Sale for Water and/or Sewer Improvements	Owner/Developer
	Deed of Dedication and/or Easements or Recorded Plat	Owner/Developer
	Engineer's Final Certification	Engineer
	Construct and Dedicate Application	Engineer
Step 10	Complete Acceptance Checklist	Engineer
Step 11	Submit Acceptance Package to Utility Authority	Engineer

4929 Atlantic Boulevard  
Jacksonville, Florida 32207  
CUC12254522 - FPC18-000004

## Clay County CLOSE-OUT REQUIREMENTS Shadow Crest at Rolling Hills

[illegible]

**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR PHASE 3B/3C CIVIL SITE CONSTRUCTION  
SERVICES**

**PART II. PROPOSAL FORM – (G) LEGAL MATTERS**

- 1. *List and describe any and all litigation, arbitration or claims filed against the Proposer or its affiliates or principals within the last five (5) years. For each instance, please describe the nature of the litigation, arbitration or claim, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the litigation. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: None

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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- 2. *List any and all governmental enforcement actions (e.g., any action taken to impose fines, penalties, etc.) taken against the Proposer or its affiliates or principals in the last five (5) years. For each action, please describe the nature of the action, identify the case number and tribunal, describe the Proposer's role in the matter, and describe the status and/or resolution of the matter. (Attach additional sheets if necessary.)***

Identify the Case # and Tribunal: None

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:



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3. *Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ( ) No (X) If so, please identify the governmental entity and project, and discuss the circumstances surrounding such denial or disqualification as well as the date thereof. (Attach additional sheets if necessary.)*

Identify the Case # and Tribunal: \_\_\_\_\_

Describe the Nature of the Action: \_\_\_\_\_

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Describe the Proposer's Role in the Action and Describe the Status and/or Resolution:

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4. *Please state whether or not your company or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal-aid contracts in any state(s)? Yes ( ) No (X)*

If so, state the name(s) of the company(ies) \_\_\_\_\_

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The state(s) where barred or suspended \_\_\_\_\_

State the period(s) of debarment or suspension \_\_\_\_\_

Also, please explain the basis for any bar or suspension:

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5. *Has the Proposer company been cited by OSHA for any job site or company office/ shop safety violations in the past five years? Yes ( ) No (X)*

If yes, please describe each violation fine, and resolution \_\_\_\_\_

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What is the Proposer's current worker compensation rating? 1.1

Has the Proposer experienced any worker injuries resulting in a worker losing more than ten (10) working days as a result of the injury in the past five years? Yes (X) No ( )

If yes, please describe the incident: Pulled a muscle getting into a piece of equipment

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6. *Safety of the community's residents and property is a priority. Please describe any background checks or other security measures that have been or will be taken with respect to the hiring and retention of the Proposer's personnel (and/or any subcontractors' personnel) who will be involved with the Project. Also, please describe what security measures will be taken to ensure that on-site personnel are properly supervised. Attach a copy of the Proposer's security policy that would be included as part of the form of contract.*

We do simple background checks, verify driver's licenses, drug testing,  
safety orientation (8 different modules to be completed in the first 90 days)

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**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(N),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC  
OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted to Rolling Hills Community Development District  
(print name of the public entity)

by Thomas F Unger, Executive VP  
(print individual's name and title)

for W. Gardner, LLC  
(print name of entity submitting sworn statement)

whose business address is

4929 Atlantic Blvd., Jacksonville, FL 32207

and (if applicable) its Federal Employer Identification Number (FEIN) is 82-0930868

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement \_\_\_\_\_)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), *Florida Statutes*, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with any agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), *Florida Statutes*, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), *Florida Statutes*, means:
- a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling

interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), *Florida Statutes*, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **(Indicate which statement applies.)**

- ☒ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- ☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- ☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members or agents who are active in the management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. **(Attach a copy of the final order.)**

IT SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR/VENDOR EXECUTING THIS PUBLIC ENTITY CRIME AFFIDAVIT TO VERIFY THAT NONE OF THE SUBCONTRACTORS/SUPPLIERS UTILIZED FOR THIS BID/QUOTE HAVE BEEN CONVICTED OF A PUBLIC ENTITY CRIME SUBSEQUENT TO JULY 1, 1989. IN THE EVENT IT IS LATER DISCOVERED THAT A SUBCONTRACTOR/SUPPLIER HAS BEEN CONVICTED OF A PUBLIC ENTITY CRIME, THE CONTRACTOR/VENDOR SHALL SUBSTITUTE THE SUBCONTRACTOR/ SUPPLIER WITH ANOTHER WHO HAS NOT RECEIVED A CONVICTION. ANY COST ASSOCIATED WITH THIS SUBSTITUTION SHALL BE THE SOLE RESPONSIBILITY OF THE CONTRACTOR/VENDOR.

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, *FLORIDA STATUTES*, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Dated this 12 day of November, 2021.

(Corporate Seal, if applicable)



W. Gardner, LLC

(Name of Proposer)

[Signature]

By: Thomas F Unger

Title: Executive VP

STATE OF FLORIDA )  
COUNTY OF Duval )

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 12 day of November, 2021, by Thomas F Unger.

[Signature]

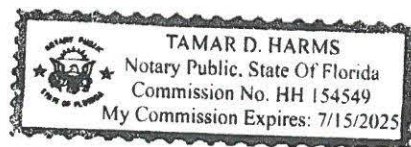
Notary Public, State of Florida

Name: Tamar D Harms

Personally Known X

OR Produced Identification \_\_\_\_\_

Type of Identification \_\_\_\_\_



**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES**

**SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES**

1. This sworn statement is submitted to Rolling Hills Community Development District  
**("District")**

by Thomas F Unger  
(print individual's name and title)

for W. Gardner, LLC  
(print name of "**Proposer**" submitting sworn statement)

whose business address is

4929Atlantic Blvd., Jacksonville, FL 32207

2. I understand that, subject to limited exemptions, Section 287.135, *Florida Statutes*, provides that a company that at the time of bidding or submitting a proposal for a new contract or renewal of an existing contract is on the Scrutinized Companies that Boycott Israel List, the Scrutinized Companies with Activities in Sudan List, the Scrutinize Companies with Activities in the Iran Petroleum Energy Sector List, or is engaged in business operations in Cuba or Syria (together, "**Prohibited Criteria**"), is ineligible for, and may not bid on, submit a proposal for, or enter into or renew a contract with a local governmental entity for goods or services of \$1 million or more.
3. Based on information and belief, at the time the entity submitting this sworn statement submits its proposal to the District, neither the entity, nor any of its officers, directors, executives, partners, shareholders, members, or agents meets any of the Prohibited Criteria. If awarded the contract, the Proposer will immediately notify the District in writing if either the Proposer, or any of its officers, directors, executives, partners, shareholders, members, or agents, meets any of the Prohibited Criteria.

[This space intentionally left blank]

The foregoing SWORN STATEMENT REGARDING SCRUTINIZED COMPANIES is dated this  
12 day of November, 2021.

W. Gardner, LLC  
(Corporate Seal, if applicable)

(Name of Proposer)



STATE OF FLORIDA )  
COUNTY OF Duval )

[Signature]  
By: Thomas F Unger  
Title: Executive VP

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online  
notarization, this 12 day of November, 2021, by Thomas F Unger.

[Signature]

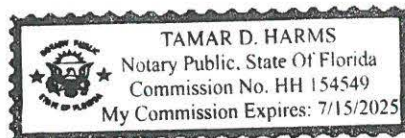
Notary Public, State of Florida

Name: Tamar Harms

Personally Known X

OR Produced Identification \_\_\_\_\_

Type of Identification \_\_\_\_\_





**ROLLING HILLS COMMUNITY DEVELOPMENT DISTRICT  
REQUEST FOR PROPOSALS FOR  
PHASE 3B/3C CIVIL SITE CONSTRUCTION SERVICES  
AFFIDAVIT REGARDING PROPOSAL**

STATE OF Florida  
COUNTY OF Duval

Before me, the undersigned authority, appeared the affiant, Thomas F Unger, and having taken an oath, affiant, based on personal knowledge, deposes and states:

*Authorization*

1. I am over eighteen (18) years of age and competent to testify as to the matters contained herein. I serve in the capacity of Executive VP for W. Gardner, LLC ("**Proposer**"), and am authorized to make this Affidavit Regarding Proposals on behalf of Proposer. **Proof of such authorization is attached hereto.**

2. I assisted with the preparation of, and have reviewed, the Proposer's proposal ("**Proposal**") provided in response to the Rolling Hills Community Development District Request for Proposals for Phase 3B/3C Civil Site Construction Services. All of the information provided in the Proposal is full and complete, and truthful and accurate. I understand that inclusion of false, deceptive or fraudulent statements, or the failure to include full and complete answers, may constitute fraud, and, that, among other remedies, the District may consider such action on the part of the Proposer to constitute good cause for rejection of the Proposal.

*Receipt of Documents*

3. The Proposer acknowledges the receipt of the complete Project Manual as provided by the District and as described in the Project Manual's Table of Contents. Additionally, the Proposer acknowledges receipt of the following addenda:

Addendum No. <u>1</u>	Dated <u>11/02/2021</u>
Addendum No. <u>2</u>	Dated <u>11/05/2021</u>
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____
Addendum No. _____	Dated _____

*Pricing & Non-Collusion*

4. The Proposer agrees through submission of the Proposal to honor all pricing information for one hundred and twenty (120) days from the due date of the Proposals. If awarded the contract on the basis of this Proposal, Proposer agrees to enter into and execute the contract in the form included in the Project Manual.

5. I do hereby certify that the Proposer has not, either directly or indirectly, participated in collusion or proposal rigging. The price(s) and amount(s) of this Proposal have been arrived at independently and without consultation, communication or agreement with any other Proposer or potential Proposer, or review of any other Proposal, or potential Proposal. Moreover, neither the price(s) nor the amount(s) of this Proposal, and neither the approximate price(s) nor approximate amount(s) of this Proposal has been disclosed to any other firm or person who is a Proposer or potential Proposal, and they will not be disclosed before Proposal opening.

6. No attempt has been made or will be made to induce any firm or persons to refrain from submitting a Proposal for this contract, or to submit a price(s) higher than the prices in this Proposal, or to submit any intentionally high or noncompetitive price(s) or other form of complementary Proposal.

7. The Proposal is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive Proposal.

8. Neither Proposer nor its affiliates, subsidiaries, officers, director, or employees are currently under investigation, by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to a public procurement process, on any public contract, except as follows:

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*Agreements Regarding Records and Project Manual*

9. The Proposer authorizes and requests any person, firm or corporation to furnish any pertinent information requested by the Rolling Hills Community Development District, or its authorized agents, deemed necessary to verify the statements made in the Proposal, or regarding the ability, standing, integrity, quality of performance, efficiency, and general reputation of the Proposer.

10. By signing below, the Proposer acknowledges that (i) the Proposer has read, understood, and accepted the Project Manual; (ii) the Proposer has had an opportunity to consult with legal counsel regarding the Project Manual; (iii) the Proposer has agreed to the terms of the



Project Manual, including but not limited to the forms of contract; (iv) the Proposer has waived any right to challenge any matter relating to the Project Manual, including but not limited to any protest relating to the notice, the Proposal instructions, the proposal forms, the contract form, the scope of work, the evaluation criteria, the evaluation process established in the Project Manual, or any other issues or items relating to the Project Manual; (v) the Proposer certifies that he or she has carefully examined the project site, made his/her own measurements and calculations and prepared and checked the foregoing Proposal after the same was completed and has verified every item placed thereon; and (vi) REGARDLESS OF WHETHER A PROTEST OF ANY KIND IS FILED, AND IN ORDER TO AVOID AN IMMEDIATE DANGER TO THE PUBLIC HEALTH, SAFETY AND WELFARE OF THE COMMUNITY, AND/OR ADVERSE FINANCIAL CONSEQUENCES TO THE DISTRICT, THE PROPOSER AGREES THAT THE DISTRICT MAY IMMEDIATELY PROCEED WITH THE PROJECT PURSUANT TO A CONTRACT WITH THE PROPOSER SELECTED BY THE DISTRICT.

**UNDER PENALTIES OF PERJURY, I DECLARE THAT I HAVE READ THE FOREGOING AFFIDAVIT REGARDING PROPOSALS AND THAT THE FACTS STATED IN IT ARE TRUE AND CORRECT.**

Dated this 12 day of November, 2021.

W. Gardner, LLC

(Corporate Seal, if applicable)

(Name of Proposer)



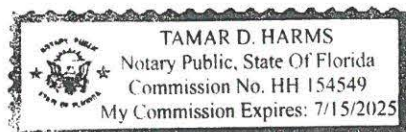
STATE OF FLORIDA )  
COUNTY OF Duval )

By: Thomas F Unger  
Title: Executive VP

Sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 12 day of November, 2021, by Thomas F Unger.

T. Harms  
Notary Public, State of Florida  
Name: Tamar Harms  
Personally Known X  
OR Produced Identification \_\_\_\_\_  
Type of Identification \_\_\_\_\_

**EXHIBIT:** Attach Proof of Authorization to Sign





## **W. Gardner, LLC.**

**4929 Atlantic Boulevard  
Jacksonville, Florida 32207  
(904) 801-2121**

# **Proposer's Narrative**

### **Project Description**

The purpose of the project is to construct Underground Utilities with associated paved roads and Mass grading of Single Family lots to connect the previous phase of Rolling Hills. The site is 71 acres located in Clay County, 1.3 mile south of CR 739B (Sandridge Road). The entire site will be disturbed at some point during construction.

### **Site Description: before**

The site has a gently rolling topography with steep sloping from elevation 66' (north) to 104' (south). Slopes are very consistent across the property. The site is now covered thick brush about 6' high with volunteer heavy, woody vegetation, predominantly pines, 15 to 20 feet high in the north 20 acres. There is no evidence of significant erosion under present site conditions.

### **Planned Erosion, Sediment, and Stormwater Control Practices**

#### **1. Sediment Basin #1, 2, and 3.**

3 sediment basins will be constructed on the property. All water from disturbed areas, about 71 acres, will be directed to the basin before leaving the site

After construction this sediment basin will be utilized as a detention basin

#### **2. Construction Entrance**

A temporary gravel construction entrance area will be installed near the east side of the project at the termination of the temporary haul road. During wet weather it may be necessary to wash vehicle tires at this location. The entrance will be graded so that runoff water will be directed to the west and away from the future roadway. Periodic sweeping of Rolling view Blvd. may be required throughout construction.

#### **3. Storm Drain Inlet Protection**

Temporary inlet protection devices will be installed at the drop inlet located in the roadway. Runoff from the device will be directed into the sediment basin. (NOTE: The presence of this device reduces the sediment load on the sediment basin and provides sediment protection for the pipe. In addition, sediment removal at this point is more convenient than from the basin.)

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## **5. Silt Fence**

All silt fence will be constructed and maintained around the entire perimeter of project in accordance erosion plan to prevent sediment from leaving the site.

## **6. Dust Control**

Dust control is not expected to be a problem due to the typical daily weather events. Should excessive dust be generated, it will be controlled by watering.

## **7. Permanent Seeding**

All disturbed areas will be permanently seeded (or sodded) once final grade is obtained according to the Bid documents and addendums.

## **Construction**

### **1. Clearing and Grubbing**

The project begins with installation of silt fence. Clearing of site (20 acres) and heavy mowing (51 acres) will be first priority then the mass grading areas (71 acres). Clearing debris will be burned on site in accordance Clay County specifications.

### **2. Stripping**

All top soil strippings generated will be disposed of on site in pond and nonstructural areas.

### **3. Earthwork**

SMF #1,2 and 3 (111,421 cy) excavations will be use to fill the areas directly surrounding the stormwater management facilities to bring to subgrade. Excess fill material (92,846 cy) will be stockpile onsite as directed by the Owner / Engineer.

### **4. Utilities**

All Underground utilities will be installed in accordance with Clay County Utility Authority specifications, engineering plans, bid documents and addendum 2.

### **5. Roadways**

Curb & Gutter, Sidewalk, Stabilization, Lime rock, Prime and asphalt will be installed in accordance Clay County specifications, engineering plans, bid documents and addendum 2.

### **6. Final Dress**

Seeding & Mulch and Sod will be completed in accordance with Clay County specifications, engineering plans, bid documents and addendum 2.

### **7. Schedule**

Sequence of events and time lines will be in accordance with schedule provided.